



PROCEEDINGS OF THE 4TH EDITION OF THE
**NIGERIA DIASPORA
INVESTMENT SUMMIT
(NDIS 2021)**

**THEME: PARTNERSHIPS AND
LINKAGES FOR POST-COVID
ECONOMIC GROWTH**

HELD VIRTUALLY AND PHYSICALLY AT THE BANQUET HALL
OF THE STATE HOUSE, ABUJA, FROM THE 16TH TO THE 17TH
OF NOVEMBER 2021



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NIGERIAN DIASPORA INVESTMENT SUMMIT 2021

Diaspora Partnership and Linkages for Post-COVID Economic Growth

PROGRAMME OF EVENTS

Venue: State House Banquet Hall, Aso Villa, Abuja.
Date: 16th – 17th November, 2021.

DAY 1: TUESDAY, 16TH NOVEMBER, 2021

07:00 Arrivals and Registration
08:55 All Participants Seated

FIRST BUSINESS SESSIONS

09:00 PITCHING SESSION I EDUCATION

Rapporteurs: Chidi Goziem & Boyiga Bunkaya
Moderator: Mrs. Modupe Oni, Founder & Proprietress, Standard Bearers School, Nigeria.

Pitchers:

Prof. Toks Onabanjo	-	IITA Solar
Joseph Ibekwe	-	Fled International Leadership Institute
Taiwo Adekanye	-	Julie Darling Entertainment World & Academy
Karim Giwa	-	KG Arjis Limited
Kingsley Bangwell	-	Youngsters Development Initiative/KNOSK N100 A Day Charity School
Dr. Badewa Adejugbe-Williams	-	Royal School of Educational Therapy (RSET) Foundation
Kachi Okezie	-	Institute of Leadership Development
Oluchi Ironkwe	-	GUI Foundation
Marie David	-	Vantage Point Academy

10:15 PITCHING SESSION II INFRASTRUCTURE AND REAL ESTATE

Rapporteurs: Augustine Adebudo & Toluwalope Adebayo
Moderator: Olukayode B. A. Fabunmi Esq., Partner, J. O. Fabunmi & Co., Nigeria.
Sponsor's Remarks: Mrs. Risikatu Ladi Ahmed, Chief Executive Officer, Aso Savings and Homes Plc.

Pitchers:

Christopher Mamman	-	AreaPro
Michael Orwu	-	Ampal Construction Nigeria Limited
Tony Tete	-	Lifestyle Asset Hub Limited

11:00 PITCHING SESSION III TECHNOLOGY

Rapporteurs: Emmanuel Oseni & Mustapha Deribe
Moderator: Dr. Talle Davidson Amedu, Chief Executive Officer, Upportune International, Nigeria.

Pitchers:

Odiakosa Obazeh	-	Shores Impact
Alexander Oshunloye	-	Surejobz App
Chijioke Ahaneku	-	NTAPI
Ola Erogbogbo-Oyeniye	-	Doing Good Work in Africa (DOWA)
Olaoluwa Otokiti	-	Data Innovations Nigeria
Prosper Oriafio	-	Devclub360
Isaac Ohireku	-	Developer Directory
Muizudeen Kusimo	-	ISTEMSLABS Africa
Karim Giwa	-	KG Arjis Limited

Interventionists:

Mr. Eric Kaigama	-	President/CEO, Africa Chamber of Digital Commerce Inc. (US) National Office for Technology Acquisition and Promotion (NOTAP)
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FIRST PLENARY SESSION

Rapporteurs: Ekundayo Jacob & Toluwalope Adebayo

- 12:00** National Anthem
- 12:05** Welcome Remarks by Summit Coordinator, Dr. Ms. Badewa Adejugbe-Williams
- 12:10** Opening Speech by Chairman/Chief Executive Officer, Nigerians in Diaspora Commission (NiDCOM), Hon. Abike Dabiri-Erewa
- 12:15** From Remittances to Investment, Acting Executive Secretary/Chief Executive Officer, Nigeria Investment Promotion Commission (NIPC), Mr. Emeka Offor
- 12:25** Sponsors' Goodwill Message:
- Managing Director, Zenith Bank, Mr. Ebenezer Onyeagwu.
 - Managing Director, Bank of Industry (BoI), Mr. Kayode Pitan.
 - Governor, Central Bank of Nigeria (CBN), Mr. Godwin Emefiele
 - Chairman House of Representatives Committee Diaspora, Honourable Tolulope Akande-Sadipe
 - Vice-Chairman Senate Committee on Diaspora and Non-Governmental Organizations, Senator Dr. Ibrahim Yahaya Oloriegbe
- 12:45** Leveraging Diaspora Remittances to Finance Investments, Lead Economist & Head, Global Knowledge Partnership on Migration and Development (KNOMAD), World Bank, Washington DC, USA, Mr. Dilip Ratha
- 12:55** Special Remarks by:
- Honourable Minister of State for Foreign Affairs, Amb. Zubairu Dada.
 - Honourable Minister for Industries, Trade and Investment, Otunba Adeniyi Adebayo.
 - Honourable Minister for Works and Housing, Mr. Babatunde Fashola SAN
 - His Excellency, the Governor of Nasarawa State, Engr. Abdullahi Sule
 - His Excellency, the Governor of Kebbi State, Alhaji Abubakar Atiku Bagudu
- 13:20** Keynote Address by His Excellency, the Vice-President of the Federal Republic of Nigeria, Prof. Yemi Osinbajo SAN GCON

TOUR OF EXHIBITION BOOTHS

14:00 Lunch Break

SECOND BUSINESS SESSIONS

15:00 PITCHING SESSION IV AGRIBUSINESS

Rapporteurs: Emmanuel Oseni & Mary Eddy-Orok
Moderator: Mrs. Ndidi Okonkwo Nwuneli MFR, Founder/Chief Executive Officer, Changing Narratives Africa, Nigeria.
Sponsor's Remarks: Mr. Rufus Idris, Nigeria Country Director, Heifer International

Pitchers:

Mobolaji Lewis	-	Kilimo Nishati Farm Estate
Precious Osinaku	-	Association of Female Agripreneurs
Adekunle Ayoola	-	Afro-Euro Investment
Victor Madufor	-	Vicky Ventures
Titilope Ojo	-	Agrochains Consult Services Limited
Niyi Ogungbade	-	Timesellers Limited
Taiwo Adekanye	-	Stegjok International Company Limited
Trust Ogboi	-	International Tourist Choice Limited
Eric Ozongwu	-	Nonet Oil Palm Plantation and Milling Limited
Nneka Muojindu	-	United Family Fountain Limited
Seun Adeyeye	-	HC Farms
Yahaya Ishaque	-	Gbedako Global Resources
Yahaya Ishaque	-	Gbedako Global Resources Limited (Wushishi Classic Rice)
Yetunde Aiyela	-	Dot Connect International Foundation
Job Nankar	-	Opalson Nigeria Limited

16:40 PITCHING SESSION V MANUFACTURING

Rapporteurs: Chidi Gozie & Mustapha Deribe
Moderator: Mrs. Folashade Aliu, President/Chief Executive Officer, Alpha Digital Limited, Nigeria.
Sponsor's Remarks: Dr. Ezra Yakusak, Executive Director, Nigeria Export Promotion Council (NEPC).

Pitchers:

Dr. David Aheruvoh	-	Ajaokuta Steel Company Limited
Yejide Erogbogbo	-	Eres Bella Investment Limited
Dr. Daminabo Oko-Jaja	-	Adpack Management

**17:20 PITCHING SESSION VI
CREATIVE, SPORT & ENTERTAINMENT**

Rapporteurs: Ekundayo Jacob & Augustine Adebudo
Moderator: Mr. Jermaine Sanwo-Olu, Senior Special Assistant on Diaspora & Foreign Relations to the Lagos State Governor, Nigeria.

Pitchers:

Babalola Collins - Creative Concept Advertising Agency
Ronke Macaulay - Angel Works Media
Okama Ekpe Brook African Caribbean Heritage Alliance (ACHA)

Interventionists:

Larry Ekundayo - Former IBF European Champion
Dan Azeez - English Light Heavyweight Boxing Champion
Federal Ministry of Youth and Sports Development

DAY 2: WEDNESDAY, 17TH NOVEMBER, 2021

SECOND PLENARY SESSION

Rapporteurs: Emmanuel Oseni & Chidi Gozie

09:30 Goodwill Messages:
i. Minister/Head, Industry, Trade and Investment, Nigerian High Commission, United Kingdom, Amb. Cyprian T. Heen.
ii. Acting Comptroller General, Nigerian Immigration Service (NIS), Mr. Idris Isah Jere.

09:40 Keynote Presentation by the Chairman/Chief Executive Officer, Zinox Technologies, Mr. Leo Stan Ekeh

THIRD PLENARY SESSION

**10:00 BUSINESS OPPORTUNITIES PANEL DISCUSSION I
OIL AND GAS**

Rapporteurs: Toluwalope Adebayo & Boyiga Bunkaya
Moderator: Mr. Nick Agule, Managing Partner, Dominus Consulting Limited, UK & Nigeria.

Panelist:

1. Prof. Wumi Iledare, Emeritus Professor of Energy Studies, Oil & Gas Institute, University of Cape Coast, Ghana.
2. Ministry of Petroleum Resources

**10:30 BUSINESS OPPORTUNITIES PANEL DISCUSSION II
HEALTH CARE**

Rapporteurs: Ekundayo Jacob & Mary Eddy-Orok
Moderator: Dr. Mandus Ese Akonjom, Consultant Trauma and Orthopedic Surgeon, Abuja State House Clinic, Nigeria.

Pitchers

Dr. Bode Adeoye - Matrix Health Analytic Consultants
Lekan Badejoh - Othniel Consulting (The Sleek & co)

Panel Discussants

1. Dr. Christopher Otabor, Medical Entrepreneur, Abuja.
2. Dr. Remi Adewale, President/Chief Executive Officer, Women Focus Canada Inc.
3. Federal Ministry of Health

11:00 Investing in Africa by the Diaspora, Chief Executive Officer, Village Seed Ventures USA & Nigeria, Dr. Chinedu Nweke.

11:10

**SPECIAL SESSION
DIASPORA HOUSING FAIR**

Rapporteurs: Toluwalope Adebayo & Boyiga Bunkaya
Moderator: Dr. Ibukun Adebayo-Adedayo, Chief Executive Officer,
Rock Realty Limited, Abuja.

Panelist:

1. Hon. Daniel Amos Brains & Hammers
2. Abdulmalik Mahdi Modern Shelter Systems and Services
3. Umar Abdullahi Cosgrove Investment Limited
4. Major-General Numbere Post-Service Housing Development Limited

12:00

LUNCH BREAK

FOURTH PLENARY SESSION

FOURTH BUSINESS SESSIONS STATES' INVESTMENT SESSIONS

13:00

NASARAWA STATE

Rapporteurs: Ekundayo Jacob & Augustine Adebudo
Facilitator: Mr. Ibrahim Abdullahi, Pioneer Managing Director,
Nasarawa State Investment and Development Agency (NASIDA),
Nasarawa State.

13:30

BORNO STATE

Rapporteurs: Mustapha Deribe & Mary Eddy-Orok
Facilitator: Alhaji Balarabe Abba Jato, Commissioner for Information, Borno State.

15:00

**Wrap-up and Closing Remarks by Summit Coordinator,
Dr. Ms. Badewa Adejugbe-Williams**

20:00 DINNER/GALA NIGHT

END OF 4TH NIGERIA DIASPORA INVESTMENT SUMMIT 2021

Summit Coordinator: Dr. Badewa Adejugbe-Williams
Programme Coordinator: Theodore O. P. Sefia Esq.
Rapporteur-General: Mr. Olusegun Akintoye
Master Of Ceremony: Dr. Tope Ojeme

PROCEEDINGS OF THE 4TH EDITION OF THE **NIGERIA DIASPORA** INVESTMENT SUMMIT (NDIS)

THEME: **PARTNERSHIPS AND LINKAGES FOR POST-COVID ECONOMIC GROWTH**

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2021

DAY ONE

INTRODUCTION

The 2021 Nigeria Diaspora Investment Summit (NDIS) with the theme Diaspora Partnership and Linkages for Post-COVID Economic Growth was hybrid and held both virtually as well as physically at the Banquet Hall of the State House, Abuja. The Summit, which was the fourth in its series, had a total number of about two thousand persons in attendance, both virtually and physically.

PITCHING SESSIONS

PITCHING SESSION I

TECHNOLOGY

The 2021 Nigeria Diaspora Investment Summit (NDIS) commenced with the Technology Pitching Session which was moderated by Mr. Talle Davidson Amedu, Chief Executive Officer, Upportune International Nigeria.

MR. ALEXANDER OSHUNLOYE

Surejobz App

He introduced the company as an online freelance workers' company that caters for both jobseekers and employers alike. It was instituted in 2020 as a fall out from the effect of the pandemic. He noted that the company saw an opportunity from the challenges posed by COVID-19, as downsizing became the order of the day with a lot of people being laid off from their regular paid traditional employment while companies were also folding up. The Presenter stated that Surejobz App was designed to provide a source of income for competent people as well as to inspire others who do not have any skills to learn some.

He claimed that the app had received 60,000 visits in the previous two years and that 300,000 were expected in the next three years. He told the audience that the platform had received over 10,000 downloads thus far from Google Play and App store.

He further claimed that Surejobz App had the advantage of employing mobile device features such as camera, files, photos, calls, accelerometer, compass, and so on.

He rated Surejobz App 95 percent, 90 percent, and 80 percent for design, security, and speed respectively.

Investment Opportunity:

The presenter informed the audience that Surejobz App, as a multi skill freelance job market place, helps people or firms get the requisite skilled people (i.e. a digital recruitment platform) and was hoping to become an off and online service system. He further said that the company was concentrating its services in emerging and developing economies. In this light therefore, he stated that SureJobz App anticipates total growth income of almost €800,000 in three years and was therefore seeking investors willing to invest a total of €150,000 in minimum investments of €2,000 to €15,000 in equity and/or grants to grow the firm.

MR. CHIJOKE AHANEKU

NTAPI

Mr Chijioke Ahaneku noted that learning occurs in English or French on learning platforms. He however added that for quality education, learning of digital and vocational skill sets in indigenous languages cannot be overemphasized. He suggested that for easy access to knowledge for individuals and for a deliberate transformative community development, it was important to reduce inequalities and preserve cultural heritage.

The Presenter indicated that learning currently involves an indigene having to first understand or get certified in English/French. He also noted that the cost to learn on existing eLearning platforms was often less affordable, thus NTAPI offered a centralized teaching and learning experience.

He noted that educational content creators could create free and monetized contents as courses and classes, for digital and vocational skills in their preferred language(s), with ease, while growing their educative followers. He added that 21st century and generational learners could acquire relevant knowledge and skill sets, from following their favourite industry experts and educational influencers on the go.

The Presenter further noted that NTAPI was rated high on their score cards on different indices and the platform provided a social media learning/teaching experience. He said individuals could learn in Pidgin, French, English and African indigenous languages. Mr. Ahaneku further said the platform was material based and interactive with exercises to attain grade point credits. He noted that African educational content creators, influencers and industry experts create their courses and classes at no cost on the platform.

He projected that a minimum 30,000 indigenes/Individuals would have been impacted within the same period. He projected a total processed income of \$139,000 at \$5.56 per user/class with generated revenue of 12% of processed income.

Mr. Ahaneku asserted that NTAPI anticipated a first-year projection of about 50,000 users, to serve about 125,000 classes with about 25,000 users enrolled for premium classes.

Business Opportunity:

NTAPI was requesting for \$100,000 pre-seed capital per equity for further product development, administration and operational cost and outbound marketing/sales with emphasis on massive digital advertisement. This fund would also cater for mentorship and sustainable experiential business economics advice. He noted that NTAPI was looking forward to a B2C, B2B and B2G mutual partnership with educational content creators, educational influencers, industry experts, vocational and educational institutes, and ventures that own mobile device original equipment manufacturer (OEM) license, shipping products to Africa.

So far, noted the Presenter, NTAPI had been able to attract 133+ Users Onboard and served 19+ Classes. He noted that NTAPI was a product of Softpace Ware - a registered business name with CAC Nigeria. He added that the company was in partnership with FasterCapital from where it received the technical support for further building the whole products from start to finish. He noted that NTAPI had successfully committed to investing \$50,000 of the funds required in this segment and would invest the remaining 50% of the money needed in consecutive rounds of funding.

MRS. OLA OYENIYI Doing Good Work in Africa – DOWA

Co-founder of DOWA, Mrs. Oyeniya, informed the audience that the company was registered in the US as a non-profit organization in 2020. She said that DOWA runs internship programs and webinar in the summer and winter. She stated that the organization covered ICT/Tech, Energy, Agriculture, Venture Capital, Education and Infrastructure sectors adding that a total of 11 African countries had been covered to date.

The Presenter noted that the DOWA initiative connects brilliant and innovative university students to Africa-based organizations working to address challenges at the grass root level. She added that DOWA's host organization address technological, social, and infrastructure issues in healthcare, agriculture, innovation & technology, venture capital/entrepreneurship, education, sustainability and more.

She said so far DOWA had over 2000 student applications, 55 interns and over 2000 intern hours had been accumulated with about 20 partners. She also noted that 70% of DOWA's interns were female with all the interns spread over eleven African countries.

Projections:

Mrs. Oyeniya opined that DOWA was projecting to admit 100 Interns, accumulate over 22,000 intern hours, collaborate with over 25 partners and spread further to 15 African Countries in the nearest future.

On its internship program, the Presenter said having successfully implanted three previous internship cycles over summer and winter months, DOWA was looking to engage even more students through its second annual winter internship program which would run from mid-December 2021 to early March of 2022. She added that through this internship, students would have the opportunity to work with premier organizations doing impactful and scalable work on the Continent.

Established with the vision to become a pipeline of future entrepreneurs, innovations, and advocates for Africa, the Presenter stated that DOWA's core value included integrity, teamwork, passion and commitment.

Business Opportunity:

Mrs. Oyeniya indicated that DOWA was looking for students with experience in/studying business analysis, project management, data analysis, marketing and public relations, market research, grant writing, social media, Web development, technology & artificial intelligence.

MUIZUDEEN KUSIMO

ISTEMSLABS Africa

Mr. Muizudeen Kusimo, Founder/CEO of ISTEMSLABS Africa, said the company was incorporated in August 2020 as a limited liability company in Nigeria with three Directors. The goal of the company he said was to empower the next generation of Scientists and Engineers who would shape the future of Africa. The Presenter said the company, though privately funded, had an Innovation Centre which was completed and opened to the public in January 2021 and also offered in-person/online classes on software engineering from ages 8 and above. He further stated that the company had a 100-sitting capacity purpose-built education facility equipped with several high-tech educational equipment and gadgets to its name. He added that the company had conducted excursions/visits for over 200 students/youths since May 2021.

The idea behind ISTEMSLABS Africa was to provide all practical knowledge that was not available in the regular educational system as related to software development. ISTEMSLABS Africa according to the Presenter caters for people of all ages and profession. He told the audience that ISTEMSLABS Africa's programs were relevant to local context, project-based and taught by experts. They also ensured that all students and participants received the greatest possible experience through established network opportunities and demanding projects that they were given to complete on their own. He went on to say that learning at ISTEMSLABS Africa allowed participants to see where technology was headed and how to find their place in it. He therefore invited the audience to visit and participate in the ISTEMSLABS Africa programs in order to broaden their opportunities.

While indicating that long term training dealing with elementary/high school was on the way, Mr. Kusimo said the company recently conducted free community program for children from low income earning families. He noted also that a partnership with the NYSC was ongoing and ISTEMSLABS had provided training for 100 youth corps members in August 2021 and had also commenced long term training for the same group. He added that more partnership/collaboration and training programs were already scheduled.

Business

Short term: 6 months – 1 year

Opportunity:

The Presenter reported that in line with the company's projections the following achievements were made on the short term:

1. Receipt of NVIDIA Jetson AI Ambassador Certificate and other educational certifications from global tech companies
2. Hired and trained more instructors for the purpose of expanding the reach to publicly-funded schools.
3. Empowered more graduates with software skills, and through existing networks, help them secure job opportunities locally and remotely.

Mid Term: 1 year – 3 years

1. On the midterm projections the company was seeking to:
2. Obtain license to operate as an Innovative Enterprise Institute (IEI).
3. Increase course specializations offered at the Company's facility.
4. Upgrade the Innovation Center facility to fully utilize its capacity.

Long Term: 3 years – 5 years

1. On the Long Term, the presenter noted that the company was determined to:
2. Build a 10,000 capacity, modern and eco-friendly campus in F.C.T, Abuja.
3. Secure academic partnerships with educational and technology institutions worldwide.
4. Become the topmost software institute in Africa.

MR. KARIM GIWA

KG Arjis Limited

He stated that the firm was a knowledge and experience-based firm, with specific interests and expertise in Programme/Project Management and IT Solutions. It provides transformation, management and change services aimed at helping businesses and government departments operate more efficiently, effectively, and profitably.

The approach examines the business and operations, from the market and industry space, to the resources, finances and supporting IT or other processes, providing practical and relevant advice and solutions to issues or bottlenecks, all of which are aimed towards adding value and increasing ROI.

Mr Giwa informed the audience that KG Arjis Limited was a Software company that provided a one app that has document verification and validation capabilities for everyday identity compliance and entitlement documents. KG Arjis Limited, he continued, should be considered a security printer, storekeeper, auditor, and document verification support system designed to combat certificate forgery, which had become all too common in the society. KG Arjis Limited, he explained, was a secure, data privacy compliance and decentralized solution that eliminated the need to archive an individual's full identifiable data or document. He went on to say that with millions of graduates each year, businesses spent a significant amount of time and money verifying applicants' documents, which was both time consuming and inefficient. KG Arjis Limited, he concluded, was the appropriate solution to this dilemma.

With over 20 years combined experience through the team in IT/Operations, Project and General Management, the team was made up of onshore UK and offshore talent that would ensure that engagement expectations were met with measurable results.

Business Opportunity:

The Presenter stated that they were seeking investors interested in investing in digital documentation and Information Technology and would be requiring about \$8,000,000.00 for expansion of the business.

MR. KINGSLEY EZE

Nairaxi Transport and Logistics Limited

Mr. Kingsley Eze said Nairaxi was a platform that helps people get affordable ride-service in minutes. He added that their client could shop for anything and everything from local vendors, have it delivered to them while also sending, receiving and tracking items seamlessly on the Nairaxi App. He indicated that the Nairaxi App was a model that combined transport logistics and e-commerce models in one i.e., Uber + Amazon + Fedex = Nairaxi.

While informing participants of the mission of the company to provide affordable personal transportation and on demand solutions to customers via a cutting-edge mobile application, Mr. Eze noted that the current online

spending in Nigeria was estimated at \$12billion, and projected to reach \$75billion in revenues per annum by 2025.

Highlighting the fact that the system was made for Nigerians by Nigerians, the presenter opined that the unique selling points for the company were:

1. Innovating for the grass root at an affordable price;
2. Experienced management team;
3. Scalable business; and
4. Win-win strategy with potential partners.

He added that the logistics arm of the business was projected to process over 25,000 orders. He said the company also plans to partner with Notepad, Federal Ministry of Transport, Vehicle Inspection Office, Federal Road Safety Corps, Peugeot Automobile Nigeria and Innoson Motors.

Mr. Eze opined that revenue and profit projections for the next 3 years would amount to \$6 million and \$2.5 million (41.66%) respectively. While inviting prospective investors to buy into the company's vision, the Presenter noted that the company would charge a 10% commission for connecting customers with on demand drives, connecting customers with local e-commerce vendors and for providing concierge and delivery services via a cutting-edge mobile application. He added that Nairaxi was focused on catching the Abuja market while also looking forward to expanding both nationally and internationally.

Nairaxi projects was expected to have a customer base of over 6500, process over 10,000 successful ride bookings, 5,000 orders and build a driver base of over 10,000 active drivers.

MR.ODIAKOSA OBAZEH

Shores Impact Technologies Limited

The Chief Executive Officer of Shores Impact, Mr. Odiakosa Obazeh, presented the company's pitch. While alluding to the fact that Nigerians abroad were willing to invest in the country, he noted however that some do not know how to go about doing so. Others, he said, had trust and awareness deficits.

Putting in perspective facts on business in Nigeria, Mr Obazeh opined that 65% of Nigeria's economy (41m MSMEs) had access to only 4% of bank loans and that Startups raised only \$307m in 2020 for about 200m people. He compared this figure with those of the United States of America where \$150b was made available for the U.S population of about 330m. He concluded that more than 80% of businesses could fail in the next 5 years.

Mr Obazeh thereafter introduced Shores as a technological platform geared towards matching globally acquired capital and skills to local deficits while also providing credible investment opportunities in ways that improve successful outcome for all parties. He opined that Shores would act as a Diaspora impact investment platform that would fund micro investments, matching funds, provide transparency and impact reports through an open platform.

While recognizing the huge market opened to the business, the presenter noted that available data also showed that between 2004 – 2018 remittances grew from \$1 billion to \$24.3 billion. Mr. Obazeh intimated that about 30% of the remittances were spent on investment purposes. He added that the population of Nigerians in the Diaspora had also grown from 1.2 million to 15 million. With an ever increasing emigration from Nigeria, the presenter noted that the Diaspora would play a greater role in development back home as their remittances would eventually replace Foreign Direct Investment.

He added that Shores would create change across communities and increase cross border/export expansion and technology transfer.

Business Opportunity:

Mr. Obazeh informed participants that Shores Impact was seeking for seed fund for the purpose of licensing and accelerating growth. He added that partnerships with would-be investors were also welcomed.



PITCHING SESSION II

INFRASTRUCTURE AND REAL ESTATE

The Session was moderated by Olukayode B. A. Fabunmi Esq. Partner, J. O. Fabunmi & Co Nigeria. He thanked the organizers for the investment Summit and noted that infrastructure was one of the drivers of the nation's economic growth. He added that the Diaspora was a very important economy bloc as over the years, FDI use to be dominated by foreigners. He however noted that today, Nigerians in Diaspora were the major drivers of FDIs for the nation. This, he said, was as a result of the passion the Nigerian Diaspora had for the nation. Mr. Fabunmi informed the audience that the Nigerian housing deficit, which stood at about \$3 billion, was a huge opportunity for investors. He concluded by reminding participants that infrastructure was a very broad field but that the Summit was focusing on Real Estate.

SPONSORS' REMARKS

MRS. RISIKATU LADI AHMED

Chief Executive Officer,
Aso Savings And Loans Plc.

Prior to the commencement of the Pitch presentations on Real Estate and Infrastructure, Sponsor for the Session, Aso Savings & Loans Plc., made their remarks and presentation on the various products and packages of the Bank.

Mrs. Risikatu Ladi Ahmed, Chief Executive Officer, Aso Savings & Loans Plc., informed participants that the company places premium on Houses and Lands adding that they currently had over 3 million houses in several estates within the country. While informing the audience that the company was into partnership with developers and builders, she highlighted some of their packages for their client/customers.

Mrs Ahmed informed the audience that the Bank undertakes the financing of different types of houses ranging from one bedroom to 6 bedroom flats in detached, semi-detached, bungalow and terrace designs. She concluded with a short clip showcasing some of the company's prototype houses and their various locations.



MR. CHRISTOPHER MAMMAN

Area Pro Tech Limited

The first pitch was delivered by the founder of Area Pro, Mr. Christopher Mamman. He noted that his company offered one of the best Real Estate marketplaces in Nigeria, adding that their selling point was property upgrade, particularly of abandoned property and micro development. He opined that his company could be compared to a fusion of Zillow (US leading Real Estate Marketplace) and Indiu Living (a South African micro developing Company) but with a touch suited to the local marketplace, he added. He informed participants that Area Pro helped property owners to complete their abandoned property for free. They however get their money from the commission from the sale of such completed and rehabilitated properties. He noted that they either do outright sales or rent such properties.

Mr. Mamman indicated that Area Pro was conducting the same business in Nigeria, South Africa and the United States of America. Furthermore, he said Area Pro ensures owners were able to upgrade and develop their properties. While creating a common market for both buyers and sellers, Mr. Mamman noted that Area Pro also tries to reduce the number of abandoned properties in the country and particularly among their clients.

Area Pro operates in the Real estate, Technology, Banking and Law sectors and that the company buys, sells and also provides information on property development to their clients.

Investment Opportunity:

Area Pro was seeking for investors that would invest to the tune of N100million into the company. He said the expected return on investment for would be investors would be 10% equity stake in the company.

MR. AFRIOGUN OLUYEMI GANIAT

RY Projects

He introduced the firm as based in Lagos and incorporated in 2014. He also informed those present that the properties they had on behalf of investors were appreciating in value and that investors were happy with their investments. While eulogizing RY Project products being typically joint venture and off takers, the Presenter noted that RY Project was an Architectural firm that was into consultancy for design and partnership on client's property.

Business Opportunity:

The presenter noted that RY Project was interested in partnering with the Diaspora on any of their real estate products

MR. MICHAEL OSAKWE

Alaro City FZE

Mr Osakwe informed the audience that Alaro City FZE solves problems by not only upgrading properties but also by attracting tenants or buyers for their clients through their platform, all at no immediate cost to the property owners. He said they get paid back from their rental income or sales proceeds. The company also offer buyers the option of choosing from modern house designs and works with certified contractors to develop their own homes. He noted that Alaro provides ease of doing business and operates both subscription and commission-based revenue models.

Mr Osakwe told the Summit that the company was into Joint Venture and also undertakes investments on behalf of clients. Presently located in the Lagos Free Trade Zone, close to the Deep-Sea Port in Lagos, the Company's estates have a good network of roads, portable water and power within the vicinity of the Lagos Deep Sea port. He said the Company also had access to an active Market with seven projects currently ongoing in Kenya, Tanzania and Nigeria.

Investment Opportunity:

Alaro City FZE seeks partnership with willing investors in the real estate sector in the Lagos free Zone areas. Mr. Osakwe said that the company was willing to do business with any investor in the real estate area adding that Alaro City FZE seeks for patronage and investors that would attract business and who would be willing to interact with them.

MR. TONY TETEH

Lifestyle Asset Hub Limited

He introduced his company as a Pan African Real Estate Company, registered in Nigeria, Ghana, Rwanda and extending its tentacles to other parts of Africa. Mr Teteh said the company builds 3 to 4 bedrooms with two rooms' Boys' quarter in Nigeria, Ghana, Rwanda etc. Mr. Teteh informed the audience that completed units cost between N60 to N100 million. While informing the Summit that the units with multiple flats were available in Lagos, Ibadan and more recently in Imo state, the presenter enthused that the company was working with youths as a way of giving back to the society. He emphasised that the company was working with prisoners in Kuje Correctional Centre as part of the Company's Corporate Social Responsibility. Furthermore, he explained that when released, the incarcerated youths are sent to the company's Academy to learn live skills in the construction industry. At the end of the training, they are gainfully employed by Lifestyle Asset Hub Limited to work on any of their construction site.

Mr. Teteh intimated the Summit that at the Guzape District of Abuja, the company was building a 5 Star Luxury Resort, referred to as the Face of Guzape. He added that the company had different portfolios for would be investors. He informed participants that investment opportunities were opened from the 12th of September, 2021 and ongoing till 12th of December 2021.

Investment Opportunity:

Mr. Teteh told participants that return on investment was receivable within three years of the investment adding that willing investors would enjoy interest for life. He suggested that it was a good way of investing for children and for retirement purpose. Mr. Teteh noted that the company was seeking for investors who would be willing to invest in the Company's real estate business and also in the ongoing subscription at Guzape.

MR. ONYEKA ODENZE

Distress Trading Centre

Though not listed, Mr. Odenze had the opportunity to pitch for his company; Distress Trading Centre. The company is an investment advisory firm that utilizes its network to acquire and resell distressed properties. Mr. Odenze noted that his company also provides immediate liquidity to distressed persons through record time purchases. While providing bespoke and upscale advisory services to clients and investors, he added that the Centre also helps clients offload their assets easily which are usually below their market rates. The Centre buys from sellers and sells at a higher price to buyers.

The Presenter stated that the Centre helps buyers and sellers make smarter choices while also providing a viable platform for willing and ready investors to come on board with a stable and high yield return on investment. He concluded that the business model was very lucrative.

Investment Opportunity:

They encouraged those that were willing to buy distress firm and properties to invest with them.

INTERVENTIONS

Mrs. Folasade Sarumi from Oyo State and Mr. Kenneth, an online participant, both expressed interest to meet with some of the pitchers; Tony Teteh of Lifestyle Assets Hub Limited and Afariogun Oluyemisi Ganiat of RY Project. Contact details were thereafter exchanged with the Oyo State representative.

Concluding the Session, Mr. Fabunmi who moderated, thanked the organizers of the Summit for the opportunity given to him to moderate the Session. He also applauded the efforts of NiDCOM in attracting FDI into the country like Brazil, Israel and India did.



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PITCHING SESSION III

MANUFACTURING

The Session was moderated by Mrs. Folashade Aliu, President/Chief Executive Officer, Alpha Digital Limited, Nigeria. Mrs. Aliu appreciated the organizers of the Summit for the opportunity to moderate the Session and encouraged the Pitchers to maximize their time by going straight to the core of their presentations.

CHRIS ARINZE

Today's Quarry Limited

The first pitch of the Session was delivered virtually by Mr. Chris Arinze who informed the gathering that Today's Quarry Limited was an extractive industry that specialized in mining granite, gold, limestone and marbles in sites around Abuja.

Business Opportunity:

Mr. Arinze requested for funding of approximately \$1,500,000 with a projected return on investments of 1000% to 3000%.T

DAVID AHERUVOH

Interest in Ajaokuta Steel Company Limited

He stated that Ajaokuta Steel Company Limited was conceived in 1958 by Sir Ahmadu Bello. Referring to the steel company as a sleeping giant, Dr Aheruvoh said it was slowed down by the pursuit for independence and the troubles of the Civil War. The company was finally formed in 1973 and outsourced to a Ukrainian and Russian Company to undertake its construction.

The Presenter recounted that by 1994 the Ajaokuta Steel Company was about 95% completed. He however noted with dismay that nothing had happened towards further development of the project till date and that the project now represented an unfortunate reality of Nigeria's industrial capacity. Dr. Aheruvoh emphasized that there were people at home and abroad interested in making Ajaokuta Steel Company work. He thereafter expressed the key to resuscitating the project using the SWOT analysis, which lay in understanding the Strength, Weakness, Opportunities and Threats of the company. He highlighted the strengths of the project as represented by their technical capacity as well as their potential financial capabilities. The Weakness lies in the lack of the political will to bring a functional steel company to fruition. The Opportunities were apparently evident in the potential to make Nigeria one of the second world countries standing on same podium with the Asian Tigers. Dr. Aheruvoh noted that the massive potential industrial explosion contained in the industry was inevitable. He indicated that the threat was the fear of unwelcome political interventions.

He summarized the challenges facing the project as being technical, financial and political in nature. The challenges were technical because despite being 95% completed, the facilities had depreciated for lack of use in the last 30 years. The financial challenges were because it had been difficult to secure the \$2 billion required to resuscitate the plant. Finally, he posited that political challenges from successive government administrations that had only paid lip service to their plight, using the facility as a campaign tool without any concrete follow through to its actualization.

Despite the claim that resuscitating the plant had the potential of creating up to 500,000 jobs nationally, he noted that politicians still did not take seriously the huge opportunity that the company could provide. He said his company was interested in buying the plant over. In his opinion, Dr Aheruvoh said if released to his company with the required financial support, the Plant could be resuscitated within five years.

MS. YEJIDE EROGBOGBO

Eres Bella Investment Limited

Ms. Erogbogbo informed the audience that she was inspired to start the business due to skin issues she developed while growing up in France. She noted three problems that needed to be addressed: lack of product variety for the African skin beauty market; a wide inconsistency in the quality of available products; and the absence of ingredient transparency. She highlighted that between 2017 and today the company had grown from selling one product to selling up to seven different products.

She mentioned that her company had been focusing its efforts on product validation, building brand loyalty, and creating press traction. As a result, she noted, the company learnt that its Total Available Market (TAM) was over 200 million persons, its Serviceable Available Market (SAM) was around 100 million persons while its Serviceable Obtainable Market (SOM) was at about 10.6 million customers.

Ms. Erogbogbo said the current pursuit of the company was to reach an online market share of up to 10 million people. Just like the problems being addressed, she noted that the solution was three-pronged. Firstly, the target market needed to be educated on the health benefits of using products with less toxic chemicals. Secondly, facilitate understanding of the value of locally sourced ingredients with proven effectiveness and finally, create easily accessible and easily useable products that could fit into any user's skin care routine.

Business Opportunity:

For machine purchases, advertising and hiring of new staff, they were seeking \$100,000 (or about N50 million).

DR. DAMINABO OKO-JAJA

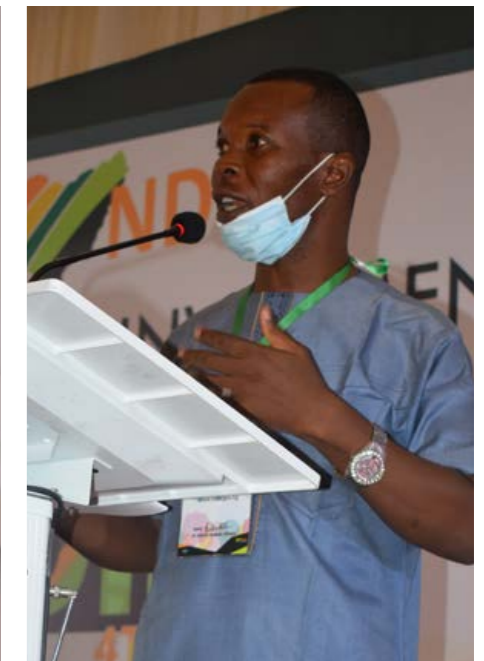
Adpack Management Limited

The Pitcher, Principal Consultant for Adpack Management Limited, commenced his presentation by describing the history of Adpack Management Limited as well as the nature of the market environment, pointing out that their practice existed in what he called a difficult sector since its inception in 1986. The main challenges they have faced have been trust related. As a result, they have strictly focused on industrial development. "There is no way Nigeria can move forward without manufacturing" Dr. Daminabo said as he invited investors to make use of their robust consulting services, while re-emphasizing the import of trust in their dealings.

What their expertise was specifically focused on was SME development consultancy, training services, company restructuring, re-organization funding and project feasibility reports. He therefore called on interested persons to make use of their services.

Concluding the Session

The Moderator, Mrs. Folashade Aliu, stated that if issues in manufacturing were addressed, many other problems in production, exports, and most importantly, unemployment would be tackled as well, saying Manufacturing was a stone that could kill multiple birds.



FIRST PLENARY SESSION

INTRODUCTION & COMMENCEMENT

The First Plenary Session, which was the Opening Ceremony, witnessed the presence of very notable personalities including the Vice President of the Federal Republic of Nigeria, Prof. Yemi Osibajo, SAN, GCON, represented by the Secretary to the Government of the Federation, Barr. Boss Mustapha; the Executive Governor of Kebbi State, Atiku Bagudu; the Executive Governor of Nasarawa State, Engr Abdullahi Sule; the Honourable Minister of Works and Housing, Mr. Babatunde Fashola SAN, Honourable Minister of Health, Dr. Osagie E. Ehanire, Honourable Minister of State for Foreign Affairs, Amb. Zubairu Dada, Honourable Minister of State for Industries, Trade and Investment, Amb Mariam Yalwaji Katagum, Chief Executives of MDAs, Captains of Industries, among others.

The Opening Ceremony commenced with the arrival of the Secretary to the Government of the Federation, Mr. Boss Mustapha, who represented the Vice President of the Federal Republic of Nigeria, His Excellency, Prof. Yemi Osinbajo SAN, GCON. With all participants seated, the National Anthem was rendered.

WELCOME REMARKS



DR. MS. BADEWA ADEJUGBE-WILLIAMS Summit Coordinator

The Summit Coordinator, Dr. Ms. Badewa Adejugbe-Williams, welcomed participants to the fourth edition of the Nigeria Diaspora Investment Summit, stating that the NDIS was a private sector initiative of the non-profit voluntary sector Nigeria Diaspora Summit Initiative (NDSI), with the support of government through the Nigerians in Diaspora Commission (NiDCOM). She informed the Summit audience, that the NDIS was inaugurated in 2018 with the mandate to annually hold the event as a result of its potential. She noted that the event had over the years been pivotal in attracting Foreign Direct Investment into the country, particularly from the Diaspora.

While sharing the success stories from previous Summits, Dr. Adejugbe-Williams noted that NDIS had achieved a lot in the last three years as it provided a platform for the Diaspora community to give back by investing in local businesses in the country.

She added that businesses ranging from start-ups such as Binary Hills Tech, an integrated start-up ecosystem for tech entrepreneurs, to large associations like the Nigeria Medical Association (NMA) had taken advantage of the Summit's networking opportunities to expand their businesses and activities. She also noted that as a result of the linkages and information sharing during the various Summits, several participants have been inspired to start their own businesses while some had tripled their investment in the country based on the insights gathered from the Summit. The event coordinator posited that the success stories buttressed the fact that the NDIS was one of the surest platforms for attracting Diaspora investment into local businesses in the country and also one vital catalyst to spur new business start-ups.

In a bid to pursue the mandate of the Summit for full and effective attraction of Foreign Direct Investment particularly from the Diaspora community, the fourth edition of the Summit was therefore organized with the theme "Diaspora Partnership and Linkages for Post-Covid Economic Growth", which she said was in recognition of the indispensable role of the Diaspora in aligning with the government's effort to reposition the country's economy, particularly in the post-COVID era.

While commending the Federal Government for the efforts at making doing business in Nigeria seamless, Dr. Adejugbe-Williams also applauded the unprecedented support provided for the small business sector in Nigeria. She stated that Small and Medium Enterprises (SMEs) play a vital role in the economic development of any country and contribute considerably to economic development by creating new jobs, providing investment

opportunities, and forming the economic capital and potential required for sustainable economic growth. She opined that to achieve rapid economic growth, especially during the Post Covid-19 era, there was the need to aggressively support and invest in SMEs.

The Summit Coordinator mentioned the number of well-trained, resourceful, and talented Nigerians in the Diaspora who were doing well in various business sectors, including healthcare, real estate, and agribusiness. She added that these Diaspora had made a mark in their various fields and had over the years demonstrated their strong desire to give back and help in national development. She however noted that it would be tragic if the country failed to partner with these set of Diaspora and attract their investments into the country's small and medium enterprises in a bid to grow the country's economy.

While agreeing that the Summit was apt, stating that it had created a platform for the Diaspora to invest in SMES in the country, Dr. Adejugbe-Williams noted that it further demonstrated that targeting the Diaspora for inward investment was one of the best strategies at driving socio-economic growth and development in the country. She urged all present to note that the 2021 event was peculiar in that it hosted a Diaspora Housing Fair, where all Nigerians in the Diaspora would be availed the various opportunities to own their homes in Nigeria.

Dr. Adejugbe-Williams thereafter commended the Nigerians in Diaspora Commission (NiDCOM), members of the Nigeria Diaspora Summit Initiative (NDSI) and all partners for all the efforts channeled into the planning of the Summit. She called on participants to continually build on the successes achieved and explore new avenues of attracting Diaspora investment in local business so as to accelerate the socioeconomic development of the country.



OPENING SPEECH



HON. ABIKE DABIRI-EREWA Chairman, Nigerians in Diaspora Commission (NiDCOM)

In her speech, the Chairman of Nigerians in Diaspora Commission (NiDCOM), Hon. Abike Dabiri-Erewa, appreciated the Secretary to the Government of the Federation (SGF), Boss Mustapha, who gave NiDCOM the wings to fly. She also appreciated all present stating that the Nigeria Diaspora Investment Summit (NDIS) started in 2018 with the aim of creating a platform for Diaspora engagement. She noted that the Summit had since inception recorded many success stories. While commending Nigerians in Diaspora for their enormous contribution of 80 million naira to the development of the nation, particularly during the height of the Covid-19, she also appreciated them for their proactive steps at supporting communities while also alleviating the sufferings caused by the eruption of the pandemic. The NiDCOM Chair highlighted some of the responses which included, but were not limited to, the provision of food assistance, Personal Protective Equipment (PPE), Seminars on basic hygiene, training for health workers, and educational programs for children during the lockdown. She said these all played a key role in the government's effort at tackling and reducing the Covid-19 caseload.

The NiDCOM Chair enjoined the Diaspora on the need to work together, stating that partnerships were essential for credible response with lasting effects. She therefore mentioned that the quest of the Federal Government to go far in repositioning the economy in this post Covid era requires partnering with the Diaspora in achieving these goals. Hon. Dabiri-Erewa noted that the 2021 Summit with the theme: Partnership and Linkages for Post-COVID Economic Growth was very apt as it created the avenue and platform for partnership between the Government and the Diaspora in attracting investment into local businesses thereby attracting Foreign Direct Investment to the country.

She further called on the Nigerian Diaspora to come back home and invest in their fatherland. She drew the attention of the audience to Diaspora who were giving back to their country by investing in the likes of start-up companies like Opalson Nigeria Limited which was into exportation of Agro-commodities from Nigeria to the international market, Mr Enifome Obogu, exporter of sesame seeds to Turkey, among others present at the event. Hon. Dabiri-Erewa noted that the 2021 NDIS was with a difference as it also launched the first Diaspora Housing Fair.

In concluding, she appreciated all present, stating that as Nigerians both at home and in the Diaspora, we should always be conscious of the fact that no one can develop Nigeria like Nigerians.

FROM REMITTANCES TO INVESTMENT



MR. EMEKA OFFOR

Acting Secretary/Chief Executive Officer, Nigerian Investment Promotion Commission (NIPPC)

Mr. Emeke Offor seized the opportunity of the occasion to commend NiDCOM, and other stakeholders for organizing the Summit. He concentrated his presentation on the business environment, the FDI and remittances, the National Development Plan and what was expected from the private sector and the responses and intervention by the Government to improve the business environment and then advised on what the NIPPC could do to support investors especially those in the Diaspora.

In commencing his presentation, Mr. Offor pointed out that there was a global shock across all sectors as a result of COVID-19 which, as a matter of fact, affected everything we did and the way we did everything. He noted that COVID-19 started out as a health pandemic, but ended up as an economic pandemic affecting life dramatically as the business environment witnessed dramatic changes in the value chain across regions and the globe. It also brought a change in the application of ICT for every aspect of business including service delivery. These he noted, were areas that the Diaspora could take advantage of for investment as a regional hub for value chain.

He stated that as a result of the changes, many national governments reviewed business operations and introduced various travel policies and restrictions and these were likely to affect transferability of funds. The events also reshaped business models as well as bilateral relations across nations, underscoring the necessity for partnership and linkages.

On FDI and remittances globally, the Speaker noted that FDIs had long been affected even before the advent of COVID-19, as there were pressures for governments to step up efforts towards attracting investments into their countries. The Speaker noted that remittances, which were on the upsurge, had started witnessing contraction, though the narrative may change with time.

He posited that as developing nations move from remittances to investments, it was expected that there will be tremendous development in their economies and it was expected that development activities were to be funded by the Private sector. This underscored the role of the private sector in actualizing Nigeria's development plan.

He enumerated a couple of interventions of government towards improving the business environment as:

- The Companies and Allied Matters Act (CAMA) 2020, which changed the investment climate, making it easier to do business in Nigeria;
- The Finance Acts of 2019 and 2020, which provided support for investors to know that Nigeria was attractive and conducive for business people.

He noted that Nigeria was still the most entrepreneurial, innovative and ingenious economy and was strategically positioned for investments. He pointed out that a recent launch of a book on the investment potentials in Nigeria on a State by State basis revealed that every State had at least 10 areas of competitive and comparative advantage.

The NIPPC head explored the ways by which investments could be mobilized into the country for which both the government and the Diaspora had roles to play. The major role the government was required to play, according to him, was ensuring a very stable business environment that both foreigners and locals alike could take advantage of. While for the Nigerians in Diaspora their role included maintaining good citizenship in their host countries, interest in actively participating in the socio-economic environment, investing in value creation in Nigeria, as well as contributing to the intellectual discuss discourse on policy formulation for investments.

He challenged the Nigerians in Diaspora to be the Ambassadors of the country in attracting investments into the country, assuring that the Government through the NIPPC would ensure that investors got good returns on their investment using the instrumentality of the services it provided.



SPONSORS' REMARKS

MR. EBENEZER ONYEAGWU

Managing Director,
Zenith Bank of Nigeria Plc

The Managing Director, Mr. Onyeagwu, appreciated the efforts of the Nigerians in Diaspora Commission (NiDCOM) in the growth of the Nigerian economy. While highlighting the Bank's two investment types; Foreign Direct Investment (FDI) and Foreign Portfolio Investment (FPI), the MD said the introduction of Diaspora Direct Investment (DDI) had contributed greatly to national economic growth and development. He added that remittances of over 20 billion dollars had been witnessed with no significant record of where it was channeled hence a need to address investment. He also highlighted Nigeria's demography showing a growth in the active population sector (less than 30 years). He therefore noted that there was a need for this population transiting to a new world to invest in different platforms available such as Agribusiness, Healthcare, Communication, Education etc.

The Zenith Bank MD said the Bank was ready to partner with individuals and investors who were ready to collectively pull resources together to develop the Nigeria socio-economy. He also added that the Bank was also prepared to provide the following services:

- Mortgage facilities from end to end; and
- Account opening virtually with Naira for Dollar remittances.



SPONSORS' REMARKS

ARC. AHMED DANGIWA

Managing Director/CEO,
Federal Mortgage Bank of Nigeria (FMBN)

The MD of Federal Mortgage Bank, Arc. Dangiwa focused on the critical role the FMBN was playing in the housing market and the opportunities available for Nigerians in the Diaspora and the various mortgage loan products.

He noted that FMBN's mandate was to provide long-term credit facility for housing infrastructure through developers among others. He also pointed out that one of the very notable products of the FMBN was the National Housing Fund (NHF) Mortgage for Nigerians in Diaspora, which came as a result of the painstaking efforts of the Chairman of NiDCOM.

Arc. Dangiwa noted that the huge remittances of our Nigerians in Diaspora, if channeled appropriately into well-structured programmes, could immensely restore the economic fortunes of the country. He also emphasized that the FMBN was in partnership with reputable stakeholders with a view to actualizing the Diaspora Mortgage Scheme.



SPECIAL REMARKS



AMB. MARIAM YALWAJI KATAGUM
Honourable Minister of State For Industries,
Trade And Investment

Amb. Mariam expressed delight to be part of the fourth edition of the Summit. She commended the Nigerians in Diaspora Commission (NiDCOM) as well as the Nigerian Diaspora Summit Initiative (NDSI) for organizing the 2021 edition of the Summit.

She noted that the present Administration which took office in 2015, cognizant of a downward trend in the economy, took the necessary steps towards addressing the challenges. She stated that it was in this regard that small businesses were acknowledged as constituting the backbone of any growing economy, and that in order to eliminate poverty and unemployment in the country, small firms were to be supported by channeling investments, including Foreign Direct Investments, to them.

The Honourable Minister pointed out that one of the earliest actions taken by the government was the prioritization of strategic focal areas which included tackling corruption, improving security and re-building the economy. This focus, according to her, birthed the Strategic Implementation Plan (SIP) which was aimed at supporting small businesses, as well as poor and vulnerable Nigerians. She noted that under the Plan, micro credits were given to over a million artisans, traders, market men and women. This Plan further led to the take-off of sub initiatives such as the Presidential Fertilizer Initiative that resulted in successes such as the revitalization of blending plants across the country, and the manufacture of NPK fertilizer, which were sold to farmers at low rate.

She further informed the audience that as a result of the impact of COVID-19 on the economy and particularly small businesses, the Federal Government also initiated the Micro, Small and Medium Enterprises (MSMEs) Survival Fund Scheme under which N56.84 billion had been disbursed to over 1 million beneficiaries.

Other areas of intervention according to the Minister was the President's launching of the Economic Recovery and Growth Plan (ERGP) which yielded results by boosting Government's efforts to revive the economy and

attract foreign direct investment to Nigeria's small and medium-sized businesses. She pointed out that with the expiration of the ERGP, the Government instituted the 2021-2025 Medium-Term National Development Plan (MTNDP) with the goal of amplifying the drive for economy recovery and sustenance of the economy, and attracting foreign direct investment into the country.

The Honourable Minister posited that Nigerians in Diaspora represented an indomitable force and that they were flag bearers of Nigeria's image, entrepreneurial energy, irrepressible spirit and incredible can-do attitude. She lauded the practical demonstration of the Nigerians in Diaspora as being indeed inestimable assets that the Government should partner with in spurring rapid economic growth. This, she said, was exhibited through the contributions of the Diaspora into the country over the years and their recent interventions during the COVID-19 period ranging from the supplies of PPEs, through training and retraining of COVID-19 experts in the countries, to educating the citizens on safety measures.

She challenged the gathering that for the country to experience growth by diversifying the economy and attracting foreign investment into our economy, it was important to tap into the potentials of the Diaspora.



AMB. ZUBAIRU DADA
Honourable Minister of State For Foreign Affairs

Amb. Zubairu considered it a great honour to be at the 4th Nigerian Diaspora Investment Summit. He noted that the theme for the Summit was apt as it was aimed at bringing together Diaspora investors, partners, stakeholders, and government officials. He pointed out that the Federal Government was particularly in support of all investment initiatives into the country for the economic development of Nigeria. The Minister thanked the Chairman of NiDCOM, Hon. Abike Dabiri-Erewa, and all other stakeholders for working tirelessly towards ensuring the Summit was a success.

While recognizing the potentials of the Diaspora, the Minister expressed optimism that the Summit would bring about constructive interface between investors in all fields of endeavour and all Nigerians both at home and abroad, by way of reducing the impact of COVID-19 on the economy.

The Minister thanked all stakeholders involved in the hosting of the Summit for working tirelessly towards ensuring the country fully recovered from the impact of the pandemic. He therefore challenged all Nigerians in Diaspora to join hands with the Government towards harnessing the resources.



MR. BABATUNDE FASHOLA, SAN
Honourable Minister of Works And Housing

Mr. Babatunde Fashola, SAN, expressed appreciation to all participants and stated that Nigeria was on the move, urging all to join the train. He asserted that the Ministry of Works and Housing, in conjunction with Federal Mortgage Bank of Nigeria (FMBN), had come up with products that would enable Nigerians gain access to their own homes. These, he said, included:

- Cooperative Housing Scheme, whereby individuals and investors, like the Diaspora, could come together to form a cooperative and get funds from Government to finance the development of their houses by obtaining a mortgage to pay for them. He also mentioned that on Friday, November 12th, 2021, the Ministry launched a portal for the disposal of the Housing Mortgage programs in 34 States which could be accessed on <https://nhp.worksandhousing.gov.ng>. He stated that they had roughly 5000 units of residences available for sale to prospective purchasers.

- Highway Development Management Initiative, which aimed to concession the operation and management of twelve (12) highways totalling 1,900 kilometres across Nigeria's six (6) zones in the first phase. He noted that there were numerous business opportunities there, and advised investors providing services such as ambulances, tolling, rest stops, and highway construction to go to the vendor market place at the Ministry's website, as the anticipated Concessionaires would require such services.

He concluded by commending the Chairman of the Nigerians in Diaspora Commission (NiDCOM), Hon. Abike Dabiri Erewa, and her team for organizing such a brilliant Summit.



His Excellency
ALHAJI ABUBAKAR ATIKU BADUGU
Governor of Kebbi State

His Excellency, Alhaji Abubakar Atiku Badugu commended the efforts of the Nigerians in Diaspora Commission as a Commission mobilizing Nigerian Diaspora to compete globally. He stated that the President of the Federal Republic of Nigeria was the lead trade promoter of investment and recalled one of the President's speeches where he stated that Nigeria had the capacity to absorb up to 1.5 trillion-dollar investment over the next ten years. He posited that the entire business of Nigeria investment in the last six years was based on how to make the country an investment paradise. He added that there were changes to be made in order to attract positive returns on investments. He again commended organizers of the event and admonished that as Nigerians we should do more for ourselves.



His Excellency
ENGR. ABDULLAHI SULE
Governor of Nasarawa State

His Excellency Engr. Abdullahi Sule thanked the Nigerians in Diaspora Commission team for the invitation to be part of the 2021 Summit. He also commended the organizers for the good work done in putting together the Summit. He opined that Nasarawa State was one State with the longest boundary with the FCT hence had the capacity of harnessing investment opportunities for the State.

He said as a Diaspora himself, without any inclination of dabbling into politics, he had found himself in the privileged position of being Governor of the State and considered it an opportunity to give back to the country. The Governor informed the audience that Nasarawa State had documented its economic development strategy and that 5% of its internally generated revenue went into building infrastructures.

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RATINGS		
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Keynote Address By The Vice President, Federal Republic of Nigeria **PROF. YEMI OSINBAJO SAN**



The Vice President, represented by the Secretary to the Government of the Federation, Mr. Boss Mustapha, expressed delight for being part of the fourth Nigeria Diaspora Investment Summit (NDIS). He noted that he had consistently addressed participants since the inception of the annual Summit, which he stated was designed to deliberately focus on the Diaspora as an effective and sustainable strategy for attracting inward investment into Nigeria's burgeoning economy.

He commended the strenuous efforts of the Organizers that had gone into the planning and organizing of the Summit, and particularly applauded the Chairman/Chief Executive Officer of the Nigerians in Diaspora Commission (NiDCOM), Hon. Abike Dabiri-Erewa, for providing effective leadership to her team and other non-profit private organizations and persons who were the brains behind the Summit. He noted that the Summit with the theme, Diaspora Partnership and Linkages for Post-COVID Economic Growth, was in a bid to fast-track the recovery of the country's economy in post-COVID era.

While noting that the Summit, which had held for the past three years, had recorded tremendous success in attracting Diaspora investment into local businesses in the country, he added that it was fast becoming one of the surest platforms for attracting Diaspora investment.

The Vice President, recalling his intervention at the Inaugural Nigeria Diaspora Investment Summit in 2018 wherein the focus of government was on the Economic Recovery and Growth Plan (ERGP), stated that with the expiration of the Plan, Government was amplifying Policies along the same line with the aim of recovering and sustaining the economy. He stated that the goals of the Policies were to, among others:

1. Put the economy on a path of increasing per capita income to avert the past trend of higher population compared to the real GDP growth.
2. Grow the economy to about 3.8 percent on average.
3. Secure a more competitive non-oil sector and a more robust and resilient economy less dependent on oil.
4. Increase employment generation with a projected increase of about 25 million.
5. Take about 25 million people out of poverty and ensure that poverty rates would be reduced to 31% by 2025 compared to 40% in 2020.

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The Vice President in his remarks stated that one of the major priorities of the present Administration in the post-COVID-19 era was to reposition the economy of the Country, which he believed could be achieved through partnership with the Diaspora. He pointed out that his office conducted a Study which was aimed at better understanding the potentials of Nigerians in Diaspora in investing in their homeland. He stated that it was observed in the Study that the first generation of Nigerians in Diaspora had keen interest in the economy of Nigeria and wanted to see it bloom, and as a result, 70 percent of their remittances went into family support, while 30 percent went into investment.

He however opined that based on interactions with the Diaspora, some of the ways to get the second and third generations of Nigerian Diaspora to be interested in the economy of the country was essentially an enabling business environment. He stated that the Administration had therefore directed efforts over the years towards improving the business environment. The efforts according to him included the setting up of the Presidential Enabling Business Environment Council (PEBEC) in 2016 to tackle the challenges of doing business in Nigeria. He noted that the PEBEC had thus created significant opportunities to boost local and foreign investments in the country with significant progress made and that in five years, Ministries, Departments and Agencies (MDAs), State Governments, the National Assembly and the Judiciary had all implemented reforms by the PEBEC with far reaching impacts on the business environment in Nigeria. Some of the key reforms included:

1. The automation of companies' registration by the Corporate Affairs Commission (CAC) which resulted in drastic reduction in duration of registration.
2. Facilitation of legal frameworks for the operation of Credit Reporting Bureaus and the use of movable assets as collaterals for loans in Nigeria.

He noted that these reforms had resulted in the dramatic leap of the Country on the World Bank Doing Business Index and World Economic Forum Competitiveness Index from its previous ranking of 170 to 131 currently, with the Country now designated as one of the top 10 most improved economies in the world by the World Bank. Recounting the impact of COVID-19 on global economy with the country not spared, the VP noted that the Government had introduced innovations with a view to reversing the trend, particularly targeted at safeguarding the economy from further slide and attracting investments into the country. He noted that one of the responses was the making of the fiscal environment as attractive as possible through the instrumentality of the Finance Act, signed on 31st December, 2020, alongside the 2021 Appropriation Act by His Excellency, President Muhammadu Buhari GCFR. This, he stated, was particularly impactful in improving the business environment and further encouraging investments into the country. He noted that the Finance Act addressed all issues regarding tax reforms, financial management and public revenue strategies by making numerous changes to legislations such as the Companies Income Tax Act, Stamp Duties Tax Act, Petroleum Profits Tax Act and Capital Tax Act.

In addition to the fiscal policies, the VP also pointed out that the Federal Government in June 2020 approved USD5.9 billion for the Nigeria Economy Sustainability Plan (NESP) in order to stimulate and diversify the economy, retain and create jobs, and extend more protections to the poor. He pointed out that the NESP incorporated projects such as Extensive Public Works and Road Construction Programmes; Mass Housing Programme; Installation of Solar Home Systems; Strengthening the Social Safety Net; Support for Micro, Small & Medium Enterprise; Reduction in National Agency for Food and Drug Administration (NAFDAC) registration fees; Survival Fund; Promotion of Domestic Gas Utilization; and Digital Technology among others. The VP therefore asserted that the Government was on track in charting the path of a growth trajectory for the nation and in addressing the key areas that would facilitate that desired growth.

He further stated that as part of efforts at encouraging technology start-ups in Nigeria, the Finance Act was designed to allow Companies (especially in the Financial Technology sector) claim capital allowance on capital expenditure for the acquisition or development of software. Furthermore, the Administration, through the Central Bank of Nigeria (CBN), in conjunction with the Bankers' Committee, developed the Creative Industry Financing Initiative (CIFI), which was built on four pillars namely: Fashion; Information Technology; Movie; and Music. The Initiative, according to the VP, provided single digit interest loans for young Nigerians interested in fashion, movie production, movie distribution, music and information technology.

Other efforts of Government highlighted by the Vice President included:

1. the launching of the Nigeria Digital Economy Policy and Strategy in 2019 which was based on 8-pillars which included: Developmental Regulation; Digital Literacy & Skills; Solid Infrastructure; Service Infrastructure; Digital Services Development & Promotion; Software Infrastructure; Digital Society & Emerging Technologies; and Indigenous Content Development & Adoption.
2. the Green Imperative Nigeria-Brazil Bilateral Development Program which was designed to sustain the economy through the use of Brazilian technology for the development of agricultural mechanization to make farming a dignified venture for the Nigerian people and ultimately increase agricultural production and boost food security.

He noted that in terms of outcome, the Green Imperative was still in its early stages of implementation and that with the active participation of both countries through their respective Ministries of Foreign Affairs, Agriculture and Finance, the Green Imperative was a worthy cooperation initiative for a duration of 10 years with long term goals for food security, expanded job growth and ultimately boost food production and household incomes in Nigeria.

In rounding up the Keynote Address, the Vice President noted that the recovery of the economy of the nation could not be achieved by the Government alone. He stated that what was needed was partnership and deep involvement of the Diaspora and foreign investors, among others, investing in local businesses to boost and diversify the economy. He added that it was this realization that had informed the Government's continued support for NDIS. He admonished the Diaspora to take up the challenge and see it as a clarion call to come and invest back home which he said was full of opportunities and possibilities like the Chinese, Indians, Lebanese, Israelis and South Africans were already and successfully doing here in Nigeria. He assured the Diaspora of Government's commitment to ensuring that their investments were not only secure but that they got a good rate of return on the investments.



After the Vice-President's Keynote Address, participants, led by the dignitaries, went on a tour of the Exhibition booths. There was a total of twenty-nine (29) booths in the main Exhibition Hall as well as another five (5) booths at the Diaspora Housing Fair.





LEVERAGING DIASPORA REMITTANCES TO FINANCE INVESTMENTS

MR. DILIP RATHA

Lead Economist & Head, Global Knowledge Partnership On Migration And Development (KNOMAD), World Bank.

In his presentation, Mr. Dilip Ratha spoke about the Nigerian Diaspora and their contribution to Nigeria's growth through remittances. He stated that the Diaspora were always willing to invest back home and in Bonds of small retail value. On this line, he praised the Nigerian government for breaking new ground in 2017 by releasing a Diaspora Bond that was registered as a retail bond with the US ACC.

Moving forward, he urged the Nigerian government to consult with the Nigerian Diaspora, either through surveys or focus group meetings, to determine which infrastructure projects, such as airports, railways, and education, the Diaspora would like the Government to undertake, and which could then be financed with the Diaspora Bond proceeds. He went on to say that the Nigerian Government must bear in mind that the Diaspora Bond was a debt instrument used to borrow money from the Diaspora, and as a result, prudential debt management procedures must be implemented to avoid over borrowing and to ensure that the Bonds were channelled into infrastructure development, which would generate funds that would be used in retiring the issued Bonds.

Also, he stated that the Government must also take into consideration that when it comes to money flows into Nigeria,

there were reputation difficulties, and as a result, investing in Diaspora Bonds was always tough for Diaspora who do not have appropriate bank accounts in foreign countries.

In response to the question of the possibility of issuing a retain Bond at State level in Nigeria, he stated that Retail Diaspora Bonds could be considered at the State level, as long as the regulatory agencies in charge of Bond issuance in Nigeria allow it. He illustrated this idea by citing the state of Kerala in India, which raised \$9 billion through Bonds. He also indicated that the private sector might issue these Bonds, and that with the advent of the E-naira, it would be easier and cheaper to issue these Bonds to the Diaspora.

According to him, Nigeria receives remittances in the range of 23 to 24 billion US Dollars, accounting for over half of all remittances into Africa's Sub-Saharan region.



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SECOND BUSINESS SESSIONS

PITCHING SESSION IV

AGRIBUSINESS

The Moderator for the Session, Ms. Aisha Hadejia, Manager, Sahel Consulting Agriculture and Nutrition Limited, welcomed participants to the Agribusiness Pitching Session, pointing out the vital role of Agriculture to economic development, particularly of a developing economy like Nigeria. She further noted that the opportunities in agriculture in Africa were limitless and the Continent could create 1 trillion U.S. Dollars in revenue through the sector and so Nigeria must be in the forefront to capture a large chunk of that revenue.



SPONSORS' REMARKS

MR. RUFUS IDRIS
Nigeria Country Director, Heifer International

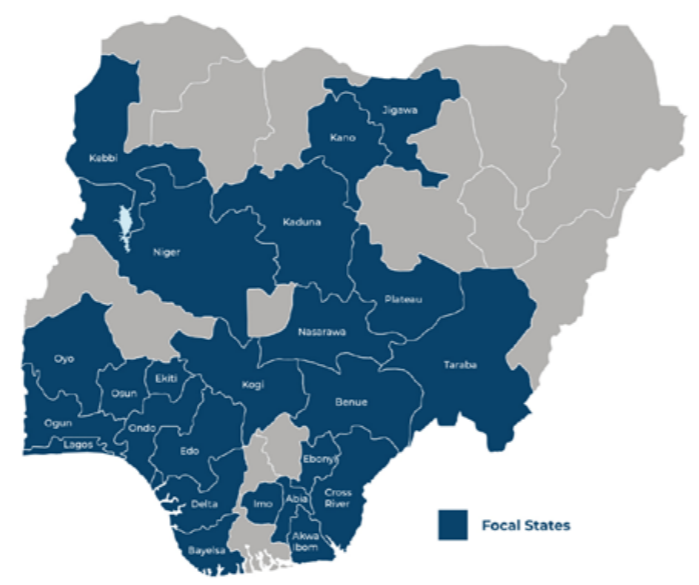
Heifer International

Heifer International is a global development organization on a mission to end hunger and poverty in a sustainable way. Working with farmers and their communities to identify and invest in business opportunities that deliver living incomes, Heifer International creates solutions to local challenges designed to build inclusive, resilient economies. Since launching in 1944, Heifer International has assisted more than 36 million people, with millions more now on a path to living incomes. For more information visit www.heifer.org

Heifer Nigeria

In 2020, Heifer International started work in Nigeria, investing in the creativity of young Nigerians and new technologies to unlock opportunities within the agricultural sector for sustainable living incomes, food security, improved livelihoods, and resilience. Heifer Nigeria aims to assist more than one million households (largely young men and women) reach a sustainable living income by 2030, through strategic private and public sector partnerships, unlocking demand and market opportunities, investing in priority value chains, and leveraging innovation and emerging agricultural technologies to reach transformational scale.

Through a holistic approach, Heifer Nigeria is collaborating with stakeholders within the Nigerian agricultural ecosystem. These include young technology innovators/entrepreneurs, tech hubs, agribusinesses and farmer groups, investors and financiers, business development service providers, agricultural research institutions, donor community, and government agencies. This is aimed at developing and scaling more inclusive, commercially viable, and sustainable agribusiness models and innovations capable of increasing productivity and competitiveness of Nigeria's agricultural sector to curb food insecurity and poverty.



Nigeria Country Director, Heifer International, Mr. Rufus Idris said that he was happy to be part of the Summit and to join the Diaspora community to discuss possible partnerships with Heifer to end hunger and poverty. He believed that Diaspora investment in agriculture, when properly channeled, would help Nigeria solve food insecurity, achieve a resilient economy, help 10 million households achieve a living income by 2030, and also meet local demands for food through agriculture.

He further pointed out that US\$25million dollars investment in agriculture from the Nigerian Diaspora was equal to 80% of the Nigerian budget and 6% of GDP, and that a fruitful collaboration between investors, pitchers and all other organs could make an impact that would transform the country. He also added that exploring modern technology in agriculture to increase competition and more income for farmers should be pursued.



MR. ADEKUNLE AYOOLA

Afro Euro Investment

Mr. Adekunle Ayoola, Managing Director of Afro Euro Investment, delivered his pitch virtually from Warsaw, Poland. Mr. Ayoola, stated that the business started out of necessity in Poland in the last 10 years as he was part of the fifth generation of a Nigerian migrant who naturalized in Poland. He said Afro Euro Investment thus created a platform for selling commodities produced in Africa.

The Presenter informed the audience that the Covid 19 pandemic made the company move from a physical market to the creation of online stores. He said the company had secured facility in Poland but required both government and private sector funding to ensure the company remains a funnel for Nigerian products in the European Union, and a major distributor of made in Nigeria goods and produce. He added that the company would also serve other stores because of its location in the heart of Europe.

MR. NIYI OGUNGBADE

Timesellers Limited

The CEO of Timesellers Limited explained that there abound great opportunity in the rice value chain production with a huge market in Nigeria. He said Timesellers Limited had the capability of putting rice on the table of every Nigerian. He said the company produces food on a large scale, through direct production and aggregation, as well as processing, packaging and sales of these produce. Their major products are rice and broiler chicken, as well as supporting farmers to produce more and meet market specification with network of 5,000 rice farmers.

In summary, he noted that Nigeria's agriculture was characterized by low value addition, which reduced the income accruing to farmers. Rural farmers contribute 65% of food consumed by the nation; therefore, providing value addition platform for these farmers would empower them to earn more, produce more and live a better life. This, he said would also create good return on investment for the company.

With the use of technology, the company has been able to cultivate 3,000 hectares of rice directly in the last 2 years and planning to scale to 3,500 in the next year with a steady raw material supply plan.

Business Opportunity:

The company was seeking a one-time investment of \$376,000, which they expect to generate US\$2.1 million revenue in five years, reaching profitability at the end of the second year only.

EMMANUEL EBOK

Reelmanee Resources Limited

According to Mr. Ebek, Chief Executive Officer of Reelmanee Resources Limited, the company was into oil palm processing for export, a business that could bring significant growth to the Nigerian economy. He said Palm oil had contributed to the economy and had also increased in market size since 1962.

He added that the company was poised to ensure production of palm oil from Nigeria for both local consumption and export to boost foreign exchange earnings for the country.

In his presentation he said the global palm oil market demand was estimated at 74.6 million tons in 2019 and was projected to register a volume based CAGR of 2.3% from 2020 to 2027. He posited that a significant growth in demand for the product from end user industries coupled with rising consumer awareness and the positive health benefits of palm oil was expected to be the prime driver of market growth.

He pointed out that Malaysia and Indonesia were the top producers accounting for more than 80% of global production with palm oil being used in nearly 50% of all consumer products sold on a daily basis. Thus, increasing disposable income and rising per capital expenditure on consumer products across demography was driving the demand. He noted that global demands for oil palm rose from 1.2 million metric tons in 1964 to over 85.9 million metric tons in 2021, which was a tremendous increase. He said Nigeria was ranked the 5th highest oil palm producing country in the world.

The company intended to make profit by producing at least seven hundred and forty-three litres of palm oil daily and five thousand two hundred and six litres weekly. It also targets to generate twenty thousand eight hundred and twenty-five litres monthly with annual turnover of five hundred and fifty thousand eighty litres with a wholesale price of N18,000/25 litres and a retail price of N21,000/25 litres, as well as also producing three hundred bags of hundred kilograms of palm kernel monthly with a wholesale price of N25,000 and a retail price of N27,000. Mr. Ebek pointed out that with the company's acquisition of palm trees in Akwa Ibom State to increase production, it was therefore wooing investors with a promise of a good return on their investments. He said the company envisaged strategic partnership with Nigeria Export Promotion Council (NEPC) to take advantage of export to West African and other African countries, thereby promoting African Continental Free Trade

The company's target was to sell to Nigerians and other manufacturing companies who were in constant need for palm kernel oil, palm oil and also export them to major countries of the world.

Benefits:

He asserted the benefits of the palm oil industry as having helped lift millions of people out of poverty in Malaysia, Indonesia & Nigeria. He said palm oil was found in everything from ice cream to shampoo with global per capital consumption reaching 7.7kg in 2015. He pointed out that palm oil was used to manufacture sodium lauryl sulphate, which was used as a foaming agent in many body care products such as soap and toothpaste, and was also often added to household cleaning products. He further stated that its fat content also made it an ideal emulsifier for moisturizers, make up and even candles, stating that palm oil was used for preventing vitamin A deficiency, cancer brain disease, and aging as well as in treating malaria, high blood pressure, high cholesterol and cyanide poisoning.

Business Opportunity:

The Presenter said the company required N7,000,000 (Seven Million Naira only) in short term financing as working capital to be used in procurement of raw materials (Oil Palm Fruits), maintenance of equipment, marketing of the product, purchase of utility vehicle, payment of employees' salary and insurance policies safeguarding the company against unforeseen challenges in commencing the new facility in Akwa Ibom State.

He noted that the company had created various investment plans as it bore the risk with investment returns guaranteed. The categories of investment on offer were:

- Category A – 6 months, 15% return on investment.**
- Category B – One Year, 20% returns on investment.**
- Category C – One Year Six months, 25% returns on investment.**
- Category D – Two Years, 30% returns on investment.**

He said the company was open to investors who were willing to set their liquidities on acceleration for huge returns as the company bore the risk and that investors certified by the company would be guaranteed returns on investment and be dependable partners.

Partnerships:

He said that Reelmanee Resources Limited was proposing collaboration with potential partners by opening up opportunities for two to three partners in this regard to enhance effective management and coordination of the business. A partner with the company would be at liberty to contribute significantly to the company's operational plans and day to day management of the company. A partner also had a requisite right of attracting business (both foreign & local) to the company and as well recommend one or two persons for employment in the company. Partners would obviously share in the profits accrued and risks experienced by the company

TRUST OGBOI

International Tourist Choice Limited

The CEO, International Tourist Choice Limited, Mr. Ogboi stated that Agri-tourism was a new concept with the capacity to change and add value to the economy as a combination of both agriculture and tourism, and had also been endorsed by the Federal Ministry of Agriculture and Rural Development.

He said the agri-tourism project which International Tourist Choice Limited was pursuing had the capacity to create 10 million jobs, increase the value chain in manufacturing and was able to solve the herders/farmers crisis.

The Presenter further added that the company had acquired 30 hectares of land for animal farming, build industrial estates, housing estates, tourist centres and hotels.

Business Opportunity:

The return on investment, he said, was massive and the company called on Nigerians in Diaspora to show support. While recounting that the company had acquired the Delta Agro-tourism village in Delta State and was therefore calling for investors, he indicated that the company had also acquired plots of land in Abuja, Taraba and Enugu to give room for employment and industrialization where Agriculture meets tourism.

ERIC OZONGWU

Nonet Oil Palm Plantation and Milling Nigeria Limited

Mr. Ozongwu who spoke about Nonet Oil Palm Plantation and Milling Nigeria Limited, a company ready to nurture the oil palm value chain, offering investors' opportunity to acquire hectares of land to grow palm nuts. According to the Chief Executive Officer, the company had acquired 5,000 hectares of land in Enugu State to plant palm nuts with the intention to buy back from would-be investors.

Business Opportunity:

The Presenter stated that the return on investment was good. He said a profit of N3,000,000 yearly for the next 60 years was anticipated. He added that the business was a sustainable income generating one.

MR. SEUN ADEYEYE

HC Farms

The pitch for HC Farms was delivered by Mr. Seun Adeyeye, the Chief Executive Officer. In his presentation he stated that the farm was a start-up goat farm located at Gwagwalada in FCT and was involved in the production of quality and affordable goat milk, meat, and other goat by-products, like skin for leather companies, goat faeces for manure and biogas processing with its target consumers in the South West of the country. He explained that the company reared animals and the demand and market for animals such as goats, sheep, cows, was huge and the company was looking for investors so it could do more.

He added that HC Farms also boasts of meat processing facilities. Mr. Adeyeye further mentioned that the company uses state of the art technology and ensured it gave its customers outstanding services. He added that by-product from the animals were sold to farmers who use it as manure for their crops.

HC Farms had over 60 animals with an abattoir where it butchered its animals in a decent, clean and hygienic environment.

Business Opportunity:

HC Farms was seeking for support from investors to acquire equipment and expand the business since there was a high demand for meat. The Presenter said investing in the business would increase the value chain in agri-business.

YAHAYA ISHAQUE

Gbadeko Global Resources Limited

Mr. Ishaque the company's MD intimated the audience that the company produces the Ushichi classic rice. He stated that the company had been 4 years since commencing business operation, and had a small rice mill that started with a capacity of 1.5 tons per day, but upgraded local production to 30 tons per day and had established markets in Delta and Rivers States.

Business Opportunity:

The MD said the company's target was to produce rice for all Nigerians and grow the factory for bigger returns while generating employment. Investors were therefore called upon to buy into the company so it could achieve mechanized farming thereby creating more jobs as well as feed Nigerians.

YAHAYA ISHAQUE

Gbadeko Global Resources Limited

The MD of Global Services Limited noted that the company was also an agro-commodity company, Gbadeko Smart Agro. He said Gbadeko Smart Agro was into sorghum, sesame, ginger and the like. He added that the company had eight warehouses in Niger and Kaduna.

Describing the company's model, the MD said the company buys commodities (agro produce), allows them to appreciate in price and then resells, making good profit margin.

Business Opportunity:

The Presenter said the company was seeking for willing investors adding that the return on investment was very attractive.

MS. YETUNDE AIYELA

Dot Connect International Foundation

The Presenter informed participants that the company connects the dot between local Cooperative Societies and investors to ensure good agricultural practices, and create a viable market. She said the company's target was to invest in 370,000 jobs for cooperatives of rural women and youth and that the company planned to provide about 1000 cooperatives with integrals in each of the States of the Federation to bridge the gap between local women farmers and Nigerians in the Diaspora

Business Opportunity:

Investors were called upon to invest in any of the agricultural products in their State of origin which the company would farm for them. The Presenter said the company was also into training, accessing loans from banks, acts as sub-agent to Eco Bank, as well as profile loans for women in the informal sector. She stated that they were seeking N654 million to be invested in expanding the operations of the Foundation.

JOB NANKAR

Opalson Nigeria Limited

Opalson Nigeria Limited was into export of agro-commodity from Nigeria to the international market in order to diversify the Nigerian economy, he said, noting that agriculture for export could earn foreign exchange for the nation.

The Presenter further indicated that Nigeria's agricultural commodities were regarded the best in the world. He added that Opalson intended to harness this opportunity and was therefore calling on investors to partner with them.

Business Opportunity:

The Presenter informed participants that the company had started exporting Shea butter and Sesame seeds. He noted that the return on investment was between 40 – 60% and Opalson Nigeria Limited was seeking for funding from long term investors to grow the export sector of Nigeria.

MS. PRECIOUS OSINAKU

Association of Female Agripreneurs

Ms. Osinaku who spoke on behalf of the Association noted that it was a non-profit organization that adopted bottom to top to bottom approach to address extreme poverty and food security challenges. She said the Association undertakes this by bringing women together, training them and giving them agric-support services to tackle the problem of high poverty and low literacy.

The Presenter noted also that the Association provided access to timely information, fund, mentorship, market and tools. She said the women were organized into 14 cooperative commodity trading, provision of access to funding opportunities for women who according to statistics make up 70% of agriculture labour force.

Business Opportunity:

Ms. Osinaku indicated that the Association was looking for investors to support 100,000 women in three years to end extreme poverty, hunger, insecurity and encourage food security. She noted that this would produce a stronger society, stronger women and children and Nigeria would become safer and better off.

MR. JOSHUA OLUMUYIWA OLUOKUN

Kilimo Nishati Consulting Limited

Mr Oluokun, an Agribusiness Consultant, in his online presentation from Pretoria, South Africa, explained that Kilimo Nishati meant Agriculture and Energy in Swahili. He stated that Kilimo Nishati was a consultancy and capital advisory firm with agriculture, environmental, renewable energy and real estate domains and was poised to aggregating economic viable agro-energy investment in the African continent. He outlined some of the current engagements of Kilimo Nishati as: creating investment ecosystem, resource pooling; day to day management of farm operations; and marketing and sales of farm products.

He told the audience that Kilimo Nishati Farm Estate was established to address agricultural challenges in Nigeria, such as: high livestock feeding costs; the country's reliance on imported milk; a lack of high-quality milk and meat products; a longer time frame to have market-ready cattle; and the country's nomadic nature of cattle rearing, which was causing political and economic problems in the country. In addressing these challenges, he stated that Kilimo Nishati Farm Estate intended to venture into planted pasture, gene improvement of local breed, and feed-lot.

He went on to say that their business plan would be divided into three sections: the first would be the establishment of the pasture, the second would be the local breed genetic improvement project, and the third would be the establishment of the feed lot and the 50-acre blueberry orchard. He further said that one of the solutions they aimed to implement in the country was a feed growing system, whereby daily feed for animals could be grown in a greenhouse container, reducing reliance on grazing areas, which appeared to be insufficient. He claimed that this would eliminate the difficulty of getting animal feed on a daily basis.

Business Opportunity:

He stated that they were looking for a US\$1 million for the feed lot, with a 29.97 percent return on investment. He also said the proposed 50-hectare blueberry project would cost around US\$5 million and yield 33 to 39 percent return on investment. He noted that they had no competitors in Nigeria because they would be the first to establish a blueberry plantation in the country. He concluded that they had a guaranteed market for their blueberry product, as well as a variety of marketing channels. He further stated that the company was seeking for partnerships with real estate companies as well as Agro investors willing to take up plots or business slots in the estate. They were also looking for partnerships with Equipment leasing companies and partners and Agro processors.



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PITCHING SESSION V

EDUCATION

The Session was moderated by Mrs. Modupe Oni, the Founder and Proprietress, Standard Bearers School, Nigeria. She informed the audience that the responsibility of providing quality education should not be left with government alone but should be seen as a collective effort for all.

SPONSORS' REMARKS

MR. PATRICK AKINWUNTAN Managing Director Ecobank

Speaking virtually on behalf of the Managing Director of the Bank Mr. Patrick Akinwuntan, the Head, Consumer Banking, Mrs. Olukorede Demola Adeniyi, showcased the activity and some of the products of the Bank.

She acknowledged the work of NiDCOM in harnessing the enormous resources of Nigerians in Diaspora for national development. She further stated that all remittances from the Diaspora cannot be in vain and that the Bank was totally in support of NiDCOM's efforts. She explained that the Bank was leveraging on technology to make it easier for the Diaspora to remit back home.

Mrs. Adeniyi noted that Ecobank was particular about education and had decided to partner with the Diaspora to invest in some of the education pitches made during the Session. She concluded by informing the audience that the Bank was willing to partner with any of the Education pitchers and that they would continue to seek opportunities to partner with relevant stakeholders, Government and Nigerians in Diaspora.

Ecobank
The Pan African Bank

JOSEPH IBEKWE

FLED International Leadership Institute LTD/GTE

Mr. Ibekwe introduced FLED as Foundation for Leadership and Education Development. He said the Institute focused on the multidimensional and multidisciplinary nature of leadership while pursuing the mission of becoming the leading post graduate institution in Africa. The Presenter noted that FLED's vision was to build a world-class post graduate institution graduating transformed leaders for Africa's socio-political and economic transformation.

He said FLED Institute aligns with the vision of the National Universities Commission (NUC) for setting up specialized private universities. Mr. Ibekwe informed the audience that as the market share of post graduate education grows, so would possible returns on investment. He noted that the Institute had set itself apart by offering onsite and online programs with members of the Nigerian Diaspora as visiting lecturers in some of the faculties. He pointed out that the Institute offered postgraduate diploma programs, master's degree programs and more.

Business Opportunity:

The Institute was requesting for the sum of \$9.4 million and seeking \$4.7 million from equity investors. The Presenter said return on investments had been set for 10% annually. Investors would be considered for tenured board membership and also have the possibility of enjoying faculty membership.

KARIM GIWA

KG Arjis Limited

Mr. Giwa delivered his presentation using a pre-recorded pitch. The pitch showcased the PDS Solutions. He said the company wished to be thought of as a security printing, auditing, store keeping and document verification support system. He said the Print Data Secure solution could be applied to the Education sector in the sense that the ability to prove capacity or competence in the recruitment process was beset by actual and alleged fraud. With the PDS, such drawbacks would be countered by enabling all document issuing institutions on PDS platforms as well as simplifying and standardizing verification capabilities. He added that not only would the PDS provide transparency and improved public confidence it could do so with competitively priced and seamless solutions. He added that this would completely stop administrative malpractices and revenue losses by taking control of issuance and verification, end to end.

Business Opportunity:

The Institute was requesting for the sum of \$9.4 million and seeking \$4.7 million from equity investors. The Presenter said return on investments had been set for 10% annually. Investors would be considered for tenured board membership and also have the possibility of enjoying faculty membership.

KINGSLEY BANGWELL

Youngsters Development Initiative/KNOSK
N100/25cent A-Day Charity School, Kuje

The Presenter informed those present that the school was registered as a non-profit NGO. He added that it operates a secondary education scheme that provides schooling for the equivalent of N100 a day designed to reduce the out of school children phenomenon and street kids' menace in Nigeria. He opined that apparently 55% of girls and 43% of boys from low-income families do not complete secondary education and that Nigeria had one of the world's highest dropout rates. Mr. Bangwell said the school had so far raised all the money for its operations through social media platforms.

Business Opportunity:

The school management was seeking for sponsorship in order to keep the children in school through a crowd matching module for people to collectively sponsor children's tuition. The presenter noted that if 10 people were to individually donate N100 a day, a child's education could be financed all year round.

The school was also requesting for land on which to build a school that could accommodate 600 students, a school farm and community waste recycling plant.

PROF. TOKS ONABANJO

IITA Solar

Prof. Onabanjo who delivered the pitch for IITA Solar noted that IITA Solar was erroneously placed in the Education category on the Summit's program of event. He said if 100MW could be provided to each of the 36 states, then 3600MW per annum for the next 5 years would result in 18,000MW of cheap renewable energy for the populace. He opined that the power requirements from the public grid would be reduced, and the overall expenditure on electric power would be lowered. He added that this would also create the needed awareness among the general public, especially policy makers and investors and the emerging youth.

The goal of IITA Solar, he noted, was ultimately to contribute towards sustainable energy supply and to serve as a sample case demonstrating the potential of stable renewable energy supply.

Business Opportunity:

IITA Solar was requesting for two major forms of support. They were requesting for State granted allocations of land or lagoon areas to use for solar farms and infrastructural grants from the Federal Government.

KACHI OKEZIE

Institute of Leadership Development

Mr. Okezie said the problem being tackled by the Institute was not unconnected to poor governance, a declining institutional capacity and a leadership crisis that had created an inability to effectively solve problems. He noted that the Institute was nonprofit, non-governmental, non-religious and non-political. It endeavors to develop leaders through training, coaching and mentoring. He said they propagate leadership skills through research and good-practice dissemination and recognizing and rewarding good leadership practices and successful development of individuals and groups.

Business Opportunity:

The Institute was seeking a total of N125 million for a permanent site, staff, equipment and operating costs while offering in return, training and research, industrial certifications, project management, endorsement of in-house programmes, advice and guidance, awards and recognition and more.

The Presenter said the main goal of the Institute for 2021 through 2023 was to have 10,000 young Nigerians trained and certified in various aspects of leadership.

DR. BADEWA ADEJUGBE-WILLIAMS

Royal School of Educational Therapy (RSET) Foundation

Dr. Adejugbe-Williams informed the audience that RSET Foundation was a non-profit organization that focused on children with neuro-developmental disorders. She noted that the Foundation had learned from experience that such children tended to do well in agriculture-related courses. She said STEM (Science, Technology, Engineering and Mathematics) fields could benefit children with developmental disorders that had hidden talents. She added that RSET was aimed at empowering persons having developmental disabilities and their families with the vocational skills and opportunities for sustainable livelihood. She informed the audience that RSET Agribusiness Special Needs Cooperative was inclusive of farming, harvesting, manufacturing, marketing, horticulture therapy, entrepreneurial skill development and job coaching. "Whatever they can grow, they'll sell" emphasized Dr. Badewa. She mentioned that the children had been able to make a professional movie as well as excel in other forms of arts, crafts and design.

Business Opportunity:

The Presenter was asking for N19 million to aid the Foundation with further consolidation and expansion of their services.

MS. OLUCHI IRONKWE

GUI Foundation

Ms Ironkwe, who presented on behalf of GUI, said the Foundation was passionate about increasing reading culture amongst children and providing facilities for those with disabilities. She said in order to do this, it was important to instil in them at a young age, the culture of reading. She informed the audience that GUI was also interested in offering scholarships to children who merit it and improving the quality of life of these children in a general sense. She added that the Foundation had a wide array of activities and programs such as; reading competitions, teacher engagements, reading activities, scholarship/financial assistance, variety day activities and excursions.

Business Opportunity:

The Presenter indicated that each of their programmes cost N50,000 monthly adding that 9 months of a school year would result in N450,000 annually. She said the Foundation was seeking for support to this end. Ms Ironkwe noted that combined with the cost of increasing their available library space and acquiring a new school bus, the total sum the Foundation was asking for was N4.45 million.

MRS. MARIE DAVID

Vantage Point Academy

The children from Vantage Point Academy were on ground and began the presentation with a speech by Master Abdullahi while the Proprietress Mrs. Marie David joined virtually. The children's presentation passionately decried several problems that plague our society with laudable rhetorical ability. Mrs. David who joined virtually, spoke on how the Covid-19 pandemic had been an opportunity for the Academy to see that education was not what it used to be. She noted that the Academy was in need of more rigorous programming in order for their wards to excel anywhere in the world.

Business Opportunity:

The Proprietress requested funding mainly to improve the facilities that would further enable the kids to do better. She emphasizes that the Academy was already late to the game. Mrs. David was not specific about the amount of funding required by the Academy but simply stated that a million dollars would be great.



INTERVENTIONS

I. A question was asked concerning what FLED International Leadership Institute was doing about the tendency of Nigerians to over value foreign degrees as well as to desperately seek them out.

FLED representative, **Mr. Joseph Ibekwe** simply reiterated the focus of his pitch, implying that the question was outside his purview.

However, the moderator, Mrs. Modupe Oni answered the question by suggesting that they offer attractive scholarships in order to stop people from going elsewhere to find the credentials they were looking for.

II. Mr. Joseph Ibekwe of FLED International Leadership Institute was further asked how the Institute would change the mindset/orientation of young Nigerians always seeking to go abroad for education. He responded by saying that the Institute was building a platform that would deliver the best online and onsite training, noting that they were looking to develop people who solve problems. To that end, they aim to provide:

- Multidisciplinary/Multidimensional initiatives;
- Online and Physical interactions; and
- Teaching them right at home so they don't see the need to go abroad.

III. Mrs. Marie David of Vantage Point Academy was asked if the school was looking to expand beyond Abuja, to which she responded yes.

IV. Dr. Sule Yakubu Bassi, Secretary, Nigerians in Diaspora Commission (NiDCOM) concluded the first day's proceedings by congratulating the Pitchers on their successful presentations. He informed all the presenters that there were State Diaspora officers in 33 States of the Federation and that many of the Pitchers' inquiries would have been addressed by those professionals. He encouraged that communication channels should be opened up with those officers from the respective States from where the Pitchers came from.

While indicating that the headquarters of the Nigerians in Diaspora Commission was situated in the Federal Secretariat, Dr. Bassi noted that an annex office was still being maintained in Lagos. He further iterated that the State Diaspora Focal Point Officers were available in the State so that any Diaspora interested in undertaking any business ventures in the States could liaise with them or come to any of NiDCOM's offices for proper guidance. He said it would be a shame to not take advantage of such opportunities, adding that the Diaspora Focal Officers could actually aid in the establishment of many nascent businesses.

Dr Bassi thereafter encouraged all Pitchers from different States; Enugu, Benue, Oyo etc. to liaise and talk with the State Diaspora Focal Point Officers, noting that the conversation should not end at the Summit but linkages for further interactions should be established.

This intervention brought an end to Day 1 Proceedings.

PROCEEDINGS OF THE 4TH EDITION OF THE NIGERIA DIASPORA INVESTMENT SUMMIT (NDIS)

THEME: PARTNERSHIPS AND LINKAGES FOR POST-COVID ECONOMIC GROWTH

HELD VIRTUALLY AND PHYSICALLY AT THE BANQUET HALL
OF THE STATE HOUSE, ABUJA, FROM THE 16TH TO THE 17TH
OF NOVEMBER 2021

DAY TWO

GOODWILL MESSAGES



His Excellency

AMB. CYPRIAN T. HEEN

Minister/Head, Industry, Trade and Investment,
Nigerian High Commission, United Kingdom

His Excellency Amb. Cyprian T. Heen addressed the Summit virtually. He expressed his regret for not being able to attend the event in person as he had just recently departed Nigeria. He expressed gratitude to Hon. Abike Dabiri-Erewa for organizing such an important event. He also thanked the other facilitators of the Summit. The Ambassador noted that NiDCOM had been the eyes and ears of Nigerians in the Diaspora. He mentioned that the engagement of the Diaspora served as an opportunity for efforts to be combined in order for continued engagement of talents and resources for the development of the nation and the people in it.

He acknowledged that the Summit was serving as a bridge between Nigerians in Diaspora and their home land. The Ambassador noted that the services offered by the High Commission with respect to Nigeria's foreign interests, especially in the key areas of manufacturing, agriculture and mining were bringing the Federal Republic of Nigeria and the United Kingdom closer. He mentioned that Nigerian companies based in London were being encouraged to promote made-in-Nigeria products so as to boost our presence in the foreign business environment.

While reflecting on the effect of the pandemic as a focus of the Summit, Amb. Heen explained that the debilitating effect of the pandemic on the global economy and the need to revive the economy from the lasting effects of such hard times was pertinent. He said it was necessary to redesign our socio-economic infrastructure seeing we had the capacity and the capability to engage constructively in the future of our nation and Africa.



IDRIS JERE
NIS Acting Comptroller-General

The NIS Acting Comptroller-General was represented by Assistant Comptroller-General, Mrs. Edith Onyemenam, who began by expressing the appreciation of the Acting Comptroller-General for the invitation extended to the Agency. She however apologized on his behalf for his inability to attend in person. While affirming the significant investment capability of Nigerians in the Diaspora, she noted that it was appropriate that such a Summit to engage those resources took place.

She said there was a new age of migration due to the particular socio-economic situation that was prevalent today. She noted

the phenomenon of migration was closely tied to the connection with Nigerians in the Diaspora. She further stated that the annual remittances from the Diaspora had been helping to ameliorate many of the challenges low-income Nigerians were facing. Mrs. Onyemenam then shared statistics related to the annually remitted funds from the Diaspora, specifically, the growing trend of these investments. She noted it was therefore important to encourage those in the Diaspora to channel much of those remittances to national development goals adding that the Nigeria Immigration Service was involving itself by aiming to target the potentials of Nigerians in the Diaspora. She said to this effect, many of the passport-related services being offered by the Agency were being tailored towards reducing inconveniences for Nigerians in the Diaspora.

She said the Nigeria Immigration Service vows to continue to strive towards becoming a world class immigration service in order to grow Nigeria into a beacon in Africa and a jewel for the world at large.

There were interventions from Participants in response to the NIS Presentation. A Participant sought to know how Nigerian Immigration Service handled Nigerians returning to the country with expired passports. Mrs. Onyemenam noted that during the lockdown caused by the pandemic, there were backlogs of applicants, so the Service allowed those who had expired passports to return to the country only if they had applied in advance. She added that the backlogs were almost entirely cleared as at the time of the Summit.

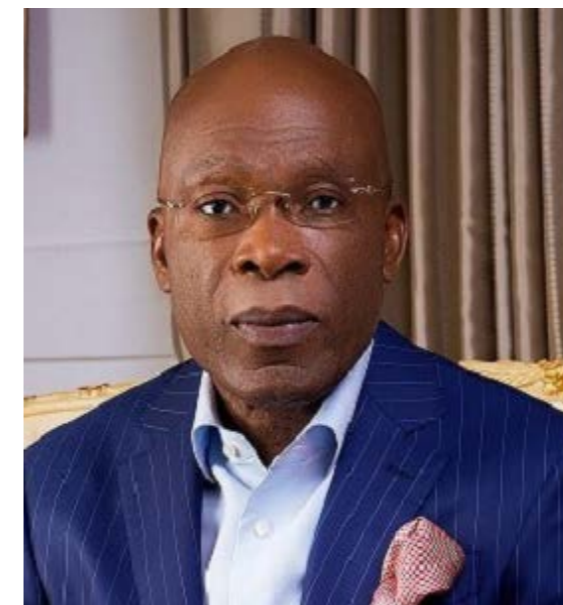
A virtual participant requested to know how the Immigration Service handled persons/Diaspora whose livelihoods were linked to their having valid passports and who were also facing backlogs issues. While Mrs. Onyemenam acknowledged that the Service welcomed constructive criticism, she could not satisfactorily respond to the question. It was therefore recommended and agreed by NiDCOM that a Special programme would be organized by the Commission to tackle issues of immigration with the Service.



DR. ZAINAB GOBIR
Head, Initiative and Integration Support, Federal Inland Revenue Services (FIRS)

Dr. Gobir commenced by stating that they were not tax men that the average person should run away from, rather what FIRS collects was for the development of the nation. She noted that FIRS had made efforts to make it convenient for the average person to be tax compliant and to not run from such responsibilities. She said FIRS could not tax businesses that were not thriving. She said if people were to engage with them, they would find that there are mechanisms in place for the FIRS to help them. She encouraged the audience to say more positive things about Nigeria because such statements will encourage investors to invest and not be scared away by negative views.

KEYNOTE PRESENTATION



Mr. Leo Stan Ekeh
Chairman/Chief Executive Officer, Zinox Technologies

Mr. Ekeh, who joined virtually, appreciated those present. He summarized his views as “Choosing Technology”. He affirmed that “No matter who you are, you must build your nation”. Furthermore, he noted that since Nigeria had the resources; natural and human; anything was possible. He posited that

since Konga could be built from nothing, it was proof of the potential of other Nigerians to achieve great things from small beginnings. He touched on the Health Sector and how Nigerians could function at par with other developed nations like the United Kingdom, Australia, Canada and more, even in the drug manufacturing sector. He later addressed the issues of food production and how Konga had been working to provide for those in need all over the country. He spoke on the potential for Konga to act as an intermediary for remitting Diaspora remittances much more securely than the alternative which was sending directly to their family members who may mismanage such funds. He concluded his presentation by discouraging negative thinking, stating that only positive minded people succeed.



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SECOND BUSINESS SESSIONS

PITCHING SESSION VI

HEALTH CARE

The Moderator for the Session, Dr. Mandus Ese Akonjom, Consultant Trauma and Orthopaedic Surgeon, State House Clinic, Abuja, Nigeria, explained that Nigeria was experiencing a gap in the health care system especially with the Covid 19 pandemic. Health care, he said, involved human life and its preservation. He therefore called on the Pitchers and the Diaspora investors to look into investing in the Nigerian Health Sector.

DR. BODE ADEOYE

Matrix Health Analytic Consultants

The first pitcher, Dr. Bode Adeoye called on investors to intervene in health insurance as previously, Nigerians had been financing health treatment from their pocket. He said though the Government established the National Health Insurance Scheme (NHIS) to provide health insurance for 200 million Nigerians, the Scheme had only been able to cover about 10% of the Nigerian population, with a clear need to cover the other 90% of the population.

The company was looking for investment of N50 million for the training of health insurance personnel, so that more Nigerians will be covered by 2030. It also aimed at establishing a Centre for training health care managers, with expected dividend of about N70million.

Speaking further on the Centre, his co-Presenter, Dr. Remi Adeyeye, explained that with his experience of over 17 years, having worked with

the NHIS, the Centre would be an institution for knowledge transfer, and with more money invested in it, more Nigerians would be covered by the Scheme.

Dr. Adeyeye further said that Matrix Health through the Community Based Health Insurance Scheme, would also produce a secured means of sending money by Nigerians in Diaspora to facilitate access to health care for their loved ones in Nigeria, stating that they also want to have a secured vehicle for sending money for judicious medicare of members of family at home. He stated that Nigerians in Diaspora could contribute money as a group; N45,000 for individuals and N65,000 for a family for a whole year.

He added that Matrix would also sensitize hospitals, train health care providers and establish a Board of Trustees who would be members of the community to implement the Nigeria Health Insurance Scheme.

Matrix company was established to train stakeholders in health insurance management, with the training to cover the 36 States of the Federation.

LEKAN BADEJOH

Othniel Consulting (The Sleek & Co.)

Mr. Badejoh stated that his company was based in Australia and produced automated air sanitizers that were attached to car seats and air vents to dispense sanitizers in the car, the Puri-Ride. He explained that the innovation came up as a result of the Covid 19 pandemic.

He said they did not require investors but only institutional buyers/sellers and distributors to help push the products into the market.

FESTUS ADEDAYO

LPLF Global Services Limited

Mr. Festus Adedayo explained that the company was a service providing company, with a mission that fitted into the Nigeria Diaspora Investment Summit 2021 theme. The company was partly Italian and partly Nigerian, he stated, and was one year old in Nigeria and desirous of establishing its presence in Nigeria to raise funds to promote activities that support open heart surgery.

He said the company

Mr. Adedayo pointed out that when the demands became too high and with the rising cost of undergoing the surgery in Italy, it partnered with the University Teaching Hospital, Enugu (UNTH) in 2016 to have the operations done in Nigeria and since then, over 47 children have benefited while 5 had been taken to Italy for further treatment.

He however lamented that the demand was increasing and the organization's target was to treat about 300 children but could only cater for 200 patients. He therefore called on investors, sponsors, States and the Federal Government to invest US\$1.4million to cater for more children as well as purchase 3 echo scan machines to undertake follow up on the children after treatment.

He added that the returns on investment, though difficult to quantify in figures, was in the joy of saving a child and also saving the country some part of the over US\$1 billion spent on medical tourism, which could then be ploughed into the Nigerian economy for development.

LPLF Global Services Limited had been helping Nigerian children with severe heart defects by offering them surgery since 2012; and about 20 children had been taken to Italy for medical treatment free of charge.

MR. VICTOR ANUKA

Clinical Prosthetics

Mr. Victor Anuka in his pitch explained that his company made orthopaedic artificial limbs and the company had been running for 6 years and was seeking for partnership from investors to help people get their lives back by producing more prosthetics.

He added that the company also ran a Mental Health Centre in Wuye, Abuja, the Federal Capital Territory, as well as in Port Harcourt, Rivers State. He said the mental health centre was a corollary of the orthopaedic treatment as there was need for psychological treatment as a component of orthopaedic treatment. He therefore said the company required US\$300,000 to take care of amputees.

INTERVENTIONS

I. Dr. Remi Adewale (Women Focus, Canada):

Dr. Adewale, the Chief Executive Officer of Women Focus, expatiated on investments in the health care sector. She challenged the Diaspora to invest in health care, pointing out that health care sector was one of the largest and vital sectors in the world, and that there were advancements in health care technologies, which investors could key into.

She pointed out that one of the best economies to invest in was the African economy and particularly Nigeria's. The reasons for this, she said, included:

1. The fact that Africa was the second most populated continent in the world with over 1 billion people, which implied that more people would require health care services.
2. The fact that Nigeria and Nigerians make impact across all sectors in the world and have recorded tremendous successes in the health sector.
3. About 30,000 Nigerians who go on medical tourism spend 40 billion naira on health care outside the shores of the country. Investors could take advantage of a huge chunk of these spending if they invested in the health care back home.

According to her, it was noteworthy that the sector was one that did not strictly require being a medical professional to harness the opportunities. For instance, she pointed out that statistics had it that over US\$12,000 was spent on face masks at the peak of the COVID 19 Pandemic with tailors benefitted immensely from this spending.

II. Dr. Christopher Otabor (Alliance Hospitals):

Dr. Christopher Otabor, a medical entrepreneur and the owner of Alliance Hospitals, Abuja, emphasized the need for the private sector in Nigeria to be deeply involved in investments in the health care sector, pointing to the fact that Nigeria had a huge population of over 200 million people, which was projected to double by the year 2050. This implied that over 400 million people would be requiring health care services from that year.

He said that there was presently a huge gap between the demand and supply of health care services in Nigeria and that the total budget by both Federal and State Governments was N700billion, which was a far cry from the actual resources needed in the sector. He opined that the existing gap in the resources provided and available would therefore need to be filled by the Private sector. He further observed that the hospitals Nigerians visit abroad were not government hospitals, but rather private; which implied that the private sector could replicate same at home and provide health care alternatives for the Nigerian people.

He highlighted the achievements of his company, which he said started out with a loan of about N3million from the bank, and operating from an apartment. Today however, the company had its own building with offices spread across the nation. He further stated that his company, the Alliance Hospital, which was presently worth over US\$5 million was one of the top most health care facilities carrying out kidney transplant in the country. He said they were also involved in cardio surgeries.

Speaking on investment opportunities in the health care service, Dr. Otabor pointed out that there were a few Cancer treatment centres in Nigeria with more required. He also said that there were just a few MRI machines in the entire country and this formed one of the reasons people flew abroad to carry out the scan. Investors could partner with hospitals to bring in the machine, he explained. He went on to further state that there was a shortage and scarcity of some pharmaceuticals in the country. He noted for instance, that the ordinary Saline water used in hospitals as well as syringes could be produced here in the country. He also pointed out that investments in health care insurance, as well as in Research and Development in health care were needed.

He urged the Diaspora to realize that even if they were not resident in the country, they had relatives residing in Nigeria, who definitely would require services within the country, as a reason to invest in health care. Furthermore, Nigerian business environment had always proven to be a profitable one for all investors, he asserted, while pointing out also that home was the final resting place and all Diaspora may need to return home after their sojourn abroad.

In concluding his intervention, Dr. Otabor encouraged potential investors not to be dismayed by the security challenges in the country, as he assured that crime and insecurity would be reduced when there were jobs created through Diaspora investments

III. Dr. Omobolanle Olowu (Federal Ministry of Health):

Dr. Olowu, Director and Head of the Diaspora Unit in the Federal Ministry of Health, aligning with previous interventionists, submitted that investing in the health care sector was germane for the survival of the country. She challenged Nigerians in Diaspora to bring in not just their financial resources, but their experiences and skills as well.

She noted that the Ministry, determined to achieve universal health coverage within set timeline through the National Health Insurance Scheme (NHIS), recently launched its flagship initiative, the Groups, Individuals and Family Social Health Insurance Programme (GIFSHIP). She said the programme was developed to ensure that every Nigerian across all socio-economic strata had access to affordable and quality healthcare. She added that the programme was a practical demonstration of the prospects of extending coverage to the non-formal sectors of the economy. She explained that eligibility for the programme included the private sector and the self-employed, including foreigners in Nigeria. She stressed the fact that the attainment of Universal Health Coverage (UHC) could only be achieved with the active cooperation of all stakeholders within the health insurance ecosystem, and the Nigerian Diaspora community should not be left out.

She therefore expressed government's readiness and willingness to partner with members of the Diaspora community who were willing to invest in the sector.

PITCHING SESSION VII

CREATIVE, SPORT AND ENTERTAINMENT

The Session was moderated by Mr Jermaine Sanwo-Olu, the Senior Special Assistant on Diaspora & Foreign Relations to the Lagos State Governor, Nigeria. Mr. Jermaine Sanwo-Olu expressed the good wishes of the Executive Governor of Lagos State, Mr. Babajide Sanwo-Olu and thanked President Muhammadu Buhari GCFR, the participants at the Summit and the entire Diaspora community. He informed participants at the Summit that the Sport industry was at the heart of Nigeria and one of the unifying sectors of the nation. He mentioned that the sector had provided over 4.7 million jobs at the moment and was projected to increase by 2.7 million in the year 2025. Mr. Sanwo-Olu added that the industry was a good ground for the Diaspora to invest. He further noted that a lot of money goes into sport tourism across the world. He then encouraged investors to key into the sector and take advantage of the industry.

The Moderator concluded by stating that the creative industry was a very important sector of the economy that was projecting the image of the country across the world. He added that the Federal Government invested N22.9 million in industry in 2019 to help actors in the industry with money ranging between N3m – N5m. He thereafter called for the pitches for the Session to commence.

MRS. OKAMA EKPE BROOKS Africa Caribbean Heritage Alliance (ACHA)

The President of Africa Caribbean Heritage Alliance (ACHA), Mrs. Okama Brooks delivered the first pitch for the Session and informed the audience that the company was incorporated in the Caribbean in 2018 as an African organisation established to champion and publicize African heritage, through the propagation and marketing of African products. She said the company had done some work in Nigeria and in the Diaspora and had recently partnered with Nigerian Ministry of Foreign Affairs. While emphasising that the firm worked with young Nigerians and women in the art sector, she also noted that they were also involved in providing education through arts and sports.

According to Mrs. Ekpe, the firm had empowered over 2000 youth since incorporation. She said they were seeking for partnership with individuals and agencies, like Lagos State Government, so as to take advantage of the enormous potential in the tourism sector by turning Nigeria to the cultural tourism hub of the world. She concluded by saying that the firm could be contacted through their social media platforms.

The Moderator suggested that the Lagos State Government would be interested in partnering with the firm. He added that the firm should be ready to set up a pilot project in Lagos and also take advantage of the Badagry Festival 'Point of no Return' where the Lagos State Government connects with their kit and kin in the Caribbean and the United States of America.

Business Opportunity:

The Company is offering membership and Directorship to individuals willing to invest in the company, participate in their future programmes, certification of their products and global access to their networks.

MS. RONKE MACAULAY Angel Works Media

Ms. Ronke Macaulay, founder Angel Works Media, delivered the pitch on behalf of her firm. She informed participants at the Summit that the firm was into documentary and film making. She highlighted some of the films her firm had produced which were also streamed over the internet, pointing out that her company's current project was on migration. She said as a firm they believed that to change the negative narrative about African migrants it was necessary to do visual films in order to tell our stories in our own way.

Business Opportunity:

The Presenter said the firm would require £100,000 from investors to invest in the migration proposed film titled "The Peace of Life". She noted that her firm would prefer the casts to be Nigerians with dual citizenship who pay taxes to both countries. She noted that the funding level from investors will be on percentages. She added that the firm would also need co-producers, distribution deals from Airlines, television stations, streaming platform, film festivals, cinema houses and other medium of visual communication.

INTERVENTIONS

I. **Ms. Macaulay** was asked if the cast was limited to persons with dual citizenship and if those that did not have dual citizenship but were Diaspora could participate. Ms. Macaulay responded that the cast for the film were people of trans-national citizenship, having dual responsibilities to both countries like taxes, voting rights etc. The other category of Diaspora had participated in their previous films. In response to a question as to the age limit for the cast, she responded that there was no age limit.

II. A participant sought to know how investment in traditional sport could be generated bearing in mind its acceptance by the youths especially Dembe (local boxing in the north), which had the capacity to bring laurels and provide employment. In response, the Moderator pointed out that the Government of President Muhammadu Buhari recognized and supported the Traditional Sport Association with funds through the Federal Ministry of Youth and Sports Development.

The Moderator concluded the Session by encouraging investors to access the government support for the sector. He said the Federal Government through the Bank of Industry provided N7.7 billion to the industry in 2020 and also the Lagos Investment Trust Fund supported the creative industry with funds directed to start ups in the creative and entertainment sector such as Photographers, Cinematographers etc.



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PANEL DISCUSSION

OIL AND GAS BUSINESS OPPORTUNITIES

The Discussion Session was moderated by Mr. Nick Agule, Managing Partner, Dominus Consulting Limited UK & Nigeria. He appreciated all participants and mentioned that Nigeria was the most blessed country in the world. Recounting his experiences in three oil and gas companies in the space of 25 years and the opportunities to travel to various oil and gas countries, he concluded that none was as blessed as Nigeria because of its diversity in resources. Mr. Agule noted that despite all these opportunities there were challenges, and these challenges and how they could be converted to bliss would be discussed in the Session. The Moderator then invited Prof. Wumi Iledare for his presentation.

While noting the complexity of the Oil and Gas sector, Prof. Wumi Iledare, who spoke virtually, noted that Nigeria was truly blessed and that there was enormous untapped potential, most of which were discovered accidentally.

Prof. Iledare noted that Nigeria had serious energy deficit and sustainability energy. He then alluded to the complexity of Gas because of the challenge in transporting it. He further buttressed the challenges of natural gas in Nigeria; domestic supply challenges, infrastructure, self-creation of demand and structure of the natural gas industry (Upstream, Midstream, Downstream, Commercial, Legal and Regulatory framework).

He then proposed the Petroleum Industry Act (PIA) 2021 as a robust strategic framework that was focused on maximum economic impact through gas development with less emphasis on early revenue. It aims to drive linkages with agriculture, manufacturing and dispersed small enterprise through power. He also gave a distinctive difference between the National Gas Policy and the PIA.

INTERVENTIONS

I. A participant requested know what aspects of the PIA were specific in helping the Diaspora to invest in Nigeria's gas sector. In response it was pointed out that the PIA was futuristic, and that government was not looking at natural gas as source of revenue but as economy grower. He further added that the PIA was also designed as a framework that makes it easier for entry, reducing the barriers to entry. Furthermore, he stated that the PIA was investor generous as it lowers royalty payment for producing gas for domestic use (even for export). Finally, it was agreed that Investment in gas increases employment as it was an all-encompassing sector.

II. Another participant sought to know what the government was doing in marketing PIA and breaking it down for people to be willing to invest as the PIA could not be interpreted to the layman easily. It was explained that the Government had an Implementation Committee with strategy in place to tackle this and that Government was making effort to break it down.

III. A further query was raised as to the interaction of the PIA with the Delta State government, as a major player in the Nigerian gas space. It was explained that under the laws, Delta State was not the owner of the gas but the Federal Government; and the Federal Government should be in relationship with States for the best possible outcome.

Mr. Nick Agule concluded the Session by stating that Gas was an enabler for economic growth and that government had to focus on that sector in order to elicit Diaspora investment, asserting that 'Nigeria is a Gas nation and has a lot of untapped Gas'.

INVESTING IN AFRICA BY THE DIASPORA

CEO, Village Seed Ventures USA & Nigeria
DR. CHINEDU NWEKE



Dr. Chinedu Nweke, who spoke on investing in Africa, said as a Physician and entrepreneur who constantly sought the power of networks, common cultures and values to perturb and stimulate the unconscious abilities of citizens towards a re-engineered social evolution, he was delighted to be part of the Summit. He informed the Summit that Village Seed Ventures (VSV) started four years ago and was the concept of some Diaspora resident Doctors.

He said VSV was a manifestation of John F. Kennedy's saying 'ask what you can do for your country and not what your country can do for you'. He noted that the Venture was on a mission to discover and nurture innovative investment opportunities in Africa by identifying and helping entrepreneurs bring their ideas to reality. He added that VSV was committed to enhancing the vast potential of Africa's intellectual capital and resources, and

to provide continuous guidance and support to companies that partner with them while utilizing the diverse knowledge of Africa and strong business analytics to provide unmatched value to shareholders. He further mentioned that the Venture also supports socially and environmentally responsible investing, with the goal of maintaining an exemplary reputation for successful business in Africa. He said that VSV was not only in the business of providing medical services; it was also in the business of facilitating investment from the Diaspora into various firms in Nigeria. The Presenter mentioned five companies they have invested in as Prize Point Wholesale Store; Alumni.co; Secure Transaction Easy Payment (STEP); Swipe; and Starch.

He went on to say that they had discovered that Nigerians in the Diaspora were willing to invest in high-value and high-yield investments and therefore called on the Government and private institutions to work together to build businesses that have high-value and high-yield investments in order to attract foreign direct investment from the Diaspora. He therefore urged the Federal Government to look into the companies mentioned above and determine how they may be supported and utilized for national growth.

According to Dr. Nweke, VSV's strengths were its knowledge of the African terrain and the market characteristics, formalizing a widely underdeveloped seed-funding and angel investment model for Africa(ns), all African-born and raised Diaspora with widespread global connections. He recommended banks to try to leverage on cutting-edge technology to provide services such as account opening that do not require human presence to make investment in the country easier.

While encouraging the Nigerians in Diaspora to invest in the VSV, he concluded by indicating that they were willing to spend N10 million (ten million naira only) on five (5) Foundations that pitched at the Summit, and that they were also interested in collaborating with some selected companies that pitched at the Summit.

COMMENTS BY

President/CEO,
Africa Chamber of Commerce Inc. USA
MR. ERIC KAIGAMA

Mr. Kaigama announced to the Summit that, in collaboration with NDIS and in response to the talents displayed at the Summit, they would be providing spots for four Pitchers from the Summit to be showcased in Dubai on March 18, 2022 at the USA pavilion, where they would be bringing the Gen Z millionaires and billionaires to interact with these Pitchers in the hope of attracting investment into the country. He also stated the group's desire to collaborate with NDIS and urged the organizers of NDIS to make this happen.



SPECIAL SESSION

DIASPORA HOUSING FAIR

The Moderator, Dr. Ibukun Adebayo-Adedayo, Chief Executive Officer, Rock Reality Limited, Abuja, appreciated all present at the Summit, noting that housing was a basic need for everyone, aside food. She also commended the effort of Nigerians in Diaspora Commission (NiDCOM) for standing in the gap for Diaspora especially those who have the trust in giving back to the country. She noted that the first step was to set up houses for the Diaspora, and with the support of partners like the Federal Mortgage Bank of Nigeria, it would be accomplished.

HON. DANIEL AMOS

Brains & Hammer

Hon. Amos welcomed everyone stating that Brains & Hammers were a fast growing Nigerian Real Estate Development and Management Company with focus on sustainable mid luxury range housing with over 14 years' experience in the business. He said the company had built about 10,000 housing units across the country and over 300,000 civil servant housing units.

He concluded by commending the efforts of the President of the Federal Republic of Nigeria for his role in the provision of affordable houses for Nigerians.

MR. SULEIMAN MAKEBA & MR. ABDUMALIK MAHDI

Morden Shelter Systems & Services

They explained that the business started off in 2015 as a marketing firm and had since metamorphosed into a major player in the real estate sector focused on providing end to end solutions for all stakeholders. It has partnered with several other real estate firms in Abuja towards delivery of housing and real estate projects in Abuja, and other cities across Nigeria.

They noted that the company's services included linking off-takers to the Federal Mortgage Bank of Nigeria (FMBN) towards processing and accessing mortgage facility as well as being experienced in contemporary shelter issues and opportunities and thus offering services in marketing, while also providing advisory and partnerships.

They highlighted some of their achievements to include partnering with Tetfund to develop over 200 Housing units for Staff and delivery of several other housing projects across Nigeria.

Some of their products included several estates across Abuja city, including Guzape, Gwarimpa and Galadimawa as well as some ongoing estates scattered around Abuja such as the Norren Court, Saci Court, Abba Court, Pelican Court, and an ongoing Hostel Project.

AJOR FUNKE YAKUBU

Post-Service Housing Development Limited

AJOR FUNKE YAKUBU (Post-Service Housing Development Limited): Major Funke Yakubu said the Post-Housing Development Limited was focused on facilitating the development of Post-Service Housing Estates for personnel of the Nigerian Army, as well as to other members of the public at affordable commercial rates. It seeks to be the most reliable and secure housing provider in Nigeria as its contribution to national development.

She said the Company had estates all over the Federation and some of the company's products included the popular Nigerian Army Housing Estates at Oshogbo, Oyo, Abuja, Warri, among others.

She stated that the company partners with big players in the Housing industry such as Dangote and the like with a view to bringing down the prices of building materials which ensures that their end products were affordable. It had also recently acquired a quarry from which materials were sourced and she therefore assured subscribers that products would be delivered.

MR. OLAWALE SHOLADEMI

Urban Shelters Limited

Mr. Sholademi said that Urban Shelter Limited had assets worth over a billion naira in the housing and real estate sector, asserting that they had invested hugely in providing real estate for Nigerians both home and abroad. Their properties range from 1m naira to over a million dollars.

He stated that from a humble beginning of about 3 Staff, they now had over 200 Staff strength and had been in existence over the past 30 years. They had built 3 markets in Abuja and Minna, including the popular Garki Market in Abuja and had presence in four states in Nigeria, as well as in Ghana and the United Arab Emirates. He further stated that they had assisted Nigerians, and particularly civil servants, in acquiring mortgages towards owning their own homes.

He said that with the trust they had built over the years, investors could be rest assured their hard earnings were secure. He stated that the company had short-term asset liquidity and long-term capital appreciation with so many properties built within the city and other parts of the country which had now become huge investments for owners.

He said they were offering solo mortgage which involves the design of plan according to individual economic ability and requirements as well as easy repayment plan for off-takers.

MS. ANDREA CAMEROON-COLE

MixAfrica

Ms Cameroon-Cole greeted the participants and mentioned that MixAfrica had been in existence for over two decades with the aim of building sustainable communities in Africa. As a Pan-African company with presence in five countries in the continent; Algeria, Cote d'Ivoire, Nigeria, Senegal and Tunisia; she noted that the company's experience in the various countries made it possible for them to satisfy the needs of their clients. According to her, MixAfrica in Nigeria had developed over 5,000 properties ranging from affordable homes, luxury residences, and commercial projects.



FOURTH BUSINESS SESSIONS

STATES' INVESTMENT SESSIONS

NASARAWA STATE

The Facilitator, Mr. Ibrahim Abdullahi, who pioneered Nasarawa State Investment and Development Agency (NASIDA) as Managing Director, spoke on behalf of the State. He told the audience that he brought greetings from the Executive Governor of Nasarawa State, stating that his presentation was titled, Potential Business Opportunities in Nasarawa. Mr. Abdullahi introduced Nasarawa as a state in North Central Nigeria that enjoyed proximity/border to various States including the FCT.

Asserting that it was important for governments to build an enabling environment for businesses to thrive in Nigeria, Mr. Abdullahi said the government of Nasarawa State over the past two years had developed a blue print looking up to the private sectors and the Diaspora to bring investment back home. He said the State was working assiduously to ease the business climate in the State by eliminating barriers to trade.

He gave a brief on NASIDA as a one-stop-shop which aids businesses in the State. He added that NASIDA was a sovereign investment in Nasarawa State which also does business environment reforms. The State had also automated its business process, by developing a website/portal, and by going on the site one could enquire on land acquisition in the State, and access construction and business permits from home. He further stated that the State was willing to hold the hands of investors as they look forward to investing in the State.

Mr. Abdullahi concluded that government should have no business doing business. He therefore stated that Nasarawa State does this in partnership with private sectors and individuals (government backed and private led). He listed several companies that were on this thread and the projects Nasarawa State had done and the business opportunities they were open to in technology, real estate and agriculture.

BORNO STATE

The Honourable Commissioner for Information for Borno State, **Alhaji Balarabe Abba Jato**, presented the pitch on behalf of the State at the Session. He stated that Borno was one of the 36 States, located in the North-eastern part of Nigeria, previously known as Bornu, and was the epicentre of the Kanuri people but renamed Borno in 1967. He stated that Borno was partitioned in 1991, with the Western half becoming Yobe State, bounded to the north by the Republic of Niger, to the northeast by Cameroun; to the South and West by the Nigerian States of Adamawa, Gombe and Yobe.

According to the Honourable Commissioner, the vegetation was predominantly Sudan Savanna, with acacia (a source of gum), baobab, locust beans, Shea butter, dum palm and kapok trees. However, he noted that there was a Sahel-Savannah zone in the north. For the greater part of the year, the climate was hot and dry, although the Southern part was slightly milder, the period for the wet season varied from place to place due to the influence of varying climate factors, such as the direction of rain-bearing winds and topography, but generally the raining season was from June to September in the North, and May to October in the Southern part. The Borno plains, the volcanic Biu Plateau, and the firkin (black cotton) wetlands south and southwest of Lake Chad were amongst the most prominent features of the State, he added.

Alhaji Abba Jato also pointed out that the Kanuris were the largest ethnic group in the State, although there are other tribes and ethnic nationalities in the State with the population of the State in 2006 at 4,151,193 and that the main occupation of the people was farming, with the cultivation of crops such as sorghum, millet, peanuts (groundnut), onions; corn (maize); sesame; acha ('hungry rice'), cotton and indigo as well as cattle grazing.

Alhaji Jato pointed that the Lake Chad Basin Commission was created in 1964 by the Governments of Nigeria, Cameroun, Chad, and Niger, and tasked with regulating the use of the Lake and the Basin water resources for development. Nigeria had likewise created a Lake Chad Basin Authority, he added.

He went further by stating that Maiduguri, though the State capital, was also its primary Industrial Centre with Biu and Bama as other significant market towns. The Capital has an airport and was connected to Bauchi and the South by a railway, as well as trunk highways to Potiskum, Bauchi, Yola and Ndjamena in Chad. The Honourable Commissioner said that it was worthy to note that a road connects the Lake Chad to Maiduguri from Baga, a settlement on a Peninsula stretching into the Lake.

Competitive Advantage:

Alhaji Jato mentioned that the State was home to the production of Groundnut, Sesame, Gum Arabic, Onion, Soya Beans, Cowpeas, Maize, Rice, Wheat and Fish, and also had huge deposits of solid minerals such as Diatomite, Bentonite, Gypsum, Limestone, Uranium, Potash and Silica sand.

Priority Areas of Investment:

The Honourable Commissioner listed the following as priority areas for investment:

- Agro-allied Industry;
- Solid mineral Exploration;
- Development of cattle ranches and livestock breeding centre;
- Construction of modern abattoir and meat processing plants;
- Development of Container Port;
- Development of border market;
- Establishment of gum-Arabic plantations and process plant;
- Development of irrigation schemes at Marte, Alaau Lake, Baga;
- Development of the Njimtilo Industrial Estate and the completion of the industries set up in the industrial Estate; and
- Resuscitation of NEITAL Tannery and Shoe Industry.

Alhaji Jato stated that in order to encourage investors, especially the Nigerians in Diaspora, both the Federal and State Governments had put in place both fiscal and non-fiscal incentives and they included:

- Tax relief for Research and Development;
- Pioneer status;
- Local Raw Material Utilization;
- Export oriented industry;
- Investment in Economically Disadvantaged Areas;
- Reinvestment allowance;
- Investment Guarantee;
- Guarantee Against Expropriation;
- Access to Land;
- Export Incentives;
- Depreciating Capital Allowance; and
- Establishment of Special Economic/Industrial Zones.

The State Government also offered incentives to both local and foreign investors, which included:

- Fast processing of application for land acquisition;
- Tax relief;
- Provision of infrastructural facilities such as road, water, and electricity, etc;
- Borders with three countries which provides good export market; and
- Teeming unemployed graduates as labour.

In closing the pitch, the Honourable Commissioner called on local and foreign investors to latch in on the opportunities the State provided, to boost the economy of the State, provide employment for the teeming youths, boost revenue generation and also return on investment for the investors.



Mr. Boye Oyewumi, Chief Executive Officer/Vice Chairman, Ondo State Development and Investment Promotion Agency (ONDIPA) encouraged the Diaspora to invest in Ondo State because of its proximity to Lagos, the 5th largest producer in Oil and gas, 1st in cocoa, cassava and rubber, with deposits of bitumen and lots of opportunities in the blue economy, granite, proximity to the Atlantic Ocean (75km) tourism potential yet untapped, 4th in Oil Palm production and urgently looking for investors in all these areas especially in agro processing. He noted that there was currently lots of production and wastage with little or no value proposition.

He noted that 40%+ of the cocoa produced in Nigeria was from Ondo State which was the only State in Nigeria that had taken up the cocoa value chain, with a huge cocoa farm that housed a chunk of its Cocoa production with good return of investment and with a chocolate factory yearning for investment. He spoke of the Diaspora as their human resource and urged them to invest in Ondo State. 'We spend a lot importing chocolates when we can do Ondo chocolates and even export it' he added. He concluded by stating that the Government had a 55% stake in the business investment and urged the Diaspora to invest in Ondo State.

INTERVENTIONS

I. An enquiry was made as to the legal structure of the entity that produced the chocolate and if there was any private sector involvement. **Mr. Boye Oyewumi** responded that the factory and the plantation were owned by the Ondo State Government while there was private sector involvement in the production.

II. **Hon Abike Dabiri-Erewa** urged the three States that made their presentation in this Business Session to make available a document that outlines all the opportunities for investment and the returns on these investments which could be made available to interested Diaspora investors.

III. **Jermaine Sanwo-Olu** expressed the interest of the Lagos State Government in partnering with Ondo State to project the potentials of Ondo State, pointing out that Lagos State was the centre of excellence and customer hub in Africa.

VOTE OF THANKS

SUMMIT COORDINATOR, DR. BADEWA ADEJUGBE-WILLIAMS

The Vote of Thanks was given by the Summit Coordinator, Dr. Badewa Adejugbe-Williams who appreciated all participants for being part of the Summit and specially appreciated Hon Abike Dabiri-Erewa for her incredible support. She said that the Summit was growing in popularity each year, citing the numerous communications she had received from investors interested in investing in some of the businesses that pitched at the Summit. She expressed her gratitude and wished everyone a safe return to their base.

GALA DINNER

The 4th Nigeria Diaspora Investment Summit (NDIS) 2014 came to an end with a Gala Dinner on the evening of 17th November, 2021.

The Dinner, anchored by the Comedian, MC Talk Talk, was attended by over 300 participants and featured performances by the Explicit Dancers and the Abuja Cultural Troupe, Goodwill messages from a number of Diaspora stakeholders and dance music by DJ Busta.

Investment In Ondo State

- **Minerals**
Mining and value addition of Limestone, Kaolin, Hi-Purity Quartz, Dimension Stones, Bitumen
- **Agricultural**
Product derivation from Cocoa and Cassava, Forestry, Oil Palm, Rubber, Poultry & Parent Stock production, Feed mills, Spice farm and production.
Cattle ranch and Dairy value chain, Goatery and value chain, Floating Cage fishery, Shrimps farming,
- **Industrial Park**
Manufacturing and Processing Park with ample gas and electricity supplies. Sea and road access to Nigeria hinterland and to commercial centers in Nigeria and West African Region
- **Tourism**
Idanre Hills Natural Heritage, Rain Forest Theme Park, White sand beaches – Investment in Tourism Development

Located in the South-West of Nigeria, **Ondo State** prides itself in its hospitality, well-educated citizenry, fertile agricultural lands and conducive climate, long stretch of Atlantic coastline and diverse mineral deposits. Access to natural gas pipeline ensures energy is readily available to support a growing industrial base.

it is envisaged that local and regional demands can be served by efficient commercial exploitation of its endowed mineral resources and development of large scale agriculture and produce value addition processes. In addition, ranch lands are available for cattle herding, while the many water bodies and 75km long Atlantic coastline make aquaculture to be of great interest.

The Port of Ondo (Deep Sea Port) connects your investment to the world at large.





Summit Partners



Summit Sponsors



APPENDIX

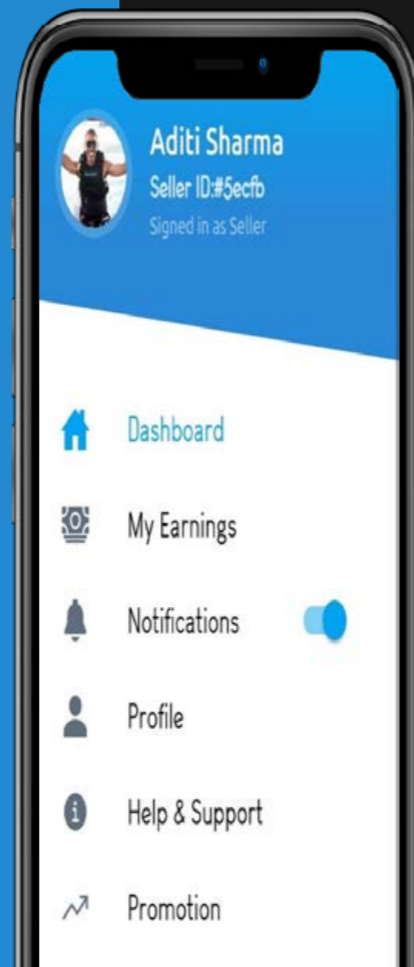
TECHNOLOGY

1. ALEXANDER OSHUNLOYE
SUREJOBZ APP

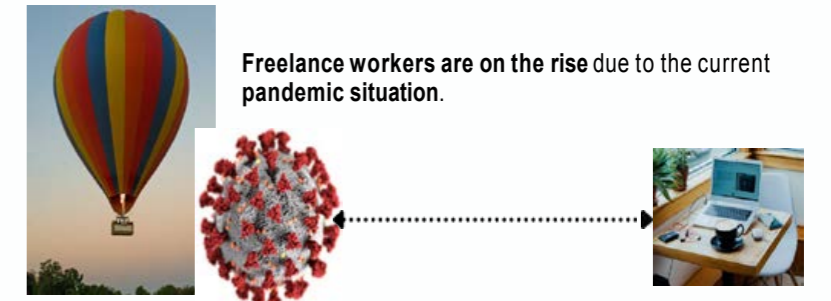
SUREJOBZ APP

~ A Yellow Pages For Jobs ~

- A Global & Local Multi-Skill Job Marketplace
- For "Online and Offline" Freelance Work
- Encourages Up-skilling and Re-skilling
- Promotes Collaboration and Team Work
- In-bound Solution For Service Sellers



Problem / Opportunity



Freelance workers are on the rise due to the current pandemic situation.



Companies are downsizing and closing down.

Millions of people are having to rethink how to earn wages, turning to gigs as an alternative i.e. self-employment, freelancing and contract work.



Surejobz App offers an alternative to the massive platforms out there that already have more than 10 million registered freelancers and is almost impossible for new entrants to get noticed.

People need to find service sellers located near them and anywhere in the world. With this, locals can support each other, engaging trusted members of their community and boost the local economy.



Problem / Opportunity



In the US alone, the freelance workforce is projected to hit ~51% by 2027. And, this is expected to continue trending upwards across the world...

Projected Growth of U.S. Freelance Workforce



Source: WebsitePlanet.com

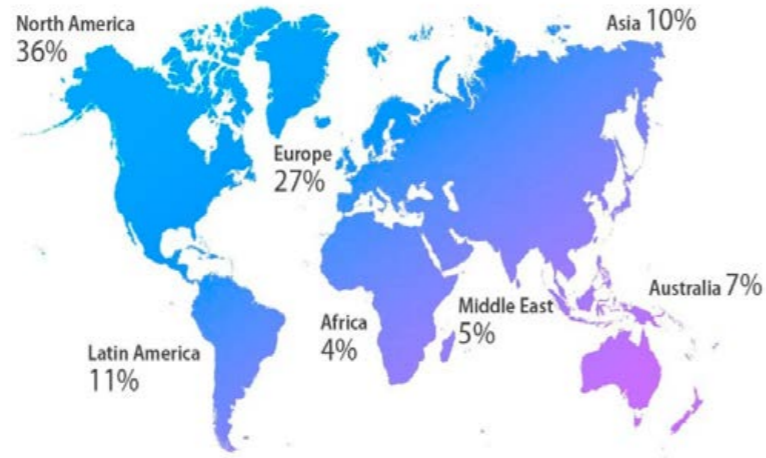


Problem / Opportunity

Despite this global upward trend of freelance work, **Africa (an emerging market) attracts only 4% of Service Buyers.**

This would be our **primary target market.**

Where Clients Are Located



Source: WebsitePlanet.com

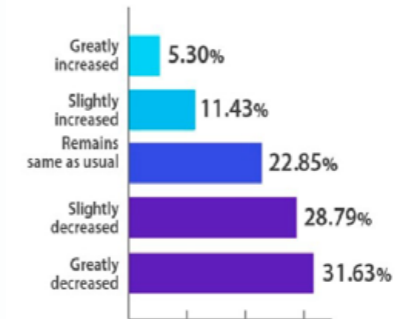


Problem / Opportunity

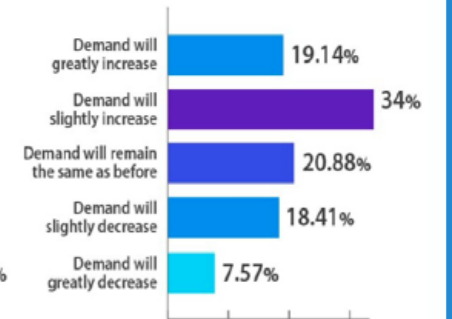
Demand for freelancing will jump 53% post-pandemic. Now is the time to re-position Surejobz.

Freelancing in the Shadow of Coronavirus

Demand for Freelance Services since COVID-19 went global



Predicted Demand Post-Pandemic



Source: WebsitePlanet.com

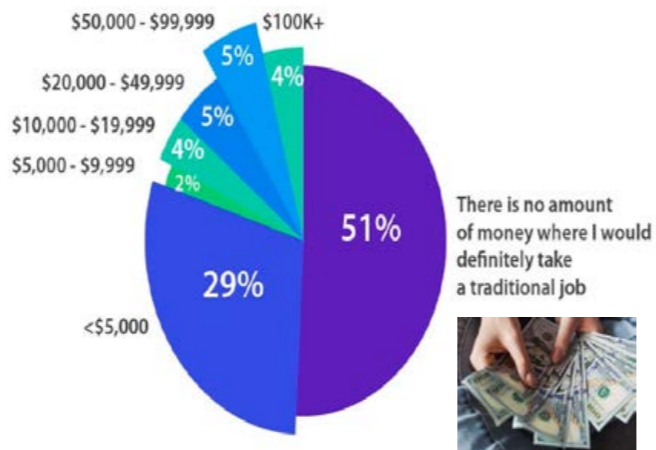


Problem / Opportunity

51% of freelancers LOVE IT! So much so that no amount of employment remuneration would make them take a traditional job.

Most Freelancers Wouldn't Switch Back to Traditional Employment, Even if it Meant More Money

How much more would a traditional job or employer need to pay in order for you to definitely take that job and stop freelancing?



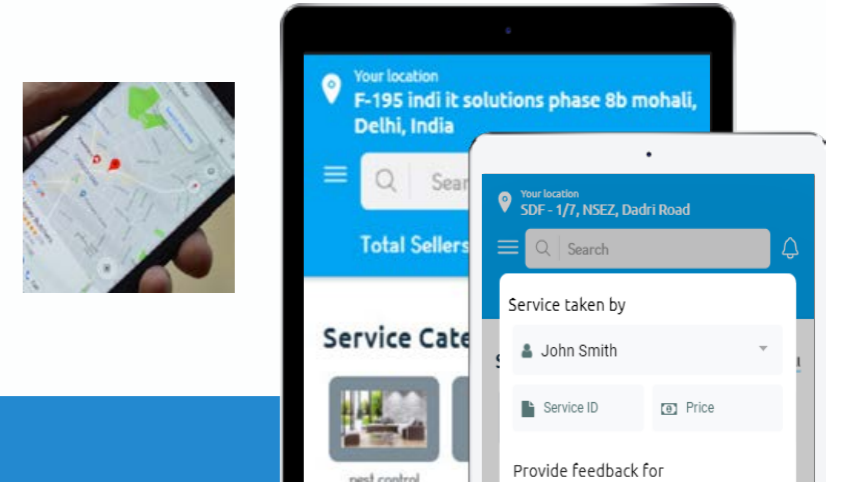
Source: WebsitePlanet.com



Value Proposition

Our Unique Selling Points (USP) include:

- A **streamlined no-bidding service marketplace** at your fingertips.
- **Online and Offline services.**
- Extra visibility by offering Sellers promoted profiles.
- Default **proximity and global location system.**
- Discount incentives for both Service Sellers and Buyers.
- Ratings and pricing filters.
- Ads system for our users.
- Low data usage benefits those with poor Wi-Fi.





Underlying Magic



- **Google Maps is used via their Google Cloud Services APIs.** The location API is used to help Surejobz users (Service Sellers and Buyers) connect via location proximity based on their addresses.
- **Service Buyers choose Service Sellers by location** entered in the App, providing a Job Marketplace centred around location-based service seller search.
- The search sends requests to Google Map via API and X amount is billed per X number of requests. This saves the need to write complex codes and algorithms matching Service Buyers and Sellers based on their Country, State and/or City. This also saves the cost of development and reduces time to market.
- It's Highly scalable - hosted on AWS, and also uses the services of SendGrid-Twilio for email authentication & OTP.
- **A rating system that incentivizes Service Sellers and Buyers - encouraging both parties to be fair in their dealings.**



Go-To-Market Plan



The **Global Gig Economy is currently a \$4.5T industry** (2020 reports). And, in large economies, over half the working population will be freelancers by 2025.

This is expected to trend upwards.

Surejobz App plans to gain market share through Digital and Traditional Marketing Techniques:

- Advertisement on Social Media, Search, Display, ASO, and Digital News Media. Traction based Print Media and TV Ads.
- Influencer marketing via brand ambassadors.
- Skills events via webinars, targeting college groups on various platforms
- Partnerships & Co-Marketing with similar new startups and verticals.
- Mining business databases for contacts.
- Flyer distribution on colleges and busy areas like train stations and shopping malls.
- Partnering with Intreo Ireland, so, skilled JobSeekers can benefit from the Gig Economy.



Business Model



Revenue Stream (Monetization): There will be **three main revenue streams** – Subscription Payments by Buyers for selected Seller(s) Contact List, Subscription Payments by Sellers (optional) for 'Promoted Categories' (Regardless of rating – this will be beneficial to new Service Sellers and/or Rated Service Sellers (seeking more visibility) and Ads (Google AdMob and Facebook Monetization).

- Subscription model (Buyers): **Bronze: 5 Contacts** at €2/month; **Silver: 15 Contacts** at €4/month; **Gold: 25 Contacts** at €6/month.
- **10% discount on 3rd subscription** provided the user rating is between 3 - 5 Stars. This is an incentive for users to encourage good conduct.
- Subscriptions **can be cancelled at any time.**
- Subscription model (Seller - optional): €2/month to show up in Promoted Categories - extra visibility.
- App pages can run €5/week Display Ads (in-between Service Categories, Seller Contact Lists and Buyer rating screen).
- In-App Display Ads via Google AdMob/Facebook Ads Network.
- A future subscription-based Surejobz App academy to help people acquire relevant skills.



Competitive Analysis



We have created a **service that for the first time targets both virtual and physical work for skilled people**, and is primarily tied to their geo-location and ratings. Our competitors would significantly alter their business model and value proposition to offer our type of service the way we offer it, and if they do decide to, we would have gained enough market share by the time they launch. Besides, we are uniquely positioned to target developing markets.

Think of Surejobz App as a Digital "Yellow Pages for jobs".

- **Direct Competition:** Upwork, Freelancer, Fiverr and PeoplePerHour (Top four).

These freelance companies have freelancers drowned in a sea of freelancers competing for projects with the more established ones. This has become a herculean task, especially for new entrants - that's where we come in.

- **Indirect Competition:** ClassifiedAds.

These companies cater for almost everything - we differentiate by catering for Freelance Job Seekers and Service Buyers only.



Top Management Team



The team to help create value with Surejobz App



Alex Oshunloye, MBA, PIM
Founder/CMO/PM
(25 years experience)



Ignacio Garcia, MSc
Chief Technology Officer
(16 years experience)



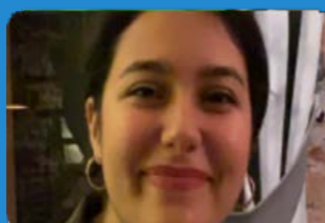
Chris Kanwei, MSc, CPA
Chief Financial Officer
(25 years experience)



Harikrishna Patel, MCA
Dir. of Software Dev & Innovation
(22 years experience)



Chris Uchendu, MSc, QFA
Director of Fundraising
(28 years experience)



Idil Kazezylmaz, MSc
Head, Growth Marketing
(6 years experience)

Financial Projections



Our financial projections are based on some **key realistic assumptions** on the market size, working population data from developed and growing markets, time to create revenue, breakeven and make a profit.

Detailed financial sheets are available on request.



	Year 1: 2022	Year 2: 2023	Year 3: 2024
Revenue (€)	278,321	377,766	745,017
P/L (€)	-3,359	57,726	304,977
Employees	3	5	12

These projections will be reviewed as the Covid-19 pandemic eases up because we have factored its effect in our assumptions and calculations.



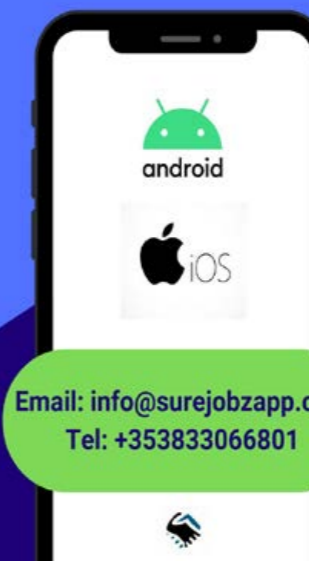
Current Status, Accomplishments and Use of Funds



Surejobz App is working hard to gain the much-needed traction that's crucial in this phase of our launch, and without external fund injection, our objectives may not be met. However, we have some achievements we are proud of.

- **Current Status:** Surejobz App has **successfully launched on Google Playstore, Appstore and has a Web App.** We are actively refining the UI and UX of the Apps based on feedback. **We have close to 10k users;** have our first few subscribers, and generating AdMob revenue.
- **Accomplishments:** Irish Enterprise **Awards 2021/2022;** Surejobz App has a **team of 10 motivated people** across web development, marketing, growth hacking, innovation, finance, accounting and business development - We have partnered with other companies in the freelance & cultural space as Co-Marketers in order to accelerate our growth; We have support from Enterprise Ireland who has a team of people with technical and business background working with us; **Visibility, interest, sign-ups & subscription growing steadily;** Successful seed funding round.
- **Use of Funds:** Currently, our very limited funds go into **UI & UX improvements and lean digital marketing.** When we achieve our Series A funding target of €150k, we'll expand our marketing and business operations.

Contact Us



Email: info@surejobzapp.com
Tel: +353833066801

2. CHIJOKE AHANEKU NTAPI

Developed by
Softpace Ware
BN: 2571206



..More open and accessible education with fun.

Problem

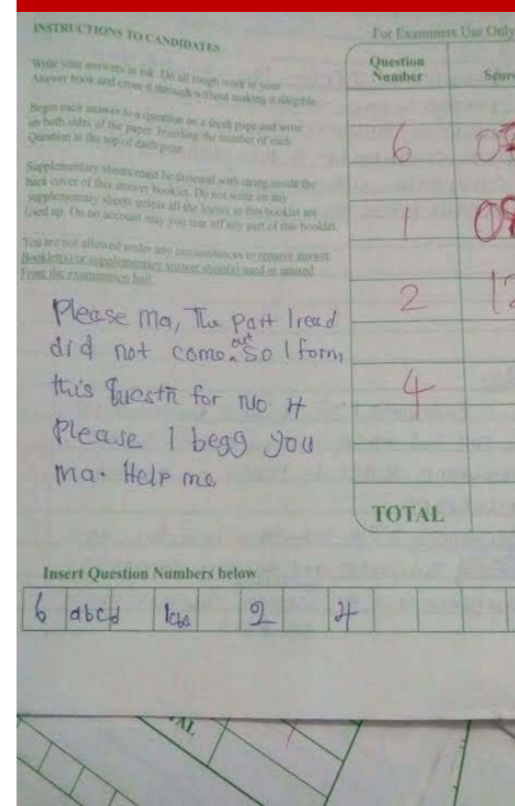


1

Most times, learning occurs in English or French on learning platforms. And the need for quality education, learning of digital and vocational skill sets in indigenous languages, for easy access to knowledge for any individual for deliberate transformative community development, is important to reduce inequalities and preserve cultural heritage.



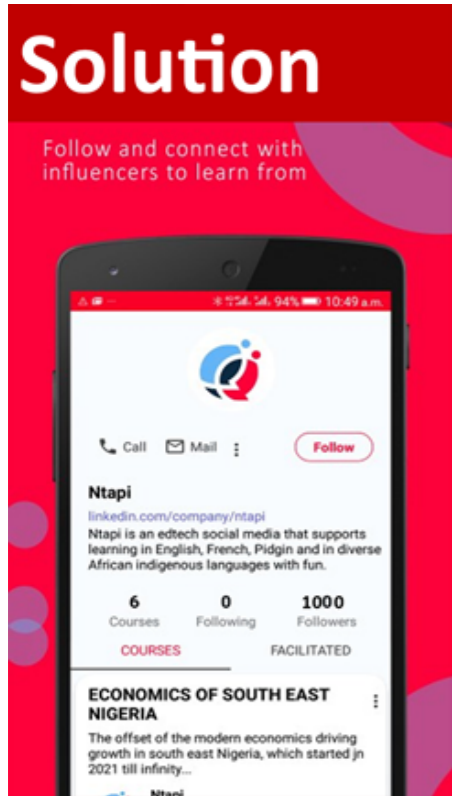
Problem



2

To learn, an indigene have to first understand or get certified in English/French, and the cost to learn on existing eLearning platforms is often less affordable, and offers a centralized teaching and learning experience.





Solution

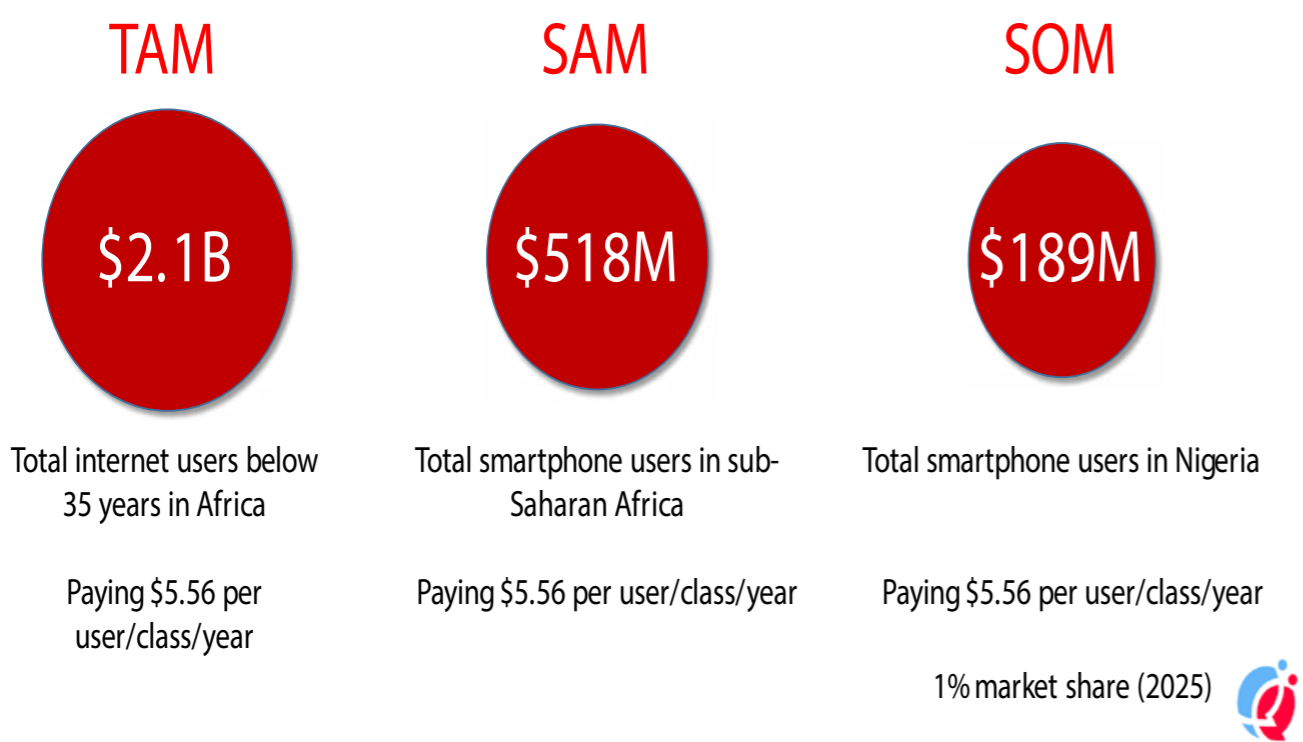
Follow and connect with influencers to learn from

Educational content creators can create free and monetized contents as courses and classes, for digital and vocational skills in their preferred language(s), with ease, while growing their educative followers.

While 21st century and Generational learners can acquire relevant knowledge and skill sets, from following their favorite Industry experts and educational Influencers on the go.



Ntapi is created for



Source: internetworldstats.com, business insider Africa, united nation, GSMA intelligence, statista

Ntapi is better because

Features	Ntapi	Trainquarters	Selar	tutera
Social media teaching/learning experience.	✓	✓	✓	✓
Learn in Pidgin, French, and African indigenous language(s).	✓	✓	✓	✓
Material based interaction forum, and exercises to attain grade point credits.	✓	✓	✓	✓
African educational content creators, influencers, and industry experts create their courses and classes at no cost.	✓	✓	✓	✓
Learn in English.	✓	✓	✓	✓



First Year Projection

- 50K Users
- 125k classes served
- 25K Users enroll for premium classes
- 30K Indigenes/Individuals impacted (At minimum)
- \$139K Processed income (\$5.56 per user/class)
- \$16.6 In revenue (12% of processed income, with a cap of \$1.39)



Ask

- \$100k pre-seed capital per equity, for further product development, administration and operational cost, and outbound marketing/sales with emphasis on massive digital advertisement.
- Mentorship and sustainable experiential business economics advice.
- B2C, B2B and B2G mutual partnership with educational content creators, edu influencers, industry experts, vocational and educational institutes, and ventures that owns mobile device original equipment manufacturer (OEM) license, that ship products to Africa.



Traction

- 133+ Users Onboard
- 19+ Classes served
- Ntapi is a product of Softpace Ware: Softpace Ware is a registered business name with CAC Nigeria
- Partnership with FasterCapital: Technical support for further building the whole products from A to Z, has successfully committed to investing \$50k of the money needed in this round of funding, and will invest 50% of the money needed in consecutive rounds of funding.



The team...



Chijioke Ahaneku
 Founder, CEO, CTO
cjdesny@gmail.com
 A social tech entrepreneur with 4+ years experience designing and developing android apps, and a SavvyFellow



Glory Enyinnaya
 Advisor
g.enyinnaya@gmail.com
 An international business consultant and the Founder & CEO of Kleos Africa +1 advisor



Technical Partner

faisal.khamees@fastercapital.com

widad.sadeq@fastercapital.com

- Business team to help validate business models and give feedback.
- Technical team to further build the products from A to Z
- Sales/marketing
- Mentorship (Experts in different domains)
- 50% of the money needed in each funding round



Developed by
 Softpace Ware
 BN: 2571206



Q&A

Executing on SDGs



Lets partner, and educate Africa, one community at a time



For More
<https://linktr.ee/ntapi>



3. OLA EROGBOGBO-OYENIYI DOING GOOD WORK IN AFRICA –DOWA

CONNECT • ENGAGE • BUILD

Doing Good Work in Africa



Ola Erogbogbo-Oyeniya

Co-Founder
15 years entrepreneurial management and business development experience

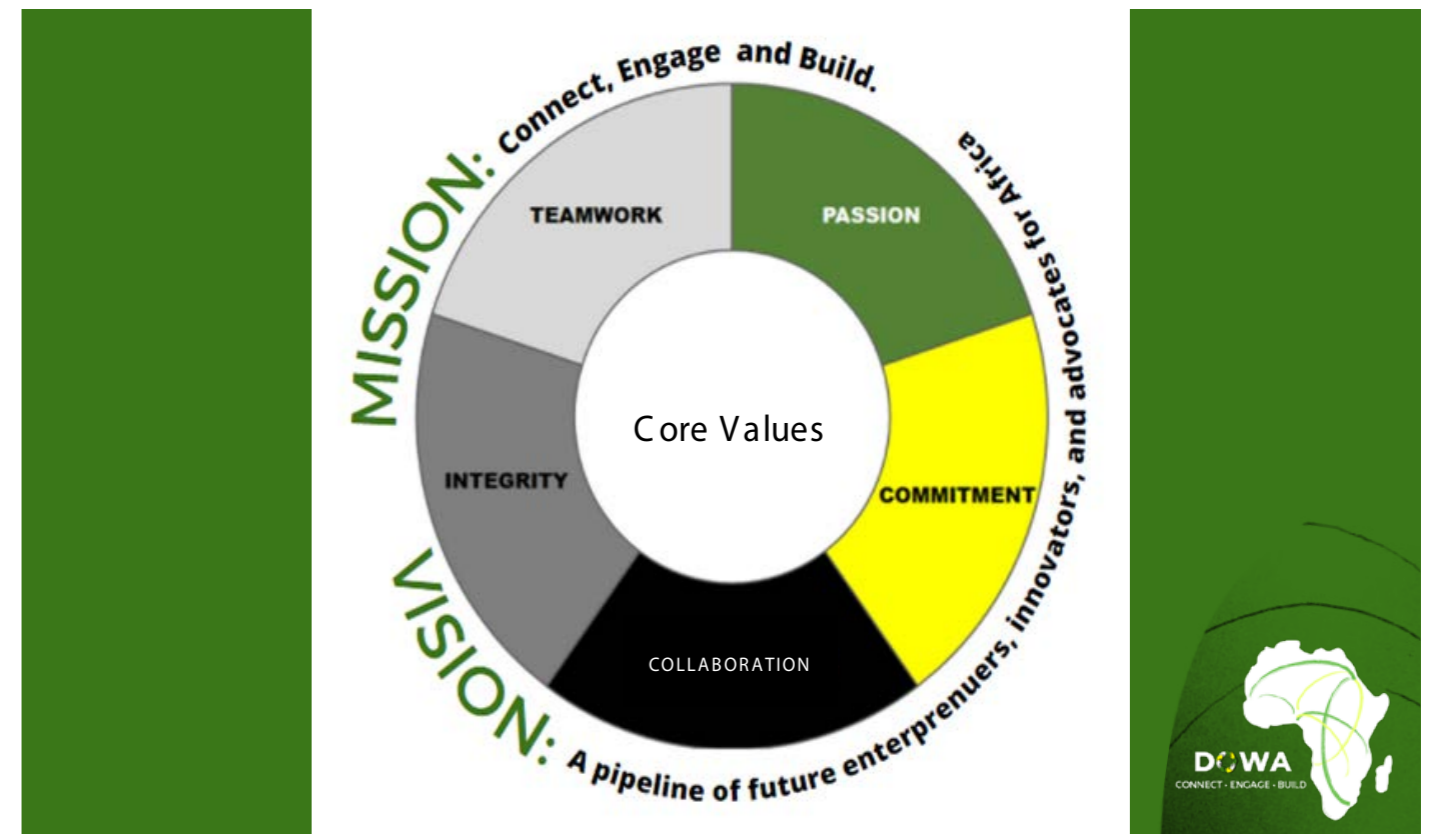


Emiola Abass

Co-Founder
17 years environmental risk management and environmental/process engineering experience

Who We Are

- Established in 2020
- U.S-registered non-profit organization
- We run summer and winter internship programs, and webinars
- Sectors covered: ICT/Tech, Energy, Agriculture, Venture Capital, Education, Infrastructure...
- 11 African countries covered to date



Our Journey So Far....

Summer 2020, Winter 2020 & Summer 2021

June 2020 - August 2021



STRATEGIC EDUCATION PARTNERS



African Initiative



7

DOWA INTERN'S JOURNEY

Meet IJ



Diaspora College Student



DOWA Internship

- Project-based internship

- Networking

- Cultural Immersion Sessions



Graduation



Career in Africa



Entrepreneur, Innovator, Investor or Advocate for the development of Africa

- Personal & Professional Development Sessions

7

Our Past Interns



5



Impact Stories from Nigerians: Our Past Interns



Patrick Kehinde
University of Pennsylvania

"I am Patrick Kehinde Jr., a current Computer Science major at the University of Pennsylvania and data science intern at Facebook. I participated in the DOWA program as a Research and Content Development Intern at Funema, an alternative-impact investment company based in Nigeria and South Africa.

From this internship, I learned that you need to think outside the box to attain your desired data. Another benefit of participating is that I am very interested in venture capital. Although I didn't get to work with Funema's partners to a high degree due to time constraints, I sincerely believe VC is where I want my career to be."



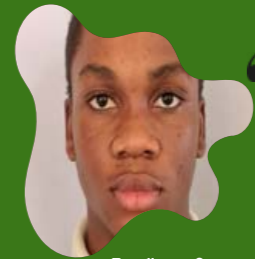
Toluwan Soares
Baylor University

"I wanted to break into consulting and was able to do that working with DOWA, while interning at BuyFromFarms! Gained tangible skills and connected with incredible people. Thanks for all you do DOWA!"



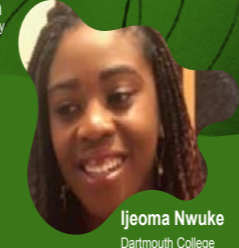
Fehintola Feyinsetan
George Washington University

"Working with Funema gave me firsthand experience in working with the operational side of businesses and a venture capital company."



Excellence Sowunmi
Acadia University

"I had the opportunity to learn how to use a new software for app development, learnt how to better organize a project, and present or pitch an idea. Everything about the internship experience was great, most of all the free space given to us to talk about our problems and accomplishments each week with other DOWA interns."



Ijeoma Nwuke
Dartmouth College

"In the summer of 2020, I was fortunate enough to intern with DOWA for three months. The second time around, I joined the team as a Project Coordinator. I became more confident in my communication style and learnt to adapt to such a fast-paced environment. These skills have been essential as I pivot to my full-time role at Russell Reynolds."

Our Partners



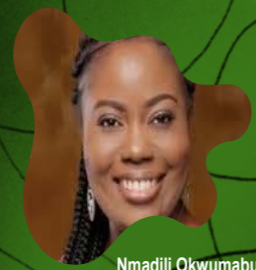
6

Impact Stories from Nigerians: Our Partners



David Ogundeko
FUNEMA

“ Thank you Doing Good Work in Africa for the gracious opportunity to work with your interns. Working with your interns was a wonderful opportunity to meet amazing talents and also learn from differing and fresh perspectives! Always a pleasure to collaborate with you on your good work in Africa! ”



Nmadili Okwumabua
CPDI Africa

“ We truly enjoy our DOWA Interns, they are from multidisciplinary backgrounds, and are all very brilliant. We do look forward to engaging with young architecture interns one day soon! ”



Olubayo Adekanmbi
Data Science Nigeria

“ We are very proud of the great work you are doing. Happy first anniversary! We have had a great time with our 2 interns who worked with us on geospatial AI-powered Ed-tech learning delivery in a low-resourced environment. They engaged and really got involved in adding value to our projects. Their contributions will help further our goal of raising 1 million Artificial Intelligence talent in 10 years. ”



Alex Imoudu Osikhena
BUYFROMFARMS

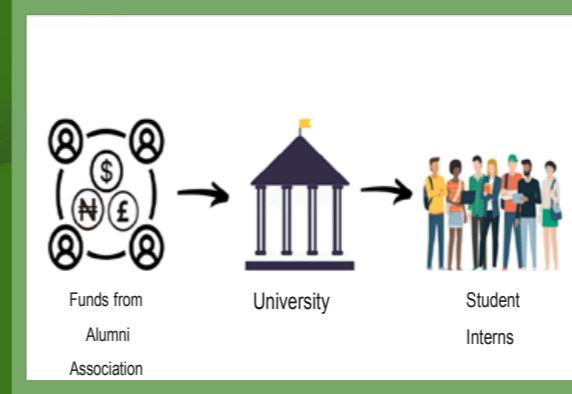
“ We did increase in productivity overall as Tolu was instrumental to connecting us with new partners, which we hope will be critical for future business. Tolu was an amazing resource overall. She was driven, passionate, proactive and professional. She added a lot of value and left the business better than she met it. ”

DOWA FUNDING MODEL

Stipend range per intern: \$600 - \$3,000 per internship cycle

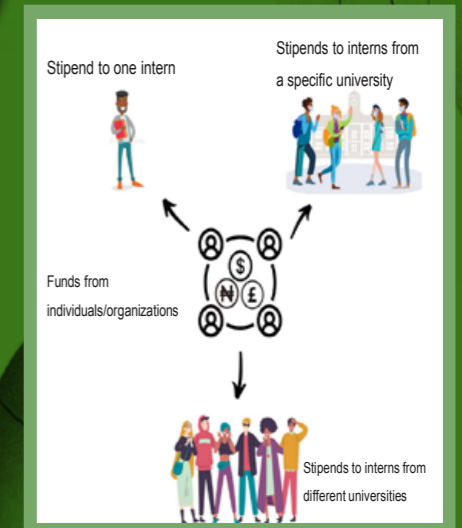
MAKE A PLEDGE
www.dowafrica.org

Alumni Network Grant



Alumni of U.S based universities can donate directly to their schools to fund grants for DOWA interns

Adopt an Intern



Individuals or organizations can adopt an intern and pay a stipend to the student directly

7

DOWA INTERN'S JOURNEY

Meet IJ



Diaspora College Student



DOWA Internship
- Project-based internship



Graduation



Career in Africa



Entrepreneur, Innovator, Investor or Advocate for the development of Africa

- Networking

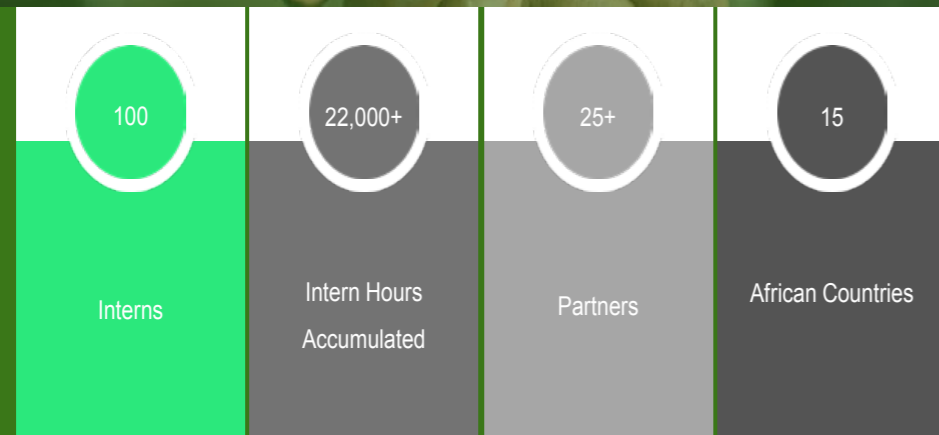
- Cultural Immersion Sessions

- Personal & Professional Development Sessions

7

Our Annual Projections....

Grant Request - \$30,000 per year for 50% of DOWA interns



MAKE A PLEDGE
www.dowafrika.org

4

Connect With Us



www.dowafrika.org



614 N Ogden Avenue, Suite 100,
Chicago, IL 60642



+1-224-313-0403



https://www.linkedin.com/company/dowafrika/



@dowafrika



@dowafrika_org



DOWA - Doing Good Work In Africa

MAKE A PLEDGE
www.dowafrika.org

9

Doing Good Work In
• AFRICA •
WINTER 2021-2022 INTERNSHIP PROGRAM
Mid December - Early March

WHAT IS DOWA?
The Doing Good Work in Africa (DOWA) initiative connects brilliant and innovative university students to Africa-based organizations working to address challenges at the grassroots level. Our host organizations address technological, social, and infrastructure issues in healthcare, agriculture, innovation & technology, venture capital/entrepreneurship, education, sustainability, and more.

WINTER 2021-2022 INTERNSHIP PROGRAM
After successfully implementing three previous internship cycles over summer and winter months, DOWA is looking to engage even more students through its second annual Winter Internship Program which will run from mid-December 2021 to early March of 2022. Through this internship, students will have the opportunity to work with premier organizations doing impactful and scalable work on the continent. Interns will work on meaningful projects, acquire a better understanding of the current issues and needs of many African countries, and learn about African cultures.

DOWA is looking for students with experience in/studying business analysis, project management, data analysis, marketing and public relations, market research, grant writing, social media, web development, technology & artificial intelligence, event planning/management, entrepreneurship, resource mobilization, software development, social media management, talent management, and more. See link below to apply!

CURRENT PARTNERS (MORE TO COME)

Apply Here: <https://www.dowafrika.org/interm-202021>

in f @ dowafrika @ dowafrika_org www.dowafrika.org

8

4. MUIZUDEEN KUSIMO ISTEMSLABS AFRICA

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Website:
<https://www.istemlabs.africa>

iSTEMLabs.Africa

Empowering the next generation of Scientists and Engineers, who will shape the future of Africa

By

Muizudeen Kusimo, Founder/CEO



> About iSTEMLabsAfrica

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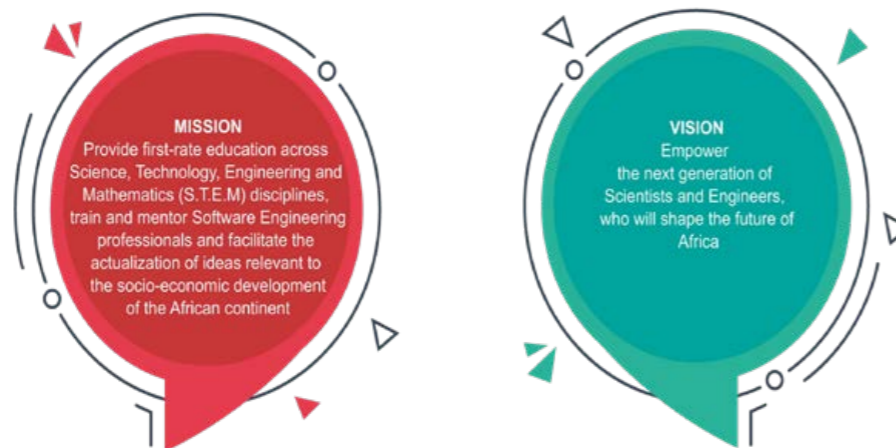
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Email:
office@istemlabs.africa

Website:
<https://www.istemlabs.africa>



- > Incorporated August 2020 as Private LLC in Nigeria (RC.1697363), has 3 Directors
- > Innovation Center completed and opened to public in January 2021, offering in-person/virtual classes on Software Engineering from ages 8 and above.
- > Privately funded company



Callouts Designed By bonezboyz from [Pntree.com](https://pntree.com)

> Journey so far...

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- > 100-person capacity purpose built center equipped with several high-tech educational equipment and gadgets.
- > Conducted excursions/visits for over 200 students/youths since May 2021. Long-term training deals with elementary/high schools underway. Regularly conducts free community program for lower-income kids.
- > In partnership with the NYSC, provided training to about 100 Youth Corpers in August 2021. Recently started a longer-term training program for same group. More partnerships/training programs already scheduled.



> Next Steps

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Short Term: 6 months - 1 year

- Receive NVIDIA Jetson AI Ambassador Certificate and other educational certifications from global tech companies
- Hire and train more instructors so we can expand our reach to publicly-funded schools.
- Empower more graduates with software skills, and through existing networks, help them secure job opportunities locally and remotely.



Mid Term: 1 year - 3 years

- Obtain license to operate as an Innovative Enterprise Institute (IEI)
- Increase course specializations offered at our facility.
- Further upgrade the Innovation Center facility to fully utilize it's capacity



Long Term: 3 years - 5 years

- Build a 10,000 capacity, modern and eco-friendly campus in F.C.T, Abuja
- Secure academic partnerships with educational and technology institutions worldwide
- Become topmost software institute in Africa.



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> Where you come in...



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iSTEM Labs Africa Campus

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> Questions/ Answers

Thank you!

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> Where you come in...

Short Term: 6 months - 1 year [we offer public recognition in exchange for...]

- **Grants** to empower us provide more community-oriented programs for lower income kids.
- **Equipment** (computers, robots, e.t.c) donations to better personalize learning experiences for training participants
- **Industry and academic linkages** to help improve curriculum and provide employment opportunities for graduate participants.

Mid Term: 1 year - 3 years [we recognize and recommend donor for...]

- Help in establishing **global academic partnerships** to continuously improve our curriculum and engage external faculty
- Help in **removing any bureaucratic processes** at local regulatory establishments
- Help with local authorities to **ensure our facilities can be maximized without hindrance** and also to enjoy tax breaks.

Long Term: 3 years - 5 years [we offer a share of profits for...]

- Help in securing **10 hectares of land within Abuja**, obtained from the Federal Government of Nigeria, at reduced cost.
- Financial investment in part of our **N2 billion (roughly USD \$5 million), 10,000-person capacity, modern, eco-friendly campus project**.
- **Large scale equipment donations** from global industry institutions for the campus.

Image Copyright, University of Washington, Seattle Campus, Washington State, U.S.A

iSTEM Labs Africa Campus

5. KARIM GIWA
KG ARJIS LIMITED

1 APP,
PLATFORM,
MANY DOCUMENTS.



**PRINT DATA
SECURE**

....Print Integrity, Convenient, Assured.

We believe **BUSINESSES** and **GOVERNMENTS** responsible for policy and revenue (IGR etc), can prevent **FRAUD, FINANCIAL, and INTEGRITY** losses of up to \$8billion dollars in Africa alone, using our, **DIGITAL & PHYSICAL DOCUMENT SECURITY** platform for managing **NON TAX ADMINISTRATIVE REVENUE** generation and operations, from **POLICY TO FIELD**.

**Current
Solutions
don't Work
as they
should!**

Why?

- ✗ Focused on document security and not the end to end process.
- ✗ Security Risk as most are unencrypted
- ✗ Revenue Leakage Risk because they are not properly controlled and auditable end to end i.e. desk to field
- ✗ Expensive because they mostly rely on central archiving systems which take time to build and integrate into BAU
- ✗ Too many verification methods.e.g. text, webpage, mobile apps, telephone, emails etc.
- ✗ Untrusted:
- ✗ Bad User Experience & Slow Performance.

The problems

- 01** Vulnerability of paper/physical documents.
- 02** Inefficiencies in management processes as it relates to document generation and verification (sourcing, storage, auditability,) of non tax & other administrative revenue documents.
- 03** The inadequacies of conventional paper based security (easily breachable,
- 04** Too many varying, inconsistent and unaccessible methods for verifying everyday documents.

In Summary

Paper documentation will be with us for some time yet, and as most administrative revenue in emerging economies are underpinned by the need to prove **IDENTITY, COMPLIANCE, and ENTITLEMENT** with documents, there is a need to streamline and standardise digital and physical document generation and verification to bridge the gap between analogue and digital systems and processes because **business as usual is prone to fraud and revenue leakages**

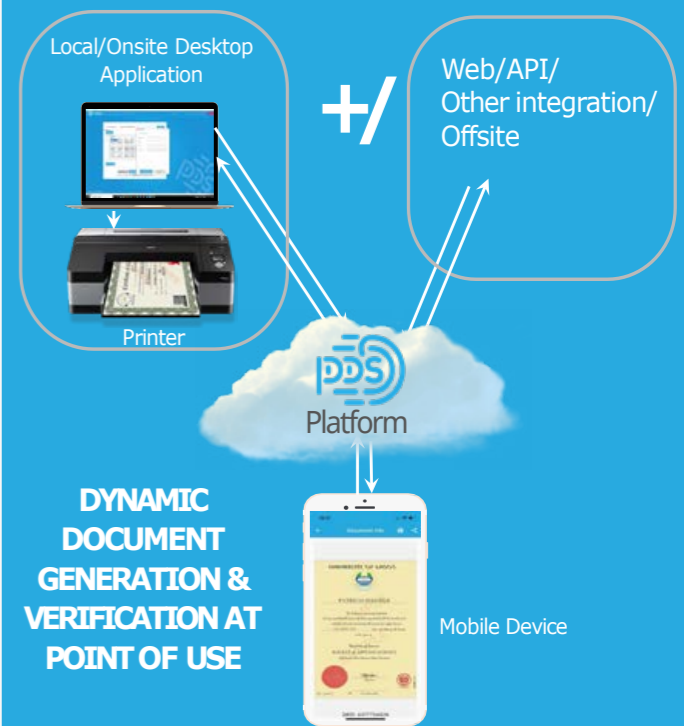
\$7+ billion annual addressable market in Africa alone



Our Solution

1. Single, streamlined, QR code based, trusted, accessible, hybrid for digital and physical document generation and verification.
2. Easy to use, no technical skills required
3. 2x as fast verification, better user experience
4. Cross platform verification in the field on iOS and Android
5. Dynamic point of use document generation & verification which makes our solution almost impregnable.
6. Auditable processes and resources
7. Track and Update every document in 'realtime'
8. Competitive pricing
9. Data privacy compliant GDPR/NDPR

DOCUMENT GENERATION



Why Us to solve this problem?

- I have two backgrounds (secure paper manufacturing & Software development) with 25+ years of combined experience across both sectors
- Mentored by my late father who founded Tripple Gee
- Lived front seat experience of the effects of fraud on people, systems and revenue.
- My cofounder is my sister (Olayinka Edmond) with same understanding of the issues
- Vladimir has extensive experience building solutions globally.



Karim Giwa
Founder - KG Arjis Ltd

25+ years in secure print manufacturing, and software development



Olayinka Edmond
Co-founder & CMO

15+ years in marketing and PR consultancy



Vladimir Čakarov
Lead Developer

20+ years in software development across application, web and mobile.



Rownak Shahed FCCA
Advisory Finance (UK)

Experienced and qualified accounting partners



Business Development x 2

Required skillsets TBD



Engineers (Applications x 2)

Required skillsets TBD

Where are the problems? Use Cases (Nigeria)

1

ID, Academic, Professional & Other Certificates

2

Vehicle Insurance & other Documents

3

COVID 19 Travel & Access Control Documents

• Almost daily news reports of fake everything from NYSC, ID Cards, arrest warrants and school certificates.

• Pdsecure is able to significantly reduce admin costs across board helping to build integrity into institutions' documents.

• N50 billion annual sector losses to fake vehicle insurance and other.

• Pdsecure is able to PLUG LEAKAGE and achieve higher compliance in 18 months and can demonstrate given the opportunity.

• Skyrocketing costs of, and inefficient vaccine & PCR test certification processes.

• Pdsecure able to help government HALF the COST of documenting.

How do we fix it?

The solution is a **uniform, whole of sector/stakeholder approach** to document generation, issuance & verification

- 1 Simple
- 2 Uncomplicated
- 3 Scalable at speed for impact and ROI
- 4 Impregnable &
- 5 Affordable

GETTING STARTED

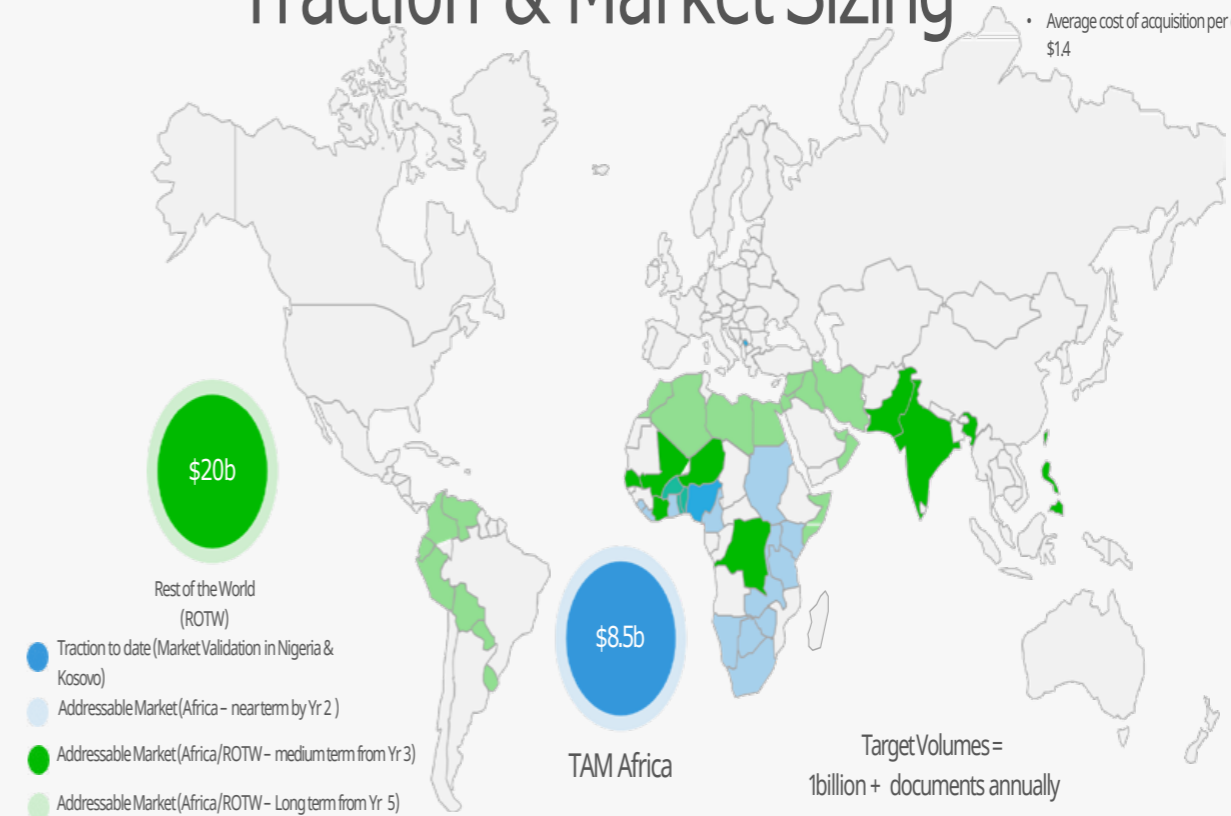


All that is required and sought is the political will as the technology works. ...if in doubt, try us. What's to lose ?

Revenue & Public TRUST

How big is the problem? Traction & Market Sizing

- 600,000,000 urban dwellers in Africa
- Most will have/handle minimum 10 documents in lifetime (Birth, Academic, land & other certificates,
- Average cost of acquisition per document \$1.4



Business Model (\$)

Trading in Nigeria in ₦ and $\text{\$}$ for ROTW

Eligible documents are categorised into two
1. Tenured Documents (Documents with validity periods)
2. Untenured Documents (Lifetime validity documents)

Onboarding fees are payable for each document, additional fees for extra users and support on an annual basis.

Document issuers pay for access to the platform as well as for print licenses used to generate each document.

Tenured Documents * $\text{\$1.49}$ /per document

Untenured Documents * $\text{\$199}$ /per document

Costs can be borne by document issuer or passed on to document end user.

Tenured Documents	
Onboarding per Document	* $\text{\$2,000}$
Onboarding per User	* $\text{\$500}$
Annual Support	* $\text{\$1,000}$

Untenured Documents	
Onboarding per Document	* $\text{\$5,000}$
Onboarding per User	* $\text{\$500}$
Annual Support	* $\text{\$3,000}$

*Prices available in

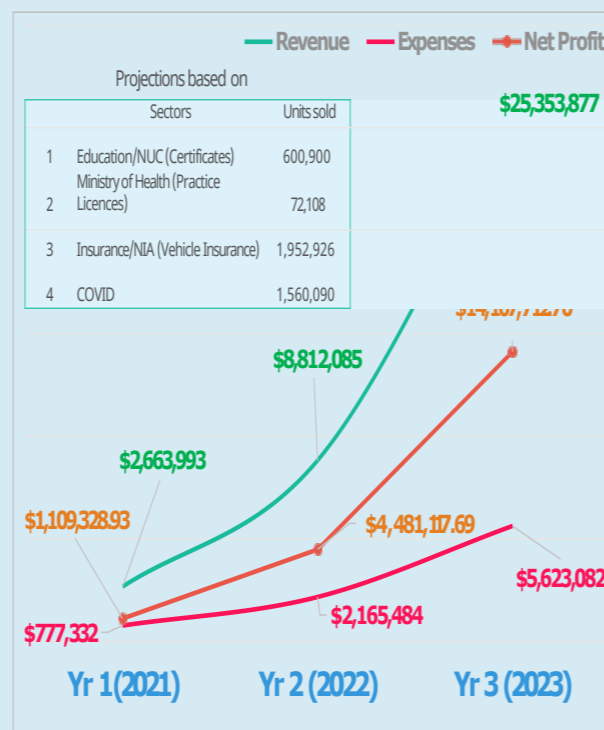
Value To Users/Competition

Our USPs are our DDG (Dynamic Document Generation) & verification technology and our focus on niche market

	PDS	Veridoc Global	Pagemark	Qryptal
Document Generation	Costs	✓ Cheaper adoption, no infrastructure / maintenance costs, set up in as little as 48hrs	✓ Unclear/Hidden upfront setup costs	✓ Significant upfront costs
	Benefits	✓ Data protection compliant, data archiving not required, full control of customer data, track and trace.	✓ Unclear/may need coding to suit individual customers and increase cost	✓ The need for hardware may be preferred by some customers
	Ease of Use	✓ No special equipment required to generate QR codes. Quick/easy verification.	✓ Complex and slow	✓ Requires data archiving on 3 rd party servers Code/document creation is external
Document Verification	Costs	✓ FREE to download and LESS internet data footprint to verify.	✓ FREE downloads but higher internet data (MB) footprint required to verify	✓ FREE downloads but higher internet data (MB) footprint required to verify
	Benefits	✓ Extra secure QR codes requiring dedicated verifying mobile app. Track and trace.	✓ Secure QR code requiring on platform verification	✓ Secure QR codes requiring dedicated verifying mobile app. TRACK/TRACE
	Ease of Use	✓ Online & Offline Verification.	✓ Online verification ONLY	✓ Online verification ONLY

Forecast (Post Funding)

	2022	2023	2024
Sales (Print Licences)	1,582,372	5,525,337	16,049,592
Revenue	\$2,663,992.66	\$8,812,085.03	\$25,353,876.95
Gross Margin (%)	71%	75.4%	77.8%
Expenses	\$777,331.87	\$2,165,483.67	\$5,623,082.06
Net Profit	\$1,109,328.93	\$4,481,117.69	\$14,107,712.7
Profit Margin (%)	58.7%	67.4%	71.5%

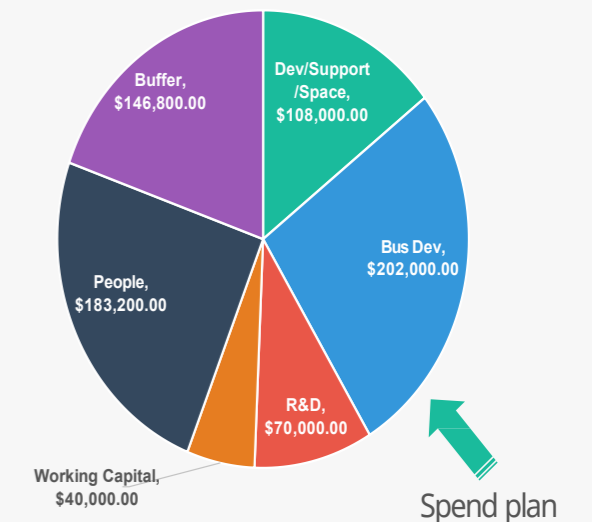


Go to Market Plan

- **Africa first beginning with Nigeria**, extending regionally and outwards to the Asia, Middle East and Eastern Europe.
- **Leverage private sector in target economies** low hanging possibilities (insurance, education, covid)
- **Top down direct marketing and networking, lobbying the executive decision makers who have responsibility for policy/revenue generation as well as enforcement.**
- **Explore joint venture opportunities with sector printers/document solution providers** who may not already operate in security **but could use PDS technology** to break into secure document solutions market.
- **Bottom up digital, print and other marketing on multiple media platforms.**
- **Technology fairs, expos, blogs** to showcase the product.

Our Asks

- Investment of \$750k SAFE (ROI from 15% negotiable).
- Joint Ventures/Strategic partnerships.
- Warm introductions to decision makers for sales.



Huge Potential for Impact /ROI (Nigeria)

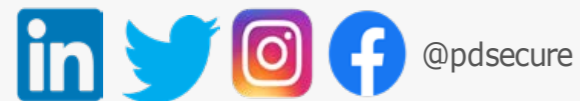
Untenured documents

Birth Certificates Affidavits Statement of Results Bank Statements University Certificates Certificates of Occupancy

Tenured documents

COVID 19 PCR Results Insurance documents Road Worthiness Certificates Private / Public sector ID cards COVID 19 Vaccination Certificates

**Thank you
for Your
Time**



Contact Us

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Director

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1637 Adenuga Adetokunbo St,
Victoria Island, Lagos.

kg@kporjs.com
karim@printdatasecure.com

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+44 (0) 7944 721 741

K3.ARJIS
...make it work

in | tw | ig | fb | pdsecure

PDSS

**PRINT DATA
SECURE**

www.printdatasecure.com

6. KINGSLEY EZE

NAIRAXI TRANSPORT AND LOGISTICS LIMITED

NAIRAXI
...mobility for everyone

Welcome Valued User
What do you want to do?

BOOK A RIDE

SHOP ESSENTIALS

SEND AN ITEM

Nairaxi helps you get an affordable rideservice in minutes. Shop Anything Everything from your favorite local vendors & have it delivered. Send, Receive & Track items SEAMLESSLY ALL ON ONE APP

MOVE SHOP SEND

DOWNLOAD **NAIRAXI** APP TODAY! IT'S FREE



www.nairaxi.ng

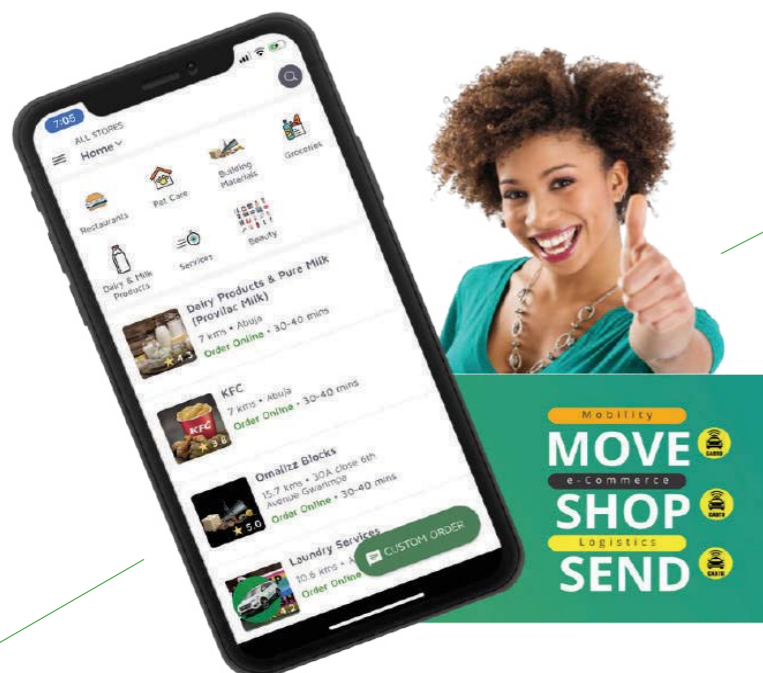


Who We Are



Nairaxi Transport & Logistics Nig. Ltd. is an on-demand mobility, electronic commerce & logistics company. Our goal is to make mobility, goods & services safe, accessible, convenient, affordable and sustainable through the use of smart technology.

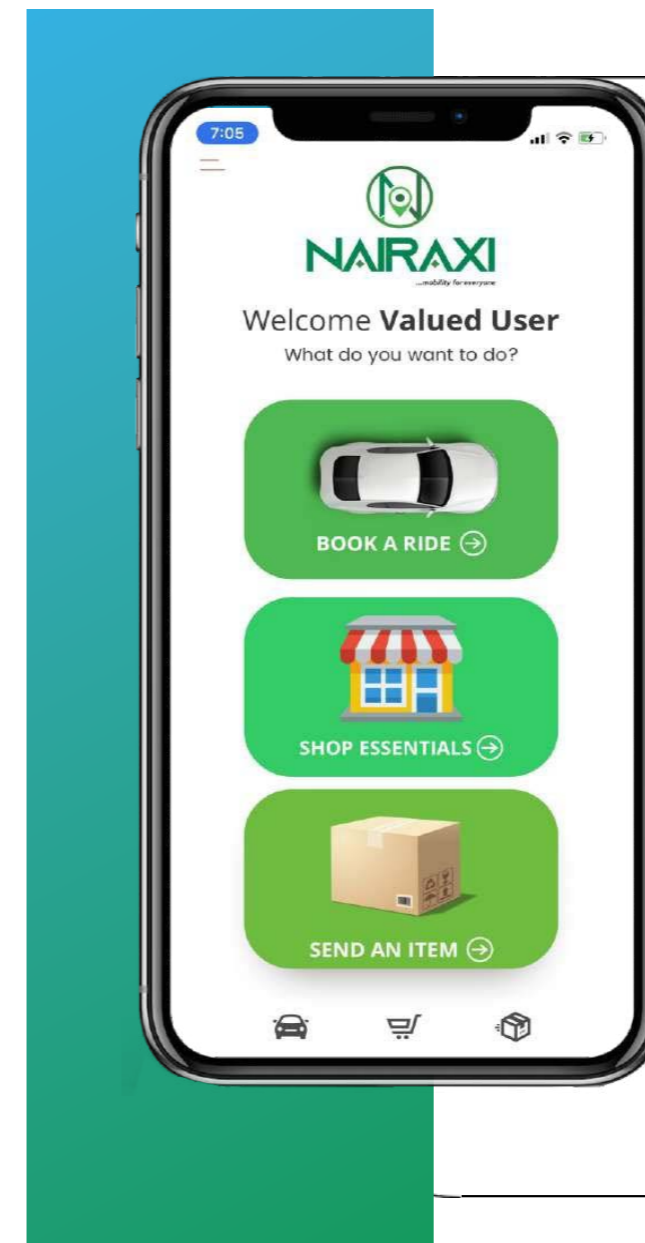
The App: Nairaxi



The Customer App

A hybrid mobile app that combines mobility, electronic commerce and logistics seamlessly on a single platform.

In a nutshell a user can request a ride, shop for groceries/services and send, receive, track parcels on the app. Just imagine having Amazon, Uber and FedEx combined together in one single value chain specially adapted for the Nigerian \$1.6 billion market ecosystem.



Move

The Nairaxi app offers the safest and easiest way to move in Abuja, with multiple travel options from our well trained driver partners. Share your ride detail with loved ones, and let them watch you arrive safely.

Shop

Grocery delivery made simple. Save time on running errands with the Nairaxi App and we'll bring your groceries, household essentials and more to your door.

Send

Our same day insured courier services are bespoke and tailored entirely to suit your needs, whether it is a one off consignment or a regular contract that needs covering, we are sure we will be able to help. Know exactly where your parcels are and send tracking to your customers.

The Driver App



Nairaxi Driver is a hybrid mobility and delivery app that matches drivers to riders when riders book carpool or private hire trips and customers in need of delivery service. Available in Nigeria and currently serving it's capital city; Abuja

Help people move around in your city, and make money on the go. Nairaxi Driver offers drivers a flexible way to make extra cash at their own schedule.

Make extra money when you become a personal shopper/delivery agent. Help our community of users handpick, purchase and deliver groceries and other essentials

Some of the features include:

- Track Order
- Delivery Agent onboarded
- Custom Dashboard
- Set opening hours
- Multi-layer security and multiple encryption technologies ensure that the app is strongly secure.
- Sales history of all the transactions done using Merchant App
- Add sales tax
- Simple and easy to use
- Add products and services and more

Merchant App

You now have exactly what your customers have been asking for- a mobile vendor service...easy, convenient and cost effective! Make your loyal customer happy! Our driver-shopper partners would get your listed delivered to each and every door step with the help of a simple and efficient Contactless Delivery.

Our Mission

To provide affordable personal transportation and on-demand solutions to customers via a cutting-edge mobile application



Our Unique Selling Point

- Innovating for the grassroots at an affordable price
- Experienced management team
- Innovative marketing plan
- Scalable business
- Implement win-win strategy with potential partners
- Strategic approach in cooperation with independent contractors.

Our Core Values

- Innovation
- Leadership
- Quality
- Partnership and cooperation
- Loyalty to all stakeholders

Goals

To become operational by early 2021

To test the business model in 3 major cities(Abuja, Lagos, Port Harcourt) in year 1, with further geographical expansion to follow.

To achieve gross revenue – \$100m in year 5
To build and maintain relationships with wholesalers, retail networks (gas filling stations)

To actively participate in personal transportation associations

To build strategic partnership with stakeholders which will support development of the business (for example, hotel chains - MGM, etc.)

To develop extensive franchise network across Africa year 5 worldwide.

To expand the business into supplementary fields (e.g. taxi limo services)

The Business Model

Nairaxi as a company will charge a 10% commission for:

- Connecting customers with on-demand drivers
- Connecting customers with local e-Commerce vendors
- Provision of concierge and delivery services via a cutting-edge mobile application

Geographical focus: Abuja, Nigeria with planned National & International expansion

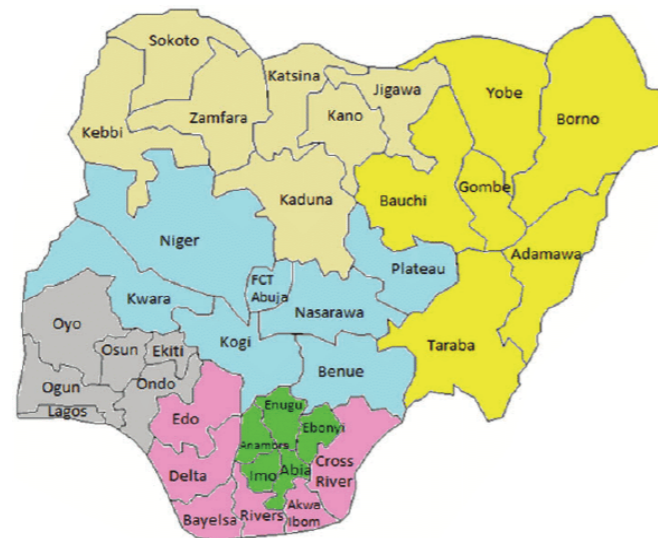
Target customers: Individuals and Corporate clients who frequently use taxi, e-commerce and concierge services

The Market

Nigeria's economy is gradually becoming cashless as digital payment and electronic banking are being implemented in phases across most states of the federation. At present, many transactions can be conducted electronically using several of the emerging digital financial service platforms.

The current Ecommerce spending in Nigeria is estimated at \$12 billion, and is projected to reach \$75 billion in revenues per annum by 2025.

Source: International Trade Administration | trade.gov



Go To Market Strategy

- Sponsoring Events
- Social Media, Mainstream media Promotions
- Partnership with Vendors
- Working Closely with Content Creators
- Cash Give Aways
- Driver of The Month Awards
- Gender Centric Events
- Social Cause Advocacy
- Promo Code Generation
- Printed Card with Special Message
- Video Testimonials
- Get 2000000 Signups and Get a Car On Nairaxi promo.

Growth Strategy

How we will scale our business

MARKETING & SALES | ACQUIRING CUSTOMERS

Online advertising

Purpose: Social media will be used primarily as an attraction tool to create a communication channel with potential end-customers, to highlight the latest news, the latest industry trends, loyalty programs, updates/new features of mobile application, etc.

Strategy: Facebook fan pages, Twitter and blogs will be created with minimum once-daily updates. This will have an added advantage of contributing to the overall SEO effort as well.

Search Engine Optimization

Purpose: To secure top search engine placement in Google, Bing and Yahoo to drive site traffic to the Company's website. SEO maximizes the visibility of the website via search engines.

Strategy: A standard SEO strategy involving onsite optimization, link building and content generation will be employed. Selection of an outsourced SEO firm will be completed to manage this process.

Google Adwords

Purpose: To leverage the allowance of paid advertising on Google and to acquire traffic at a competitive CPA for Nairaxi

Strategy: A standard AdWords strategy of identifying potential keywords and then whittling said keywords down to a profitable and manageable list, utilizing tests in ad copy.

Partnerships via Networks

Purpose: To drive new customers to Project Nairaxi. This marketing method will link payments to affiliates to actual number of customers who register on the Nairaxi app. In addition, we will also cooperate with hotel chains on commission basis.

Strategy: It would be preferable to start building an in-house affiliate system.

Offline advertising

Traditional marketing tools (Billboards, TV, Radio ads and advertising in printing media)

Purpose: Leverage the allowance of advertising to attract clients at a competitive CPA.

Strategy: Build marketing campaign based on communication with potential clients through advertising on local TV, Radio channels and printing newspapers on each market.

Offline industry-specific marketing tools

- Purpose:** To search for drivers and build brand awareness among targeted audience.
- Strategy:** Active popularization of Company among targeted audience through the following activities:
- Participation in professional exhibitions focused on personal transportation services
 - Conducting presentations at events associated with ridesharing services, promoting Project D as an intelligent and cost-effective solution
 - Building network of industry contacts

Cooperation with celebrities

- Purpose:** To popularize Project Nairaxi among members of its target market
- Strategy:** The Company will engage celebrities , who will be paid to promote Nairaxi services.



Ola succeeded in India beating Uber
 Grab Taxi succeeded in China.
 Careem succeeded in the Emirates
 Nairaxi being an indigenous app,

We are very optimistic that we would succeed in the Nigerian Market.

Do more with Nairaxi, less money spent... less time wasted... less stress experienced.

Our Team

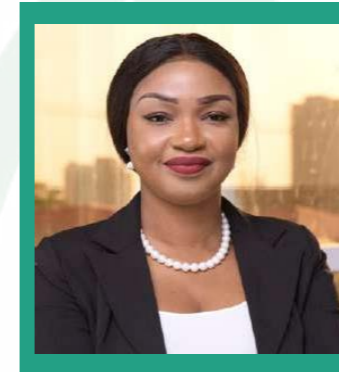


Kingsley Eze

Co-Founder/CEO

10+ years of experience in Software Design, Business Development and Startups. His expertise is in Product Ideation, UX/UI design, Startup consulting and mentoring. He enjoys personal development, yoga, business readings, and loves travelling.

kingsley@nairaxi.ng +234 (0)805 3682130



Elizabeth Omale

Co-Founder/CFO

An astute entrepreneur with background in banking and finance. She grew a successful construction and Concierge company, Omalizz before joining Nairaxi. She is an avid golfer, preacher and enjoys coaching young women to actualize their full potential.

elizabeth@nairaxi.ng +234 (0)809 3959416



Kayode Ariyibi

Team Lead, Projects

A Project Management Consultant with over 15year of quality project delivery with a knack for attention to details. Extensive experience in fleet management system, investment banking and Human resource with a Masters in Business Administration

kayode@nairaxi.ng +234 (0)802 3124342



Dayo Balogun

Director, Finance & Investor Relations

She is a graduate of Accountancy, a Chartered Accountant, Seasoned Banker with over 14years experience in the bank, Loan & Risk Manager, Taxation & Audit Consultant and an Entrepreneur. A team player, self-motivated and result-oriented individual with a desired interest to develop a long-term career in a dynamic organization that integrates attainments of individual and corporate goals.

davo@nairaxi.ng +234 (0)901 8957911

Our Team



Iyakwari Shawaza

Team Lead, Growth & Strategy

Professional pilot (ICAO CPL/MEIR) & automotive expert. His core forte is expanding the frontiers of excellence in the Nigeria tech eco-system. He is philanthropy minded, actively engaging aviation & innovations for humanitarian purposes.

✉ shawaza@nairaxi.ng ☎ +234 (0)803 045 5333



Sadeeq Usman

Head, Operations

He has a background in Computer Engineering with an expertise in fleet management, software development and graphic design. Problem solving and helping startups grow is his passion. He enjoys soccer with friends and outdoor activities.

✉ sadeeq@nairaxi.ng ☎ +234 (0)903 549 7012



Hauwa Mohammed

Head, Customer Experience

She has an Educational Background in Environmental Health Management with a recent experience in customer service. She loves making genuine connections with clients, friends and family by using the power of effective communication.

✉ hauwa@nairaxi.ng ☎ +234 (0)803 052 0783



Chimezie Victus esq

Head, Legal

He is a renowned Legal Practitioner with specialties in Corporate and Commercial Law, Finance and Tax Law, and a seasoned Litigation expert. He is an Executive member of the African Bar Association and an ISO:2015 Certified Corporate Advocate under the auspices of Ace Solicitors.

✉ chimezie@nairaxi.ng ☎ +234 (0)806 133 9650



FLEET INVESTMENT PROPOSAL



HQ: No.16 Bampf Street, Wuse II, Abuja | Launch Pad: No.75, C-Block, Zone B16, Wuse, Abuja
☎ +234 (0)805 368 2118 | +234 (0)809 195 0416 | ✉ info@nairaxi.ng | www.nairaxi.ng



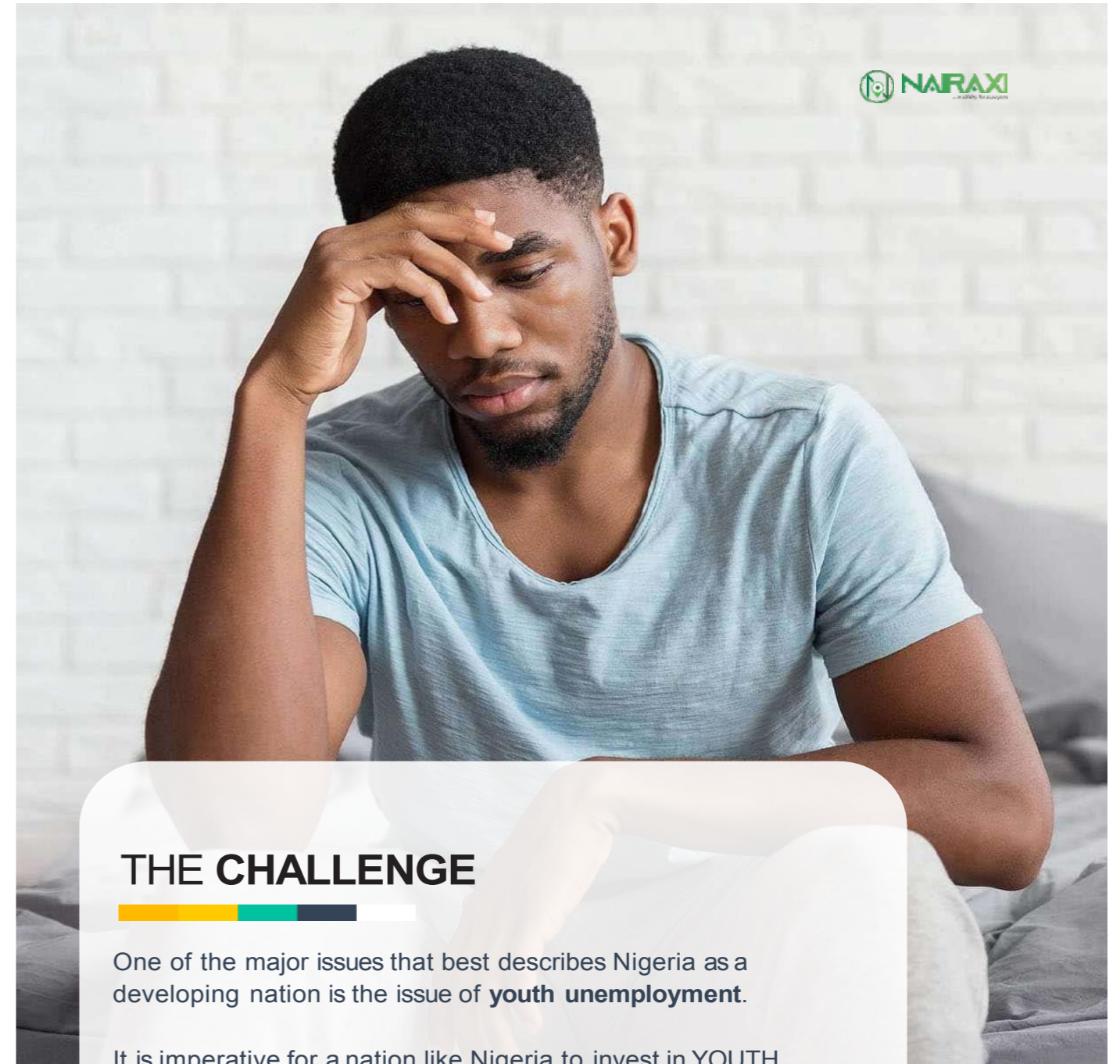
PROJECT SUMMARY

This investment proposal is for NARAXI Fleet Investment and Management Project. It presents information regarding investors' entry requirements and the revenue model of the project.

The ensuing report provides background information on Project, an overview of current conditions, the current market situation, an overall cost analysis and details about available financial incentives and investment options.

*This document is intended to be used as a resource for potential investors to make a decision about investing in the **NARAXI DRIVE TO OWN – ABUJA PILOT.***

FLEET INVESTMENT AND MANAGEMENT PROPOSAL



THE CHALLENGE

One of the major issues that best describes Nigeria as a developing nation is the issue of **youth unemployment**.

It is imperative for a nation like Nigeria to invest in **YOUTH EMPOWERMENT**

74 million youths cannot find work.

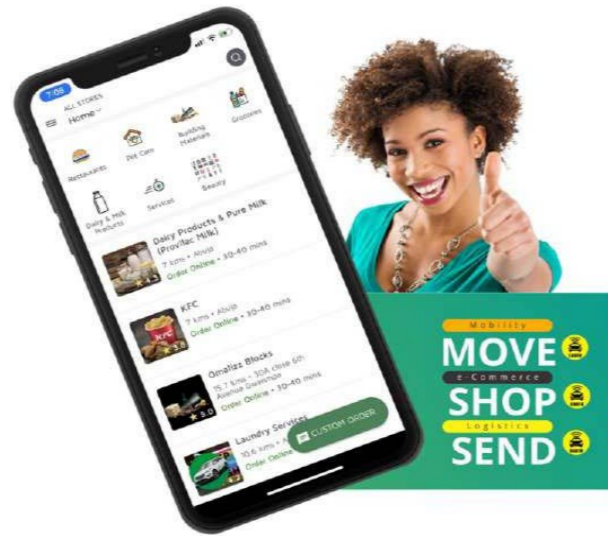
Nevertheless, if the youths are allowed to realize their full potential through gainful employment, Nigeria would see huge economic gains thus accelerating growth & development

FLEET INVESTMENT AND MANAGEMENT PROPOSAL



DRIVE TO OWN

This project employs the classical **hire-purchase model** where our vetted drivers have to pay for the vehicles provided by your investment **within 30 Months plus 50% profit on the invested sum.**



Our organization provides the platform for these vehicles to be used to serve on-demand **ride-hailing, e-Commerce and logistics** customers through our mobile app available for download on the iOS & Android Playstore



DRIVE TO OWN

The program provides the beneficiaries with: -

- Access to a vehicle.
- Serve customers of a hi-tech Ride-service/Concierge mobile application "NARAXI" as drivers, delivery agents or personal shoppers.
- Flexible Working Schedule.
- Remitting a weekly Fee
- Owning the car at the end of contract duration.

PROJECT OBJECTIVES



DRIVE TO OWN

EMPOWERMENT

- Build the capacity of the youth to enable them to take charge of their wellbeing and future by building their assets and realizing their potentials.
- Create and grow wealth among the ever-increasing youth population of Nigeria.
- Reduce unemployment among Nigerian youth by creating over 20,000 empowerment opportunities.
- Train and empower youth to have the capacity to empower at least one other youth within his/her immediate community.
- Fight the scourge of criminality and drug abuse among the youth by empowering them to be productively engaged.

IMPACT



- To serve as vehicle to address the transportation needs of a city that is blossoming at high speed.
- To provide the best value for money and safest, most reliable ride service in Nigeria.
- To provide sustainable means of funding urban public transportation services in major Nigerian cities.



DELIVERY MOTORCYCLE

- Cost of one slot:** NGN 600,000
- Maximum Slot per Investor:** 10
- Return on investment (per slot):** 50%
NGN 300,000
- Investment Lifecycle:** 30 Months
- Total expected payout:** NGN 900,000
- Paid either :** Monthly | Biannually | Annually
With option of renewal after one life cycle of the investment

***Note: Nairaxi Absorbs the delivery Motorcycles once the initial investment amount is paid plus the incurred 50% profit to the individual investor.**

Investment amount covers

- Procurement of 2 delivery motorcycles
- Staffing, Training and Appropriate Kiting
- Government permits and Licensing
- Insurance cover and Tracker Installation
- Legal Documentation



COMFORT CLASS VEHICLE

- Cost of one slot:** NGN 2,500,000
- Maximum Slot per Investor:** 50
- Return on investment (per slot):** 50%
NGN 1,250,000
- Investment Lifecycle:** 30 Months
- Total expected payout:** NGN 3,750,000
- Paid either :** Monthly | Biannually | Annually
With option of renewal after one life cycle of the investment

***Note: Nairaxi Absorbs the Vehicle(s) once the initial investment amount is paid plus the incurred 50% profit to the individual investor.**

Investment amount covers

- Procurement One Toyota Corolla 2008 Model Car
- Staffing, Training and Appropriate Kiting
- Government permits and Licensing
- Insurance cover and Tracker Installation
- Legal Documentation





EXECUTIVE CLASS VEHICLE

- Cost of one slot:** NGN 3,000,000
- Maximum Slot per Investor:** 35
- Return on investment (per slot):** 50%
NGN 1,500,000
- Investment Lifecycle:** 30 Months
- Total expected payout:** NGN 4,500,000
- Paid either :** Monthly | Biannually | Annually
With option of renewal after one life cycle of the investment

***Note: Nairaxi Absorbs the Vehicle(s) once the initial investment amount is paid plus the incurred 50% profit to the individual investor.**

Investment amount covers

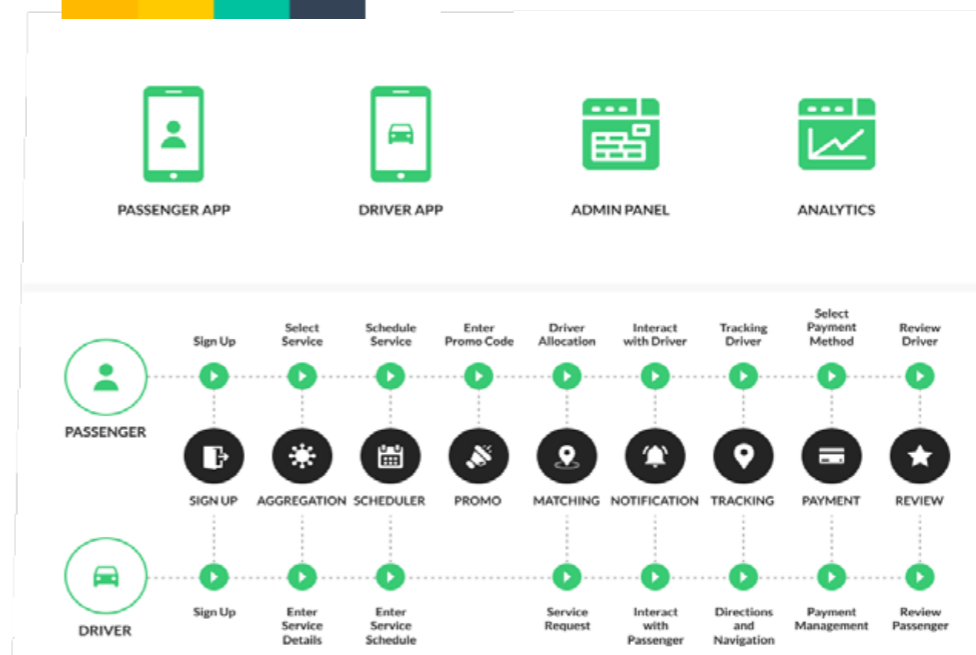
- Procurement One Toyota Camry 2008 Model Car
- Staffing, Training and Appropriate Kiting
- Government permits and Licensing
- Insurance cover and Tracker Installation
- Legal Documentation



FLEET INVESTMENT AND MANAGEMENT PROPOSAL



REVENUE MODEL



RIDE SERVICE

The revenue model for this is quite simple, we match your investment with our employed drivers who drives to own the vehicle whilst serving our on-demand ride-hailing customers.

We charge a commission for each ride and once the driver meets up with the specific milestone. The car ownership is changed to his/her details. The driver gets a car, you make 50% ROI, and we earn a 10% cut for each ride taken using our mobile app

DELIVERY/E-COMMERCE SERVICE

The NAIRAXI mobile app for merchants has over 2550 merchants signed up already.

We are the bridge between their online sales and their logistics need. We charge a flat rate delivery fee on every single order dispatched.



FLEET INVESTMENT AND MANAGEMENT PROPOSAL



GET STARTED



- 1 Visit: www.nairaxi.ng/invest
- 2 Complete your online application
- 3 Upload proof of payment to email address: investment@nairaxi.ng
- 4 An account officer will be assigned to you upon confirmation.

ACCOUNT INFORMATION

Account Name: **Nairaxi Transport and Logistics Limited**
 Account Number: **1424571514**
 Bank: **Access Bank**



FLEET INVESTMENT AND MANAGEMENT PROPOSAL

Gallery

Photos from the official Launch of the Nairaxi Mobile App in Abuja



Gallery

Photos from the official Launch of the Nairaxi Mobile App in Abuja



Gallery

Photos from the official Launch of the Nairaxi Mobile App in Abuja



Gallery

Photos from the official Launch of the Nairaxi Mobile App in Abuja



Gallery

Endorsement by the Director General at National Office for Technology Acquisition and Promotion (NOTAP)



Gallery

Proposal defense at the Federal Operations Department of the FRSC HQ, Abuja on the adoption of Integrated Emergency Response using the Nairaxi Mobile App by the corp.



Gallery

Courtesy Visit to the President of Peugeot Automobile Nigeria (PAN) LTD, Hon. Ahmed Wadada in his Abuja Office.



Gallery

Strategic Partnership Proposal Defense at Peugeot Automobile Nigeria (PAN) LTD, Kaduna.



Gallery

Strategic Partnership Proposal Defense at Peugeot Automobile Nigeria (PAN) LTD, Kaduna.



Gallery

Strategic Partnership Proposal Defense at Peugeot Automobile Nigeria (PAN) LTD, Kaduna.



Gallery

Team NAIRAXI at the Innoson Vehicle Manufacturing Company's Factory in Newi, Anambra State





Simplify Your Life With Nairaxi Mobile App

GET 50% OFF YOUR NEXT 3 REQUESTS
USE PROMO CODE: NAIRAXIABUJA



HQ: No.16 Banjul Street, Wuse II, Abuja
 LaunchPad: No.75 Cadastral Zone B16,Wuye, Abuja
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 +234 (0)809 395 9416
 info@nairaxi.ng
 www.nairaxi.ng

7. ODIAKOSA OBAZEH SHORES IMPACT TECHNOLOGIES LIMITED

SHORES

An Online Platform for Investments in Africa



THE PROBLEM

Nigerians abroad...

want – but do not know how – to invest in their country efficiently

dedicate capital (\$20b+) & skills annually

have trust and awareness deficits

In Nigeria...

41m MSMEs (65% of Nigeria's economy) have access to only 4% of bank loans

Nigerian startups raised only \$307m in 2020 for 200m pple (vs. \$150b in USA for 330m)

More than 80% could fail in 5 yrs.
Why leave them to chance?



THE SOLUTION



Courtesy: Edward Ogbonnaya, 15th Oct. 2020

Shores is a technology platform...
 that matches globally-acquired capital and skills
 to credible investment opportunities
 in a way that improves successful outcomes for
 all parties

3

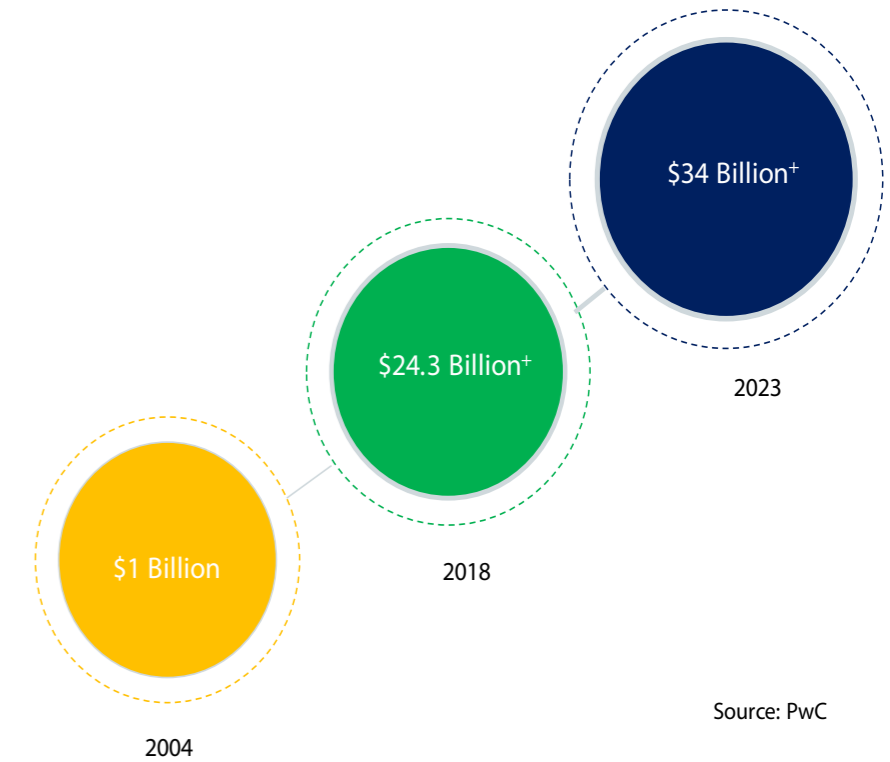
MARKET SIZE

This market is huge and growing...

Between 2004 – 2018:
 Remittances grew from \$1 Billion to \$24.3 Billion (more than 30% spent on investments - PwC)

Population of Nigerians in the diaspora grew from 1.2 Million to 15 Million+ people.

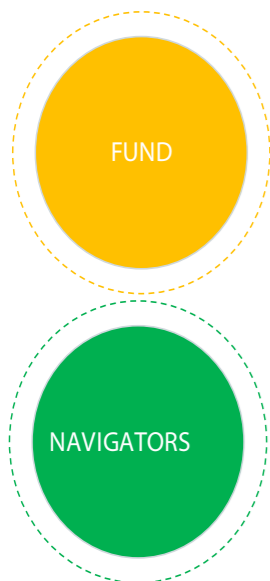
With an increasing number of emigrants from Nigeria, the diaspora will play a greater role in development back home, as they replace FDI.



Source: PwC

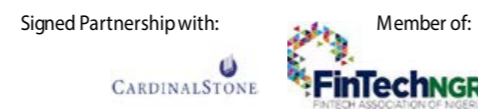
5

DIASPORA IMPACT INVESTMENT



Micro-investment
 Matching funds
 Transparency through an open platform
 Impact reports

Matching globally-acquired skills to local deficits
 Creating change across communities
 Increasing cross-border/export expansion & technology transfer



4

COMPETITIVE LANDSCAPE



Syndicates
 High entry fees: \$1,000; High min. investment: \$5K
 Investment choices are made by the Syndicate
 High fees. Limited investment choices.



Asset Management Firms
 Decent investment products but no meaningful effort to target the diaspora population.
 No tech focus. Low transparency.



WealthTech FinTechs
 Focused on investment in foreign stocks and digital agricultural commodities for Nigerians in Nigeria.
 Exclude the diaspora.



The Shores Advantage

- Free access to opportunities
- Match globally-acquired skills to local opportunities
- Low fees: 5% cash, 2% equity (15% on Navigators Fee)
- Micro-investment
- Transparency

6

TEAM



Odiaka Obazeh, CEO

Diverse experience spanning media, banking, energy, and tech.
 Background: Economics, Marketing
 Ex: uLesson – hired and trained sales agents nationwide for an Edtech which has raised over \$10 Million
 Ex: Forte Oil – developed “First-to-Air” strategy, growing Aviation margins from \$2m to \$4m on 30% less volumes



Akim-Maria Ellah, CPO

Experience in European e-commerce & Finance.
 Background: Banking & Finance, Financial Economics
 Ex: JTC, U.K.; Ocorian Services, U.K. – provided financial services & reduced incidence of aged debts
 Maintains deep involvement in community development in Nigeria



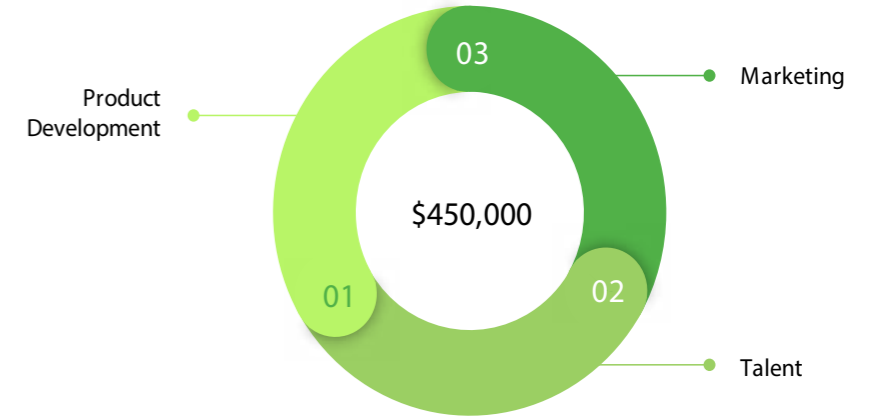
Deji Adegbite, CTO

Versed in several programming languages
 Background: Economics, Software Dev.
 Ex: The Bulb Africa – builds software & technical solutions for an accelerator.
 Deji’s work & Odiaka’s experience at separate accelerators have exposed founders’ needs that we are solving for

in Partnership with:

WHAT WE NEED

- Pre-Seed...
- Licensing
- Accelerate growth
- Partnerships



ADVISORS



Yvonne Johnson

Founder/CEO of Indicina, a leading credit risk management provider, using predictive analytics & machine learning for credit origination & underwriting.
 A graduate of Kellogg School of Management (Dean’s List), Yvonne led Strategy at a Top-3 bank in Nigeria, after stints at Merrill Lynch, Diamond Management & Technology Consultants and Community Lab in N.Y. She consults for corporations in U.S., Canada, and Africa.



Charles Anyiam

Founder of The African Times-USA, CEO of Saba Media Group & Managing Partner of The African Consult Group. He promotes investments and tourism in several African countries.
 Was part of the consulting team for Western Union’s entry to Nigeria and carries out diplomatic consultations for 6 African countries in the USA.

Aligned

Possess multi-million dollar cross-border experience and provide access to new markets.

CONTACT US

Home is in us. Home is us...

www.shoresimpact.com

odiakosa@shoresimpact.com

hello@shoresimpact.com

+234 - 806 729 4491



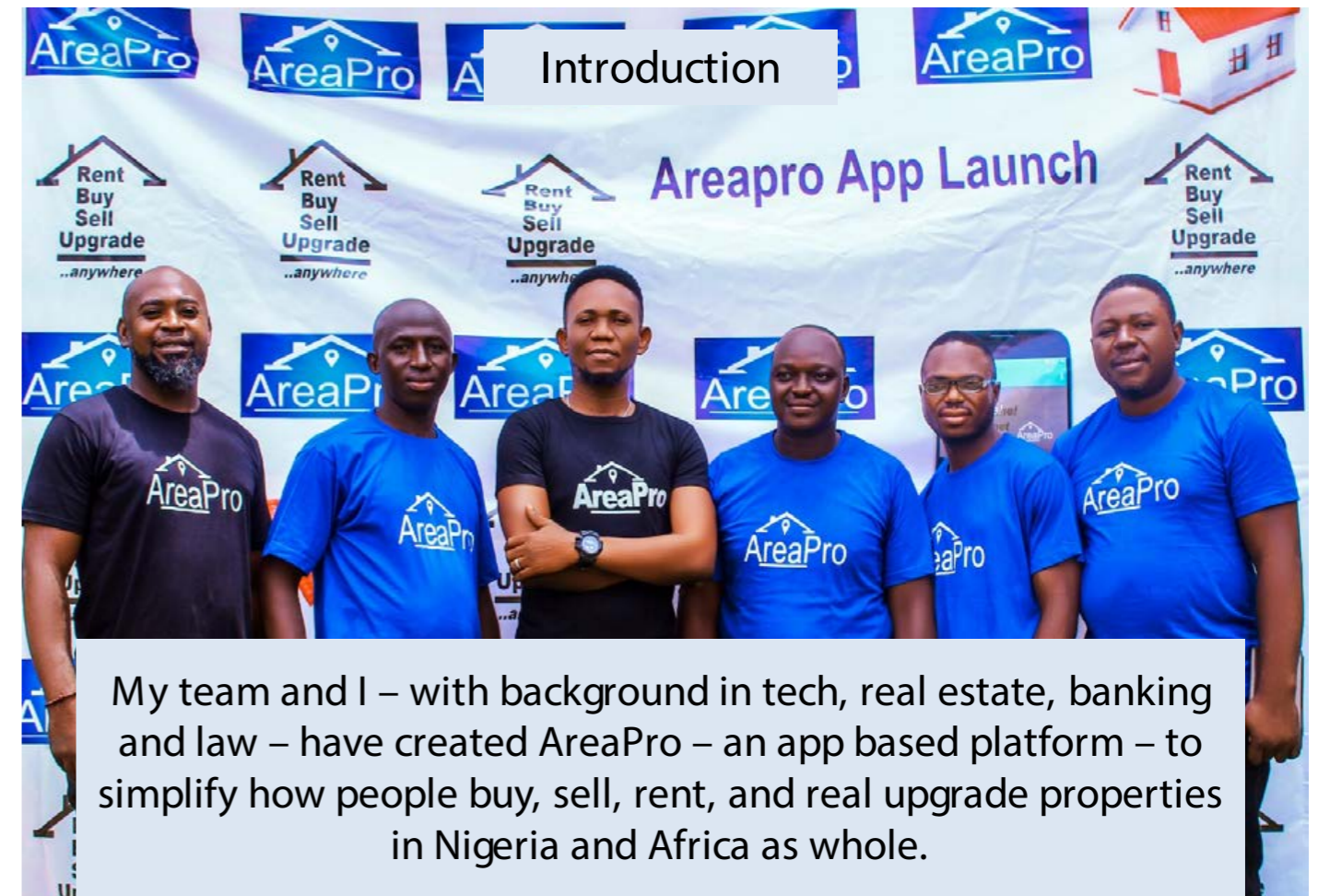
INFRASTRUCTURE AND REAL ESTATE

1. CHRISTOPHER MAMMAN AREAPRO

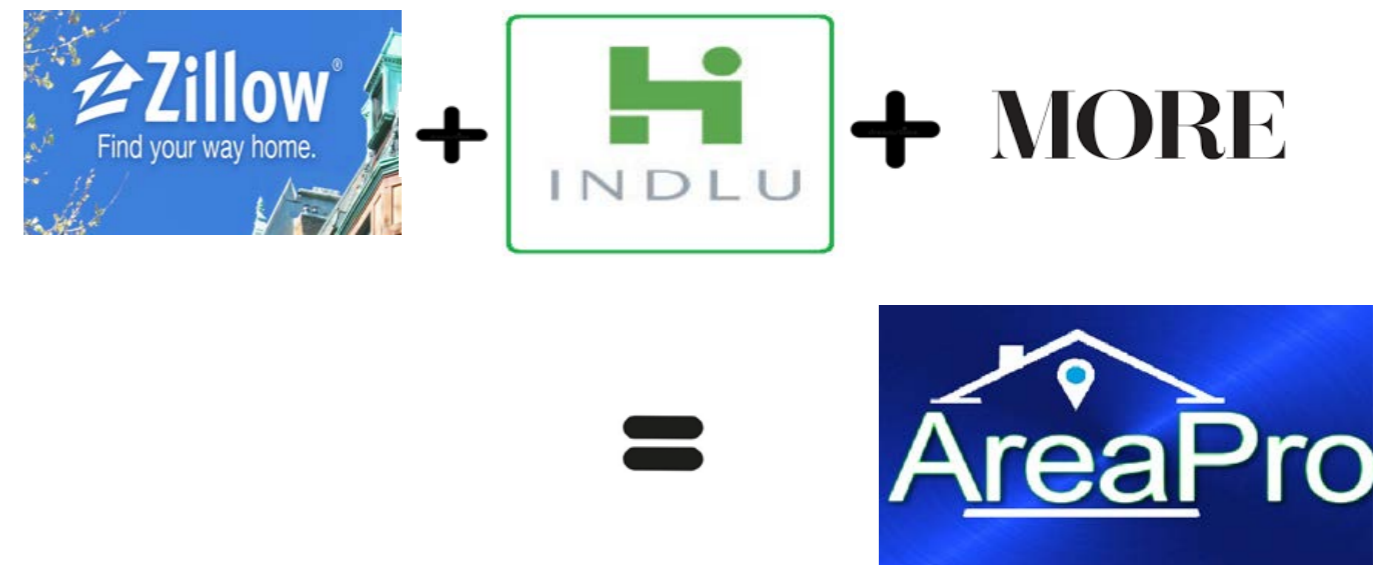
AreaPro
Properties anywhere...fast and easy!

Presented by:
Chris Mamman

The image shows two smartphones displaying the AreaPro app interface. The left phone shows a property listing for 'Complex Building Ocean' with details like 'N850', '1311 S Massachusetts St, Seattle, WA', '600 m²', and '3' bedrooms. The right phone shows a 'Welcome!' screen with the text 'Let's get started...' and a grid of service icons: 'RENT | BUY | SELL PROPERTY', 'DEVELOP | UPGRADE PROPERTY', 'RENT PAYMENT', and 'AGENTS AGENCIES PROPERTY SCOUTS'. A 'My Account' button is visible at the bottom right of the right phone's screen.



While offering one of the best real estate marketplace in Nigeria, our niche is property upgrade and micro development. We are like a fusion of Zillow (US leading real estate marketplace) and Indlu Living (South Africa Micro developing company) but with a touch to suit our local market.



The Problem

One of the major problems we are solving in our niche market is..

the abundance of abandoned houses in Nigeria, even in the face of high housing deficit.



Our neighborhoods are littered with abandon properties These properties are usually unoccupied either because they are uncompleted or unmaintained and therefore uninhabitable

Recent findings reveal that an estimated **56,000 construction projects** valued at **N12 trillion** have been abandoned across Nigeria.

And the vast majority of these projects - which are private houses- belongs to mid class civil servants, pensioniers and struggling businessmen who abandon this projects because of financial challenges.

Our Solution

We are solving this problem by not just upgrading these properties but getting tenants or buyers for them through our platform all at no immediate cost to the property owners.

We get paid back from their rental income or sales proceeds.



Our Revenue Model

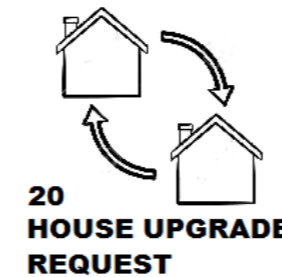
We operate both subscription and commission based revenue model. Our revenue is generated through:

- Commissions on property upgrade and development. – 20%
- Commissions on property sales and purchase, – 5%
- Rent payments processing fees, – 5%
- Property listing subscriptions fees



Where We Are

AreaPro app was developed and successfully launched into the market on October 1st 2021. The android version of the app is presently available on Google Playstore and our website www.areapro.net, and so far we have



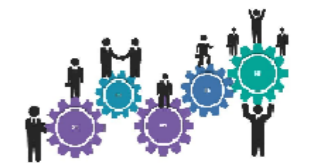
20 HOUSE UPGRADE REQUEST



PROPERTY AGENTS & SCOUTS



DIRECT & INDIRECT PROPERTIES



GROWING STRATEGIC PARTNERSHIP NETWORK

What We Need?

we are asking for N100million in exchange for 10% equity. This will enable us:

- ✓ to drive marketing activities,
- ✓ accelerate our operations and services,
- ✓ expand our capacity and reach
- ✓ and achieve our projected net income of N266.8million at the end of year 1 which will give our investor 26.68% ROI in year 1

Thank You For Your Time!

Q&A

AreaPro App

GET IT ON
Google Play

Download on the
App Store

For more info: www.areapro.net | +234 706-9996-916

2. MICHAEL OSAKWE ALARO CITY FZE



November, 2021

A development by
RENDEAVOUR
AFRICA'S URBAN FUTURE

Executive Summary



Alaro City is a joint venture between Rendevour, the largest new city and industrial park builder in Africa and Lagos State Government,

Backed by American, Norwegian, Nigerian, New Zealand and British investors, Alaro City is one of the fastest growing real estate and urban development projects in Nigeria. It is conceived on 2,000 hectares of land in the Lekki Free Zone and will have spaces for light industrial, commercial, residential and other complementary uses.

Alaro City is a secure, predictable and proven environment for individuals and businesses, and already home to investments by notable global and local business such as BUA Group, Ariel Foods, Kenol, SANA Group and international real estate developers and investors.

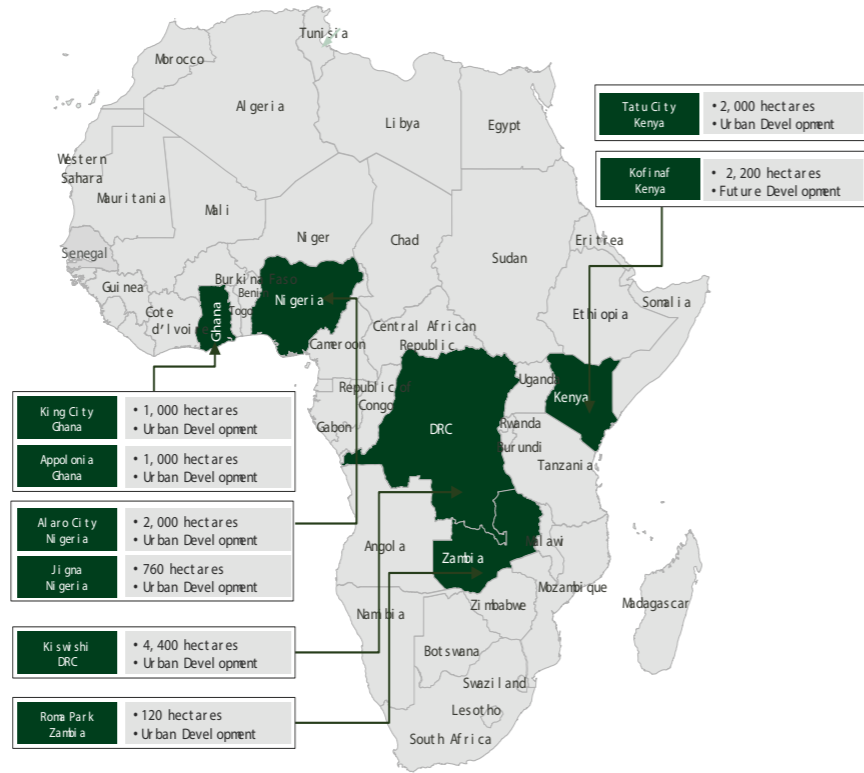
A development by
RENDEAVOUR
AFRICA'S URBAN FUTURE

1

Rendeavour Portfolio



With a land portfolio of over 12,000 hectares Rendeavour is Africa's largest new city developer



Rendeavour Principal Shareholders



Stephen Jennings
Founder, CEO & Lead Investor

Frank Mbsier
Chairman & Lead Investor

Lord Ashcroft KCMG PC
Investor

Torstein Hagen
Investor

Yomi Ademola
Director & Investor

Simon Edwards
Director & Investor



Alaro City Board of Directors



Ayodeji Gbel eyi
Chairman

Stephen Jennings
Director

Hakeem Muri-Okunola
Director

Frank Mbsier
Director

Oyeyemi Ousanya
Director

Yomi Ademola
Managing Director

Khadija Belgore-Yusuf
Director

Development by RENDEAVOUR



Alaro City, Lekki Free Zone
Lagos

Alaro City Benefits –Commercial and Industrial Investors



4 REASONS YOU SHOULD MOVE YOUR BUSINESS TO ALARO CITY

FREE ZONE BENEFITS
REDUCED CORPORATE TAXES
CUSTOMS AND EXCISE
EXEMPTIONS, VAT BENEFITS
AMONG OTHER BENEFITS

WORLD CLASS INFRASTRUCTURE
Unrivalled by any other industrial zone in Nigeria
24/7 POWER
WATER
GOOD QUALITY INTERNAL
ROAD NETWORK
WASTE MANAGEMENT SYSTEM

PROXIMITY TO KEY DEVELOPMENTS
INTERNATIONAL AIRPORT
LEKKI DEEP SEA PORT
DANGOTE REFINERY

EASE OF DOING BUSINESS
CLEAN LAND TITLE (C OF O)
SPEEDY & EASY BUSINESS REGISTRATION
QUICK PLANNING APPROVALS

Development by
RENDEAVOUR



Development by
RENDEAVOUR

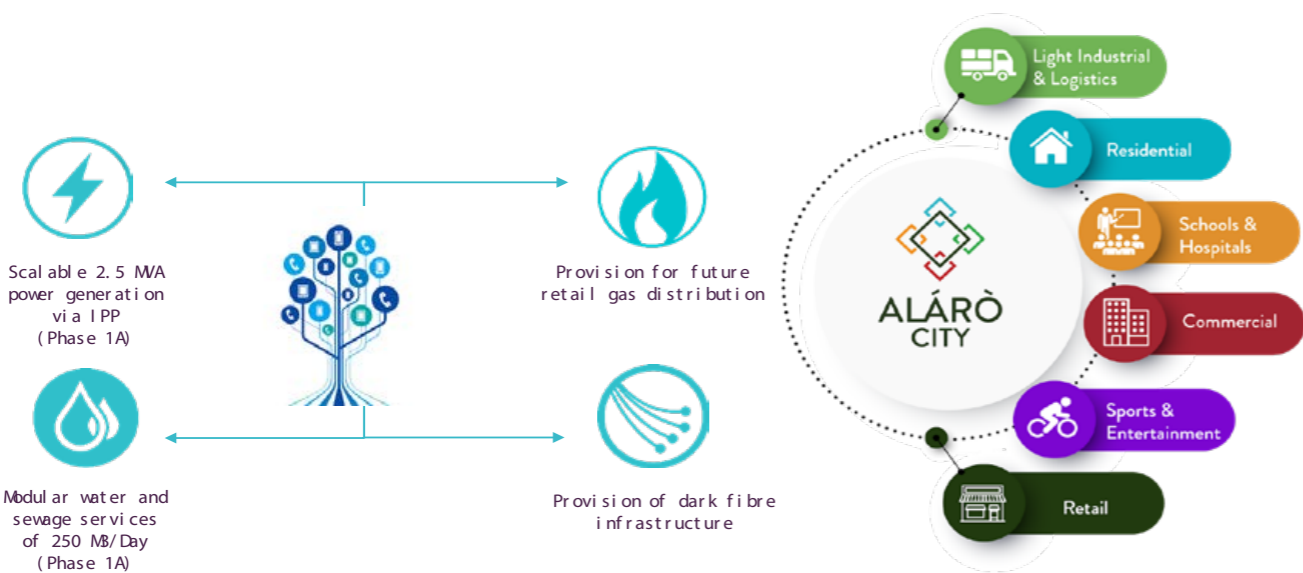


Infrastructure Deployment



INFRASTRUCTURE

- ROADS
- 24/7 ELECTRICITY
- WATER
- ICT
- SEWAGE TREATMENT
- GAS
- URBAN MANAGEMENT



Development by
RENDEAVOUR



Alaro City Benefits – Residential Investor



4 REASONS YOU SHOULD INVEST IN ALARO CITY

PROTECT YOUR ASSETS (MONEY)
BUY AN INVESTMENT THAT IS DENOMINATED IN US DOLLARS

STORE OF WEALTH
ESPECIALLY IN A FREE ZONE LIKE ALARO CITY CAN HEDGE AGAINST CURRENCY FLUCTUATIONS AND BE A SAFE HAVEN IN UNCERTAIN TIMES

CAPITAL APPRECIATION
THOSE WHO INVESTED IN ALARO CITY FROM THE START HAVE SEEN SIGNIFICANT APPRECIATION ON THEIR INVESTMENT

HUGE CAPTIVE MARKET
OVER 200,000 PEOPLE WILL LIVE AND WORK IN ALARO CITY. THAT IS GOING TO BE A HUGE CAPTIVE MARKET

Development by
RENDEAVOUR



Universal Homes to commence construction of 576 units of apartments in 2021



Development by
RENDEAVOUR
PROPERTY DEVELOPERS



Universal One Show Homes Completed



Development by
RENDEAVOUR
PROPERTY DEVELOPERS



Universal One Show Homes (2 - Bedroom Apartment)



Development by
RENDEAVOUR
PROPERTY DEVELOPERS



Key Road Infrastructure Around Alaro City



S/N	Road Insights	Contractor	Length	Est. Cost	Date	Status
1	Design and construction of 18.7-kilometre six-lane rigid pavement carriage way Highway from Eleko Junction in Ibeju Lekki to Epe T-Junction in Epe, Lagos State. The planned duration of the project is 20 months.	Craneburg Construction Company	18.7 km	Not available	Flagged off 22 Nov 2020	Ongoing
	Design and construction of 26.7-kilometre six-lane rigid pavement carriage way Highway from Abraham Adesanya Roundabout to Eleko Junction, Lagos State. The planned duration of the project is 24 months.	TBD	26.7 Km	Not available	TBD	Not Started
2	Governor of Lagos state, Babajide Sanwo-Olu flagged off the construction of the Lekki regional road. The road is being undertaken by Messrs H-Tech Construction Company Limited, and should be ready for commissioning in 2022. The road is expected to usher in the construction of the proposed Fourth Mainland Bridge which is also expected to start from the Lekki - Epe axis.	H-Tech Construction Company Ltd.	9.3 km and 45 m wide	Not available	Kicked off 31 May 2020	Ongoing
3	The Coastal Road will, in the first phase, begin from Koko in Delta State passing through Okiti - Pupa in Ondo to Ijebu Waterside in Ogun State before terminating at Epe / Lekki corridor in Lagos state. Levant Construction have constructed up to Ureju town (about 15.4 km). The project is now at a point where a bridge will be constructed to cross the Ologbo river as the project moves west. The Lagos Environmental and Special Offences (Enforcement) Unit carried out a demolition exercise of over 2,500 illegal structures built in Marwa Waterside area in Lekki in preparation for the commencement of the construction of the coastal road.	Not available	4,560 km	Not available	12 October 2020	Ongoing
4	The Ondo State Government and the Niger Delta Development Commission, NDDC, have jointly flagged off the Ararom - Akodo / Ibeju - Lekki Road, connecting Ondo and Lagos states. The Govt has awarded contracts for the construction of the 37.5km dual coastal carriage Ararom - Seaside-Akodo-Lekki Road worth N82 billion.	Craneburg Construction Company CCECC Nigeria	18.85 Km 18.65 Km	N16.9 billion N15.7 billion	Awarded 29 Jan 2019 Awarded 29 Jan 2019	Ongoing Ongoing

Development by
RENDEAVOUR
PROPERTY DEVELOPERS



3. TONY TETE
LIFESTYLE ASSET HUB LIMITED



WELCOME TO LIFESTYLE HUB

Your Time Tested Wealth Insurance Model

WE ARE DULY REGISTERED UNDER THE LAWS OF NIGERIA



WE ARE DULY REGISTERED UNDER THE LAWS OF GHANA



In our quest to ameliorate the housing deficit across Africa,
LIFESTYLE HUB IS

NOW INCORPORATED IN RWANDA



www.lifestyleassethub.com



APARTMENT FEATURES















THE EXTRA LUXURY APARTMENT



OUR APARTMENT FEATURES AND AMENITIES



- 
Private Roof Terrace
- 
Home Automation
- 
4- Bedroom Flat
- 
2- Parking Space each
- 
Serviced Roof Top Swimming Pool
- 
Home Automation
- 
State-of-the-Art Kitchen
- 
24- hours Power
- 
Private Elevator
- 
Standby Generator
- 
Fully Equipped Gymnasium
- 
CCTV Cameras

OWN A LIFESTYLE HUB FRANCHISE

Outright (Big League) Real Estate Package

OUTRIGHT

₦60,000,000 – ₦100,000,000
(Prices are subject to Location)



THE EXTRA LUXURY APARTMENT



BIG LEAGUE

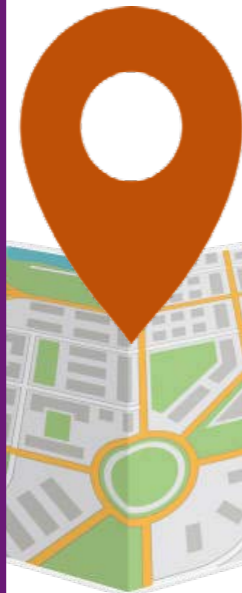
- **Subscribe with**
₦60,000,000-₦100,000,000
- **OFF-PLAN Package**
- **Delivery Period - 10 months of Subscription.**
- **Get keys into your ₦150,000,000 / Gh¢2,437,000 worth Apartment**
- **Subscription is backed by a Contract with a 20% corporate guarantee, Ie; ₦17,000,000 + ₦85,000,000 = ₦102,000,000**
- **Flexible Payment Plan.**
- **Average of ₦65,000,000 in Profit UPON COMPLETION.**
- **NOTE: Above price is subject to change based on economic variables and location.**



OUR CURRENT AVAILABLE LOCATIONS



- FCT, Abuja - Guzape - Asokoro Extension - {Hub1(sold out), Hub2 (available), Hub3(sold out), Hub4(Resort)}
- Lagos - Ibeju Lekki (Beechwood Estate)
- Ibadan, Oyo - Alalubosa GRA - Hub1 and Hub2
- Enugu - Independence Layout

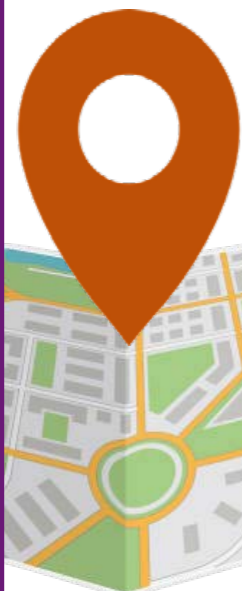


- Owerri, Imo - New Owerri
- Kano - Soon to be confirmed
- Portharcourt, Rivers - Reef Court Estate - Off Peter Odili road
- Uyo, Akwa Ibom – Ewet Housing Estate, Uyo

OUR CURRENT AVAILABLE LOCATIONS



- Accra, Ghana – A Beachfront 10 Acres (Over 4 Hectares) land @Labadi, Adjacent Koffi Annan Centre
- Nairobi, Kenya – A 5 Acres (Over 2 Hectares) land @Ridgeways, Nairobi



- Douala, Cameroon - soon to be confirmed
- Abidjan, Ivory Coast – soon to be confirmed
- Kigali, Rwanda – soon to be confirmed



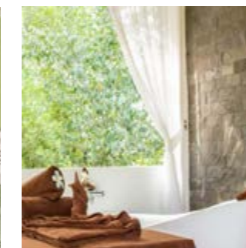
Introducing Africa's most Lucrative and Luxurious Resorts. Guzape, Abuja

THE LIFESTYLE HUB™ RESORTS

RESORTS' FACILITIES



ROOF-TOP SWIMMING POOL
Roof-top infinity pool, safe shallow area for kids.



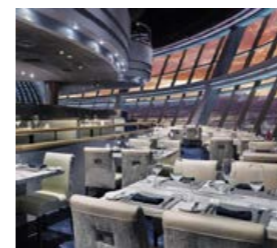
WELLNESS SPA
Recharge your battery at our spa, take time for yourself



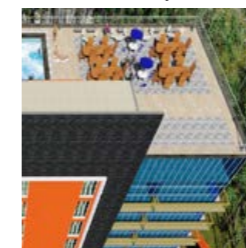
ROOF-TOP LAWN TENNIS COURT
Show some professional skills in our roof top lawn tennis court



GREEN SIT-OUT
Open air serene Sit-out area



RESTAURANT
In addition, you may choose any area you like for your meals and we'll set up the table for you



PANORAMIC ROOFTOP BAR
Enjoy cocktails & tapas on our panoramic rooftop bar



1,000 SEATER EVENT/CONFERENCE CENTER WITH BASEMENT CAR PARK
Enough space for your event attendees and for their cars



BUSINESS CENTER/LIBRARY
Our business center offers access to internet, print, copy & scan as well as a books & DVD library



All images do not represent the actual size, features specifications, fittings and furniture

RESORTS ROOM FEATURES

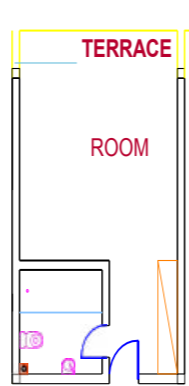


STANDARD ROOM



IN-ROOM AMENITIES

- Air-conditioning
- Tea & Coffee kettle
- High speed Wi-Fi
- Cable channels
- Rain shower
- Flat-screen TV
- Electronic safe box



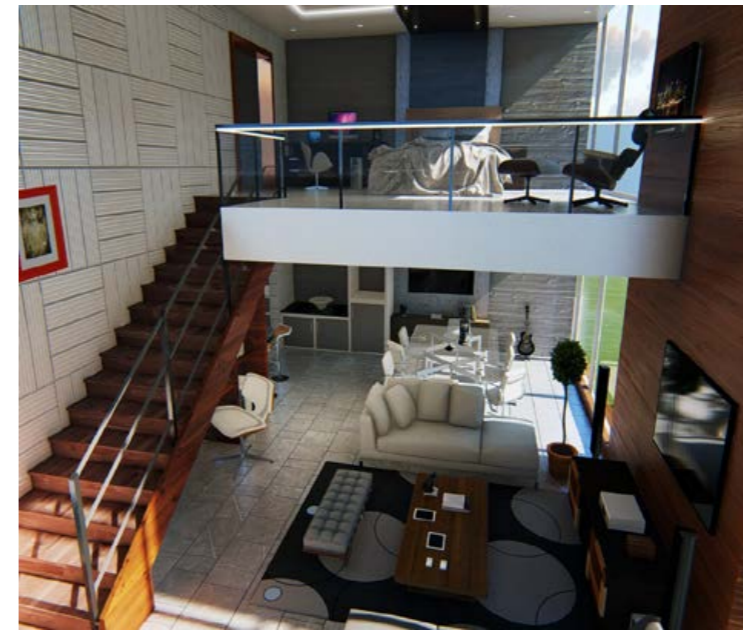
ROOM SIZE
35.22 Sqm

INVESTMENT COST: N60,000,000 / \$164,384



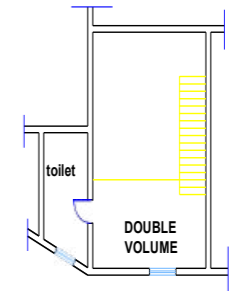
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EXTRA LUXURY DOUBLE VOLUME SUITE



IN-ROOM AMENITIES

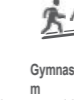
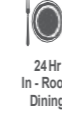
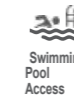
- Air - conditioning
- Mini bar
- High speed Wi-Fi
- Cable channels
- Rain shower
- Flat-screen TV
- Electronic safe
- General Sitting room + City View
- Kitchenette
- In House Cinema



ROOM SIZE

Lower Deck 41.14 Sqm
Upper Deck 27.03 Sqm
Total Size: 68.17 Sqm

INVESTMENT COST: N100,000,000 / \$273,973

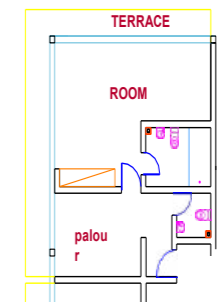


1 BEDROOM SUITE



IN-ROOM AMENITIES

- Air - conditioning
- Mini bar
- High speed Wi-Fi
- Cable channels
- Rain shower
- Flat-screen TV
- Electronic safe
- Private Sitting room + City View
- Kitchenette



ROOM SIZE
58.46 Sqm

INVESTMENT COST: N100,000,000 / \$273,973



All images do not represent the actual size, features specifications, fittings and furniture

1- HOTEL ROOMS OWNERSHIP / INVESTMENT

21 out of the 70 Hotel/Suites rooms are available for outright purchase by our RDPs and they perpetually earn 70% of all transactions generated from each Room/Suite.

HOTEL ROOMS / SUITES AVAILABLE OPTIONS AND ROI ANALYSIS

SN	Hotel Room Types	Investment Cost	(SLOTS) Available to RDPs	Average Revenue Per Night	70% Due to RDP	Average Revenue Per Month	Average Revenue Per Year (100% Performance)	80% Performance Projection	Projected Break Even Point
1	Standard Room	N60,000,000 \$164,384	17	N90,000 \$247	N63,000 \$173	N1,890,000 \$5,178	N22,680,000 \$62,137	N18,144,000 \$49,710	3.3 years
2	Extra Luxury Double Volume Suite	N100,000,000 \$273,973	2	N150,000 \$411	N105,000 \$288	N3,150,000 \$8,630	N37,800,000 \$103,562	N30,240,000 \$82,849	3.3 years
3	1 Bedroom Suite	N100,000,000 \$273,973	2	N150,000 \$411	N105,000 \$288	N3,150,000 \$8,630	N37,800,000 \$103,562	N30,240,000 \$82,849	3.3 years

NOTE:
 Investment Opens Monday 1st February 2021 and Closes 12th Dec 2021
 This is an average of a 6-year Investment Plan. (3 years for hotel construction and 3 years for operation). We project our RDPs would breakeven in the 6th year and thereafter, enjoy a lifetime profit.
 • Limited slots available (offer valid while slots last).
 • Terms and Conditions Apply.

RDPs INVESTMENT VALUE ON HOTEL COMPLETION

We Project to start full scale Construction from 1st of Jan 2022 and deliver a fully finished and furnished lucrative and luxurious Resort by 1st Jan 2025. RDPs have the option of CASHING-OUT after completion of the Resorts making it just a 3-Year Investment Plan. We project a 100% increase in investment value and Lifestyle Asset Hub™ Limited offers the following BUY BACK GUARANTEE:

SN	Hotel Room Types	Investment Cost	Value on Completion	Buy Back Guarantee By Lifestyle Asset Hub	Buy Back Guarantee Payment Terms
1	Standard	N60,000,000 \$164,384	N120,000,000 \$328,767	N80,000,000 \$219,178	45 Working Days after Sell Back Request by RDP
2	Extra Luxury Double Volume Suite	N100,000,000 \$273,973	N200,000,000 \$547,945	N130,000,000 \$356,164	45 Working Days after Sell Back Request by RDP
3	1 Bedroom Suite	N100,000,000 \$273,973	N200,000,000 \$547,945	N130,000,000 \$356,164	45 Working Days after Sell Back Request by RDP

INVESTMENT IN NAIRA

RESORT 40 INVESTMENT
ROOM TYPE : STANDARD ROOM



COST OF ACQUIRING A SLOT
N 1,500,000

YEARLY (ROI = 30.3%)
N453,600

PROJECTED BREAK EVEN POINT
3.3 Years

INVESTMENT IN USD

RESORT 40 INVESTMENT
ROOM TYPE : STANDARD ROOM



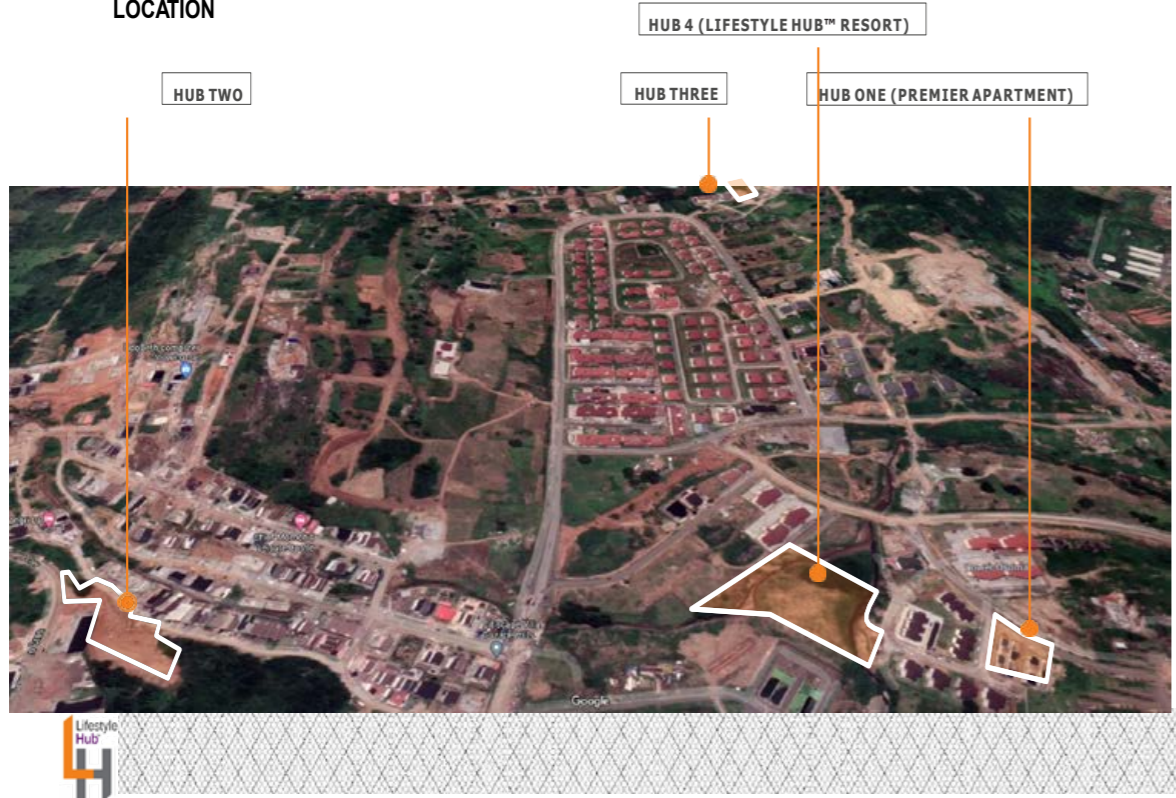
COST OF ACQUIRING A SLOT
\$4,110

YEARLY (ROI = 30.3%)
\$1,242

PROJECTED BREAK EVEN POINT
3.3 Years

THE LIFESTYLE HUB™ RESORTS

LOCATION



THE LIFESTYLE HUB™ RESORTS

OUR VANTAGE POINT

Guzape, also called (Asokoro Extension) is one of the fastest developing districts in Abuja. It has a unique topography with a green hilly landscape.

Given its high elevation, the neighbourhood allows for some breath-taking views of Abuja. A number of foreign embassies are within the vicinity. The Resorts is a 12 minutes drive away from the Central Area and a 10 minutes drive from the ECOWAS Head Quarters.

Guzape is currently a hotspot for Real Estate developers and it is located in the prime phase 1 area of the city. Its beautiful landscape and peaceful atmosphere has made it an increasingly sought-after neighbourhood for the well to do.



BOARD OF DIRECTORS



Chief Bukkie Adetula ESQ
Chairman
Attorney-at-Law



OKE Abioye
CEO, Knowledge & Lifestyle
Consultant



Philip Atar
(Chartered Accountant)
Executive Director
Admin & Finance



Ibok Offiong
Executive Director
Innovation & Next
Practice



AbdurRazaq Abdul-Aziz
Director
Planning & Strategy

BOARD OF DIRECTORS

Contact Us

ABUJA

7th Floor
(Pent House),
Nusaiba
Towers, Plot
177, Ahmadu
Bello Way,
Kado, Abuja

LAGOS

17J, Freedom
Way, Third
Roundabout,
Lekki Phase 1,
Lagos

IBADAN

Blossom
Heritage, No. 5,
Bashorun
Apampa Road,
Jericho, Ibadan.

ACCRA

C113/2,
Momotse
Avenue
Ababraka,
Ghana.

www.lifestyleassetshub.com

Help Line: +234(0)81-734-8-0222 (Monday – Friday; 8am – 6pm)



4. FRIOGUN OLUYEMI GANIAT RY PROJECTS



www.ryprojects.com



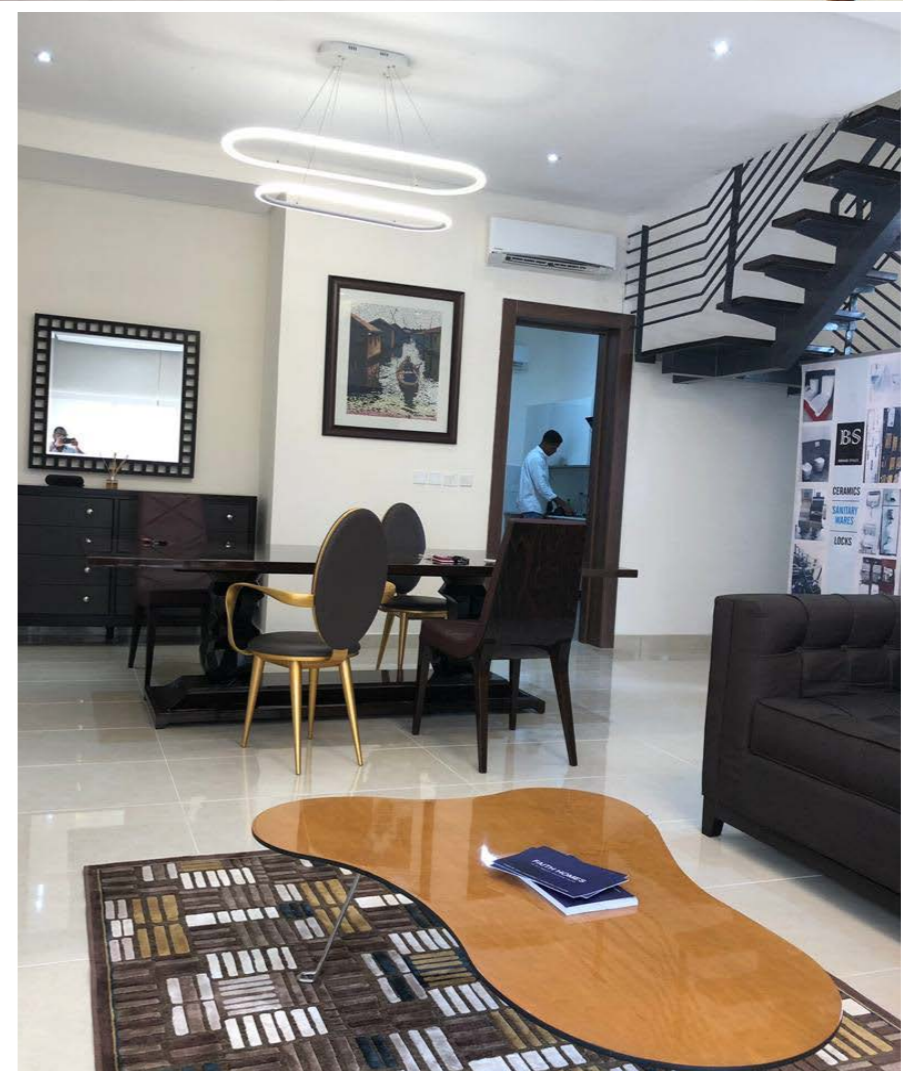
Thank You For Choosing Lifestyle Hub



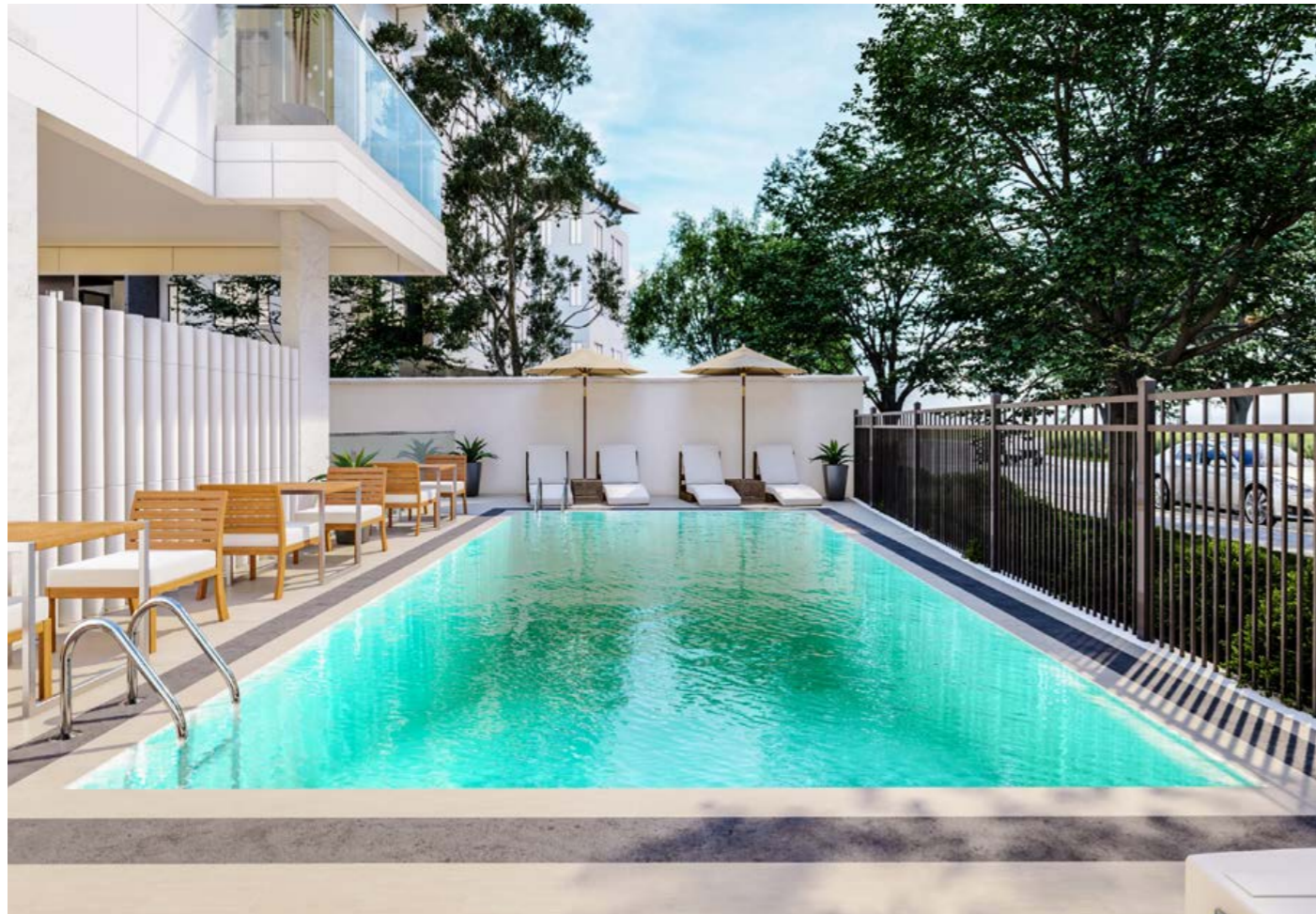
...Your Time Tested Wealth Insurance Model

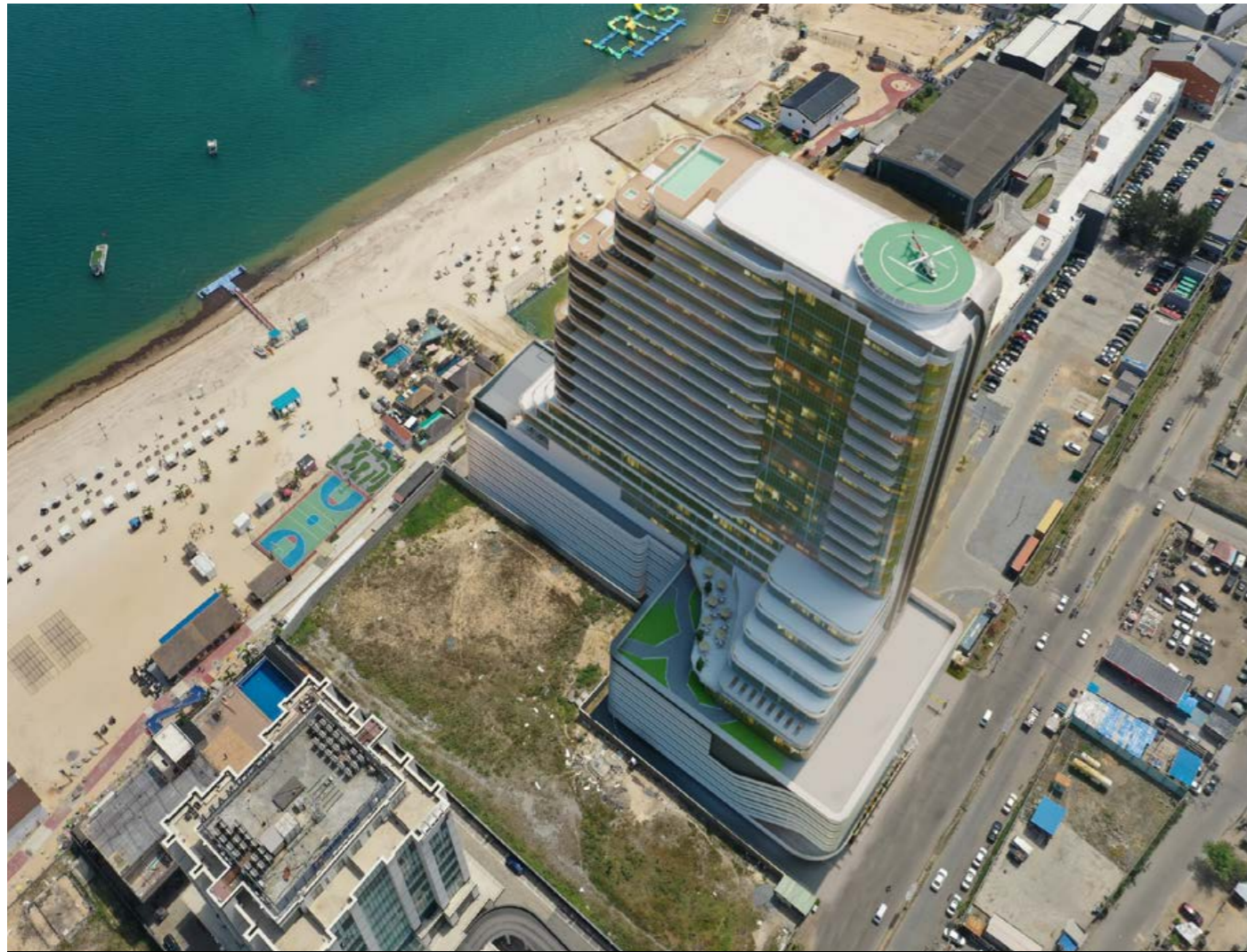
www.lifestyleassetshub.com





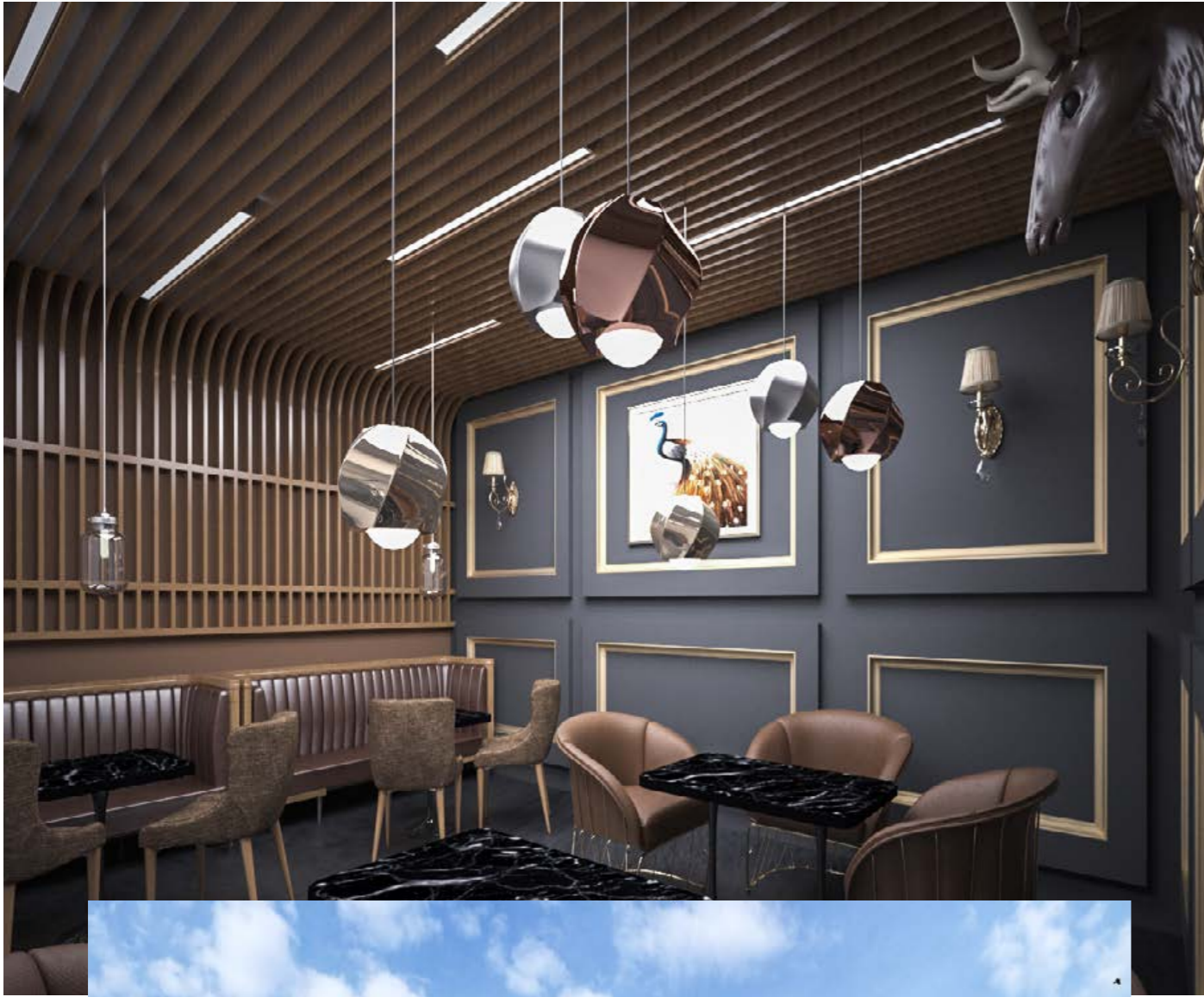






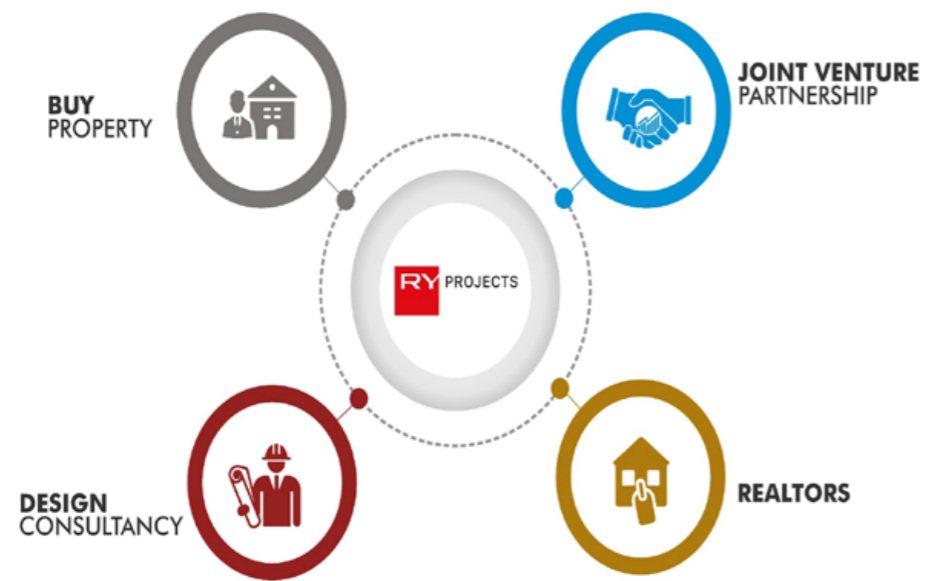








FOUR PATHS ENGAGEMENT STRUCTURE





4-BED MAISONETTE TYPE A (392.8 sqm)



THREE BEDROOM APARTMENT (238.3 sqm)



4-BED MAISONETTE TYPE A (392.8 sqm)



Pees Galleria, Foreshore Towers.
2A Osborne road, Ikoyi, Lagos State

+234 703 090 6149
+234 803 300 2560

IG: ryprojects_official
www.ryprojects.com

5. MR. ONYEKA ODENZE
DISTRESS TRADING CENTRE

DISTRESS TRADING CENTRE

Investor Pitch!

When Preparation Meets Opportunity

Intro

Distress Trading Centre is a pioneer independent, trading and investment advisory firm that passionately combine its innovative analytics, its creative financial engineering and its wide network to acquire and resell distressed properties while assisting clients and partners in trading and structuring around distressed assets.



Problem



COLLINS

Distressed Individual

Collins like every financially distressed Individual struggles to find a buyer for his property quickly as to enable him attend to urgent and pressing concerns.



Problem

WHAT PROBLEMS DO WE WANT TO SOLVE?

TIME is a very important concern for people in distress and in need of immediate liquidity

INTEREST IN DISTRESS ASSETS is a major challenge in trading in the open market



Solution

HOW WE SOLVE THE PROBLEMS

We provide immediate liquidity to distressed persons through record-time purchases.

Our interest in properties are not limited as the goal is to resell for profit



Solution

HOW WE SOLVE THE PROBLEMS

It is worthy of note that as much as our interest in distress properties are not limited, we do not purchase properties that are not desirable and viable.

We consider key factors like location and market forces.



Our Services

DISTRESS BUYING

We buy off distress properties ranging from houses and lands to cars and machinery

DISTRESS SELLING

We sell distress properties in our stock

ADVISORY

We provide bespoke and upscale advisory services to our clients and investors

INVESTMENTS

We provide a viable platform for willing and ready investors to come on board with a stable and high yield return on investment

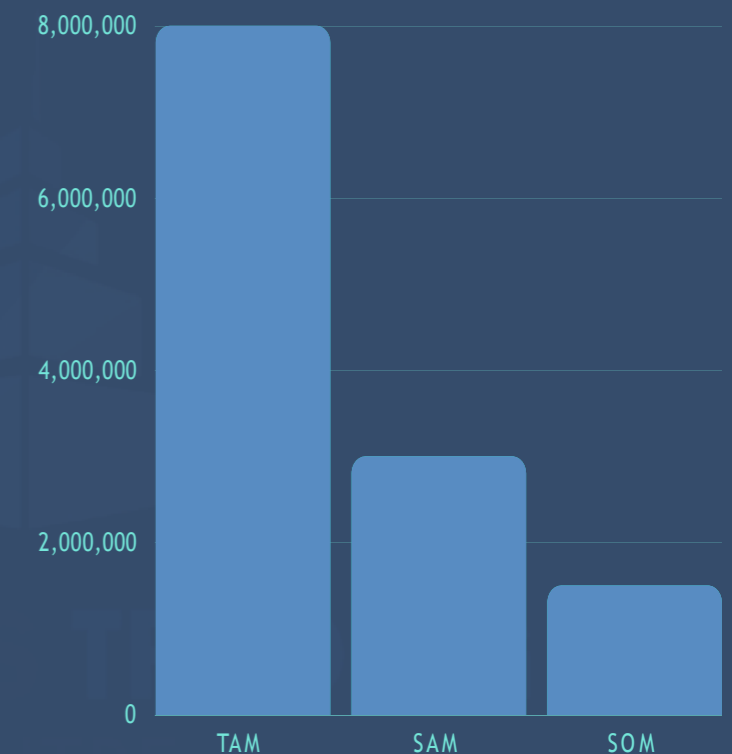


Market

TAM = Total Addressable Market

SAM = Servicable Addressable Market

SOM = Servicable Obtainable Market



Huge Market Opportunity



Strategy and Implementation

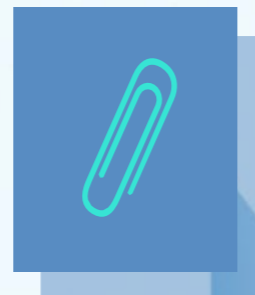
HOW WE WILL DELIVER OUR SERVICES



Marketing



Innovation



Sales



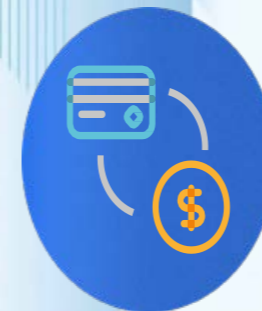
Strategy

We are looking to raise
N5 Billion



Strategy

Raising N5 Billion to expand



Increased Purchasing Power:
To leverage on availability of funds to acquire good distressed properties



Localization on other states:
Establishing Distress Trading Centre in other states across Nigeria to make out the best of deals.

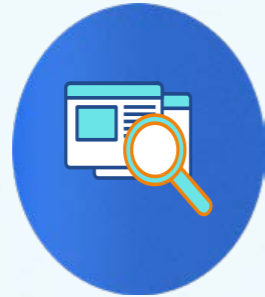


Going Multinational:
Expanding to other Countries; Ghana, Kenya, Rwanda, South Africa, United Kingdom, The USA, UAE.



Strategy

Raising N5 Billion to expand

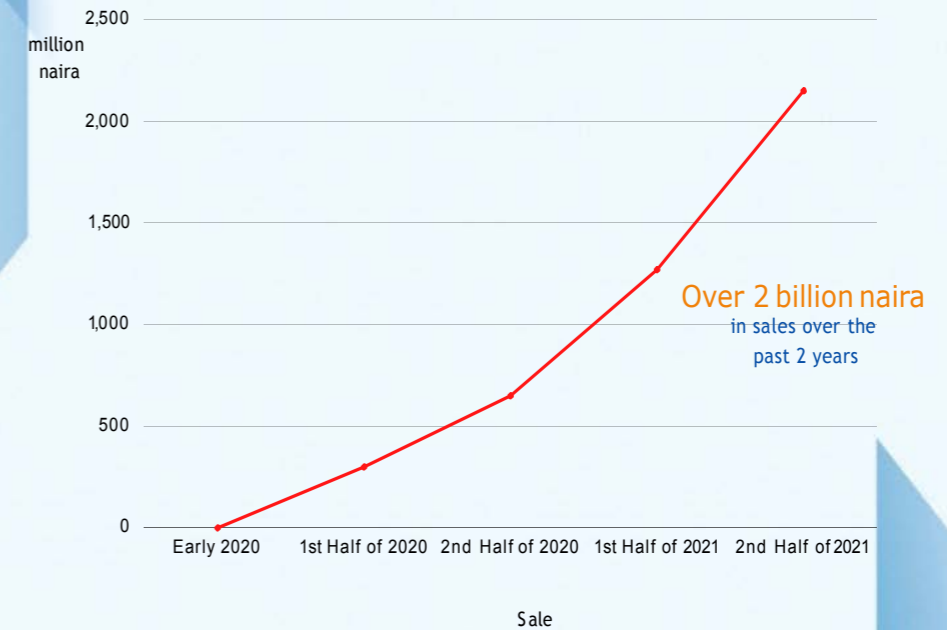


Developing a mobile app
& E-Commerce Website:

Creating an E-Commerce Website where Distress sellers can list their properties thus ensuring higher engagement and trade beyond borders.



Traction



Sales



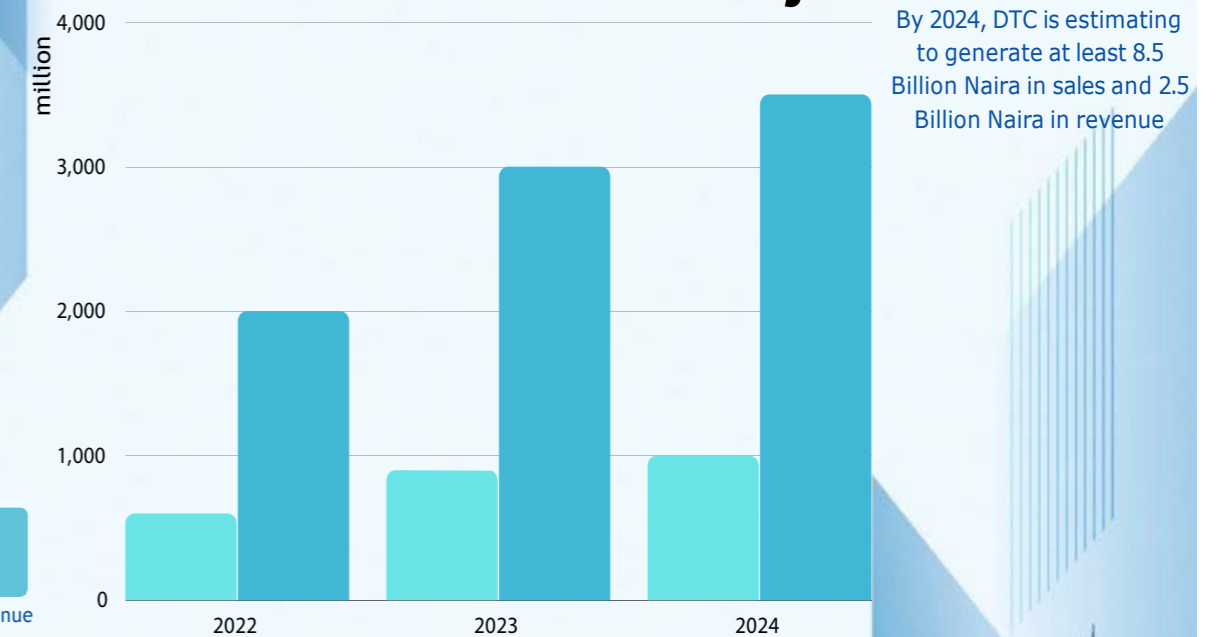
Strong partnership with Magic Realty Limited and other Realtors to sell distress houses and lands



An already existing relationship with various car dealership makes for quick sale of cars



3 Year Financial Projection



MEET THE TEAM



BARR. OLEKA UDENZE

Managing Director/CEO

Over 7 Years experience in different sector of Real Estate.

Managing Director and CEO of Magic Realty and Development Limited, a viable and contemporary Real Estate advisory and Investment company he founded in 2014.

In 2020, he birthed the Distress Trading Centre Limited and led the company to oversee and conclude Distress transactions of over 2 billion Naira in its first year of operations.

He is a graduate of Law from University of Nigeria, Nsukka and called to the Nigerian Bar. He has also obtained extensive training in Real Estate Management, Trading and Investment.



MR. UGOCHUKWU ORJI

Deputy Managing Director

An established Real Estate broker owing to over 8 years of experience in a myriad of Real Estate transactions.

He is a high touch broker known for his extensive market knowledge and his complete Master of the market has kept him one step ahead in the practice hence making him one of most Reliable Brokers within and outside Abuja.

He holds a B.Sc. degree in Business Administration from Enugu State University of Science and Technology.

MEET THE TEAM



MS. LYRIS OKOLIE

Executive Director, Corporate Communications

Ground breaking Internationally trained Brand and Marketing Communications Expert with an exemplary career in promotional strategy spanning a over 7 years.

An excellent communicator known for her Exceptional ability to execute mind breaking marketing initiatives and has a track record of excellent delivery with numerous multi-nationals within and outside Nigeria.



MS. GLORY OGU

Executive Director, Marketing

A Sales Professional with over 7 Years of sales experience that cuts across the Real Estate and Financial sectors.

She is a graduate of University of Port Harcourt with executive trainings on Project Resources Management as well as Human Resource Management.

MEET THE TEAM



BARR. AMALA UMEIKE

Non-Executive Director

AMALA is a Partner in the intellectual Property and Dispute Resolution practice group of Bridgefort Attorneys.

He is a member of the International Trade Marks Association (INTA), International Property Law Association of Nigeria (IPLAN), ANT-Counterfeiting Collaboration of Nigeria (ACC) and the IP Committee of Nigerian Bar Association-Section of Business Law.

On the policy side, AMALA was a member of the technical Committee that provided support to the Presidential Enabling Business Environment Council (PEBEC) chaired by the Vice President of Nigeria (through Enabling Business Environment Secretariat) on issues relating to ease of doing business. He served as a member of the technical Committee that reviewed the IP Laws portion of the propose Business Facilitation Bill.

He is a graduate of Law from the University of Nigeria, Nigerian Law School and holds a Master's Degree in Law from Queen Mary University of London.



MR. IHENACHO CHIJOKE

Executive Director, Trade and Acquisitions

Chijioke is an established Software developer, an SEO expert and trained Sales Man. His background in data analysis gives him a sophisticated grasp on even the most theoretical aspect of Real Estate.

He is a renowned broker that takes pride in providing candid real estate guidance to his clients. He brings with him several years of experience in sales, customer service and a commitment to work hard, listen and follow through. He provided quality service to build relationships with clients and most importantly, maintain those relationships through effective communication.

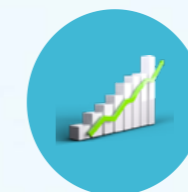
Value Proposition

Why Now?



First in the Market

Being the pioneers in this industry gives us the edge and control of the market. This gives us the advantage in cutting amazing deals (Distress acquisitions and sales)



Fast Growing Market

This is one of the fastest growing market in Nigeria. The state of the economy and the result of the Pandemic has further increased the pace at which the market is growing



Huge Return On Investment

Returns ranging from 30%- 60% can be realized from trading on distressed properties.

Why?

Distressed properties tend to trade at a substantial discounts to their real value creating an opportunity for good profit.



Value Proposition

Why Now?



E-Commerce

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PITCHING SESSION III

MANUFACTURING

1. **CHRIS ARINZE**
TODAY'S QUARRY LIMITED



TODAY'S QUARRY INDUSTRIES LTD
RC NO: 1741990

Presented by **Chris Arinze**
Executive Director/Founder

Suite 4 5th Floor, Merit House
Maitama Abuja FCT, Nigeria
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todaysquarry@gmail.com
www.tqil.ng

www.tqil.ng

Tuesday, November
16, 2021

1

DISTRESS TRADING CENTRE
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Lagos: 22B Emma Abimbola Cole Street, Lekki Phase 1, Lagos
0706 9955327





About Us:

Today's Quarry Industries Ltd (TQIL) is an indigenous registered quarry company that was established to produce and sell all types of gravels and stones to various customers in Abuja and its neighbouring states.

Quarry industries is notably a very lucrative business venture considering the massive developmental projects that are going on daily in the capital city.



Market Analysis and Target Markets



Gravels and stones- quarry related products are of:

- ▶ High Demands by estate developers, construction companies
- ▶ Abuja has serene environment for our quarry business venture
- ▶ Abuja, is the fastest developing capital city in Africa

Our Target Markets:

- ▶ Private Builders
- ▶ Building Contractors and Estate Developers
- ▶ Road Construction Companies



Forecast

- ▶ Construction
- ▶ Real Estates
- ▶ Manufacturing and
- ▶ Telecommunication

TQIL envisaged to operate on zero taxations in exchange with public-private partnership arrangements by providing community services through direct labour initiatives



Board of Directors, Investor(s) & Other Shareholders

Proposed company shareholding structure:

- ▶ Owners (45% shares)
- ▶ Investor(s) (40% shares)
- ▶ All the six area councils in Abuja operating as (FCT- PAC & TQIL Administrative Co. Ltd). (10% shares)
- ▶ Communities (5% shares)

Operational Engagement Procedures:

We will be leveraging on our Intellectual Property Ownership as our equity contribution (45% shares).

We are willing to cede 40% shares ownership to our potential investor(s),

Other stakeholders (15% shares)



Funding Required

We are seeking for:

▣ **\$1,500,000** Project Financing.

Our Estimated Budget Coverage is on:

- ❖ Equipment & Installation Financing
- ❖ Building expenses, vehicles,
- ❖ Office Equipment/Salaries and
- ❖ Working capital, etc

For further information, kindly contact us with our details below

Office Address:

Suite 4, 5th Floor, Merit House
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+ 2348035855848
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www.tqil.ng



Return on Investment

We project for revenue of **\$10,742,000**, **\$13,287,100** and **\$16,447,815** for the 1st, 2nd and 3rd year respectively.

The average net income is estimated at 25.85% of the annual revenue.

% Return on Investment is as follows:

- ▶ **1st Year - 63.3%**
- ▶ **2nd Year - 45.8%**
- ▶ **3rd Year - 37.6%**

**Thank
you**

2. DR. DAVID AHERUVOH
AJAOKUTA STEEL COMPANY LIMITED

AJAOKUTA
STEEL
COMPANY
PROJECT

by DGGC GROUP | 1958-DATE



SIR AHMADU BELLO

INTRODUCTION

1958 – The Federal Government of Nigeria initiated the idea of steel plant.
1971 – A Commission called NSDC – National Steel Development Commission was established to midwife the Birth of an Iron Ore exploration; mining and steel plant design, etc.
1973 – TYAZHPROMEXPORT (TPE) The then USSR company comprising of Ukraine, Russia, and Chez, was contacted to carry out a feasibility report on Iron and Steel Industry in Nigeria. They discovered a suitable Iron Ore deposit in commercial quantity along Kabba –Okene-Lokoja KotonKarfe axis.
1977 – Detailed Project Report (DPR) was



PRESIDENT SHEHU ALIYU SHAGARI
(1979 -- 1983)

1979 – ASCO/NIOMCO – that is ASCO (Ajaokuta Steel Company) and NIOMCO (National Iron Ore Mining Company) was established under Sec 2 of NSC decree No 60 of 1979.
1980 – The foundation stone was laid by the then President Alh. Shehu Aliyu Shagari – GCFR.
1994 – The plant by weight of equipment and steel structure was 98% technically ready in phase one as shown in the picture on the left side

OUR COMPANY

DGGC GROUP

Introduction

DGGC is a world renowned company with its presence in Nigeria represented by Dr. David AHERUVOH, as the CEO and other Directors. (Our Company Profile Attached)

Our interest in Ajaokuta Steel Company is dated back to 2015 to date. We first applied for concession of the company in 2017 with available fund from a U.S. based Company – International ABU Foundation in Nevada. (A Letter from the company in US is hereby attached)

It is worthy to note that the firm DGGC come into existence in November 2011, but the brains behind the company and the cumulative knowledge and experience of the directors dated back to 1983/84.

Therefore, the experience of the Board Members: Board Committees team leads and the Management Team has been amassed to back up the experience of DGGC.

Base on the above, a selected few of the management teams experience is hereby presented alongside the current experience from the activities of DGGC in the following pages.

DGGC Experiences And Specialization Covers The Following Areas:

1. Industrial project management which includes:

Conception of Industrial projects through feasibility studies

Setup of turnkey projects, by identifying, engineering the take off and managing such project to breakeven

Reactivation of dead and moribund companies, by injecting fresh capital and new management team to with:

DGGC Experiences And Specialization Covers The Following Areas:

2. Financing or funding Industrial projects from both local and foreign sources.

Sourcing Direct Foreign Investment from investors World-wide.

By sourcing working capital or start-up capital from our Nigeria financial market

We also match make investors for joint ventures on private companies or partnership with government on its projects by way of PPP - Public Private Partnership.

3. We also engage in Public Quotations for Companies sourcing fund through the capital market.

WHY HAVE WE COME/OUR MISSION

Our singular is to help the Federal Government of Nigeria under the able leadership of President Muhammadu Buhari realize its aspiration of seeing Ajaokuta Steel Company work for the benefit of Nigeria and Nigerians.



Our Mission

Buy, Rehabilitate, complete, commission and commercially operate the Ajaokuta Steel Plant (ASP) as presently existing.
Establish the rated production capacity of 1.3 million T/Y of steel and its byproducts as designed. If economically feasible incorporate some technological improvements to increase it to 1.8 million T/Y.

Maintain the existing facilities of the Township for ASCL's employees and plan for the future development of the Township as may be deemed necessary within the ASP Project in consultation

Our SWOT ANALYSIS

S – Strength: We have the Financial and Technical Capability as we are in discussion with TPE - TYAZHPROMEXPORT in Moscow who is ready to work with our Nigeria Technical Board headed by renowned Engineer known even in the Western World.

W – Weakness: We don't have the political power to bring Ajaokuta Steel Company to the table for us to work on. That is why we have come to the President of this great Nation who also is passionate to see the moribund company working to give us the opportunity to realized his dream for this nation.

O – Opportunities: The opportunities available to the nation as a whole is industrialization and great economic potentials that will raise the country status to become second world ranking with major Asian Tigers. (See our Justification notes in the Feasibility Studies)

T – Threat: Political interference is the key threat to this project, Pre, During and Post Acquisition of Ajaokuta Steel Company. There are going to be threats of this nature and that is why we opted for complete acquisition by Purchase.

OUR EFFORTS SO FAR

We got funding from various places from 2017 to 2019. Notable of them all is the Fund from International ABU Foundation of Nevada in USA referred above.

We presented our request to the Ministry of Steel and Mines and National Assembly at its plenary session on Steel Development in Nigeria with Ajaokuta Steel in Focus 2018. (A video Attached).

We also met with the Acting Minister of Steel and Mines in person of Mr. Bawa Buari to discuss take over to enable Ajaokuta Steel Work to enhance the economy of the country. (A video Attached)

OUR EFFORTS SO FAR

Mr. President we are aware all these did not get to your table that is why we do not take this opportunity for granted given the type of serious minded person you are. We are therefore hopeful that this our efforts will compliment your effort to see Ajaokuta Steel Company work in your tenor.

OUR REQUEST

Our Request is split into two options in order of priority:

OUTRIGHT PURCHASE:

We request that Ajaokuta Steel Company to be sold to us totally in our outright purchase bid with the promise of relieving the Federal Government of every legal challenges encumbering the company as we take up all legal challenges on both Assets and Liabilities. This would also afford the Federal Government the opportunity to earn much money to cater for other infrastructural need of the budget while the Steel company is running and employing thousands of graduates to the glory of this administration. (See the Overall Economic Benefits below)

CONCESSION:

This has been tried several times and unsuccessful because of political interference, insincerity of the concessionee and many other factors.

However, if this is the only way the government want to go on ASCO we shall be willing to cooperate.

CHALLENGES OF ASCO

Technical

95% completed, depreciating and dilapidating in the last 30 years.

Financing

It has been difficult raising a minimum of \$2 Billion for the resuscitation of the plant.

Political

Successive government have paid the lip service and used the project as a campaign tool without a political will until now.

OUR PROFERRED SOLUTIONS

Technical

We have been in discussion with TPE in Moscow, ready to work with us. We have alternative with Ukrainian Group of steel Companies ready to work with us.

Financing

As a firm of industrial financial management company, we have a network of funders ready to partner with us, to buy or take over on concession the steel plant within 180 days with sufficient funding.

Political

This project been in the front burner of Mr. President's agenda, we're optimistic he will call for our submissions with a strong political will to make Ajaokuta Steel work through US.

PROSPECT

Economic Impact analysis



EMPLOYMENT GENERATION

FINANCIAL RETURNS

TAX, PROFIT SHARING, DIVIDEND, CONVERSION FEE, ETC.

IMPACT ON CONSTRUCTION

IMPACT ON TRANSPORT DEVELOPMENT

IMPACT ON INDUSTRIAL DEVELOPMENT

REVIEW OF THE JUSTIFICATIONS



TECHNICAL HIGHLIGHTS

TECHNICAL READINESS:

We commenced discussion with several Technical Partners including TPE- Tyaz promo Export of Russian, Ukrainian Company, Chinese Companies and South Korean Company. We finally settled for TPE because of their foundation experience as the original builder of the company. We are in discussion with them up till early 2019. (Available Records are attached)



TECHNICAL HIGHLIGHTS

TECHNICAL READINESS:

- HISTORICAL MILESTONE OF STEEL PRODUCTION
- INCOMPLETE PROJECT STATUS AND PLANT PROCESS FLOW
- STRATEGIES FOR REHABILITATION AND COMPLETION
- PRODUCTS DELIVERABLES
- INTERNAL AND EXTERNAL INFRASTRUCTURES
- TOWNSHIP DEVELOPMENT

Plant Profile

INDEPENDENT PRODUCTION UNITS OF ASCO

SINTERING PLANT	COKE OVEN	AMMONIUM SULPHATE PLANT	BENZENE (BTQ) XYLENE TOLUENE PLANT	BLAST FURNACE PLANT	STEEL MAKING PLANT
BILLET PLANT	MEDIUM SECTION & STRUCTURAL MILL	LIGHT SECTION MILL	WIRE ROD MILL	ALUMINO SILICATE REFRACTORY PLANT	TARBONDED DOLOMITE REFRACTORY PLANT
LIME PLANT	GUNNING MASS SHOP	THERMAL POWER PLANT	TURBO-BLOWER PLANT	AIR SEPARATION PLANT	MECHANICAL PRODUCTS SHOP
MRS TOOL ROOM	HEAT TREATMENT & SURFACING PLANT	FORGE SHOP	STRUCTURAL FABRICATION SHOP	FOUNDRY AND PATTERN SHOP	FETTLING PLANT
BUILDING REPAIR/ PATTERN MAKING SHOP	POWER & ELECTRICAL EQUIPMENT SHOP	ROLLING STOCK REPAIR SHOP	RUBBERING SHOP	SLAG GRANULATION SHOP	CARBONIC ACID PLANT
RAIL TRANSPORT UNIT	ERECTION BASE STRUCTURAL FABRICATION SHOP	PIG IRON CASTING MACHINE	CLAY PREPARATION SHOP	LABORATORY FACILITIES	METALLURGICAL TRAINING CENTER

Plant Profile: Segmentation

There are (43) forty three independent plants/units in the complex which can operate individually. The sixteen core process plants was classified into three main categories:

Primary plants; Auxiliaries plant; and the Rolling Mills. Out of this classified sixteen units, about ten of them including all the Rolling mills can commence production immediately.

The List of the sixteen are:

- Primary: Raw material preparation plant; Coke Oven; Sinter; Blast Furnace; Steel making plant;
- Auxiliaries: Lime plant; Refractories Production; Air Separation; Power Plant; Power Facilities; Engineering Workshop; Water intake and Recycling plants.
- Rolling Mills: Light Section Mill; Wire Rod Mill; Billet Mill; Medium Section and Structural Mill.

Plant Profile: Capacity

Phase one:

1.3 Million MT/A to 1.8 Million MT/A

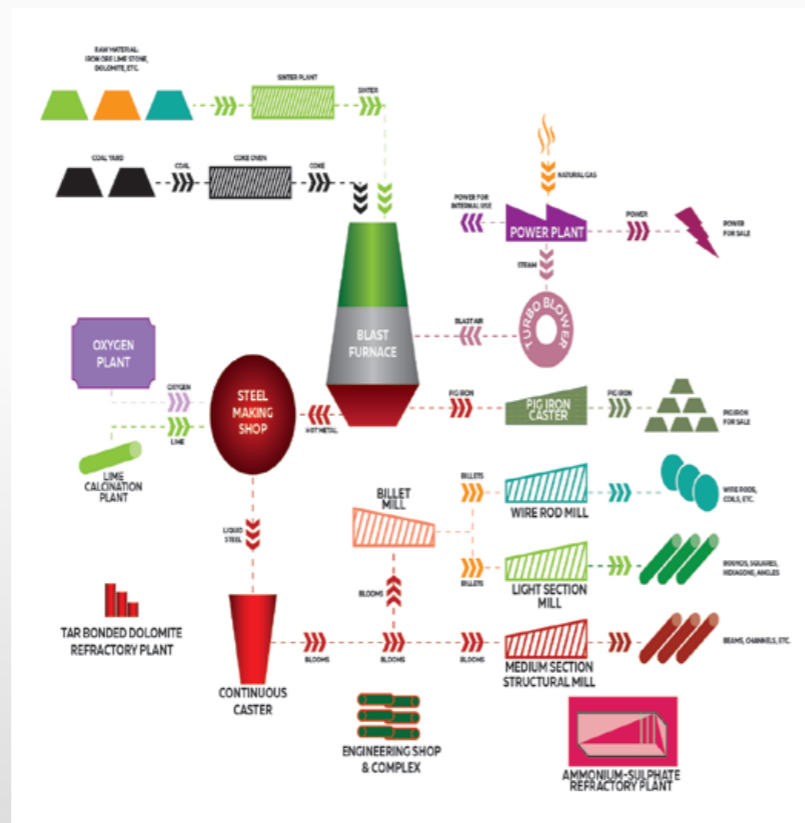
Phase two:

2.6 Million MT/A to 3.0 Million MT/A

Phase three:

5.2 Million MT/A to 6.0 Million MT/A

AJAOKUTA STEEL PLANT PROCESS FLOW CHART



FINANCIAL READINESS

As we speak, Mr. President, we have enough financial capability to buy the Steel Company and make it commence operation in the next six months. "Why then are we looking for something in Sokoto, while it is in our Shokoto" Nigerian Adage.

Once we have your approval with a letter from your office to bring in our fund, we shall provide the "Proof of Fund" in (90days) ninety days.

It has been estimated that \$1.5billion would fix ASCO, but we want to debunk it here and now, that if ASCO will fulfill a very successful accomplishment in a short period of time we need much more than that, because of several infrastructural projects like Roads, Rails and the Dredging of River Niger to Lagos or PortHarcourt for the transportation of both Equipment and Finished goods. Our Estimates on all these Mr. President is nothing short of \$8billion.

OPENING - SOURCES AND APPLICATIONS OF FUND ON CONCESSION

DETAIL	N'B	N'B
FOREIGN DIRECT INVESTMENT (\$1/N420)		3,360
COST OF ACQUISITION/PURCHASE	420	
TOTAL RESUSCITATION COST	630	
COMMERCIALISED RAILS	210	
CRITICAL MINES SITE	420	
ADOGO AIRPORT EXPANSION	420	
DEEP SEA PORT DEVELOPMENT	630	
COMMERCIALISED ROAD NETWORK	420	
CONTINGENCIES	210	
TOTAL APPLICATION		3,360

OPENING - SOURCES AND APPLICATIONS OF FUND ON PURCHASE

DETAIL	\$'M	\$'M
FOREIGN DIRECT INVESTMENT		8,000
COST OF ACQUISITION/PURCHASE	1,000	
TOTAL RESUSCITATION COST	1,500	
COMMERCIALISED RAILS	500	
CRITICAL MINES SITE	1,000	
ADOGO AIRPORT EXPANSION	1,000	
DEEP SEA PORT DEVELOPMENT	1,500	
COMMERCIALISED ROAD NETWORK	1,000	
CONTINGENCIES	500	
TOTAL APPLICATION		8,000

NOTES ON SOURCE AND APPLICATIONS OF FUND

ASCO is the centre piece while other projects are ancillaries

The five (5) critical mine sites like Iron Ore, Dolomite, Clay, Bauxite and Coal are going to be operated independently on commercial basis.

The deep Seaport in Lokoja and the Adogo Airport will also be commercialized as soon as they are completed.

The feasibility report and Technical details of all these other projects will be carried out to determine long term viability.

The complete feasibility studies on Ajaokuta Steel Company has been carried out and its summarized cashflow statement are as shown in this presentation

TWENTY YEARS CASH FLOW PROJECTIONS (\$)

AJAOKUTA STEEL COMPANY PROJECT																		
FIFTEEN YEARS CASHFLOW STATEMENT																		
YEARS OF OCCURRENCE		2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	TOTAL
YEARS OF OPERATION		0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	
PRODUCTION CAPACITY			37%	78%	90%	90%	90%	90%	90%	90%	90%	90%	90%	90%	90%	90%	90%	
CASH IN-FLOW - US DOLLAR VALUE	SCH	US\$m	US\$m	US\$m	US\$m	US\$m	US\$m	US\$m	US\$m	US\$m	US\$m	US\$m	US\$m	US\$m	US\$m	US\$m	US\$m	
INITIAL INVESTMENT LOAN	1	1,075	75	1,680	-	-	-	-	-	-	-	-	-	-	-	-	-	1,250
MAIN SALES/INCOME	2	-	157	330	382	382	382	382	382	382	382	382	382	382	382	382	382	5,451
OTHER ANCILLIARY INDUSTRIES INCOME	3	-	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	893
TOTAL INFLOW		1,075	232	490	441	441	441	441	441	441	441	441	441	441	441	441	441	7,534
CASH OUT-FLOW																		
COST OF COMPLETION	4	417																417
INFRASTRUCTURES	5	208																208
REHABILITATION COST	6	450	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	450
RAW MATERIALS AND CONSUMABLES	7	-	75	100	-	-	-	-	-	-	-	-	-	-	-	-	-	175
DEPTS. OPERATIONAL COST	8	-	70	149	171	171	171	171	171	171	171	171	171	171	171	171	171	2,448
INITIAL COST OF FUNDS	9	42																42
MARKETING COST	10		25	25	25	25	25	25	25	25	25	25	25	25	25	25	25	375
INVESTMENT RECOVERY	11							125	125	125	125	125	125	125	125	125	125	1,250
ADMINISTRATIVE COST	12		12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	179
TAX (E.G) VAT	13							22	22	22	22	22	22	22	22	22	22	221
OTHER OVERHEAD COST	14	-	52	52	52	52	52	52	52	52	52	52	52	52	52	52	52	773
TOTAL CASH OUTFLOW		1,117	234	337	260	260	260	407	407	407	407	407	407	407	407	407	407	6,538
YEARLY NET CASHFLOW		(42)	(2)	153	181	181	181	34	34	34	34	34	34	34	34	34	34	997
CUMMULATIVE NET CASH INFLOW		(42)	(43)	109	290	472	653	688	722	756	791	825	859	894	928	962	997	

TWENTY YEARS CASH FLOW PROJECTIONS (₦)

AJAOKUTA STEEL COMPANY PROJECT																		
FIFTEEN YEARS CASHFLOW STATEMENT																		
YEARS OF OCCURRENCE		2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	TOTAL
YEARS OF OPERATION		0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	
PRODUCTION CAPACITY			37%	78%	90%	90%	90%	90%	90%	90%	90%	90%	90%	90%	90%	90%	90%	
CASH IN-FLOW - NAIRA VALUE	SCH	N'm	N'm	N'm	N'm	N'm	N'm	N'm	N'm	N'm	N'm	N'm	N'm	N'm	N'm	N'm	N'm	
INITIAL INVESTMENT LOAN	1	451,500	31,500	42,000	-	-	-	-	-	-	-	-	-	-	-	-	-	525,000
MAIN SALES/INCOME	2	-	65,996	138,657	160,357	160,357	160,357	160,357	160,357	160,357	160,357	160,357	160,357	160,357	160,357	160,357	160,357	2,289,294
OTHER ANCILLIARY INDUSTRIES INCOME	3	-	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	375,000
TOTAL INFLOW		451,500	97,496	205,657	185,357	185,357	185,357	185,357	185,357	185,357	185,357	185,357	185,357	185,357	185,357	185,357	185,357	3,164,294
CASH OUT-FLOW																		
COST OF COMPLETION	4	175,000																175,000
INFRASTRUCTURES	5	87,500																87,500
REHABILITATION COST	6	189,000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	189,000
RAW MATERIALS AND CONSUMABLES	7	-	31,500	42,000	-	-	-	-	-	-	-	-	-	-	-	-	-	73,500
DEPTS. OPERATIONAL COST	8	-	29,608	62,417	72,020	72,020	72,020	72,020	72,020	72,020	72,020	72,020	72,020	72,020	72,020	72,020	72,020	1,028,285
INITIAL COST OF FUNDS	9	17,500																17,500
MARKETING COST	10		10,500	10,500	10,500	10,500	10,500	10,500	10,500	10,500	10,500	10,500	10,500	10,500	10,500	10,500	10,500	157,500
INVESTMENT RECOVERY	11							52,500	52,500	52,500	52,500	52,500	52,500	52,500	52,500	52,500	52,500	525,000
ADMINISTRATIVE COST	12		5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	65,000
TAX (E.G) VAT	13							9,265	9,265	9,265	9,265	9,265	9,265	9,265	9,265	9,265	9,265	92,650
OTHER OVERHEAD COST	14	-	21,655	21,655	21,655	21,655	21,655	21,655	21,655	21,655	21,655	21,655	21,655	21,655	21,655	21,655	21,655	324,825
TOTAL CASH OUTFLOW		469,000	98,263	141,572	109,175	109,175	109,175	170,940	170,940	170,940	170,940	170,940	170,940	170,940	170,940	170,940	170,940	2,735,760
YEARLY NET CASHFLOW		-17,500	-767	64,085	76,182	76,182	76,182	14,417	14,417	14,417	14,417	14,417	14,417	14,417	14,417	14,417	14,417	418,534
CUMMULATIVE NET CASHFLOW		-17,500	-18,267	45,818	122,000	198,182	274,364	288,781	303,198	317,615	332,032	346,449	360,866	375,283	389,700	404,117	418,534	

OUR MANAGEMENT TEAM

The quality of the heads of our management team:

Technical Team

Financial Team

Administrative Management
Team



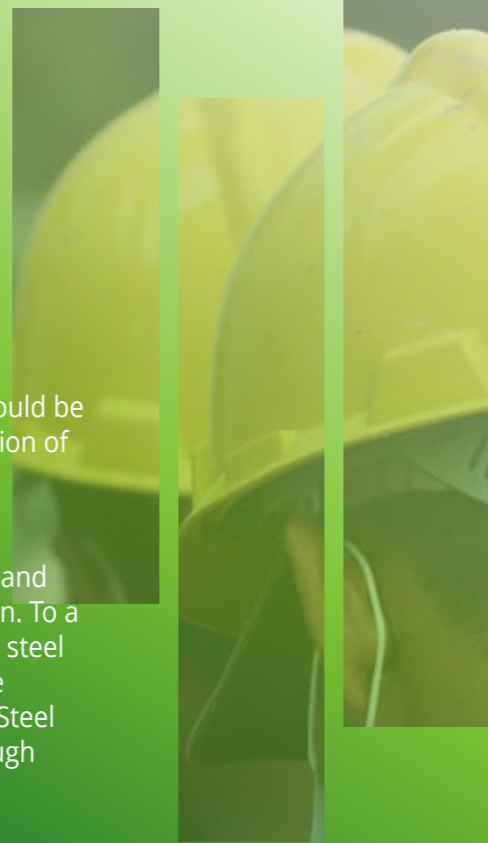
MANPOWER REQUIREMENT

FOREIGN EXPERTS:

Foreign experts from, Russia, Ukraine, India, European Union etc would be required during the period of rehabilitation, completion and operation of the steel plant. About 400 experts at peak period.

LOCAL MANPOWER:

10,000 Direct Technical staff and 500,000 Indirect staff (Technicians and Craftsmen) will be required to start and sustain ASCO from inception. To a large extent, trained staff that earlier constructed and operated the steel plant have become an endangered species as many have exited the services. To achieve a sustainable commissioning and operation of Steel Plant therefore makes it mandatory to beef up the work force through recruitment and training.



MANPOWER DEVELOPMENT

Additional Staff will be recruited and trained through locally in-plant hands-on-the-job training programs at the Metallurgical Training Center Ajaokuta (MTC). The center has been designed and equipped to train over 3000 trainees per annum.

The technical assistants shall be utilized in the training in conjunction with available local manpower in the MTC for the execution of the training programme.

Some critical training positions would however be undertaken in operational steel plants abroad for short durations so that staff in such positions can have the feel of operational steel plants.



PARTNERS

FGN/MMSD — Facilitators and Monitoring till full payment

DGGC — wholistic Management, logistics, sourcing of raw materials and dispatch of finished products.

ASCL — Steel Plant Operation;

TPE — To identify balance of Steel Plant equipment, re-supply & erect; carry out reactivation & completion of steel plant;

TPE/Steel Authority of India Limited (SAIL) — Technical Assistants to the Operators

MECON — Project consultant; to handle Project Management and Technical Services (PMTS) of the project.

Agencies for supply of various steel raw materials

CIVIL CONTRACTORS - Bilfinger + Berger to partner for completion of outstanding civil works and roads

RAIL CONSTRUCTION AND MANAGEMENT - Reputable Companies from European Union e.g. Julius Berger, Dano Rail (Grupo Danobat), Euro-rail etc

Financial Partner

STAKEHOLDERS

FGN/MMSD: Federal Government of Nigeria through the Ministry of Mines and Steel Development

ICRC/BPE: Infrastructure Concessioning and Regulatory Commission / Bureau of Public Procurement

ASCL: Ajaokuta Steel Company Limited

NSE: Nigerian Society of Engineers

NMS: Nigerian Metallurgical Society

AISA: African Iron and Steel Association

ISSAN: Iron and Steel Senior Staff Association of Nigeria

SEWUN: Steel and Engineering Workers Union of Nigeria

MINING ASSOCIATION

ASSOCIATED COMMUNITIES

ECONOMIC JUSTIFICATIONS FOR THE PROJECT

There is no need to bother the executives with why we should do this, because we believed they know better than us; however to refresh their memory with a few economic, financial and other justifications for this project, we summarized some points as justification / reasons why ASCO must work.

ECONOMIC JUSTIFICATIONS FOR THE PROJECT

1. FORWARD LINKAGE EFFECT

The take-off of Ajaokuta Steel Company Ltd will create a forward linkage effect on the following companies:

- Aladja Steel Rolling Mill
- Jos steel Rolling Mill
- Katsina Steel Rolling Mill
- Oshogbo Steel Rolling Mill and
- Many other Rolling Mills would spring up

ECONOMIC JUSTIFICATIONS FOR THE PROJECT

2. Backward Linkage Effects:

National Iron Ore Mining Coy; Itakpe (The Major Source of Raw Material)

Jakura Limestone Mining Company (for the supply of Limestone)

Ijebu Clay Company (to be established to supply clay requirement)

Enugu Coal Mining Coy (to be revamped to supply the required coal)

Dolomite Company (to be established to supply Dolomite required)

OVERALL ECONOMIC BENEFITS:

3. Construction Cost will be reduced by 30% nationally.
4. There would be no financial cost to the Federal Government of Nigeria or its people at all.
5. It will create a major alternative source of Foreign Exchange earning especially within the immediate West African Neighboring Countries.
6. The Federal Government would earn a huge sum of money as sales proceed that would reduce the loan burden and also finance a chunk of the annual budget of the country.
7. The State and the Federal Government will generate over N20billion annually from ASCO in the form of various taxes on product and people

OVERALL ECONOMIC BENEFITS:

8. It will create well over 500,000 graduate employment opportunities in year one in the industries as a whole. Consequently about 2.5million Nigerians would be lifted out of poverty in year one.
9. The Steel company is capable of generating over 100MW of Electricity that can meet the supply of four neighboring States energy need
10. With Ajaokuta Steel Company, the industrialization of the country that will take us from import dependent to self-sustainability cannot be over emphasized.

OTHER JUSTIFICATIONS

1. The TTP ITBS - Power Plant would contribute to the National Grid for Electricity Supply.
2. At the Long Run the project will spring up over one thousand (1000) Steel Related Industries.
3. At the commencement of the second phase; all flat sheet related products would be produced with ease in Nigeria e.g. Cars; Refrigerators, Steel Sheets etc.
4. The Lingering arbitrations with various communities would be resolved
5. Rail Project becomes easy to achieve with ultimate possible positive effect on transportation.
6. There would be an introduction of Arc Furnace which in turn, introduces new technology and provide alternative to the existing Blast Furnace.

THE PROCESS OF ECONOMIC CHANGE

The present state of the Nigerian economy THAT DEARLY NEEDED THE RESUSCITATION OF AJAOKUTA STEEL AS A MEANS OF DIVERSIFICATION ARE:

Presently Nigeria is a mono-cultured Economy

In the next four years, Nigeria would become an Agricultural economy. If ASCO is resuscitated, Agricultural machine would be produced locally.

In the next five years Nigeria would grow into industrial economy if ASCO is revived.

We therefore need political leaders like our present President that cherished the impact of Ajaokuta Steel Company to give it a life.

CONCLUSION

Mr. President, let no one deceive you, if ASCO project commences today, it would not break even until the next fifteen years. Therefore, if money is borrowed for this project, it will continue to accumulate interest and eat into yearly budget.

It is therefore recommended for an outright sales while the nation derive the benefit of being in operation with huge employments and better liquidity for the country.

However because of other benefits and impact in the economy, we are willing to do it and wait patiently to realize our investment on the very long run..

We hereby thank Mr. President for the Will he has shown since his assumption of office and we want to assure you today sir, that with your approval we shall move in the Fund between 90 days to 180 days to start, if the process of Sales would be expedited by the relevant ministries.

Thank you

MR PRESIDENT

FOR YOUR AUDIENCE

3. YEJIDE EROGBOGBO ERES BELLA INVESTMENT LIMITED

EresBella
ORGANICS

INVESTOR PITCH DECK

November 2021



OUR STORY

While schooling abroad, our founder tried to find an effective skincare product that could help manage her acne and hyperpigmentation after an adverse reaction to the water in the country she was residing in.

She tried many products however none restored her skin to it's desired condition.



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WHY NATURAL

She discovered the reason her skin issues never went away was because the products she had been using were not made with the African skin in mind and some contained steroids and other harmful chemicals.

According to a report by EWG: people are exposed to at least 175 chemicals a year, some which are not safe for long term use.

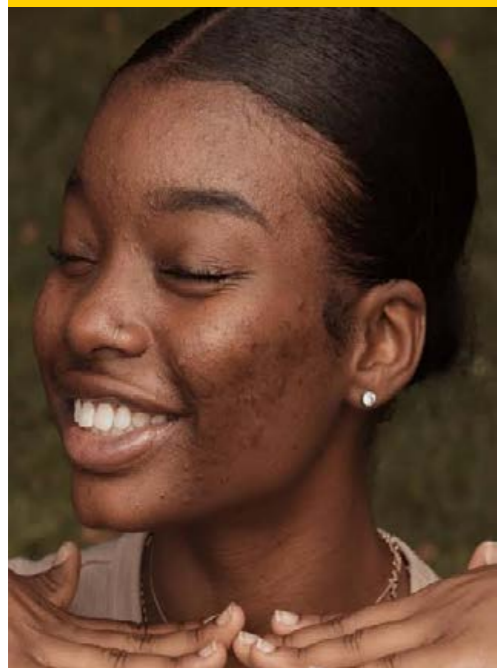


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Problem 1

Lack of variations in products for the African beauty market

Problem 2

Inconsistency in quality of African beauty products

Problem 3

Absence of Ingredient transparency

TAKING MATTERS INTO OUR HANDS

- Over the years Eres Bella organics prioritising skin health has created trusted products to manage common skin conditions ranging from acne, eczema, hyperpigmentation etc.

- Eres Bella Organics has continued to research and plans to create cutting edge and innovative products for the melanated beauty market.



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Solution 1

Educate target market on benefits of using products formulated with less toxic chemicals.

Solution 2

Usage of ingredients sourced locally and proven over the years to be beneficial to the skin.

Solution 3

Create products that are not complicated to use and can fit easily into any skincare routine.



The Team

YEJIDE EROGBOGBO
CEO/Product Development Lead

SEUN ADESOYE
Administrative Assistant/Social Media Manager

SEUN OYENUBI
Production Assistant

DANIEL UMOREN
Dispatch Rider

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Our Products

Natural - Safe - Effective

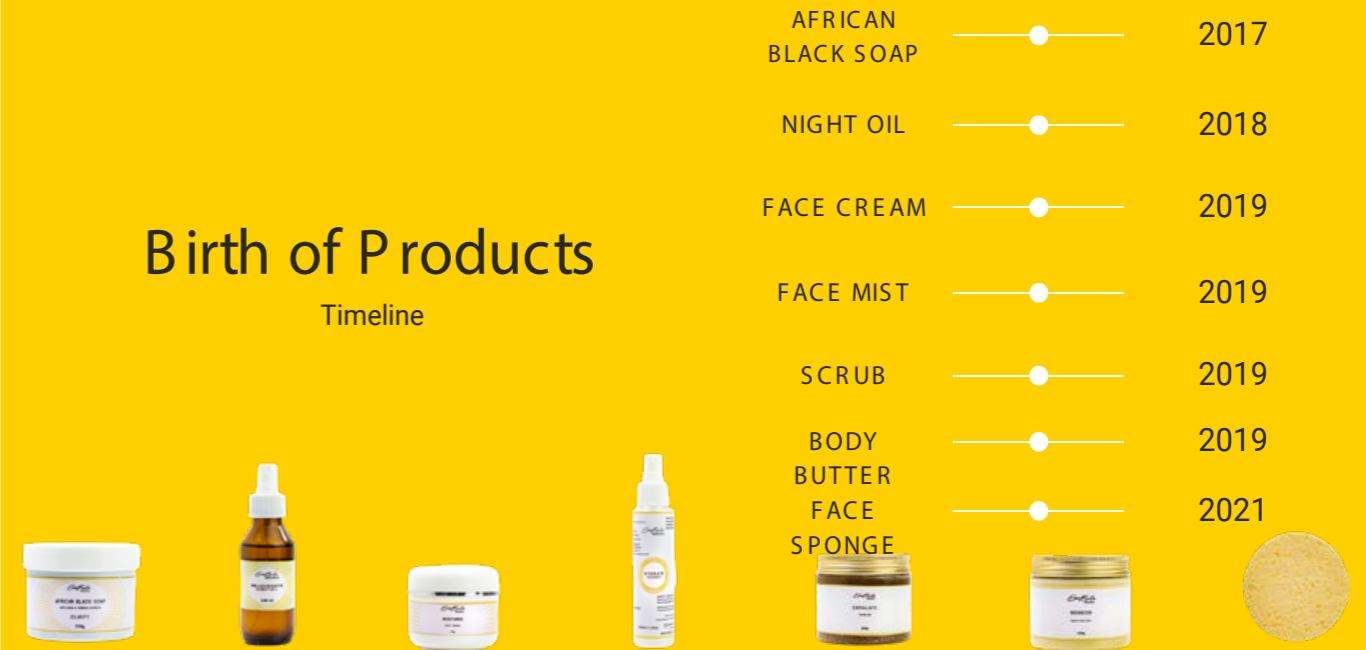


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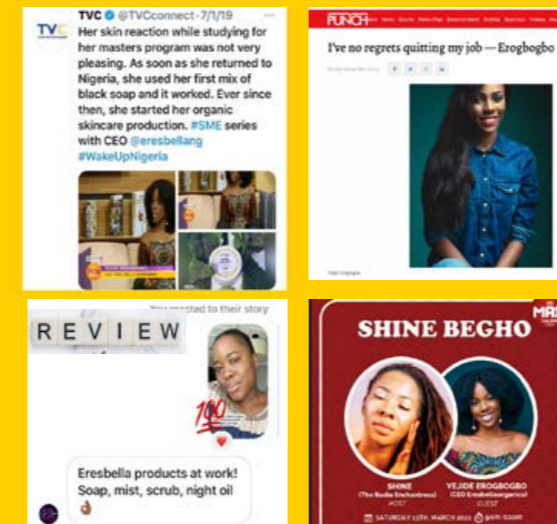
Birth of Products

Timeline



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Product Launch

Product was launched to the market in June 2017.

Product Validation

- 5 star product reviews on the website
- Credible customer reviews on social media

Brand Loyalty

- 25% customer return rate
- Organic social media mentions from customers, influencers, and press on instagram and have generated almost 2m potential impressions in the past year.

Press Traction

- 24 interviews and press mentions across key media outlets: Tvc Continental, Leading Ladies Africa, Punch Newspaper, Miss Nigeria TV, Max Fm among others

TRACTION

We launched in June 2017 and achieved four objectives.

WHY NOW

Reason 1

Hiring key managers

Reason 2

Need for Increase in production capacity

Reason 3

Market Expansion



Total Available Market

- 200+ MILLION
Total Available Market (TAM)
- 100+ MILLION
Serviceable Available Market (SAM)
- 10.6M
Serviceable Obtainable Market (SOM)



Competitive Advantages



INGREDIENT TRANSPARENCY

Origins of ingredients used and the practices used to obtain them are public information.

PRODUCT EFFECTIVENESS

76% of customers have given positive reviews on products and services.

CUSTOMER RETENTION

25% customer retention rate.

SUPPLIER LOYALTY

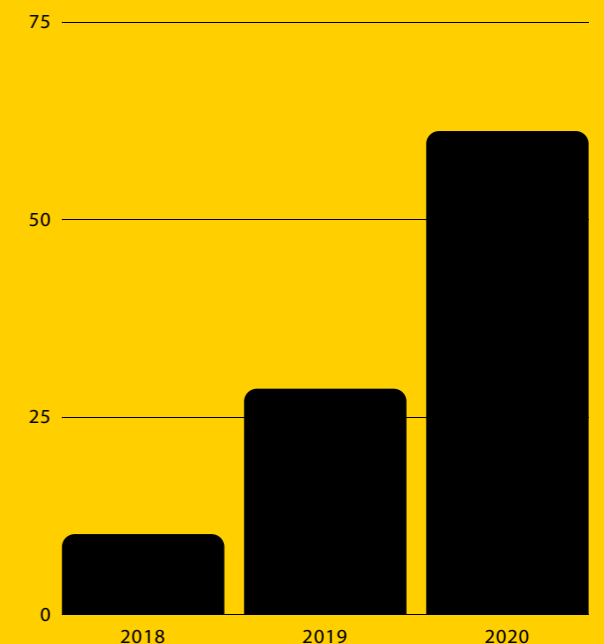
Raw materials used in creating the products have been sourced from the same top reliable industry suppliers since inception of the brand.

CERTIFICATION

All products are in accordance with NAFDAC.

Growth

- 113% growth in revenue between 2019 and 2020.
- Due to additions to the product line and product innovation.





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FUTURE ROADMAP

Additional Product Lines and Optimise Inventory

- Increase production capacity in Nigeria to meet demand and gain market share by purchasing additional machines and increasing work force
- Introduce separate beauty brands under Eres Bella eg hair care line, mens line, baby products line, premium line, gift box line etc

Growth

- Increase brand value, and strength through strategic partnerships with clients, stakeholders and influencers that align with the values of the brand.
- Improved distribution channels

Partnerships

- Access store shelves in African Mini/Beauty Marts, Barber Shops, Beauty Shops and increasing our product manager network.
- Leveraging e-commerce (shopify,) stores for direct to customer channels.
- Strategic influencer marketing on Tik-Tok and Instagram

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Use of Funds

- N4m for purchase of additional machines.
- N3m for purchase of raw materials and running capital.
- N2m for Employment of contract staff to help manage the machines, help with inventory and increase production for 3 years.
- N1m for expansion of factory space.
- Create and Negotiate Distribution channels to fuel expansion increase production capacity in Nigeria as well as the African Market.
- Access the International skincare market in Europe (France, United Kingdom) and North America (Canada & USA), to leverage the demand and purchasing power.
- Development of new products to add to our range.
- Online publicity

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Return on Investment

- Eres Bella Organics currently has a year on year growth rate of 113%, which we expect to increase.
- Our offer is 20% of annual profit for 4 years
- After investment in Year 1, we will commit to paying 20% of profit from year 2, 3, 4, and 5 into a pool that investors will all share.

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CONTACT US

08080143609

hello@eresbellaorganics.com

www.eresbellaorganics.com



4. DR. DAMINABO OKO-JAJA
ADPACK MANAGEMENT

THE OFFICIAL INTRODUCTION
OF
ADPACK MANAGEMENT LIMITED



FORWARD
CELEBRATING 35 YEARS OF GREAT IMPACT IN INDUSTRIAL & SME SECTOR
SINCE 1986

PRESENTED BY:
DR. (DCN.) E. D. OKO-JAJA, FIMD, JP
PRINCIPAL CONSULTANT, ADPACK GROUP



ADPACK MANAGEMENT LIMITED

Brief History

We started practice at Onitsha In 1986 as SME consultants specializing in the establishment and management of small-scale Industries, company reorganization and restructuring, installation of accounting systems, project management, monitoring and supervision.

In 1992, the company was incorporated to properly position it as a leader in the field and to effectively address emerging challenges. The company relocated to Port Harcourt, Rivers State in 1997 due to an arrangement with the Rivers State Government who needed our services.

We render services across the entire South East and South-South. We have been active participants in all government reforms with respect to SME sector right from our inception till date.

VISION

To create Wealth and ensure sustenance through effective assistance to operators of small and medium enterprise by re-inventing in them sense of resilient attitude of success in troubled industrial economy.

MISSION

To be a leading small medium enterprise and fund management organization where operators of small medium enterprise and entrepreneurs are inspired to win.



DR. (Dcn)
E. D. OKO-JAJA DBA, FIMD, JP
PRINCIPAL CONSULTANT ADPACK GROUP

WHAT WE DO

In today's environment, small and medium sized businesses need every conceivable advantage to stay competitive. Many small and medium sized businesses (SME) are limited in their ability to receive comprehensive management and strategic consulting services, many large enterprises are able to obtain.

Adpack Management Limited was established to provide consulting solutions to the many challenges small and medium sized businesses deal with as they manage their daily operations and growth initiatives to optimize business performance and profitability.

We provide exceptional management and strategic consulting services to small and medium sized businesses with over 25 years of cumulative experience in a wide range of industries, our team work to ensure performance and increase profitability. Our services encompass all areas of business including:

- Business Development and strategy
- Marketing Analysis
- S.M.E. Turnkey projects
- Cost Reduction Analysis
- Restructuring and Reorganization

In addition, we provide our clients with objective, experienced advice to help them increase revenue, reduce cost, manage growth, and work through period of change. Our success is measured by helping our clients successfully manage and build their businesses, while ensuring a return on their investment for the services we provide.

How do we do this?

Our emphasis is on developing a strong partnership with our SME business clients. We believe building a relationship with our clients enables us to better understand their business and the challenges they face. By understanding our client's business and their challenges, we are able to provide customized innovative consulting solutions to the issues our clients face, such matters like funding, machinery and equipment as well as technical inputs. We also work with the public sector in developing projects that empowers our local communities and create employment in the real sector of the economy.

PROJECT / CLIENTS

S/N	NAME OF CLIENTS	PRODUCTS	LOCATION ADDRESS	TOWN
1.	B.C ITEGBO & ASSOCIATES LTD	EXERCISE BOOKS	ATANI ROAD	ONITSHA
2.	MARIA INDUSTRIES (NIG) LTD	FOAM MATTRESS	NKPOR	NKPOR
3.	MACO CHEMICALS IND LTD	PAINTS	UMUOJI ROAD	NKPOR
4.	OBIKE INDUSTRIES LTD	CHEMICALS	OWERRI ROAD	ONITSHA
5.	ANAEGESONS INDUSTRIES LTD	TABLE WINE	ENUGU/OSHA EXPRESSWAY	ONITSHA
6.	SURLIA CHEMICALS IND LTD	PAINTS	OLD AKWA ROAD	NKPOR
7.	CHIMAX INDUSTRIES LTD	FOAM	NKPOR	NKPOR
8.	NIGER STANDARD INDUSTRIES LTD	PAINTS	NKPOR	ONITSHA
9.	ONALUMCO LTD	ALUMINUM POTS	WOLIWO AREA	NKPOR
10.	EDLEASEKA INVESTMENT LTD	HEAD PANS ETC.	OBOSI ROAD	NKPOR
11.	NIGER PAPER INDUSTRIES	TOILET ROLLS	HEAD BRIDGE	ONITSHA
12.	CITY BISCUITS MANUFACTURING CO. LTD	BISCUITS	OWERRI ROAD	ONITSHA
13.	SEE BEST PHAMACEUTICALS LTD	DRUGS	UMUOJI	NKPOR
14.	MANDAS PAINTS IND LTD	PAINTS	ATANIROAD	ONITSHA
15.	IFEANYICHUKWU IND & COMM SER LTD	TRANSPORT	NKPOR	NKPOR
16.	NO -JOE TRANSVANITY LTD	TRANSPORT	OWERRI ROAD	ONITSHA
17.	QUALITY COLOUR LAB LTD	PICTURES	ENUGU /OSHA EXPRESSWAY	ONITSHA
18.	ELF PETROLEUM	MICRO PROCESSING MILLS	OLD AWKA RD	NKPOR
19.	MINISTRY OF ECONOMIC EMPOWERMENT	VARRIOUS COTTAGE PROJ	NKPOR	NKPOR
20.	SPDC	MICRO INDEX TRIANING ON SME PROGRAMME	OBOSI ROAD HEAD BRIDGE	NKPOR
21.	IITA	FLOOR MILLS	OWERRI ROAD	ONITSHA
22.	BAYEL PHAMACEUTICAL INDUSTRIES LTD	PARACEUTAMOL PRODUCTS	UMUOJI ROAD	ONITSHA NKPOR
23.	NDDC	SMEs		

SOURCE OF FUNDS

LOCAL AND INTERNATIONAL FUNDS FOR SME DEVELOPMENT

PAST FUNDING PROJECTS

S/N	NAME OF COMPANY	PROJECTS	NAME OF BANK	PROJECT LOCATION
1.	ASH MERLIN LTD	SCHOOL	FIDELITY	PORTHARCOURT
2.	QUEENSLAND ACADEMY LTD	SCHOOL	FIDELITY	LAGOS
3.	GRACELAND ACADEMY LTD	SCHOOL	UNION BANK	UYO
4.	FLAKY FOODS LTD	FOODS	UNION BANK	IKOT EKPENE
5.	A.A MGBOWU LTD	FOODS	UNION BANK	ABA
6.	IDABLENSIK HOTELS LTD	HOTEL	UNION BANK	UYO
7.	SADAFORD MANAGEMENT LTD	WATER NYLON	UNION BANK	PORTHARCOURT
8.	THE PROMISE	FAST FOOD	UNION BANK	PORTHARCOURT
9.	HEEPEN GLOBAL	SCHOOL	UNION BANK	YENAGOA
10.	EMERALD NIGERIA LTD	BLOCK MOULDING	UNION BANK	UYO
11.	EWAMAYA NIG LTD	BOTLE WATER	OCEANIC BANK	YENAGOA
12.	FARFLEX LTD	NYLON MANUF	UNION BANK	IKOT EKPENE
13.	BOND OF PEACE PLASTIC	NYLON MANUF	FIRST BANK	ABA
14.	SAFETECH GLOBAL SERVICES LTD	FARM PROJECT	UNION BANK	UYO
15.	BONA BROWN VENTURES LTD	FAST FOOD	UNION BANK	EKET
16.	EUROHASON NIG LTD	TRANSPORT	URBAN DEV. BANK	MGBIDI
17.	OFRA & DOVAN NIG LTD	TRANSPORT	URBAN DEV. BANK	PORTHARCOURT
18.	INTER U& I CO. LTD	SOAP MANUF	UNION BANK	ABA
19.	NICO SECONDARY SCHOOL	SCHOOL	UNION BANK	CALABAR
20.	ENOPHID ENTERPRISES	TRADING	BOI	PORTHARCOURT
21.	GAMUT GREEN LTD	TRANSPORT	URBAN DEV. BANK	ASABA

**USD 120 MILLION STARPROJECT:
Glass Industry To Be Sited InThe
Niger Delta Region**

OUR TEAM

PST. DR. AMB. (MRS) PAULINE OKO-JAJA
EXECUTIVE DIRECTOR ADMIN. ADPACK GROUP



PRINCE AMB. KALADA OKO-JAJA
DIRECTOR, RESEARCH & DEVELOPMENT



ADM. JOE THOMAS
TECHNICAL PARTNER



MRS. EDNA EYETUOMA
FINANCE CONTROLLER



DR. I. B. UKOH
TECHNICAL ASST. ENVIRONMENT



MR. ERNEST NDU
TECHNICAL ASST. LOGISTICS



PST. AKI GUIDEME NYEME
TECHNICAL ASST. HOUSING



MS. PEARL OKO-JAJA
HOD EDUCATION UNIT





WHAT WE KNOW HOW TO DO BEST

- SME Development Consultants
- Training Services
- Company restructuring/
- Reorganization Funding
- Project Feasibility / Reappraisal report

APPOINTMENTS / ACHIEVEMENTS

- Established/managed over 21 industries in Anambra State
- Appointed consultant to Rivers State Government on SME Projects
- Appointed Consultant to SPDC on SME/Micro credits
- Appointed Consultant to EIF (Total) on SME Projects
- Appointed Consultant to Tu-E capital & keloben collateral Berhad
- Appointed consultant to NDDC on industrial development/funding
- Associate consultant to CBN on SME Programme
- BDS to APDF/World bank SME Programme
- Associate consultant to Union Bank Uyo Zone on SME Project
- BDS to APDF/World bank SME group
- Zonal president Nigeria Association of small & medium enterprise (NASME) South-South Zone
- Fellow of chartered institute of industrial management
- HAVEN INTERNATIONAL SCHOOL; ONTARIO, CANADA
- Member Rivers State Investment Forum
- Council Member NASME
- Council Member NASSI Tec Forum
- South South Coord. IFIMD

OTHER APPOINTMENT

- Group General Manager, Dozzy Group of Companies

AVAILABLE FUNDS

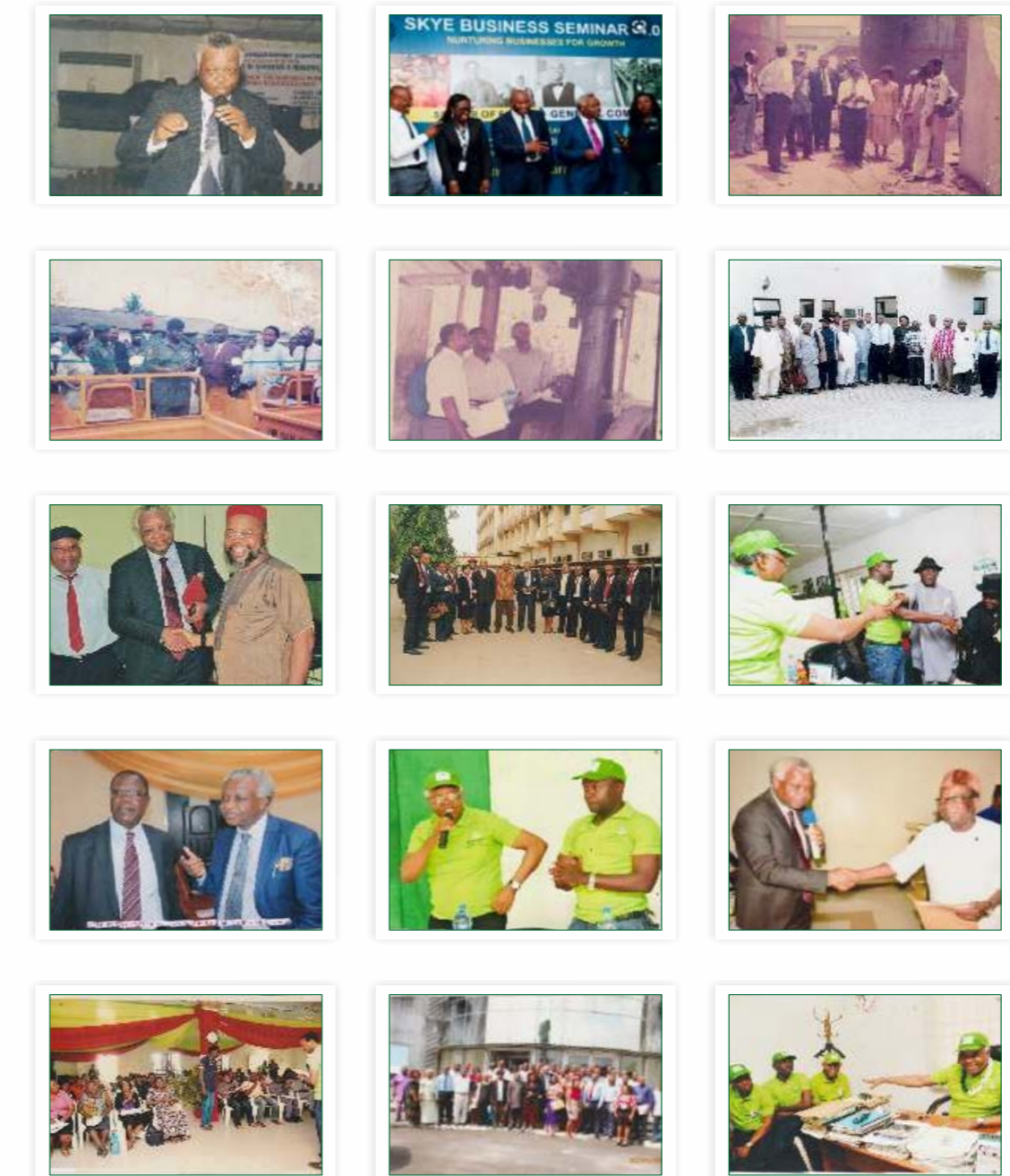
- NASME / Adpack Mgt.
- CBN SME funds BOI
- Development TU-E
- Capital Berhad
- Project Transformation Fund
- Energy, Education, Agro Allied, Hotel & Tourism

ON APPOINTMENTS

- BDS Provider (IFC, World Bank) SME Group.



Project Photos



ADPACK MANAGEMENT LIMITED

Development Services & Trainings



ADPACK MANAGEMENT LIMITED

WE ARE HERE TO SERVE YOU

Please feel free to reach us on
+234 (0) 803 340 1429 or 706 7380 810

Email us:
adpackmgtconsults@yahoo.com

OFFICE ADDRESS:
Adpack Suit
Homat House
Trans-Woji/Elelenwo Road,
Port Harcourt, Rivers Stae



Many thanks to Nigerian in diaspora commission (NIDCOM) & Nigeria Diaspora Summit Initiative (NDSI), organizers of this event, the 3rd Nigeria Diaspora Investment Summit (NDIS)



FIRST PLENARY SESSION

WELCOME REMARKS

SUMMIT COORDINATOR, **DR. MS. BADEWA ADEJUGBE-WILLIAMS**

PROTOCOLS

I am both honoured and delighted to welcome you all to the fourth edition of the Nigeria Diaspora Investment Summit, a private sector initiative of the non-profit voluntary sector Nigeria Diaspora Summit Initiative (NDSI), backed and enabled by the government through the Nigerians in Diaspora Commission (NiDCOM). The Summit, which was inaugurated in the year 2018 and mandated to be held annually based on its potential, has over the years been pivotal in attracting foreign Diaspora investment into the country, particularly from the Diaspora.

Someone once said if you don't blow your own horn, someone else will use it as a spittoon. On this basis, we don't mind tooting our own horn to declare that we are immensely pleased of our achievements in providing a platform for the Diaspora to give back home by investing in local businesses in the country.

Ladies and gentlemen, over the years, businesses ranging from start-ups such as Binary Hillstech, an integrated start-up ecosystem for tech entrepreneurs, to large associations like the Nigeria Medical Association (NMA) have taken advantage of the summit's networking opportunities to expand their businesses and activities. As a result of the new networks made and ideas exchanged during the Summit, several participants have been inspired to start their own business while some have based on the insights gathered from the summit tripled their investment in the country. These success stories really buttress the fact that the NDIS is one of the surest platforms for attracting Diaspora investment into local businesses in the country and also one of the vital catalysts that spurs new business start-ups in Nigeria.

In our journey to the full and effective attraction of foreign Diaspora investment into the country, this fourth edition of the Summit was organized with the theme "Diaspora Partnership and Linkages for Post-Covid Economic Growth". The theme of this summit is consequent on the reality of the indispensable role of the Diaspora in the government's effort to reposition the country's economy, most especially during this post-Covid era.

At this junction, I need to commend the Federal Government of Nigeria for their effort in making doing business in Nigeria easy and the unprecedented support provided for the small business sector in Nigeria. As we may all know, small and medium enterprises (SMEs) constitute an important role in the economic development of any given country and contribute considerably to economic development by creating new jobs, providing investment opportunities, and forming the economic capital and potential required for sustainable economic growth. On this note, in order for us to achieve rapid economic growth, especially during the Post Covid -19 era in Nigeria, there is a need to aggressively support and invest in SMEs in the country.

Ladies and gentlemen, there are a great number of well-trained, resourceful, and talented Nigerians in the Diaspora who are in various business sectors, including healthcare, real-estate, and agribusiness, just to mention a few, who have made a mark in their various fields and have over the years demonstrated their

strong desire to give back and help in developing the country. It will be tragic if the country fails to partner with these set of Diaspora and attract their investments into the country's small and medium enterprises in a bid to grow the country's economy.

This Summit is therefore apt, as it creates a platform for the Diaspora to invest in SMEs in the country and further demonstrates that targeting the Diaspora for inward investment is one of the best strategies to drive socio-economic growth and development in the country. I would also like participants to note that this year's event is peculiar in that it plans to host a Diaspora Housing Fair, where all Nigerians in the Diaspora will be availed of various opportunities to own their homes in Nigeria seamlessly.

In this light, therefore, I would like to commend the Nigerians in Diaspora Commission (NiDCOM), the members of the Nigeria Diaspora Summit Initiative (NDSI) and all our partners for the assiduous effort that was channelled into the planning of this auspicious event. It is my greatest hope, therefore, that this year's Summit will record more success stories than the previous years.

Also, I want to reassure you all that we will not rest on our oars but will continually build on our successes and explore new ways to attract Diaspora investment in local business in order to accelerate our country's socio-economic development.

Ladies and gentlemen, on behalf of the Nigeria Diaspora Summit Initiative (NDSI) and the Nigerians in Diaspora Commission (NiDCOM), I once again welcome you all to this Summit and encourage you to have a mutually beneficial business engagement.

Thank you.

OPENING SPEECH

CHAIRMAN/CHIEF EXECUTIVE OFFICER, NIGERIANS IN DIASPORA COMMISSION (NiDCOM) **HON. ABIKE DABIRI-EREWA**

PROTOCOLS

Distinguished Ladies and Gentlemen, am indeed delighted to give the opening remarks at this auspicious hybrid event, the fourth edition of the Nigeria Diaspora Investment Summit. The Summit which was inaugurated in the year 2018, with the intent of creating a veritable platform for the Diaspora to invest in local businesses, has over the years recorded some measure of success in attracting investments into the country. It is therefore not a surprise that this Summit has continuously enjoyed the deserved attendance of esteemed personalities like you.

Let me seize this opportunity with utmost humility and boundless pleasure to appreciate the Special Guest for this event, the Vice President of the Federal Republic of Nigeria, His Excellency, Professor Yemi Osinbajo GCON for his continuous and unwavering support towards the Summit ever since its inception. We at the Nigerians in Diaspora Commission (NiDCOM) and the Nigeria Diaspora Investment Summit Initiative (NDSI) are very grateful for your commitment to always participate at the Summit. It goes to show that this administration recognizes the enormous potentials of the Diaspora to the Nigeria's development and is very resolute on tapping these potentials. We are optimistic that this support will continue in the years ahead, as we pursue our mandate with renewed zeal and focus.

In the same vein, I will like to recognize the presence of our Guest of Honour, Mr Leo Stan Ekeh, a globally recognized tech guru who has inspired several generations of budding entrepreneurs and start-ups, many of whom are currently disrupting the technology space in Nigeria and beyond. He is the Chairman of the Zinox Group, Sub-Saharan Africa's biggest integrated technology conglomerate through which he has deployed some of the biggest ICT projects in the continent. Please accept our profound congratulation for your wins, most especially the highly coveted Forbe's Best Africa Leading Tech Icon Award that was recently conferred on you. With the recent surge of investment opportunities in the Information, Communication and Technology (ICT) sector of the Nigeria's economy, we believe the choice for you to deliver a keynote speech tomorrow at this Summit is apt and most appropriate.

At this junction, I will like to commend the Nigerians in Diaspora for their enormous contributions to the development of the nation, most especially during the height of the Covid-19, for the steps they took to support communities and alleviate the sufferings caused by the eruption of the pandemic. Some of the responses which included, but not limited to, provision of food assistance, provision of Personal Protective Equipment (PPE), seminars on basic hygiene, training for health workers, educational programs for children during the lockdown, all played a key role in the government's effort to tackle and reduce the Covid-19 caseload.

Ladies and gentlemen, if there is one single lesson to be learnt from this, it is the African proverb that says if you want to go fast, go alone, but if you want to go far, go together. It simply means that partnerships are

essential for credible response with lasting effects. Therefore, in the quest of the Federal Government to go far in repositioning the economy in this post Covid era, there is a need to partner with the Diaspora in achieving these goals. This is why the Summit with this year theme being Diaspora Partnership and Linkages for Post-COVID Economic Growth is very apt because it creates that avenue and platform of partnership between the Government and the Diaspora in attracting investment into local business and thus enhancing Foreign Direct Investment in the country.

The Summit, ladies and gentlemen, since its inception in 2018, has been living up to its expectations of attracting Diaspora investment into local business in Nigeria with bounteous success stories. Time won't permit to speak on them, but we have start-up companies like Opalson Nigeria Limited who are basically into exportation of Agro commodities from Nigeria to the international Market and during the last Summit they were able to connect with investors who helped them expand their journey in exporting hardwood charcoal to other countries.

Beyond this, NDIS has over the years been expanding its participants' network, showcasing their products and services to target audiences such as the Diaspora investors, sponsors and government actors. Besides, it has been providing pro bono coaching and mentoring services to pitchers on how best to sell their business and attract investment. This goes to show that the Summit is not just keen on attracting foreign Direct Investment but ensuring that the capacities of local businesses, most especially those that participate in the Summit, are significantly enhanced.

Before I conclude, I need to really commend Mr Bimbo Afolayan the founder of the Nigeria Diaspora Direct Invest Summit (NDDIS), a Summit which has over the last ten years helped Nigerians in the Diaspora and other international business leaders to expand their investment portfolios in Nigeria. On this note, I will like to encourage all other Diaspora organizations to emulate the path of the NDDIS and support this Administration in every way they possibly could in repositioning the economy and building the nation. As Nigerians both at home and in the Diaspora, we should always be conscious of the fact that no one can develop Nigeria like Nigerians.

Ladies and gentlemen, on behalf of the Nigerians in Diaspora Commission (NiDCOM) and the Nigeria Diaspora Summit Initiative (NDSI), I once again welcome you all to this Summit and encourage you to have a mutually productive business engagement.

Thank you.

FROM REMITTANCES TO INVESTMENT

ACTING EXECUTIVE SECRETARY/CHIEF EXECUTIVE OFFICER,
NIGERIA INVESTMENT PROMOTION COMMISSION (NIPC),
MR. EMEKA OFFOR



**NIGERIAN
INVESTMENT
PROMOTION
COMMISSION**

...FROM REMITTANCES TO INVESTMENTS

2021 NIGERIA DIASPORA INVESTMENT SUMMIT

Emeka Offor
Ag. Executive Secretary/CEO

Abuja| November 2021

Business environment post COVID-19



- There was a global shock or delay in demand across sectors
 - Affecting profits, labour size, global investment flow and human living index
- There is an ongoing global restructure of business mechanism
 - From global value chain to domestic/regional value chain development
- Application of information and communication technology in all aspects of businesses and living is growing
 - Service delivery would become more virtual
 - E-commerce and automated tools would become the go-to mode of transactions and production
- Many countries would sustain travel restrictions, and impose more checks at the entry points
 - Affecting global tourism and integrated industries – aviation
- Review of national investment policies, international bilateral/multilateral treaties/agreements
 - Affecting ownership, guarantees and transferability of fund

Re-shaping global business model post COVID-19



Economic interactions are going to be shaped through:

• Social distancing changing business culture and practices

Rethinking social contracts

Defining the future of work and consumption

• Technology application: e-commerce, e-learning and production automation would shape workspace and consumers' habit

• Change in business model, material sourcing and production - move closer to end users and localisation or regionalisation of supply chains

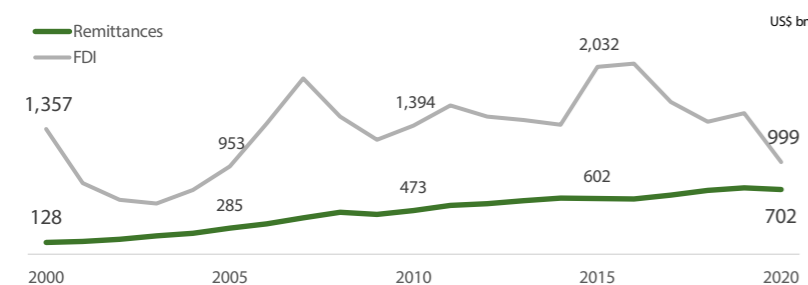
Mobilization of resources at speed and scale

3

FDI vs Remittances



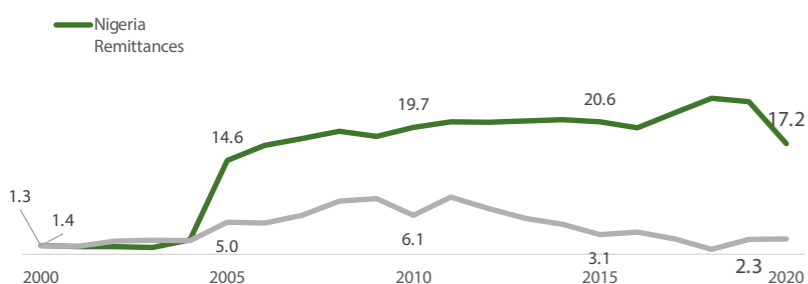
Global flow



FDI flows which were already under pressure before COVID-19. 35% reduction induced by COVID-19; recovery not envisaged until 2022

Global remittances has steadily being on the rise; COVID-19 expected to retard growth by 7% in 2021/2022

Nigeria flow



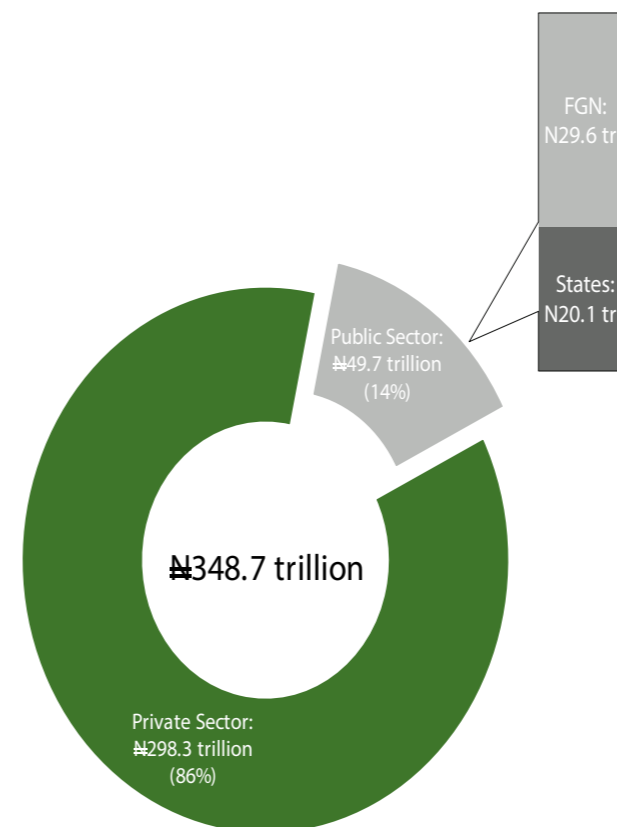
Nigeria is #8 in global remittances with an annual average of US\$22 billion over the last 5 years; about 5% of the GDP

Annual average FDI inflow in the last 5 years is US\$4 billion, about 1% of the GDP

Sources: WIR 2021, World Bank Databases

4

National investment requirements – NDP 2021 - 2025



Priority sectors

Services	Manufacturing	Agriculture	Real Estate	Oil and Gas	Solid Minerals
<ul style="list-style-type: none"> Increase internet penetration from 47.4% to 75% Encourage local production of ICT hardware and software Channel funding to entrepreneurs through accelerators and incubators Strengthen enforcement of IP rights Increase tourism by 10% a year from 2017 	<ul style="list-style-type: none"> Focus on agro-processing and industrial hubs Create forward and backward linkages among industrial sub-sectors Increase local content in raw materials and machinery Increase export potential of manufactured goods Increase R&D, technology and innovation 	<ul style="list-style-type: none"> Ensure self-sufficiency in tomato paste, rice, and wheat Become net exporter of key agricultural products Fast-track the development and execution of irrigation projects Extend the Anchor Borrowers Programme to all States and major crops 	<ul style="list-style-type: none"> Recapitalize Federal Mortgage Bank from N2.5b to N500b Mobilize private capital through Government seed-funding in roads, housing, and agriculture Deliver 2m housing units via Family Homes Fund Invest in technical & vocational training needed by the industry 	<ul style="list-style-type: none"> Increase oil production to 2.5 mbpd Accelerate building of critical infrastructure Promote domestic use of LPG and CNG Increase local refining capacity Develop domestic gas infrastructure for power and domestic consumption 	<ul style="list-style-type: none"> Facilitate development of coal to fire power plants Integrate artisanal miners into formal sector Integrate mining transport and power needs in national implementation plans Produce geological maps of the entire country

Investor feedback (no particular order, most frequent in red)



"corruption: you can't get anything done without paying a bribe"

"government is anti-big business"

"government agencies harass investors"

"poor private sector engagement in policy formulation"

"painful, long, unpredictable government approval process"

"frequent policy changes make long term planning difficult"

"meeting with senior government officials cancelled after investor's arrival"

"everything is smuggled in; borders are too porous, so tariff measures never work"

"difficult operating conditions: erratic power, bad roads, poor public utilities"

"multiple taxes by federal and state agents"

"lack of skilled labour, poor work ethic"

"security situation is getting worse"

"corrupt judiciary; too many sacred cows"

"road to Apapa port costs us"

"we are concerned about getting fx and the exchange rate"

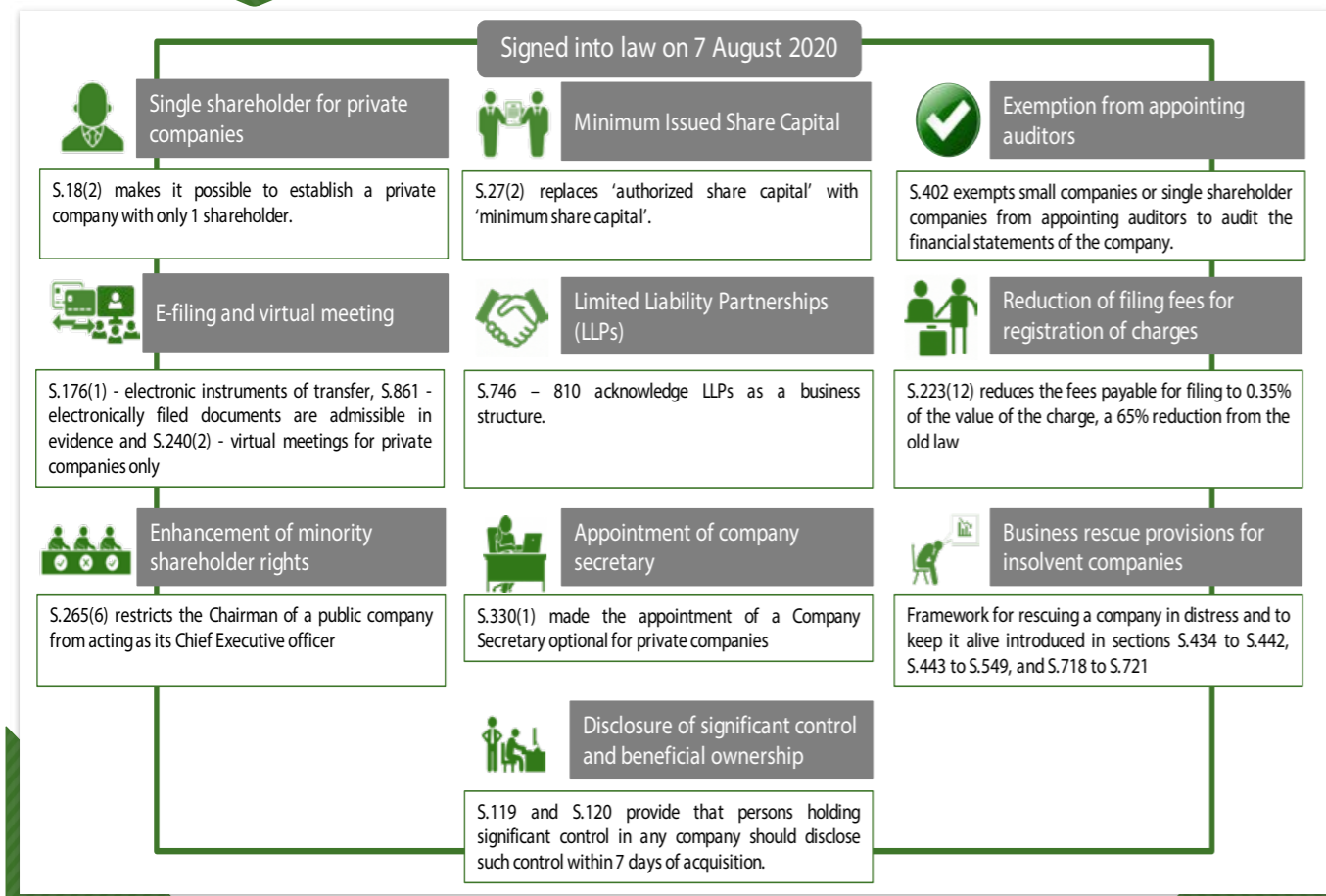
"difficulty with getting visas"

"access to long term capital is challenging"

"high cost of doing business"

6

CAMA 2020, changing the investment landscape



Finance Acts 2019 and 2020 provide further support for investments



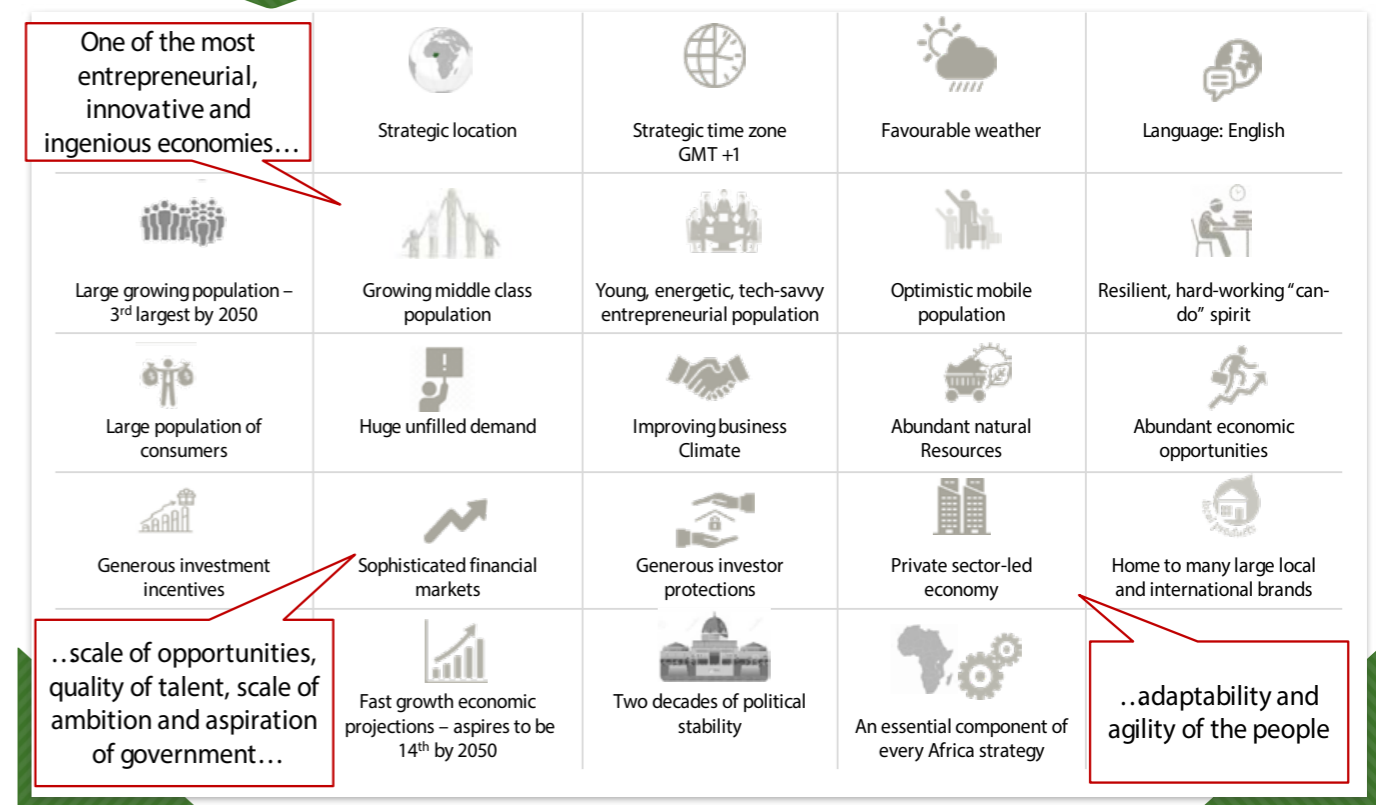
Finance Act 2019

- Exempted small businesses from CIT and charging of VAT
- Granted tax relief for medium sized companies with annual turnover >N25 million <N100 million
- Protected locally produced goods and facilitates importation of raw materials not available locally
- Over 600 basic food items and locally manufactured goods are also VAT exempt
 - included sanitary towels, pads or tampons, services rendered by microfinance banks, tuition fees and businesses with turnover <N25m

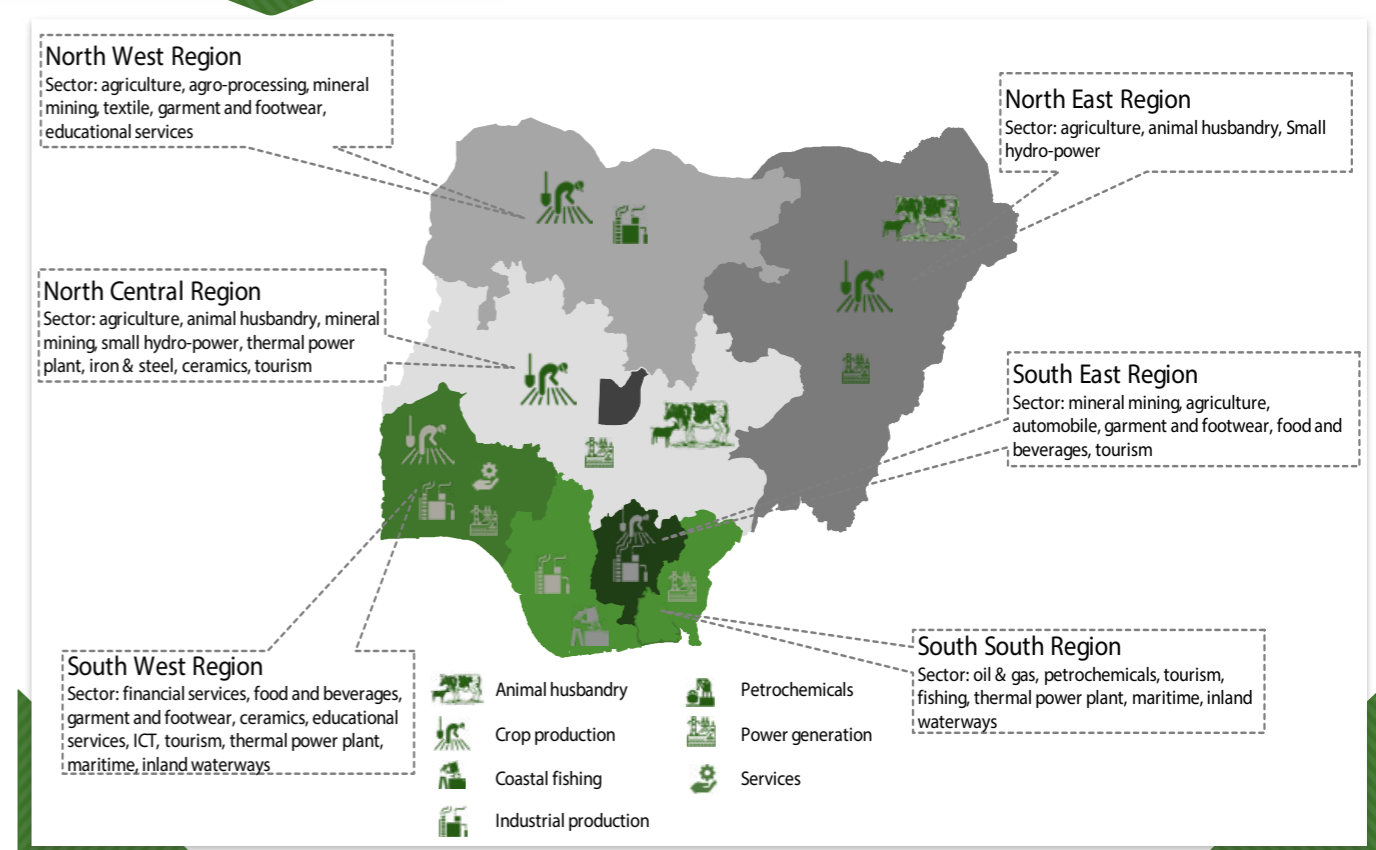
Finance Act 2020, introduced more reliefs

- Exempted those earning minimum wage from Personal Income Tax
- Exempted small companies with <N25m turnover from tertiary education tax
- Exempted flight tickets from VAT
- Companies in primary agriculture may be granted pioneer status for an initial 4 years and an additional 2 years

Nigeria's key competitive advantages...



Nigeria's competitive sectors



Mobilizing investments



Role of government

- Ensure stable economic, political and secured environment
- Maintain fiscal responsibility – reduce accumulation of public debt
- Build strong and apolitical bureaucratic institutions
- Build a socio-economic infrastructure that support private sector investments
- Institute investor friendly business enabling environment – simplified and technology driven business process
- Facilitates development of entrepreneurial opportunities
- Maintain investment friendly bilateral and multilateral agreements

Role of diaspora

- Maintain good citizenship in host country
- Be interested and actively participate in development of socio-economic and political environment in home country
- Invest in value creation in the country
- Contribute intellectually to policy development
- Mobilise investments from foreign friends and partners

NIPC's principal functions



NIPC was established by the NIPC Act* in 1995 to encourage, promote and co-ordinate investments in Nigeria



*Nigerian Investment Promotion Commission Act, Chapter N117, Laws of the Federation of Nigeria 2004

Investor obligation and protections in the NIPC Act



Registration Obligation	Ownership	Guarantees	Dispute Resolution
<ul style="list-style-type: none"> • Enterprises in which foreigners can participate are required to register with NIPC before commencing business 	<ul style="list-style-type: none"> • Nigerians and foreigners can invest in any sector, except for those on the negative list • No restriction on foreign percentage ownership 	<ul style="list-style-type: none"> • Government will not nationalize or expropriate any enterprise • Right of access to courts and fair and adequate compensation if acquisition is in national interest/for public purpose • No restriction on repatriation by foreigners of investment returns or sale proceeds through an authorized dealer 	<ul style="list-style-type: none"> • Amicable resolution by mutual discussion or arbitration of investor/government disputes • Provisions of any Bilateral Treaty with the investor's country will apply • Right of recourse to international arbitration under ICSID Rules

What NIPC can do for investors



- Assist investors to navigate challenges in investing in Nigeria
- Assist with connecting prospective foreign investors with domestic partners
- Facilitate discussions with government agencies and policy makers
- Assist investors with quality information to help them implement their investment plans in Nigeria
- Facilitate investor input into the policy making process
- OSIC Lab provides a platform for resolving challenges faced by investors
- Work behind the scenes; easier for policy makers and regulators to change positions if persuaded privately, not confronted in public
 - This allows us to achieve the desired objective without compromising their independence
- However, we cannot compel any government agency to do what we advise
 - The arguments we make need to be carefully thought through and driven by facts and data

For further details, please contact us



**NIGERIAN
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PROMOTION
COMMISSION**

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Investment information
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GOODWILL MESSAGE

MANAGING DIRECTOR,
ZENITH BANK OF NIGERIA PLC.,
MR. EBENEZER ONYEAGWU

PROTOCOLS

First and foremost, I will like to congratulate our very impressionable and delight-able Hon. Abike Dabiri-Erewa for the very outstanding work she is doing. It is not an easy task for someone to be reaching out to Nigerians of various tribes and various divide across the globe and bringing them centrally for the principal objective of lifting up our nation, for the additional objective of making us realise the full potentials of what Nigerians have. I believe that we are not in doubt about the immense potential of Nigerians across the globe, the very outstanding feat that Nigerians are accomplishing in practically every aspect of human endeavour. There is no where you go to without you counting Nigerians that are distinguishing themselves. So, I am saying a very big thank you to Hon. Abike Dabiri-Erewa for the very outstanding work she is doing.

In her remarks, she spoke about foreign direct investment and we in the banking sector also talk about foreign portfolio investment. Some of those things we talk about at times in banking that give us a fit is the foreign portfolio investment. Once foreign investors hear any news or rumour, everybody is rushing to the door. We don't need that for our economy. And she talked about Diaspora direct investment and if I am to break it down when we talk about Foreign Direct Investment, we say FDI when we say Foreign Portfolio Investment, we say FPI but when we talk about Diaspora Direct Investment, we say DDI, you can feel the weight in it. I think the one that would really transform us and create sustainable benefit for us as a nation is Diaspora Direct Investment. I thank the Acting Secretary/ Chief Executive Officer, Nigeria Investment Promotion Commission (NIPC), Mr. Emeka Offor, for the very inspirational speech where he talked about transition from remittance to investment. If you look at the potential of what can come in into the country, statistics have it that it's close to about over 20 billion dollars. The question then is, if Nigerians have the potential to remit 20 billion dollars, where is it going to, which sector is it going to? And is it coming as a remittance where you send some few dollars to a relation at home to do one simple project and they mismanage it? We need to look at it in such a way that this investment is impactful. That is why I find the topic for this year event, "Partnerships and Linkages for Post-Covid Economic Growth", as interesting and very insightful. Insightful in the sense that no man throws a punch with a finger. So, by talking about partnership, I think what Nigerians in Diaspora Commission (NiDCOM) is saying is that we need to have connectivity, that as Nigerians we need to pull all that counts for good that we have and put them together in form of partnership and collaboration. Through this we will be able to form a fist and throw punches that are impactful in term of lifting up our economy out of the doldrum and positioning us to be one of the growth sectors of the World.

There is something we cannot miss about Nigeria and it's the fact that Nigeria has the market; we have what others are looking for. With different statistics that is being used for Nigeria population, there is none that talks about Nigeria being less than 100 million. Some say 180 million while some say 200 million. And if you break down the demography, it also shows you growth, because about 60% of the population are less than age 30. We are talking of an active population sector. The sector that consumes and we also have as labour. But what are we doing with them? Unless we begin to change the narrative especially in the post pandemic era when

we need to recover and recover very quickly. Because One of the things you see in the post pandemic era is that we now live in a completely new world. It's like a re-civilization of the way we engage and the way we live because digital has become the new norm and even as digital has become the new norm, it also opens up a lot of challenges on institutions and government to think of how to transition, especially making use of your innate and inherent opportunity and advantages. So, I feel that this Session is quite insightful. And for me even if I have taken nothing away, I have taken the fact that what I should be driving in my mindset is Diaspora Direct Investment (DDI) and transition from remittances to investment. Talking about investment, the question will be where do you invest in Nigeria?

Like Mr. Emeka Offor mentioned, the opportunity abounds in practically every sector of the economy. There is the:

i) Agribusiness: When I look at the water ways we have, I see water hyacinth taking over the water ways we have. These are areas that we could develop and cultivate and have aquaculture. Instead of us having aquaculture and being able to do other things with it, we have water hyacinth taking over.

ii) Health care: is another area where we can have Diaspora investment and talent pooling to help us improve our healthcare. If you look at the statistics in terms of the haemorrhage on our foreign exchange by virtue of Nigerians who are travelling outside the country seeking medical help. In fact, even at the period of Covid you may have had the money but you couldn't even go out because there was a complete lock down. But even at that, we can have a situation where our Diaspora brothers and sisters who are in the healthcare can now create a program for them to now be coming back home. We are not calling them to come and build hospitals as we already have world class hospitals being built. There is Evercare Hospital in Lagos, there is Akwa-Ibom Specialist Hospital, there is also the edifice and facility of Baze University. All we should be advocating is how do we have a program of Nigeria Diaspora health care experts who will come in at different periods of the year to carry out health care programs. If we do that, we will be able to checkmate the haemorrhage of Nigerians who are travelling abroad seeking solution for their health challenges. If we do that, they will save in cost of air ticket; if we do that we will save in terms of foreign exchange, the cost of them having to provide for accommodation and logistics. We will also save the foreign exchange required by them to pay for the healthcare services. I know that a number of Nigerian doctors are doing that but we need to do it beyond what we are doing as we cannot be pedestrian about it. If we are to pick up in this post-Covid era, it has to come with determination; it has to come with greater power and greater force.

In terms of summing up my thoughts, let me say that Zenith Bank is quite happy to be a partner and contributing our own quota to advancing the initiative of the Nigerians in Diaspora Commission and this is borne of the fact that we figure that we need to have this collective agenda for us to be able to realize the benefit of what we can gain by pooling our resources together. And let me say that Zenith Bank is completely committed to this program, I heard the mention of Bank of Industry talking about mortgage loan. Zenith Bank is ready to offer quite a number of services including: Offering mortgage facilities for Nigerians and Diaspora Brothers and Sisters who are interested in owning properties in Nigeria.

We also provide opportunities whereby you can open account from wherever you are virtually without you having to wait to come to Nigeria. The Central Bank is also supporting and attracting the Nigeria Diaspora with the introduction of the Naira for Dollar remittance that enables our Diaspora brothers and sisters to also save in terms of the costs they incur in remitting money abroad. In closing, according to the words of Oliver Wendell Holmes, "where we love is home – home that our feet may leave but not our hearts". No matter where you go, home remains the best. Thank you.

THE ROLE OF FMBN IN THE HOUSING MARKET IN NIGERIA AND NIGERIA MORTGAGE LOAN FOR THE NIGERIAN DIASPORA

MANAGING DIRECTOR/CEO, FEDERAL MORTGAGE BANK OF NIGERIA (FMBN), **ARC. AHMED DANGIWA**

PROTOCOLS

This paper examines the critical role the Federal Mortgage Bank in Nigeria is playing in the housing market in Nigeria and the opportunities for Nigerians in the Diaspora via channels of investment and mortgage loan product. The mandate of FMBN in a brief is that we provide long term credit facilities to mortgage institutions and primary mortgage banks in Nigeria. We encourage their emergence and promote the growth of these primary mortgage and secondary mortgage institutions. We also mobilize domestic and foreign funds into the housing sector according to our Act. Also, we are the collectors and administrators of the National Housing Fund (NHF) Scheme according to the provisions of the NHF Scheme, which is an Act of the National Assembly to mobilize 2.5% of Nigerian workers into the Fund, which FMBN is mandated to collect and manage.

There are various products and services provided by the FMBN which include: the purchase, construction, renovation and even renting of houses in the most affordable interest rate from 6 – 9%. Within the market, the rate is always up to 15% to 25% but FMBN provides 6 – 9% to the NHF contributors at very much more convenient repayment terms and at the same time from the monthly income. We deduct one third of your salary in payment of any mortgage loan that you get. Most of the mortgages that are less than 5 million naira attract no equity contribution as we fund it 100 percent. A loan that is above 5 million we charge 10 percent equity before we give the loan. There is no any additional collateral required apart from the mortgage property that we finance.

The FMBN was historically a mortgage institution or lender before metamorphosing into the apex mortgage institution. We champion the construction and financing of Nigerian houses through development loans. We remain central to the affordable housing finance in Nigeria, providing mortgage finance at single digit, as while the cost of fund is 2 percent, FMBN is able to provide mortgages at 6 percent compared to 18 – 25 percent in the market. The investment opportunities in housing market are very many, one of it is the housing construction finance. Any investor can finance housing construction through developers. There is also the mortgage guarantee which is one the investment opportunities to do project lending and encourage investment and other microfinance to fund mortgage lenders through microfinance banks.

FMBN Mortgage Products to Nigerians in the Diaspora: This was a product that was developed after serious discussions with the Chairman of NiDCOM. In fact, Hon. Abike Dabiri-Erewa came to our office more than four times pushing us to produce something for Nigerians in Diaspora in order for them to benefit while at home. She complained that most of the Nigerians in Diaspora send their money down home to their relatives for them to build houses for them but the relatives end up taking the money and sending fake pictures of houses they have built for them. After serious discussions with NiDCOM, we developed a paper which we sent to NiDCOM for their own input which they did. FMBN recognizes the highly important role Diaspora mortgages can play

in deepening Diaspora engagement and that is why we developed this product. It is believed that Nigeria has the largest population of people of African descent in the world, and its people constitute a significant portion of the number of immigrants into different countries in each year. Nigerian Diaspora contribute significantly to their home countries and the Nigerian economy. No doubt that money sent home helps stabilize foreign exchange demand and provide employment opportunities and even assist the education of the relatives, among others. According to the World Bank, 65.3 billion Dollars was remitted in 3 years which was the highest in Africa. Nigerians in Diaspora contribute more than 20 billion dollars which is equivalent to over 8 trillion Naira and even equivalent to one of our budgets, as in 2016 and 2017, Nigeria budget was 8 trillion Naira. Part of these remittances are for helping families. So, we thought that channelling this into the federal mortgage system can help nurture the industry while Nigerians in Diaspora would be able to access mortgages in order to own houses back home in a structured, self-decent and qualitative environment.

Why Diaspora Mortgage? This Fund can be a major source for standard mortgage creation in Nigeria. Those in Diaspora are not affected by local micro economic conditions and low earning capacity. The scarcity of the standard mortgageable asset has in turn continued to hold back the linkage of the mortgage market. What we intend to do is to partner with the developers here in the country who have developed houses equivalent to those you find in the foreign lands. While we will not construct the houses, we will engage them and buy the houses on behalf of the Diaspora to whom we can mortgage them. Nigerians in Diaspora will provide good basis to offer mortgage lenders more flexibility and insurance to provide such guarantees. The channelling of the Diaspora remittances to this sector will address some of these challenges and deepen this sector. The product provides a win-win situation. The product will afford Nigerians in the Diaspora to own houses in the country. That is why at our board meeting held in June, the Diaspora mortgage was approved as a policy document by the FMBN Board which has been sent to the Honourable Minister for his input and concurrence. Currently, the Bank is collaborating with stakeholders such as the NiDCOM towards the immediate implementation of this product. All what we need from the Diaspora applicant who wants to key into this is to register with NHF and contribute one hundred and fifty dollars (\$150) monthly, if earning less than three thousand dollars (\$3000) or two hundred dollars (\$200) if earning more than three thousand dollars (\$3000) in a month for one year after which the applicant will be entitled to a mortgage. The loan will be for a maximum of 10 years at low interest rate. The maximum loanable amount is 50 million naira. If you get a house of 80 million naira, we will fund the 50 million naira and you will fund the top up. If you get a 60-million-naira House, then we will provide 50 million naira for the purchase. Applicants shall pay 30 percent equity and show satisfactory evidence of capacity to purchase.

We have some critical stakeholders that we have to collaborate with in order to actualize this Diaspora mortgage. NiDCOM will do the verification of the status of the Nigerians in Diaspora because we learnt that they have the data of Nigerians in the Diaspora. The Credit Bureau is there to prepare the applicant's credit report. We have the deposit money banks for processing of NHF collection. We have the primary mortgage banks who are there to process the Diaspora mortgage loan and submission to FMBN.

In conclusion, it is encouraging to know that since FMBN conceived the idea of Diaspora mortgage, many critical institutions are now offering this class of mortgages, such as the Zenith Bank as the MD just stated. Harnessing and leveraging the potential of Diaspora mortgage will be of immense benefit to the development of the Nigerian mortgage sector. This will consequently deepen the market and significantly improve its contribution to the GDP, because currently the contribution is up to 5% of the GDP as stated by Mr Emeka Offor. To our brothers and sisters in Diaspora it is instructive to know that the issue of diversion of funds will be avoided and there will be no fake pictures of houses under development by families and friends or relatives.

SPECIAL REMARKS

HONOURABLE MINISTER OF STATE FOR INDUSTRIES, TRADE AND INVESTMENT, **AMB. MARIAM YALWAJI KATAGUMT**

PROTOCOLS

I am delighted to be part of the fourth edition of the Nigerian Diaspora Investment Summit with the theme "Diaspora Partnership and Linkages for Post Covid Economic Growth" which seeks to unveil new alternatives for growth.

Let me start by congratulating the Chairperson of the Nigerians in Diaspora Commission (NiDCOM) for organizing this fourth edition of the Nigeria Diaspora Investment Summit. This event is apt and timely especially now that global economies are seeking new ways of achieving accelerated economic growth following the devastating effect of the Covid 19 pandemic.

I am aware that the Nigerians in Diaspora Commission (NiDCOM) and the Nigeria Diaspora Summit Initiative (NDSI) have been consistent in organizing this important Summit since the first edition and such effort has provided opportunities for knowledge and information sharing and also investment attraction into the country which is contributing immensely into our economy growth and development.

Distinguished ladies and gentlemen, since May 2015 when the current Administration came on board, it has consistently focused on policies for redirecting the economy in the path of sustainable growth and development. The Economy Recovery and Growth Plan and Economic Sustainability Plan had both been initiated under the directive of the President of the Federal Republic of Nigeria His Excellency President Muhammadu Buhari GCFR and attestation to this fact is also evident in the support and development of Micro, Small and Medium Enterprises (MSMEs) in the country, acknowledged worldwide as the backbone of any economy. The development of MSMEs is also associated with poverty eradication as well as job and wealth creation, hence the reason for unprecedented attention paid to this sector by the government.

Government, in its attempt to consolidate on its previous achievement recorded to date, unveiled the 2021 to 2025 Medium-Term National Development Plan (MTNDP) with the goal of amplifying the drive for economy recovery and sustenance of the economy, and attracting foreign direct investment into the country. The initiative is expected to place the economy on the path of accelerated growth through business support and development and foreign direct investment and Diaspora Direct Investment. These are all essential ingredients to growth.

In furtherance to the Administration's effort to attract Foreign Direct Investment into the country the Presidential Enabling Business Environment Council (PEBEC) was established to remove bureaucratic barriers to doing business in Nigeria and make the country a progressively easier place to start and grow a business. The PEBEC has created significant opportunities to boost local and foreign investments in the country with significant

progress recorded. In the last five years, Ministries, Departments and Agencies (MDAs), State Governments, the National Assembly and the Judiciary have all implemented reforms by the PEDEC with far reaching impact on the business environment in Nigeria.

Nigerians in Diaspora, no doubt, represent an indomitable force. They are flag bearers of Nigeria's image, Nigeria's entrepreneurial energy, Nigeria's irrepressible spirit, Nigeria's incredible can-do attitude. In business and in politics, in education and in sports, in entertainment and in science, in medicine and in arts, Nigerians have demonstrated across the world what Nigerians genuinely represent.

Furthermore, with the contributions of the Diaspora into the country over the years and their recent interventions during the Covid-19 period ranging from the supplies of PPEs, through training and retraining of Covid-19 experts in the country, to educating the citizens on safety measures, they have demonstrated that they are inestimable assets that the government should partner with in spurring rapid economic growth most especially in this post-Covid era.

As we seek to grow and diversify the economy and attract foreign direct investment into our economy, it is therefore expedient that we tap into and leverage on our Diaspora skills and resources, particularly at this time when we are witnessing a skewed shift in our foreign direct investment as a result of the Covid-19 outbreak and certain inevitable challenges that the Administration is working assiduously to overcome.

Nigeria remains an attractive investment destination and as Ambassadors should market the economy in a manner that will achieve high and unprecedented inflows of foreign direct investment into the country.

Let me end my remark by commending the organizers of the Summit and to also assure you that government will not relent in putting in place, well oriented policies and programs. I am very optimistic also that the resolutions from this Summit will go a long way in charting pathways to complement the effort of the Government to achieve the objectives of taking Nigeria out of the wood.

I wish you a very fruitful engagement.

SPECIAL REMARKS

HONOURABLE MINISTER OF STATE FOR FOREIGN AFFAIRS, **AMB. ZUBAIRU DADA**

PROTOCOLS

It is indeed an honour and a great pleasure to be at the 4th Nigerian Diaspora Investment Summit (hybrid/virtual) holding at the Banquet Hall of the Presidential Villa today the 16th of November, 2021.

This year's theme for the Summit "Partnership and Linkages for Post- COVID Economic Growth" is apt as it is aimed at establishing a platform where Nigerians and Nigerian Diaspora investors can interact with potential sponsors, partners, collaborators and government officials.

It is important to note that the Federal Government of Nigeria is in support of all investment initiatives. President Buhari himself has consistently called and encouraged Nigerians in Diaspora to key into the listed sectors of investment for the economic development of Nigeria. These sectors include, but are not limited to Healthcare, Agriculture, Telecommunications, Manufacturing, Education and Real Estate, etc.

This Summit will further bring about constructive interface with investors from different fields and calls on all Nigerians in Diaspora and at home, and foreign investors (with favourable risk appetite), seeking opportunities for investment in Nigeria to key into the Summit as a way of ameliorating the economic situation of the country which has been adversely impacted by the global pandemic.

I thank the Chairman/CEO of Nigerians in Diaspora Commission (NiDCOM), Hon. Abike Dabiri-Erewa, the Nigerian Diaspora Investment Summit Initiative (NDSI), all governmental and non-governmental agencies involved and the Local Organizing Committee for working tirelessly to ensure the realization of the 4th summit. We have said times without number, that the Nigerian Diaspora constitute an asset to this nation given their resources, skills, talents, and global exposure. I therefore call on all Nigerians in Diaspora, foreign investors, financial intermediaries, and stakeholders to join hands with the Federal Government of Nigeria and the Nigerians in Diaspora Commission to harness these resources, skills and talents towards economic and national development.

The Ministry of Foreign Affairs will continue to stress the importance of engaging with Nigerians in Diaspora at all levels with a view to sensitizing them to their responsibility to contribute to the survival of their fatherland and their kith and kin post-COVID 19.

I want to use this opportunity to thank all members of our Diaspora who are already positively contributing towards the development of Nigeria. Nigeria is very proud of you. We implore you to continue to work hand in gloves with NiDCOM and by extension the Federal Government to ensure that your investments help the accelerated recovery and development of our country, Nigeria.

Once again, I thank you most sincerely for taking out time to attend and participate in this Summit. I implore you to continue to keep safe and wish you all a fruitful dialogue and networking. Thank you and God bless Nigerians in Diaspora; God bless the Federal Republic of Nigeria.

SPECIAL REMARKS

HONOURABLE MINISTER FOR WORKS AND HOUSING, **MR. BABATUNDE FASHOLA SAN**

PROTOCOLS

Let me express my delight at being at this Summit. I think that the submissions in all the brilliant speeches that have come before me lead me to think in only one direction, which is, Nigeria is on the move and those who ignore that will come back to catch the train when it has left the station. And perhaps evidential of that is the fact Mr. President has been the Chief Marketing Officer for the country in the last two or so weeks from Glasgow to Paris and to South Africa and all we have been talking is business opportunities in and around Nigeria and between Nigeria and the rest of the world. And so, this is a very wonderful coincidence that we are here today talking about what Nigerians in Diaspora can do moving from remittances to investment. And I am just going to quickly point out a few places where I think we can do business together through the Ministry of Works and Housing.

The Managing Director of the Federal Mortgage Bank has discussed what is possible in terms of Diaspora investment in housing and how mortgages will work. The only thing I will like to add to that is that we have a product called the Cooperative Housing Scheme. This is a scheme by which we encourage people and groups, such as those in Diaspora, or subset of them to form themselves into cooperative and if you do so, you are likely to then be able to get funding from the Federal Mortgage Bank to finance not only the development of your own house but the mortgage to pay for it. I am sure that the Federal Mortgage Bank of Nigeria's Managing Director would provide more detail because this platform does not permit to do so due to the constraints of time.

The other point to make also is that just last Friday we launched the portal for the commencement of the National Housing Programme (NHP) pilot scheme in thirty-four states. The address to that portal is nhp.worksandhousing.gov.ng. and we have about five thousand (5000) housing units in various stages of development ready for sale if you are interested.

The last possible opportunity that I will like to share with you today is that the Ministry of Work and Housing has started a programme called the Highway Development Management Initiative (HDMI) in which we are planning to concession the operation and management of 12 highways totalling over 1900 kilometres across the six zones of Nigeria as a first phase. There are many opportunities for investment there and one of the places I will urge anyone to go to is the Ministry of Works and Housing website as the opportunity for the vendor market place. The concessionaires we anticipate are going to require all sort of small services that they may not necessarily want to own so we created a place called the vendor market place for those who have services related to provision of services such as ambulance services on highways, tolling services, rest house management and construction and those type of things that concessionaires may need to work with and we expect that you will interface with one another there.

I could not close my intervention without commending the work of the Nigerians in Diaspora Commission and the leadership provided by Mrs Abike Dabiri-Erewa and her staff and to you all I say a very big well done. Thank you and I wish you a brilliant Summit.

SPECIAL REMARKS

HIS EXCELLENCY, GOVERNOR OF NASARAWA STATE, **ENGR. ABDULLAHI SULE**

PROTOCOLS

Let me first and foremost thank you for inviting Nasarawa State to be part of this and I want to sincerely express great appreciation to Mrs Abike Dabiri Erewa for the wonderful job that she is doing for being able to keep this together. For me, I feel back at home because I am a typical Diaspora. I was actually one of you and I am happy to see my friends who are still in the Diaspora and who have not come back just like I've done and I know they will eventually come back. When someone here came to express appreciation to her for the good job that she is doing in being able to manage the Nigerians in Diaspora in my mind I was saying she doesn't know the job she is doing. I went to school in Indiana State USA and I was thinking all Nigerians in the USA were in Chicago, until I moved to Texas. I lived in Houston all of my working life and I was now thinking that all Nigerians were living in Texas until we formed the Association of Northern Nigerians of which Dr. Abdullahi Dauda was the Chairman.

I will pick the little message that I am making from where His Excellency Babatunde Fashola stopped. He said there is a train and that train is moving. Our President is actually the captain of that train. From all indications, Mr. President has shown a great amount of interest in making sure that he takes the train to its destination. And I want you to know that one of those trains is heading to Nasarawa State, which is fortunate to have the longest boundary with the FCT; so Nasarawa has the market.

I love the topic of this event which says that we should move away from remittances to investment. A lot of us spend so much time in remitting funds to people back home. A lot of those people don't know how hard Nigerians actually work. When you go to the medical centre in Houston you will see Nigerian doctors working as nurses and some driving taxis. Nigeria goes through so much to survive and we send that money to Nigeria and sometime we don't know where that money is going to which is very painful. It is time for Nigerians to start deviating from that angle of doing this down to the direction of investing. There are several areas and I'm happy with all the suggestions that have come here to tell the Diaspora that we can invest in different areas. For us from Nasarawa State, we have a booth and, in that booth, we have all the ideas. I came to Nasarawa State with a document called Nasarawa Economic Development Strategy and in that document, we decided to have an Advisory Council to drive us. The Chairman of that Council is Professor Koye Ajayi SAN and we have Professor A.B Mahmud SAN as a member as well as Mr Dabiolu and the former Managing Director of NEXIM Bank being part of that Council. As I am speaking to you right now, they are having their own meeting. So, we have them driving the Economic Council. And based on that, we came up with various legal documents and laws on procurement on right way of doing business. And to put our money where our mouth is, we decided to come up also with a law where five percent of our internally generated revenue (IGR) is going straightaway into infrastructure fund. That infrastructure fund is to prepare the ground for most of you.

When I made the decision to leave the oil and gas sector in Houston, USA to return to Nigeria, we set up a company in Nigeria called Sadiq Petroleum Nigeria Ltd from there we participated and bought AP where I became the Managing Director of AP and after 6 years in AP, I went on to become the Managing Director of Dangote and then the Group Managing Director and then 3 years ago I left to become a Governor. I did not leave the USA to come to Nigeria and become a governor; as a matter of fact, I hated politics. I thought politicians were not honest enough for me to join politics until I saw that video where El-Rufai was saying if good people say we are not interested in politics, at the end of the day those that are going to go in there are the bad people and they are the people to be our leaders and how can you go about it? What do you say about President Muhammad Buhari, the incorruptible individual in Nigeria who has decided to go into politics? If he says he is not going into it because it is bad, how are we going to get somebody like President Muhammad Buhari. So, I took a challenge from that kind of video I saw and I joined and here I am. So, I am here with you. Enter that train and come to Nasarawa State.

SPECIAL REMARKS

HIS EXCELLENCY, GOVERNOR OF KEBBI STATE, **ALHAJI ABUBAKAR ATIKU BAGUDU**

PROTOCOLS

Let me join in congratulating NiDCOM for its efforts in mobilizing Nigerians and Nigerians in Diaspora to invest in Nigeria and do much more and to take Nigeria out there so that we compete globally. It is not too much to recognize the energy and passion with which Hon. Abike Dabiri Erewa has done this; it is worth acknowledging and celebrating. The fact that I'm being asked to speak after two very able speakers, my brother the Governor of Nasarawa State, a businessman, an entrepreneur turned governor and he has summarized it and now you know what is in the government house. Before him also, somebody who has defined governance, who has brought intellectualism and I'm sure has motivated many people who would otherwise not have joined politics to join. Babatunde Raji Fashola who was former Governor of Lagos State and who again has literally summarized the most important message; that we have a country today where the President of the country is the lead trade promoter of the country. Mr. President while in Scotland said that Nigeria was a country that had the capacity to absorb 1.5 trillion dollars' worth of investment over the next ten years and that is true. There are very few countries in the world that have that absorptive capacity.

The whole business of government in the last 6 years and even before has been on what can we do to make Nigeria an investors' paradise for our people who are living out there, who have money to invest or who can help us in mobilizing more money to come into Nigeria and what changes we need to do to ensure that we protect them so that their hard-earned money can be safely invested and can generate decent return for them. I believe we have achieved a lot in Nigeria and we have seen returns on investment in the last 6 years across 36 States of Nigeria and in other places where the returns are very generous. We have seen returns on the dollars in excess of 20 percent and Nigeria is one of the few countries today where you can achieve that kind of return. In fact, at the opening ceremony of the Nigeria Economic Summit, Dr. Doyin Salami, the Chairman of Nigeria Economic Advisory Council mentioned that there is about 17 trillion dollars in the world today earning negative returns. Our Diaspora should also help in drawing attention to those fund managers, sovereign wealth firms, private equity firms, money market managers, insurance firms and pension firms in places where they are domiciled that here is a country that can give positive return for their investment, whether it is in infrastructure, in social development or in other forms of investment.

I have seen in the last six years, investment in Kebbi State backed by hedge funds who are hesitant to invest in Nigeria, companies that are backed by sovereign wealth fund of other countries who are very hesitant in addition to returns that are so generous to investors. I commend all of you for what you have been doing and let's appreciate that we have a great country. At the last Salah day, which is about five months ago, I drove from Kebbi State to Katsina State with other Governors to join in celebrating Salah day with Mr. President and contrary to the story of insecurity sending people away from farming, from Kebbi State to Katsina State on both sides of the road were planted farm produce. We might have occasional challenges but the potential and the investment that we are calling for will even make the country safer so that we generate more returns and we do much more for ourselves. So, I congratulate all of you and I thank the Commission for making this possible and wish, on behalf of all of us, to congratulate and thank the members of Commission and all those who are supporting in different ways to make Nigeria a greater investment destination.

KEYNOTE ADDRESS

HIS EXCELLENCY, VICE-PRESIDENT OF THE FEDERAL REPUBLIC OF NIGERIA, **PROF. YEMI OSINBAJO SAN GCON**

PROTOCOLS

It is quite auspicious for me to once again address this patriotic, and undoubtedly economically enthusiastic gathering, today at this fourth Nigerian Diaspora Investment Summit (NDIS). Since inception of the Summit, I have consistently addressed participants that graciously honored the invitation to participate in the annual Nigerian Diaspora Investment Summit (NDIS), which was designed with a focus on the Diaspora as a deliberate, effective and sustainable strategy for attracting inward investment into Nigeria's burgeoning economy; an economy that is being diversified in line with this Administration's focus.

I sincerely commend the undoubtedly strenuous efforts that go into planning and organizing this Summit, and especially applaud the inspiring leadership being provided in this regard by the Chairman/Chief Executive Officer of the Nigerians in Diaspora Commission (NiDCOM), the indefatigable Hon. Abike Dabiri-Erewa, and her team of collaborators, the non-profit voluntary sector Nigeria Diaspora Summit Initiative (NDSI) and staff of NiDCOM, who have organized this fourth Edition of the Summit with the theme, Diaspora Partnership and Linkages for Post-COVID Economic Growth, in a bid to fast-track the recovery of the country's economy in this post-COVID era.

The Nigeria Diaspora Investment Summit (NDIS) has been held annually over the past three years and in this period, we note that it has incrementally been successful in attracting Diaspora investment into local businesses in the country. There have been series of investment success stories that buttress the fact that NDIS is fast becoming one of the surest platforms for attracting Diaspora investment into the country.

At the Inaugural Nigeria Diaspora Investment Summit in 2018, we emphasised the focus of the Administration on the 2017-2020 Economic Recovery and Growth Plan (ERGP), designed to be consistent with the aspirations of the Sustainable Development Goals (SDGs). With the expiration of the Economic Recovery and Growth Plan (ERGP) last year, we are not relenting in our quest of attaining the goal of a bright and prosperous Nigeria for all Nigerians as we just unveiled the 2021-2025 Medium-Term National Development Plan (MTNDP) last month. The focus of the Administration in recovering and sustaining the economy has not changed but has been amplified with additional goals such as:

- Putting the economy on a path of increasing per capita income to avert the past trend of higher population compared to the real GDP growth.
- Broad-based economic growth of about 3.8 percent on average; with non-oil GDP growth of 4 percent and oil GDP growth of 2.1 percent.
- A more competitive non-oil sector; and a more robust and resilient economy that is less dependent on the oil sector.
- Increasing employment generation with a projected increase of about 25 million; with 10 million from direct growth impact and 15 million from skill-acquisition and other interventions. The projected real GDP growth during 2021-2025 would thus be sufficient to ensure that 10 million people do not fall into poverty.
- An additional number of 25 million people will be taken out of poverty, ensuring that poverty rates will be at 31 percent by 2025 compare to 40 percent in 2020.

This year's Summit with the theme, Diaspora Partnership and Linkages for Post COVID Economic Growth is very apt, as one of the top priorities of this Administration in the post-Covid-19 era is to reposition the economy of the Country which we believe is achievable with the partnership of the Diaspora. The Diaspora over the decades have been known as senders of remittances which had continue to surpass oil revenue, translating to sometimes as high as six percent of Gross Domestic Product. Beyond their well-known role as senders of remittances however, the Diaspora also promote trade and foreign direct investment, create businesses and spur entrepreneurship as we have been witnessing since the inauguration of this Summit in 2018.

My office conducted a study to better understand the potential of Nigerians in Diaspora in investing in their homeland. We observed that the first-generation Nigerians in Diaspora have keen interest in the economy of Nigeria and want to see it bloom, thus 70 percent of their remittances go into family support while 30 percent goes into investment. It is rather very obvious that Diaspora investment in entrepreneurship in the country still remains a significant area for their potential contributions to national development. The question however that arises is how do we create a nexus with the second and third generation to get them interested in the economy of the country and how do we partner with the Diaspora to get them much more involved in the economy of the nation in order to boost it?

Based on our interaction with the Diaspora, we perceived that one of the major things that the Diaspora need to get involved in the economy is an enabling business environment and to this end, this Administration's effort over the years has been to improve the business environment. Some of the efforts in this regard included the setting up of the Presidential Enabling Business Environment Council (PEBEC) in July 2016 to remove bureaucratic constraints to doing business in Nigeria and make the country a progressively easier place to start and grow a business. The PEBEC has created significant opportunities to boost local and foreign investments in the country with significant progress made. In five years, Ministries, Departments and Agencies (MDAs), State Governments, the National Assembly and the Judiciary have all implemented reforms by the PEBEC with far reaching impact on the business environment in Nigeria. Some key reforms implemented since the inception of the PEBEC include: the automation of companies' registration by the Corporate Affairs Commission (CAC); facilitating the legal frameworks for the operation of Credit Reporting Bureaus and the use of movable assets as collaterals for loans in Nigeria. This means that registering a business now takes a shorter time and can also be done electronically, and access to credit and resources, for especially MSMEs that constitute a larger part of the economy, have been enhanced. These reforms have resulted in validation from the private sector and an improvement in Nigeria's ranking in key indexes such as the World Bank Doing Business Index and World Economic Forum Competitiveness Index with Nigeria moving up 39 places, from 170 to 131, on the World Bank Doing Business Index and twice being recognized as a top 10 most improved economy in the world by the World Bank.

We are all aware that COVID-19 wreaked damage on the global economy but it also provided unique opportunities for thinking out of the box in solving some of the problems in the world. As at last year, due to the pandemic, there was a -6% slowdown in the country's second quarter GDP. Some innovative responses were therefore developed by this Administration in safeguarding the economy and attracting investments into the country. We listed some of these responses at the last Summit, one of which was to make the fiscal environment as attractive as possible through the instrumentality of the Finance Act, which was signed on 31st December, 2020, alongside the 2021 Appropriation Act by His Excellency, President Muhammadu Buhari GCFR. This reaffirmed our commitment to enact fiscal policy annually alongside the passage of the annual budget into law. We have been able to use the Finance Act, which took effect on 1st January, 2021, to improve the business environment and further encourage investments into the country. The Act addresses the overall tax reforms, financial management and public revenue strategies by making numerous changes to legislations such as the Companies Income Tax Act, Stamp Duties Tax Act, Petroleum Profits Tax Act and Capital Tax Act. Based on these reforms, companies making contributions (in kind or cash) to complement the effort of the government during pandemics such as Covid-19, natural disasters or other exigencies, in addition to the usual allowable deductions are now eligible to claim deductions limited to 10% of their assessable profit. Furthermore, Companies (especially in the Financial Technology sector) can now claim capital allowance on capital expenditure for the acquisition or development of software. With the growing reliance on technology, this is a laudable policy to help grow local technological know-how and talents. Also, small companies are now exempt from paying Education Tax, while the minimum tax rate has now been reduced from 0.5% to 0.25% for companies with their assessment dates between 1st January, 2020 and 31st December, 2021. Again, services

of notice of assessment can now explicitly be done by courier, email or any other electronic means as the Covid-19

Pandemic practically forced people to resort more to electronic means of personal and official transactions. Beyond the fiscal policies, as part of the Covid-19 recovery strategy, the Federal Government in June 2020 approved USD5.9 billion for the Nigeria Economy Sustainability Plan (NESP) in order to stimulate and diversify the economy, retain and create jobs, and extend more protections to the poor. The Plan was articulated around key projects such as the Mass Agriculture Program, which was designed to span the entire agricultural value chain from farm to table with an estimated cost of N634 billion. During the pandemic, President Buhari constituted the Covid-19 Committee and the Economic Sustainability Plan Committee and both these Committees contributed to the rapid exit of the country from the Covid-19 pandemic.

The Nigeria Economic Sustainability Plan (NESP) incorporates projects such as: Extensive Public Works and Road Construction Programme; Mass Housing Programme, Installation of Solar Home Systems; Strengthening the Social Safety Net; Support for Micro, Small & Medium Enterprise; Reduction in National Agency for Food and Drug Administration (NAFDAC) registration fees; Survival Fund; Promotion of Domestic Gas Utilization; Digital Technology; some of which are key areas of focus of this Summit. It indicates to us that we are in sync and on track in charting the path of a growth trajectory for the nation and in addressing the key areas that will facilitate that desired growth.

A part of the NESP is to boost the digital technology sector, as over the years, technological innovation has had an important role in attracting Foreign Direct Investment (FDI), creating new job opportunities and enhancing societal well-being. From 2019 till now, a number of Nigerian technology start-ups have been part of the burgeoning Fintech Unicorns valued at over a billion dollars that have attracted over half a billion dollars from venture capitalists, despite the pandemic. These include Flutterwave, Interswitch, Jumia, and Opay among others. It is thus evident that the Information Communication Technology (ICT) sector does not only create employment for our unemployed youth, but also earns foreign currency for Nigeria. In 2020, more than a hundred individual and institutional investors participated in funding over 50 Nigerian tech start-ups. The impact was felt on the GDP, as the Governor of the Central Bank of Nigeria (CBN), Mr. Godwin Emefiele, recently confirmed that the ICT sector contributed over 17.8% to the GDP growth by the end of 2020. Of all the sectors in the Nigerian economy, the ICT sector was the only sector to have grown by double digits with 12.9% growth rate in the overall period of assessment.

In our quest to encourage technology start-ups in Nigeria, as earlier stated, the Finance Act allows Companies (especially in the Financial Technology sector) to claim capital allowance on capital expenditure for the acquisition or development of software. In addition to this, our Administration, through the Central Bank of Nigeria (CBN), in conjunction with the Bankers' Committee, developed the Creative Industry Financing Initiative (CIFI), which is built on four pillars: Fashion; Information Technology; Movie; and Music. The Initiative provides single digit interest loans for young Nigerians interested in fashion, movie production, movie distribution, music and information technology. The Fund is such that it can be accessed even by students in the technology or software engineering sector where they could access funding for training or start-up from as low as N3 million. In addition, we also launched the Nigeria Digital Economy Policy and Strategy in 2019. The program is based on 8-pillars for the acceleration of the Nigerian economy:

- i) Developmental Regulation
- ii) Digital Literacy & Skills
- iii) Solid Infrastructure
- iv) Service Infrastructure
- v) Digital Services Development & Promotion
- vi) Soft Infrastructure
- vii) Digital Society & Emerging Technologies
- viii) Indigenous Content Development & Adoption.

As part of measures to achieve this objective, the NCC rolled out the National Broadband Plan for 2020 – 2025. The Broadband Plan is designed to deliver data download speeds across Nigeria of a minimum 25Mbps in urban areas, and 10Mbps in rural areas, with effective coverage available to at least 90% of the population by 2025. All these are being put in place to encourage our youth and tech startups in Nigeria.

Another program in the works designed to transform agriculture and scale up productivity in Nigeria is the Green Imperative Nigeria-Brazil Bilateral Development Program. Its design is to sustain the economy through the use of Brazilian technology for the development of agricultural mechanization to make farming a dignified venture for Nigerian people and ultimately increase agricultural production and boost food security. This solution for Nigeria is the connection of the agricultural value chain through an investment package of initial financing of 100 billion dollars, set by the governments of Brazil and Nigeria to be used for the improvement of overall infrastructure in the rural areas of Nigeria. The key objective is to scale up the country's agriculture through close collaboration between Nigerian and Brazilian industries for the delivery and use of technology to improve crops. In terms of outcome, the Green Imperative is still in its early stages of implementation. With the active and engaged participation of both countries through their respective Ministries of Foreign Affairs, Agriculture and Finance, the Green Imperative is part of the foreign agenda of both countries, thus representing a worthy cooperation initiative for a duration of 10 years with long term goals for food security, expanded job growth and ultimately boost food production and household incomes in Nigeria.

The project will have over two phases of implementation. The first phase will be allocation of over 200 million dollars for the creation of around 780 Agricultural Service Centers as the poles for catalyst through training and equipment sharing, while the second phase will be technology transfer from Brazil to Nigeria via the commercialization of agricultural equipment and inputs such as tractors, planters, seeders, fertilizers and pesticides. This program will provide another veritable avenue for investment and engagement by the Diaspora for sustainable outcomes.

Recovering the economy of the nation cannot be achieved by the government alone; we need the partnership and deep involvement of the Diaspora and foreign investors, among others, investing in local businesses to boost and diversify the economy. It is this realization that has driven this Administration's support for the NDIS as a clarion call to our Diaspora and their friends to come and invest in a land of boundless opportunities and possibilities like the Chinese, Indians, Lebanese, Israelis and South Africans are already and successfully doing here in Nigeria. Last year witnessed a number of Diaspora investors heeding that call and it is encouraging to note that even more have turned up this year. We assure you of our commitment to ensure that your investments are not only secure but that you get a good rate of return on the investments you make, while basking in the glow of being contributors to the growth of business and development of the nation.

We remain steadfast in our goal of diversifying the economic resource base of the nation and so seek to activate and encourage multifarious investment options. The Nigerian Diaspora, who are not only familiar with the investment terrain, understand the risks and have personal interest and stake in the future of this country, but have also been acclaimed as one of the largest, brightest and most enigmatic Diaspora group in the world, are clearly a desired and desirable base to rely on and partner with in boosting our Foreign Direct Investment (FDI) for development. We look to your emotional and logical connections with this great land of ours with which you have chosen to maintain links and your clear recognition of the abundant economic possibilities inherent in investing in its growth and development. We invite you to continue to explore ways and means of leveraging activities such as the Nigeria Diaspora Investment Summit to not only expand your wealth but also develop a nation you wish to come back to.

The Nigerian Diaspora Investment Summit (NDIS) 2021 organized by the non-profit voluntary sector Nigeria Diaspora Summit Initiative (NDSI) in collaboration with the Nigerians in Diaspora Commission (NiDCOM) is in consonance with the Administration's expectation of an expansion of the economic base through Diaspora investment. I certainly hope therefore that the Business to Business (B2B) connections on which this Summit is structured will result in the stated outcomes of attracting meaningful and sustainable Diaspora investments to boost economic growth and development of Nigeria.

While welcoming you all to this year's Nigeria Diaspora Investment Summit (NDIS), it is my expectation that all of you will find it worthwhile to be here and to have participated at this Summit. Thank you and God bless the Federal Republic of Nigeria.

SECOND BUSINESS SESSIONS - AGRIBUSINESS

SPONSOR'S REMARKS:

MR. RUFUS IDRIS NIGERIA COUNTRY DIRECTOR, HEIFER INTERNATIONAL

PROTOCOLS

Despite the many challenges and disruptions occasioned by the COVID-19 pandemic, I am happy to be here at the 4th Nigerian Diaspora Investment Summit to join my Diaspora colleagues in exploring "Partnerships and Linkages for Post-Covid Economic Growth".

Heifer International as a global development organization on a mission to end hunger and poverty in a sustainable way, strongly believes that a well-coordinated Diaspora investment into agriculture at a transformational scale can help Nigeria achieve food self-sufficiency, create the much-needed jobs, deliver sustainable living incomes for farmers and other value chain actors, and aid a resilient economy.

As part of Heifer's ambitious target to help additional 10 million households achieve sustainable living income by year 2030, we are investing heavily in agriculture to help improve local production to meet fast growing demands, investing in youth creativity and technology in agriculture to drive economic growth in Nigeria. Today, more than ever, Nigeria's agricultural value chains require investments at transformational scale to unlock their potentials, and to improve the productivity and competitiveness of the sector. We cannot overlook the potential of Diaspora investments to contribute to transforming this sector.

In affirmation of the power of the humongous Diaspora remittance size, President Muhammadu Buhari reported that "\$25billion annual remittance by Nigerians in the Diaspora was more than 80% of the country's annual budget and formed 6% of the Gross Domestic Product (GDP)."

In conclusion, Heifer International is interested in collaborations that can help link Diaspora investment to viable agribusiness opportunities capable of creating impact at scale, and collaborations to promote and invest in Diaspora innovations and agricultural technologies that can improve the productivity, competitiveness, resilience and incomes for millions of smallholder farmers.

God bless the organizers of this Summit! God bless the participants!! God bless the Federal Republic of Nigeria!!!

1. **ADEKUNLE AYOOLA**
AFRO EURO INVESTMENT

INTERNATIONAL AFRYKA SHOP POLAND

BY
Adekunle AYOOLA
Director

Introduction

Afro Euro Investment is an International Trading Company domiciled in Warsaw, Poland, founded by Mrs. And Mr. AYOOLA in 2008, it grew from 0 zł turnover to over 500,000 zł within 10 years of commencing business and survived the 2009/2010 global economic recess.

We are general merchandising company with major interest in Groceries, Fast Moving Tropical Friuts and Vegetable, Logistics , E-Commerce, Security Equipment and Gadgets with end user certificates before any procurement.

Corporate Head Office

We are Located at,
Ulica Kasprzaka 31B/231
01-234 Warsaw
Poland
EUVAT : PL 5213469226
EORI : 000005213469226
Regon: 141581424

Operational Centre

International Afryka Shop Polska
Ulica Obozowa 87 rog Deotymy 51
Warszawa Wola
01-433
Mobile Contact : +48507247292
Email : office@afroeuro.pl
Website : www.afroeuro.pl
www.erashaidat.com

WHO WE ARE IN POLAND AND BEYOND

International Afryka Shop Poland is a pioneer in FMCG originated from the Continent of Africa, and we added other Continents as our source of good quality commodities, our store is one of the numerous shop that stand out in Poland with varieties of tropical foods, vegetable and cosmetics from Africa, Caribbean and Asia Continent, we are propelled with good intention to supply a true taste of African Foods, equally giving you opportunity to enjoy from different mouth watering Caribbean/Asia food ingredients.

EU INTERNAL OPERATIONAL NETWORK

- UNITED KINGDOM (DISTRUPED BY BREXIT) OUR OPERATION SKELETAL
- HOLLAND (MAJOR HUB WITH 5 MAJOR PARTNER)
- BELGIUM (1 MAJOR PARTNER)
- FRANCE (2 PARTNER)
- GERMANY (2 PARTNER)
- RUSSIA FEDERATION(DISTRUPED BY PANDEMIC)

WHAT WE NEED NOW

We need capable, dependable and sincere distributor that can offer quality and a wide range of varieties of FMCG from Nigeria directly to Poland, so we can as well redistribute to other shops here in Poland and beyond.

Over the years we have developed a brand name that is notable within Poland being the foremost Nigerian owned "Grocery Store" that was established in Warszawa, the capital city of Poland.

The demand for a wider variety of products has increased given the increase in the population of African, Asian and Caribbean Communities in Poland hence, the need to become a distribution hub for this region further into Russia Federation, Ukraine and Belarussian.

We are present in a physical store and online, we possess adequate storage facility for fresh, dry and frozen products and have invested in an online application which is available via Google Play and IOS, in order to reach our customers given the global customer behaviour and run ads campaigns on Facebook and Instagram and Google platforms which has led to increase in our customer base e.g private individuals,

WHAT WE NEED CONTINUED

We are present in a physical store and online, we possess adequate storage facility for fresh, dry and frozen products and have invested in an online application which is available via Google Play and IOS, in order to reach our customers given the global customer behaviour and run ads campaigns on Facebook and Instagram and Google platforms which has led to increase in our customer base e.g private individuals, entrepreneurs, businesses and corporate organisations.

The recent pandemic (COVID-19) has had a great positive impact on how we interact with our clients leading to more online purchases even to beyond our operational region; this shift has also created a vacuum which we intend to fill by partnering with a reputable organisation that shares our common goal; we intend to hold the position of a distributor in Poland to meet these demands and to achieve our goals in becoming a hub for large scale distribution of tropical foods and other sort after products in this region.

Given our turnover on these goods and having adequate storage and logistics to handle them; we are in a good position to handle a wider range of products which is lacking in the market at the moment.

CONCLUSION

Despite the success we have recorded, we are not resting on our oars. We shall keep pushing until we get it rightly rooted to give deserve and desire results.

Thank you !

Thank you, and God Bless !

2. NIYI OGUNGBADE TIMESSELLERS LIMITED



Timesellers Limited
(Groupfarma)

Investment In Rice Value Chain - Milling

Taking advantage of massive raw materials (rice paddy) and existing large market for rice in South-west Nigeria



About Us

Timesellers Limited, with the brand name Groupfarma is a technology driven solution to agribusiness. The team comprises of seasoned professionals with over 30 years of combined experience in the agriculture



- We produce food in large scale through direct production and aggregation. We play further in the value chain by processing packaging and sales of these produce. Our products are rice and broiler chicken.
- We support farmers to produce more and meet market specification. We have network of 5,000 rice farmers.
- We cultivate premium long grain local rice. With the use of technology we have been able to secure our backward integration. We have cultivated 3000 ha of rice directly in the last 2 years and planning to scale to 3,500 in the next year. We have steady raw material supply plan

Your Logo or Name Here

2

The Problem

Imeko Afon and Yewa North Local Government Areas Ogun state are agrarian communities where rice production is their main occupation. Despite the huge potential in this corridor in paddy production there is no functioning rice mill to process these raw materials to edible grains.

Absence of mill has therefore created a hydra-headed problem for the farmers and by extension for food production:



Wastage

Over 60% of produced paddy are left wasted since there is no mean to process



Middlemen Rip-off

Farmers are often ripped-off when they sell at ridiculously low price at farmgate since they are selling unprocessed paddy.



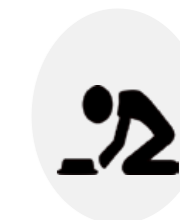
Unemployment

Many people are discouraged, though they are experts in primary production of rice paddy, the faint profitability and often time loss has kept them away after eaten into their capital. Young people are engaging in various vices instead.



Low Profitability

Farmers sell at little margin or at loss since they can not cultivate at scale.



Poverty

Farmers income keeps dropping yearly due to loss from wastage, rip-offs, and their inability to save to scale.

Timesellers Limited

Your Logo or Name Here

3

The Solution

• 2 tons per hour rice mill factory.

- As part of our plan to gradually enter the rice industry, We have been producing and selling rice paddies for 2 years. This has marginally improved the lives of our farmers and also generated some return on investment, however the potential of the business is in value addition, milling the rice paddy into finished table-ready grains.
- There is now need to erect a standard 2 tons per day rice milling factory in the community.
- This mill will be sited on a 5 acres land with 1 units of 800 ton capacity warehouse, alternative power source, 1 units 30 tons trucks and 2 units of 10 tons truck

- Our mission is to create platform for mass participation in agriculture thereby stimulating mass food production for the populace, employment creation and poverty eradication among rural farmers.
- With about 7,000 tons of rice paddy expected in the next one year, the factory will not be lacking supply of inputs. This will increase profitability by another 30%, create more jobs, lock in more funds in the host community and reduce poverty.

Timesellers Limited

Your Logo or Name Here

4

2 Tons Per Hour Rice Mill



Timesellers Limited

Your Logo or Name Here

5

Business

Income is generated by rendering rice milling service to the farmers in the locality at a competitive fee

The mill stands alone a business with separate financials

The mill has capacity of 4,800 ton per annum while paddy supply is projected to be 7,000 tons in first year exceeding needed quantity

Rice milling service is put at competitive cost 30\$ per ton

Timesellers Limited

Your Logo or Name Here

7

Description

The output 2 T/H Complete automatic rice mill plant, which can pre-cleaner, destoner, husker, paddy separator, whitener, polisher, grader, color sorter, packing all functions.

Features

- Compared with the general method, the features are less cumbersome, smaller area occupied, lower expenses and lower energy consumption
- Steady pressure, high efficiency, low energy consumption, long product life
- High quality rice and can combined according to different requirements

More details

- Innovative emery roller whitening technology, low rice temperature, less bran remains, improves the rice quality.
- Smooth processing flow, easy operation for just one person.
- Independent safe electric control system for more convenient operation.
- Improved transmission system extends duration of consumption parts
- Modula design, reserves connectivity with follow up equipments to double mill, grade and sort for better rice quality.
- Low investment and high yield

Timesellers Limited

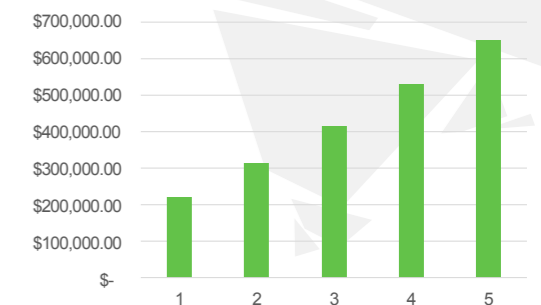
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6

Traction

Forecasting for success

	Target Tonnag	Cost Per Ton	Company Revenue
2022	3000	\$73	\$219,512
2023	4000	\$78	\$312,683
2024	5000	\$83	\$415,854
2025	6000	\$88	\$529,024
2026	7000	\$93	\$652,195

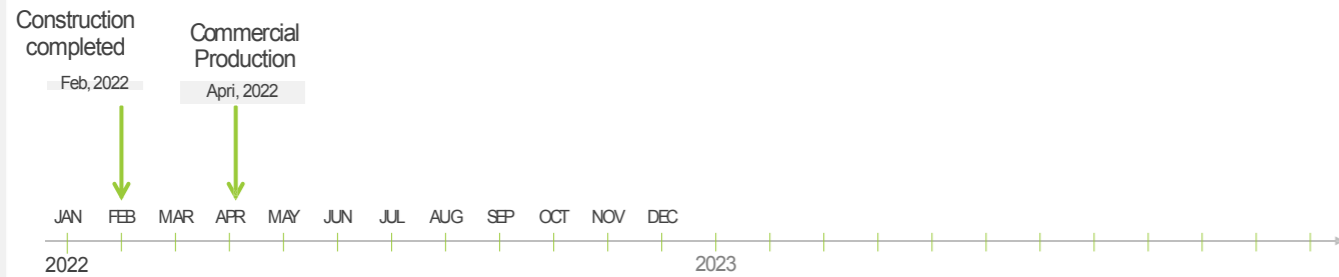


Timesellers Limited

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Timeline



Timesellers Limited

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Statement of financial position

Timesellers Limited Statement of Financial Position NGN'000	31 Oct 22 Year 1 Month 12	31 Oct 23 Year 2 Month 24	31 Oct 24 Year 3 Month 36	31 Oct 25 Year 4 Month 48	31 Oct 26 Year 5 Month 60
Non-Current Assets					
Plant, Property & Equipment	317	259	201	143	85
Work-In Progress	(0)	(0)	(0)	(0)	(0)
Current Assets					
Inventory	0	0	0	0	0
Biological Assets	0	0	0	0	0
Receivables	19	27	35	45	55
Cash	53	43	65	118	201
Total Current Assets	72	70	100	163	257
Total Assets	389	329	301	306	342
Current Liabilities					
Trade Creditors	9	13	19	25	32
Directors' Current Account	0	0	0	0	0
Company Income Tax Payable	0	0	0	0	0
Total Current Liabilities	9	13	19	25	32
Non-Current Liabilities					
Deferreddtax	0	0	0	0	0
Long term Loan-Commercial	376	282	188	94	0
Total Non-Current Liabilities	376	282	188	94	0
Equity & Reserves					
Share Capital	0	0	0	0	0
Share Premium	0	0	0	0	0
Revenue Reserves	4	34	95	187	310
Total Equity & Reserves	4	34	95	187	310
Total Liabilities + Equity & Reserves	389	329	301	306	342

Your Logo or Name Here

1

Financials

Timesellers Limited Income Projections NGN'000	365 31 Oct 22 Year 1 Month 12	365 31 Oct 23 Year 2 Month 24	366 31 Oct 24 Year 3 Month 36	365 31 Oct 25 Year 4 Month 48	365 31 Oct 26 Year 5 Month 60
Total Revenue	220	313	416	529	652
Total Direct Cost	(102)	(157)	(221)	(295)	(379)
Gross Profit	117	156	195	234	273
Gross Profit Margin	53.3%	49.9%	46.9%	44.3%	41.9%
General and Admin. Expenses	(15)	(17)	(19)	(22)	(25)
EBITDA	102	139	176	212	248
EBITDA Margin	46.5%	44.4%	42.3%	40.1%	38.1%
Valuation Gains/(Losses)	0	0	0	0	0
Depreciation & Amortisation	(58)	(58)	(58)	(58)	(58)
EBIT	44	81	118	154	190
Interest on Loan	(38)	(38)	(28)	(19)	(9)
PBT	6	43	90	135	181
Taxes	(2)	(14)	(29)	(43)	(58)
PAT	4	29	61	92	123
Dividend	0	0	0	0	0
Retained Earnings	4	29	61	92	123

Timesellers Limited

Your Logo or Name Here

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Statement of cashflow

Timesellers Limited Statement of Cashflow NGN'000	31 Oct 22 Year 1 Month 12	31 Oct 23 Year 2 Month 24	31 Oct 24 Year 3 Month 36	31 Oct 25 Year 4 Month 48	31 Oct 26 Year 5 Month 60
EBIT	44	81	118	154	190
Add non-Cash Expense/Gains					
Valuation Gains/(Losses)	0	0	0	0	0
Provision for income tax	58	58	58	58	58
Depreciation & Amortisation	58	58	58	58	58
Operating activities before working capital changes	102	139	176	212	248
Working capital changes:					
(Increase)/decrease in inventory	0	0	0	0	0
(Increase)/decrease in trade and other receivables including prepayments	(19)	(8)	(9)	(10)	(10)
Increase/(decrease) in trade and other payables	9	5	5	6	7
Cash out flow from operating activities before tax	92	136	172	209	245
Tax Paid	(2)	(14)	(29)	(43)	(58)
Net cashflow from operating activities	90	122	144	165	187
Cashflow from investing activities					
Acquisition of Capital Assets/Intangibles	0	0	0	0	0
Commitment for Capital Assets- WIP	(375)	0	0	0	0
Net cashflow from investing activities	(375)	0	0	0	0
Cashflow from financing activities					
Proceeds from equity contribution	0	0	0	0	0
Proceeds from debt finance	376	0	0	0	0
Loan Repayments (Principal + Interest)	(38)	(132)	(122)	(113)	(103)
Net cashflow from financing activities	338	(132)	(122)	(113)	(103)
Net cash and cash equivalent generated	53	(10)	22	53	84
Opening cash and cash equivalent	0	53	43	65	118
Closing cash and cash equivalent	53	43	65	118	201

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Capital Expenditure

Capex Plan	Year 1	Year 2	Year 3	Year 4	Year 5	Total
Warehouse - units	1	0	0	0	0	1
Warehouse - cost/unit	60,976	68,902	77,860	87,982	99,419	
Warehouse - Amount	60,976	0	0	0	0	
Generator set-units	2	0	0	0	0	2
Generator set-cost/ unit	17,073	19,293	21,801	24,635	27,837	
Generator set- Amount	34,146	0	0	0	0	
25 tons truck- units	1	0	0	0	0	1
25 tons truck-cost/unit	41,463	46,854	52,945	59,827	67,605	
25 tons truck- amount	41,463	0	0	0	0	
15 tons truck- units	2	0	0	0	0	2
15 tons truck- units	36,585	41,341	46,716	52,789	59,651	
15 tons truck- units	73,171	0	0	0	0	
Dryer - units	1	0	0	0	0	1
Dryer - cost/unit	3,902	4,410	4,983	5,631	6,363	
Dryer - Amount	3,902	0	0	0	0	
Destoner - units	1	0	0	0	0	1
Destoner - cost/unit	1,707	1,929	2,180	2,463	2,784	
Destoner - Amount	1,707	0	0	0	0	
Color sorter - units	1	0	0	0	0	1
Color sorter- cost/unit	17,073	19,293	21,801	24,635	27,837	
Color sorter- cost/unit	17,073	0	0	0	0	
Perboiler-units	1	0	0	0	0	1
Perboiler- cost/unit	46,341	52,366	59,173	66,866	75,559	
Perboiler- Amount	46,341	0	0	0	0	
Mill-units	1	0	0	0	0	1
Mill-cost/ unit	23,171	26,183	29,387	33,433	37,779	
Mill- Amount	23,171	0	0	0	0	
Rice processing center - units	1	0	0	0	0	1
Rice processing center - cost/unit	48,780	55,122	62,288	70,385	79,535	
Rice Processing center - Amount	48,780	0	0	0	0	
Land - cost/acre	4,878	5,512	6,229	7,039	7,954	
Land - Amount	24,390	0	0	0	0	
Yearly Funds Requirement	375,122	0	0	0	0	

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Revenue buildup

Pricing Structure	Annual Price Escalator	Year 1	Year 2	Year 3	Year 4	Year 5
Rice	73	78	83	88	93	98

Tonnage	Rice	Year 1	Year 2	Year 3	Year 4	Year 5
	300	4000	5000	6000	7000	

Revenue	Year 1	Year 2	Year 3	Year 4	Year 5
Rice	219,512	312,683	415,854	529,024	652,195

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Processing cost

Processing Plan	Annual Production Escalator				
	Year 1	Year 2	Year 3	Year 4	Year 5
Rice	3,000	4,000	5,000	6,000	7,000

Cost per tonne	Annual Cost Escalator				
	Year 1	Year 2	Year 3	Year 4	Year 5
Rice	34	39	44	49	54

Processing Cost	Year 1	Year 2	Year 3	Year 4	Year 5
Rice	102,439	156,585	220,732	294,878	379,024

Timesellers Limited

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Debt schedule

Bond Amortisation Schedule

Details	USD
Loan principal disbursed	376,000.0
rate per original contract Tenor	10.0%
Number of Periods in Tenor	5 Years
Number of Periods in Year	5
Repayment Frequency	1 #
Moratorium	12 Months
Moratorium Period	12 Months
Days	1 #
Post-Construction Start date	365
EIR	1-Nov-21
Principal Repayment Per Period	94,000

	Period 1	Period 2	Period 3	Period 4	Period 5
Start Date	1-Nov-21	1-Nov-22	1-Nov-23	1-Nov-24	1-Nov-25
End Date	31-Oct-22	31-Oct-23	31-Oct-24	31-Oct-25	31-Oct-26
Days	364	364	365	364	364
Opening balance (USD)	376,000	376,000	282,000	188,000	94,000
principal repayment (USD)	-	94,000	94,000	94,000	94,000
Interest (USD)	37,600	37,600	28,200	18,800	9,400
Other charges (USD)	-	-	-	-	-
Cash outflow (USD)	(37,600)	(131,600)	(122,200)	(112,800)	(103,400)
closing bal per Agreement (USD)	376,000	282,000	188,000	94,000	-
Opening balance (USD)	376,000	375,929.08	281,858.17	187,886.05	93,850.59
Interest (EIR) (USD)	37,529.08	37,529.08	28,227.89	18,764.54	9,382.27
Cashflows (USD)	(37,600)	(131,600)	(122,200)	(112,800)	(103,400)
Closing bal amortised cost (USD)	375,929	281,858	187,886	93,851	(167)

Timesellers Limited

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Team

Project Sponsors

Niyi Ogungbade

Niyi, as often called, had his educational background in agriculture, having B.Agric in animal science from University of Agriculture Abeokuta.

He ventured into personal commercial agriculture in 2009 in Ibadan Oyo state, Nigeria where he consistently cultivated cereals, peas and vegetables, he also cultivated pineapples and oil palm till date. Having passion for excellence and due diligence, he proceeded to work with top 2 new generation banks in Nigeria and resigned as branch manager operations in early 2018 to start Timesellers Ltd (Groupfarma).

He has consulted for many farms, start-ups and existing ones and has developed business for expansion also. He has various certificates in business processes part of which are:

- Financial management, Omolehinwa and Co Chartered accountants
- Operations risk management, Augusto and Augusto
- Marketing management, Zenith Bank Training School.
- Oracle database (10g) Oracle

Academic qualifications:

- B.Agric University of Agriculture Abeokuta
- MBA in Strategic leadership from Mastermind Business School, United Kingdom.
- MSC Agribusiness, Universidad Internacional de Valencia in view.
- Master in Agribusiness Management, Rome Business School in view.

Niyi is an alumnus of Lagos Business School, He is a member of institute of professional managers and administrators.

Niyi has interest in mass participation in agriculture – mechanization and technology solution to food production. He seeks to contribute significantly to Africa's food production, improving profitability and sustainability creating wealth and reducing poverty.

Folarin Oloyede

Folarin Oloyede is a Legal Practitioner. He became a Barrister-at-Law in 2010 after completing his mandatory training at the Nigerian Law School. He had previously obtained Bachelor of Law at University of Ilorin, Ilorin. Folarin is also an Alumnus of Covenant Capital Business School, Lagos. He runs a successful commercial law firm.

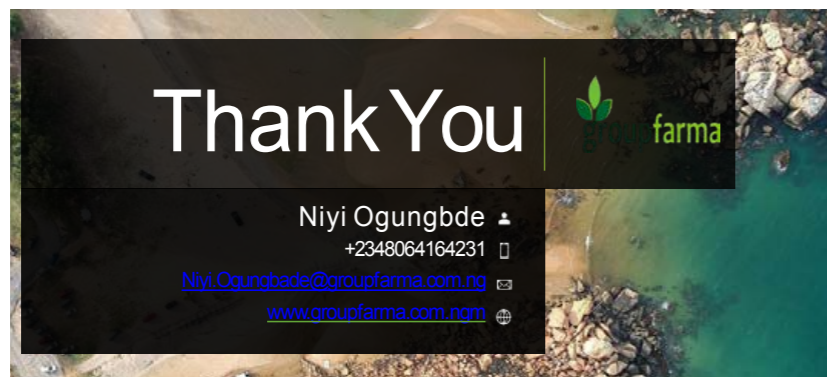
His passion for business and agriculture drew him into co-founding Groupfarma. Folarin is currently a member of the Nigerian Bar Association Agric Committee which is under the Section on Business Law.

Apart from getting strategies right on his desk, Folarin engages in field works to ensure agriculture and business have a successful handshake.




Summary

- Nigeria agriculture is characterized by low value addition. This reduces the income accrued to farmers. Rural farmers contribute 65% of food consumed by the nation, providing value addition platform for these farmers will empower them to earn more, produce more and live a better life. This will also create good return on investment for the company.
- With a one time investment of \$376,000, this venture will generate 2.1m dollars revenue in 5 years reaching profitability at the end of 2nd year only.



3. EMMANUEL EBOK REELMANEE RESOURCES LIMITED



OIL PALM PROCESSING & EXPORT BUSINESS SUMMARY

PRESENTED TO
INVESTORS
BY
EMMANUEL EBOK

November 16, 2021

Plot 474, Second Avenue, Opposite NIA Qtrs FHA Lugbe, FCT-Abuja.
 08097327670, 08068785828, 08038980863 | reelmanee219@gmail.com

1. STORY WITH PROBLEMS THE BUSINESS IS SOLVING

Today, I feel privileged to share a story of how United States Steel Corporation was born in the mind of Charles M. Schwab through idea and imaginative thinking.

USSC was formed on 12th December, 1900 through the gathering of financial nobles at the banquet hall of university club in United States, with the likes of J.P Morgan, J. Edward Simmons & Charles Smith being in attendance. Charles Schwab had a picture of biggest multibillion dollars steel company and decided to assemble nobles of that time to foster realization of his vision. He built trust amongst four men who could see the future of steel business and reorganize the efficiency and profitability of the business.

We are making another history at NDIS 2021 as we have gathering of men and women of honour at Presidential banquet hall as I unfold the picture of oil palm processing and export business, with ultimate objective of mitigating food insecurity, contribute at attainment of global demand for oil palm, reduce unemployment, promote export, harness availability of raw materials for cosmetic and beauty industry.

2. GLOBAL DEMAND/MARKET SIZE

The global palm oil market demand was estimated at 74.6 million tons in 2019 and is projected to register a volume based CAGR of 2.3% from 2020 to 2027.

Significant growth in demand for the product from end use industries coupled with rising consumer awareness regularly with positive health benefits of palm oil is expected to be the prime driver of market growth.

Malaysia and Indonesia are the top producers accounting for more than 80% of the global production. Palm oil is used in nearly 50% of all consumer products sold on a daily basis. Increasing disposable income and rising per capita expenditure on consumer products across the geographies is driving the demand.

Global demands for oil palm rose from 1.2 million metric tones in 1964 to over 85.9 million metric tones in 2021. There has been a tremendous increase. Nigeria is ranked the 5th highest oil palm producing country in the world. The company envisages strategic partnership with Nigeria Export Promotion Council (NEPC) to take advantage of export to West African and other African Countries, thereby promoting African continental free Trade Area Agreement.

3. ABOUT COMPANY AND BUSINESS

Reelmanee Resources Limited is a registered company with corporate affairs commission in Nigeria. The company specializes on oil palm processing, packaging and export to major countries of the world such as Canada, Dubai, USA, France and South Africa. As a company, we produce oil palm for home consumption and industrial utilization. We also extract palm kernel oil for production in cosmetics and beauty industry. The idea of oil palm processing and export business is as a result of constant brainstorming on promotion of indigenous agro product for export and industrialization through availability of made in Nigeria goods, thereby attracting foreign exchange, creating jobs and contribute significantly to gross domestic product of the country.

4. Revenue/Profitability

We intend to make profit by producing at least seven hundred and forty three liters of palm oil daily and five thousand two hundred and six liters weekly. We are targeting to sell to Nigerians and other manufacturing companies who are in constant need for palm kernel oil, palm oil and as well export them to major countries of the world.

We also target to generate twenty thousand eight hundred and twenty five liters monthly with annual turnover of five hundred and fifty thousand eighty liters, We are also targeting three hundred bags of hundred Kg of palm kernel monthly.

Reel oil palm

Production Qty: 20825 liters(40 metric tonnes)

Production period: monthly

Wholesale price: 18000/25 liters

Retail price: 21000/25 liters

Palm kernel

Production Qty: 150 bags (100K/bag)

Production period: monthly

Wholesale price: 2,5000

Retail price: 2,7000

5. THE MILESTONES

One of the successes recorded by the company is acquisition of automated oil palm processing plant leased to Reelmanee Resources Limited with a contractual memorandum of understanding being reached by both parties (Community (Ikot Ntan) & Reelmanee Resources Limited).

As a company, we are hopeful that by the expiration of two years in oil palm processing & export business, we should be able to augment our profit margin from 9.5 Million naira monthly to 18. 5 Million naira monthly, with annual profit of ₦88,268,000.

We are determined to replicate the oil palm processing plant in two locations thereby boosting productivity. We shall also undertake obligations of training and retraining our workforce on occupational health hazard, maintenance of equipments, basic health and safety guidelines. We shall also create a lofty and reliable reward systems for our partners & investors.



7. THE EXPERIENCE & MANAGEMENT TEAM

Mr. Emmanuel Ebek

Position – Managing Director

He has over six years of experience having worked as a Project Manager and Health & Safety Manager in an Oil Palm processing plant. He is an entrepreneur who has gone through some practical trainings with Tony Elumelu Foundation, Small and Medium Enterprise Development Agency of Nigeria.

He's a member of Nigeria Youth Chambers of Commerce (NYCC) and intending chartered administrator. He has a Bachelor degree in Biomedical science and currently undergoing Advanced Professional Programme with Chartered Institute of Administration.

Mr. Utibe Isang

Position: Operational Manager

He has a Diploma in Business Management and vast experience in management of Oil palm processing plant. He holds Higher National Diploma in statistics and currently a member of Nigeria



6. MARKETING & SALES

After a thorough research on what marketing methodologies would be best for us to not only penetrate the market but also compete favourably with other leading brands, the company resolves to hire a reputable brand and marketing/export consultant with good understanding of fast moving consumer goods to develop fundamental strategies that will position us to become a leading brand. We shall equally take advantage of social media and distribution to cosmetic industries.

Strength: Lies on the machines installed and dedicated operators.

Opportunities: Create jobs and offer us chance to feature in international business

Weakness: Government policies and lack of access to finance.

Threats: Climate Change, Communal Crises

Agnes Jeremiah

Position: Marketing Manager

Miss Agnes Jeremiah is a seasoned marketing executive with profound experience in customer service management and digital marketing. She holds Bachelor's Degree in Accounting and Advanced Diploma in Business Administration. She is also a member of Nigeria Institute of Management. Part of her cardinal responsibilities are promotion of sales and attraction of foreign Direct business and investment to the company.

8. BUSINESS FORECASTING AND PLANNING

the company is projecting to produce two hundred and forty nine thousand nine hundred liters of plam oil annually which will translate to accumulated total revenue of one hundred and seventy nine million nine hundred and twenty eight thousand naira per annum.

The three years projected revenues and profits of the company is as follows

1st year

Cost of revenue:	99,960,000
Gross profit:	179,928,000
Net income:	79,968,000

2nd year

Net revenue:	83,868,000
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3rd year

Net revenue:	88,268,000
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Projected operating expenses are;

Salaries:	465,000
General & administration:	200,000
Utility cost:	1,300,000
Rent:	800,000
Maintenance of equipment:	235,000
Raw Materials:	5,000,000

9. BENEFITS:

The palm oil industry has helped lift millions of people out of poverty in Malaysia, Indonesia & Nigeria.

Palm oil is found in everything from Ice cream to shampoo with global per capital consumption reaching 7.7kg in 2015.

Palm oil is used to manufacture sodium lauryl, sulfate, which is used as a foaming agent in many body care products such as soap and toothpaste, and is also often added to household cleaning products.

It's fat content also make it an ideal emulsifier for moisturizers, make up and even candles.

Palm oil is used for preventing vitamin A deficiency, cancer brain disease, aging and treating malaria, high blood pressure, high cholesterol and cyanide poisoning.

10. RESOURCE REQUIREMENT

Reelmanee Resources Limited seeks Seven Million Naira (₦7,000,000) only in short term financing as a working capital: these would be used in procurement of raw materials (Oil Palm Fruits), maintenance of equipments, marketing of the product, purchase of utility vehicle, payment of employees salary and insurance policies safeguarding the company against unforeseen challenges.

Raw Materials: Oil palm fruits

Quantity:	₦10,000 bunches of palm front
Cost Price:	₦5,000,000
Cost Price/Per 25 Litres	₦8,500
Selling Price/Per 25 Litres –	₦18,000
Profit Margin –	₦9,500

Marketing: Export, Online sales & Engagement of marketing consultants.

Utility Vehicle: This is required for conveying of raw materials to the processing plant and transportation of finish products to warehouse for sales

Amount: ₦1,500,000

Other key requirements are hundred litres drums and twenty five litres containers for storage and sales.

100 litres	-	100 (15,00 x 100)
25 litres	-	100 (1,500 x 1,000)

THANK YOU !

4. TRUST OGBOI
INTERNATIONAL TOURIST CHOICE LIMITED

Proposed
**NIGERIAN AGRITOURISM
VILLAGE PROJECT
INITIATIVE**

Under the administration
Of
HIS EXCELLENCY



MUHAMMADU BUHARI
PRESIDENT, COMMANDER-IN-CHIEF OF THE ARMED FORCES
FEDERAL REPUBLIC OF NIGERIA



MUHAMMAD MUSA BELLO
Honourable Minister
Federal Capital Territory

FCT MINISTER



Alh. Lai Mohammed – Hon. Min. of Information and Culture

MINISTER OF INFORMATION

PRESENTED BY

International Tourist Choice Limited (ITC)

IN PARTNERSHIP WITH



Dr. Mohammad Mahmood Abubakar

DR. Mohammad Mahmood Abubakar
MINISTER OF AGRICULTURE

Federal Ministry Of Agricultural/Rural Development



NIGERIANS IN DIASPORA COMMISSION



AND

EUROPEAN UNION



HON. ABIKE DABIRI-EREWA
CHAIRMAN/CEO, NIGERIANS IN DIASPORA COMMISSION (NIDCOM)



Visit to Embassy of Egypt

Visit to Embassy of Turkey

GLOBAL PARTNERSHIP



OFFICIAL VISIT TO EUROPEAN UNION HOUSE, OFFICE OF THE FIRST SECRETARY OF HEAD OF SECTION, ECONOMIC CO-OPERATION AND ENERGY, NADIA CANNATA (2ND FROM RIGHT), AND COUNSELLOR HEAD OF TRADE AND ECONOMIC SECTION FILIPPO AMATO (1ST FROM RIGHT) BY TRUST HENRY OGBOI (GROUP MANAGING DIRECTOR/CEO) INTERNATIONAL TOURIST CHOICE LTD IN ABUJA, ON THE 8TH MARCH, 2018, TO SEE THE WAY FORWARD EU INVESTMENT FOR TOURISM/AGRITOURISM INVESTMENT.



EUROPEAN UNION (EU)



INTERNATIONAL ENDORSEMENT FOR NIGERIA AGRICULTURE/AGRITOURISM VILLAGE PROJECT



Visit to the Embassy, Republic of Norway



Visit to the Embassy, Republic of Kenya



Visit to the Embassy of Guinea Equatorial



Meeting with Mara Eva Gonzalez, Head of Economic/Commercial Affairs, Embassy of Agerntina



Meeting with Bazilian Tourism Stakeholders at (NIPC) Head Office in Abuia during Trade Mission.



Visit to the Embassy of Republic of Niger

INTERNATIONAL ENDORSEMENT FOR NIGERIA AGRICULTURE/AGRITOURISM VILLAGE PROJECT



Visit to the Embassy of Republic of India



Visit to the Embassy of Republic of Russia



Visit to the Embassy of Republic of Cuba



Visit to the Embassy of Republic of Ghana



Visit to the Embassy of Republic of Angola



Visit to the Ethiopian Embassy

5. ERIC OZONGWU

NONET OIL PALM PLANTATION AND MILLING
NIGERIA LTD.

**NONET OIL PALM PLANTATION &
MILLING COMPANY NIG. LTD.**



IHUONYIA OGHE PALM PROJECT

THE ABC WHY YOU SHOULD INVEST

Nonet Oil Palm Plantation and Milling Nig. Ltd. is setting up a mega oil palm project in Ihuonyia, where hundreds of hectares of land has been procured for that purpose.

This project is a tripartite partnership between;

1. NONET OIL PALM PLANTATION AND MILLING NIG. LTD
2. FAMILIES IN IHUONYIA AUTONOMOUS COMMUNITY AMANSHIODO OGHE IN EZEAGU LGA
3. THE INVESTOR

The required processes are as follows:

1. Each applicant (Investor) is required to obtain a registration form.
2. Nonet Oil Palm will rent the needed hectare of land to the investor.
3. The investor is required to pay a non-refundable development levy (one off)
4. The investor will purchase special introgressed hybrid Malaysian palm seedlings from Nonet Oil Palm at a discount rate of 10%. 150 seedlings are required to be planted in a hectare.
5. Protective wire gauze is required for each seedling to protect the seedling from rodents and cattle marauders.
6. Each investors' plantation will be clearly marked with his/ her name and registration number for easy identification.

7. The company will do the mapping, marking, digging and planting for each investors designated land for a fee.
8. The company will do overall general maintenance that will include;
 - i. Weed control
 - ii. Fertilization which includes organic manure and chemical (NPK 15-15-15) golden.
 - iii. Fire tracing have to be done as and when due
 - iv. The above will be done on quarterly basis.
9. There will be an Agric Insurance coverage for the plantation at a cost to be borne by the investor.
10. The company will replace any palm that dies or not doing well in the cause of its maintenance and will secure the investors investment.
11. When due for harvesting, the company will undertake two weekly harvesting, parking and weighing to ascertain the correct weight of the fresh fruit bunch (FFB) in the presence of the investor or his/ her representative.
12. The company shall buy off the proceed or the harvest at the prevailing market price.
13. The company will pay directly into the investors account, no cash transaction is allowed.
14. The benefit from the investment is enormous. This is a win, win investment.
15. Any investor that is given the privilege of instalmental payment and defaults shall loose 30% of his investment when refund is being made.
16. Investor shall not sell his/her investment without a written consent of the company (NONET oil palm).

NONET OIL PALM PLANTATION & MILLING COMPANY NIG. LTD.



INVESTORS REGISTRATION FORM

Date: _____

Name: *surname* _____ *First name* _____ *Middle name* _____

Registration number: _____

Contact address: _____

Phone no _____

Email: _____

Next of kin

Name: _____

Contact address : _____

Phone No: _____

Email : _____

No of hectares applied for:

½ 1 hectare 2 hectares 3 hectares 4 hectares 5 hectares over

Amount to be paid: _____

Mode of payment (a) full payment

(b) Instalmental

I certify that the information given above is true and correct

Applicant Name and Signature

Administrative Manager
NONET Oil Palm Plantation
and milling Nig Ltd.

NONET OIL PALM PLANTATION & MILLING COMPANY NIG. LTD.



COST BENEFIT ANALYSIS / REQUIREMENT FOR INVESTORS IN OIL PALM PLANTATION FOR ONE(1) HECTARE OF 150 SEEDLINGS USING MALAYSIAN INTROGRESSED HYBRID SEEDLINGS

1. Registration form		5,000.00	
2. Development Levy (for clearing & land preparation)			350,000.00
3. Rent per annum (yearly)			15,000.00
4. Cost of oil palm seedling per hectare;			
Company price		3,500.00	
Discount (10%)		<u>350.00</u>	
		3,150.00	
Total (3,150 x 150)			472,500.00
Two instalmental payment allowed.			
5. Protective wire gauze			
(250 x 150)			37,500.00
6. Weed control and fire tracing			
3 times in a year.			
1 st 3 months -10packets herbicide @ 4,000		=40,000	
2 nd 3 months -10packets herbicide @ 4,000		=40,000	
3 rd 3 months -10packets herbicide @ 4,000		=40,000	
Fire tracing		<u>=10,000</u>	
		130,000.00	130,000.00
7. Fertilization:			
fertilizer			
(25,000 x 2)		50,000	
Organic (15 x 1,500)		22,000	
Labour		<u>10,000</u>	
		72,000	
For the year		(72,000 x 3)	216,000.00
8. Mapping, marking, digging and planting			
@ 300each (150 x 300)			35,000.00
9. Agric insurance			25,000.00
Sub Total			1,286,000.00

10. Service charge:		
10% of total charge		
(10% of 1,286,000)		<u>128,600.00</u>
Total investment (first year)		<u>1,414,600.00</u>

2nd Year Cost		
1. Fertilization	216,000.00	
2. Weed control & other works	130,000.00	
3. Insurance	25,000.00	
4. Yearly rent	15,000.00	
5. Service charge	<u>128,600.00</u>	
Total	<u>514,600.00</u>	<u>514,600.00</u>

3rd year cost		
Same as above		514,000.00

Note: Cost of items being used for planting and maintenance could be adjusted depending on the prevailing market price.

MINIMAL EXPECTED INCOME TO THE INVESTOR FROM THE 3RD YEAR OF INVESTMENT

		Every 2 weeks()	Every year ()
1 st yield	- 8tons per hectare	12,000.00	300,000.00
2 nd yield	- 17 tons per hectare	25,000.00	625,000.00
3 rd yield	- 30 tons per hectare	45,000.00	1,125,000.00
4 th yield	- 42 tons per hectare	63,000.00	1,575,000.00
5 th yield	- 60 tons per hectare	90,000.00	2,250,000.00
6 th yield	- 72 tons per hectare	108,000.00	2,700,000.00
7 th yield	- 72 tons per hectare	108,000.00	2,700,000.00
7 th –40 th yield	-72 tons per hectare	108,000.00	2,700,000.00

NONET OIL PALM PLANTATION & MILLING COMPANY NIG. LTD.



PAYMENT SCHEDULE FOR PROCUREMENT OF ONE (1) HECTARE OIL PALM PLANTATION IN IHUONYIA CITY

Payment plan (schedule) (full)			
a) 1 st year full payment	1,414,600		
Full payment discount	<u>100,000</u>		
Actual payment	<u>1,314,600</u>	1,314,600	
b) 2 nd year full payment	514,600		
Full payment discount	<u>35,000</u>		
Actual payment	<u>479,600</u>	479,600	
c) Same as in 2 nd year	479,600	479,600	

Payment schedule (Installmental)			
a) 1 st payment	471,800		
2 nd payment (after 3 months)	471,800		
3 rd payment (after 3 months)	<u>471,800</u>		
Total payment yr 1	<u>1,414,600</u>	1,414,600	
b) Payment 2 nd year:			
1 st payment	257,300		
2 nd payment	<u>257,300</u>		
Total payment yr 2	<u>514,600</u>	514,600	
c) Payment 3 rd year:			
1 st payment	257,300		
2 nd payment	<u>257,300</u>		
Total payment yr 3	<u>514,600</u>	514,600	

All payments must be made to the company's Bank account UBA-1022000146

6. **SEUN ADEYEYE**
HC FARMS

HC FARM

SMEDAN BUSINESS REGISTRATION NUMBER: SUIN79828217

LOCATION:

Plot 501 Chukuku Kuje Road, Gwagwalada Abuja

CONTACT

Tel: 07068067172

E-mail: hossycrown@gmail.com

INTRODUCTION

HC Goat/Ram/Sheep Farm is a start-up goat Farm that is involved in production of quality and affordable goat meat, milk and other goat by-products, like goat skin for leather companies, goat faeces for manures and biogas processing, targeting consumers in southwest Nigeria.

We are located in Chukuku Kuje Road, Gwagwalada Abuja. Our meat and milk are hygienic, rich in protein and of premium quality.

THE BENEFITS OF OUR PRODUCTS AND SERVICES ARE;

- High quality meat and highly nutritious and hygienic
- Kill-Cut-Wrap-Freeze (KCWF) services
- Excellent Customer Care Services
- Fair and best possible prices

BUSINESS MEETS A NEED AND DEMAND FOR

- Excellent and high quality, hygienic and high nutritious meat
- Provision of excellent well package and semi-processed meat of different varieties.
- Our goat by-products like milk, skins and faeces
- Fair and best possible prices.

OBJECTIVES OF THE BUSINESS

- To achieve the sales growth targets by the sixth month and by end of year one. Aggressive gains in market share and average monthly revenues in year two.
- To increase the number of customers/consumers who purchase our products.
- To achieve net profit in year one, increasing in year two, by containing cost and meeting sales goals
- To provide quality sales service and products at fair and best possible prices.

VISION OF THE BUSINESS

To be the leading goat meat farm in the environs we are situated in Nigeria through the provision of excellent sales services and products.

MISSION OF THE BUSINESS

To exceed the customers' expectations by providing high quality services products and exceptional customer care services in a loving and caring way.

DESCRIPTION OF BUSINESS

HC Goat/Ram/Sheep Farm is a start-up goat Farm that is involved in production of quality and affordable goat meat, milk and other goat by-products, like goat skin for leather companies, goat faeces for manures and biogas processing, targeting consumers in southwest Nigeria. We are located in Chukuku Kuje Road, Gwagwalada Abuja. Our meat and milk are hygienic, rich in protein and of premium quality.

BUSINESS MANAGEMENT

With over two years experience in animal husbandry business and numerous exposure to both scientific and the practical aspect of the animal meat and protein industry have been able to master the technical requirement and organization skills among other things necessary to give the firm good commendation from our clients. My managerial skills has help in putting together a workforce for over two years, which will also help me to coordinate the team work in most aspect of the business.

I am the CEO over seeing the day to day activities of the business, with ten staffs.

THE ADVANTAGE OF THE BUSINESS

People buy from us because of the following reasons;

- Quality processed product, and good relationships with vendors.
- Hygienic and neat processing facility.
- We use the latest, state-of-the-art restoration production systems and computerized case tracking
- Outstanding customer service and faster processing duration
- Fair and best possible prices and discount offers

PRODUCTS AND SERVICE

- Goat, Ram and Sheep Meat
- Goat, Ram and Sheep Milk
- Goat, Ram and Sheep Skin
- Goat, Ram and Sheep Feaces

- Killing of Goat, Ram and Sheep (Abattoir)

RAMS



GOATS



THE ANIMAL FEEDS



EQUIPMENT NEED

- Goat Pen # 500,000
- Dressing and processing facility # 800,000
- Water source # 350,000
- Feeding trough # 200,000
- Drinking trough # 150,000
- Feed materials # 300,000
- Milking cup # 150,000
- Vitamins # 100,000
- First aid kits # 80,000

VIABILITY SUMMARY

Profitability Ratios

	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6
Gross Profit %	-42.69 %	-9.76 %	11.35 %	28.39 %	42.16 %	53.29 %
EBITDA (Gross Profit - Operating Expenses)	-5,240,000	-2,708,700	175,440	4,086,260	9,339,834	16,347,466

Viability Ratios

	Values	Decision
Internal Rate of Return (IRR)	In,fin,ity%	Good
Net Present Value (NPV)	-21,518,876.4	Bad

Weighted Average Gross Margin : 27.26 % Enterprise Value : ₦ 6,542,264.53

CONCLUSION

In conclusion, HC farm is a reputable animal production business which has attracted a lot of customers because of the distinct managerial effectiveness of the business.

THANK YOU !

7. YAHAYA ISHAQUE

GBEDAKO GLOBAL RESOURCES LIMITED
(WUSHISHI CLASSIC RICE)

WUSHISHI CLASSIC RICE

PRODUCED AND PACKAGE

BY

GBEDAKO GLOBAL RESOURCES LTD

INTRODUCTION

Gbedako Global Resources Ltd is an agribusiness company registered with the corporate affairs commission in 2016. we are the producer of Wushishi Classic Rice, Wushishi Classic rice is located in Wushishi, Wushishi Local Government area of Niger State. We started in 2016 with just a milling machine with 1.5mt/hr. today we have upgraded our capacity to 30t/day. Our vision is to produce the rice of high quality and standard that can compete with the foreign rice both locally and internationally. Our mission is to exceed the customers expectations by providing quality products and services.

COMPANY OWNERSHIP AND STRUCTURE

1. The managing director is Yahaya Ishaque, holding a share 50%.
2. The Company secretary is Mohammed Bala Yahaya, holding a share of 25%.
3. Ibrahim Mohammed is a director holding a share of 25%.

BUSINESS LOCATION

The factory is located at Wushishi, Wushishi Local Government Area of Niger State, Nigeria, for its proximity to raw material, cheap labour, power supply and water supply.

VALUE PROPOSITION

1. Wushishi Classic Rice is producing high quality rice using the highly recommended variety (faro 44).
2. Our milled rice are bagged in three different bags. i.e the traditional 50kg, 25kg and 5kg respectively. Which makes it affordable for all categories of income earners.
3. We deliver to the door steps our customers.

OUR MARKETS

We are targeting the entire Nigerian market, but presently we are selling in rivers state and delta state.

OUR STRENGTHS

- a. Proximity to raw materials.
- b. Innovation and creativity.
- c. Modern equipment's, tools and machines.
- d. Well experienced workers.
- e. Our experience in rice production.
- f. Large scale of the Nigerian market.

OUR WEAKNESS

Supply gap due shortage in the supply of raw materials.

Bigger milling plants already have more experience because of their higher volume of production

Our competitors, which are the bigger companies, already have establish a customer market and approved vendors.

CAPITAL

S/NO	EQUITY	AMOUNT
1	Owners contribution	50,000,000
2	Shareholders	25,000,000
3	Sum	75,000,000

OUR ASSETS

S/NO	DESCRIPTION	OWNERSHIP TYPE	VALUE
1	Premises	Owned	15,000,000
2	Automatic Rice Milling Machine	Owned	20,000,000
3	100 KVA Generator Set	Owned	2,000,000
4	2 Set of Hp Laptops	Owned	600,000
5	Office furniture	Owned	250,000
6	600mt Capacity Warehouses	Owned	12,000,000
Total			₦49,850,000

HUMAN RESOURCES

1. Production manager
2. Purchasing officer
3. Processing operator
4. Marketing officer
- 7 casual workers

OUR EXPENSES/DAY

S/NO	DESCRIPTION	COST
1	Raw materials	9,750,000
2	Personnel	60,000
3	Generator fuel	14,000
4	Utility	1,000
4	Packing bags	120,000
5	Transportation	900,000
6	Machine maintenance	2,000
7	Depreciation	5,000
8	Taxes	12,000
9	Admin	5,000
	Total	11,009,000

8. YAHAYA ISHAQUE

GBEDAKO GLOBAL RESOURCE LIMITED
(GBEDAKO SMART AGRO)

GBEDAKO GLOBAL RESOURCES LTD

(GBEDAKO SMART AGRO)

INTRODUCTION

Gbedako Global Resources Ltd is an agribusiness company registered with cooperate affairs commission in 2016. It works closely with network of large and medium scale farmers with the aim of helping them improve productivity, manage quality and easy access and link to markets.

We have successfully done same for hundreds of farmers in Niger State and beyond and still counting. Our partnership with RIFAN and IFAD gives us a special edge the growing competitive market of cereals and other cash crops. We are proud to say that for the past one decade, we have transacted and facilitated agribusiness worth tens of millions with sky scrapping accountability and reputation.

OUR MARKET

1. Producers
2. Processors
3. Exporters

OUR COMMODITIES

1. Soyabeans
2. Sesame
3. Paddy Rice
4. Maize
5. Ginger
6. Cocoa
7. Dry Beans

INCOME STATEMENT FOR OCTOBER

S/NO	DESCRIPTION	VALUE
1	Revenue From Sales	427,500,000
2	Cost of Sales	459,000,000
3	Gross Profit	31,500,000

9. YETUNDE AIYELA DOT CONNECT INTERNATIONAL FOUNDATION



DOT CONNECT INTERNATIONAL FOUNDATION

Celebrating Nigerians in diaspora, and the 4th Nigeria Diaspora Investment Summit (NDIS) towards exploiting the optimal production, development, preservation, utilization, commercialization, investment and exportation of underutilized comparative Agricultural commodities in every state in Nigeria for food security, economic diversification, wealth generation, security of lives and properties .

Dot Connect International Foundation:
www.dotconnectintl.com.ng
dotconnect2020@gmail.com
 2348025711101, 2347019001213

Presented by:
Mrs. Yetunde Aiyela
 Founder, National Coordinator
 Dot Connect International
 Foundation

NIGERIA'S COMPARATIVE ADVANTAGE

PROJECT JUSTIFICATION

- ❖ Globally, Nigeria is one of the largest producers of tropical fruits.
- ❖ Number 1 producer of yam, cowpea, cassava, Shea nut.
- ❖ 2nd largest producer of sesame .
- ❖ 3rd largest producer of cashew ,millet and ginger,
- ❖ 4th in cocoa,5th in onions, 8th in mango.
- ❖ In Africa, Nigeria is the largest producer of maize, soya beans and one of the largest producer of sweet potato .
- ❖ Nigeria is largest consumer of cow pea, rice (N600 billion annually) and largest consumer of fish in West Africa

OUR PURPOSE

- Leveraging on comparative agricultural commodities as catalysts of investment opportunities and home-coming for Nigerians in Diaspora

OUR VISION

To generate \$300 Million annually from comparative agricultural commodities from every state of the Federation from the year 2022.

MISSION:

Facilitating integrated, sustainable development of indigenous commodities through trainings, contract farming, processing, exportation for global competitiveness.

Dot Connect International Foundation:
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OUR 2022-2030 GOALS

GENERATE \$300 MILLION ANNUALLY FROM COMPARATIVE AGRICULTURAL COMMODITIES

37 NIGERIANS IN DIASPORA TO EMPOWER AND IMPACT ON 370,000 NIGERIAN WOMEN AND YOUTH

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HIGH TARGET COMPARATIVE AGRICULTURAL COMMODITIES IN NIGERIA

SOUTH WEST

LAGOS :Fisheries, Coconut Aquaculture.
OGUN: Cassava, Cashew, Rice, Palm Produce, Timber.
OYO: Kolanuts, Cocoa, Tobacco, Sheanut, fruits,Plantain, Banana,
ONDO: Fishery, Yam,Kolanut, Cocoa, Palm Produce, Timber.
EKITI: Banana, Dried Catfish, Cassava, Cocoa, Palm Produce, Yam
OSUN: Cassava, Kolanut, Maize, Plantain, Banana ,Fruits,.

NORTH CENTRAL

FCT: Shea Butter, Maize, Aquaculture Rice, Tomatoes, Vegetables.
BENUE: Yam, Soya Beans, Sesame Seeds, Rice, Mango Oranges .
KOGI: Sesame, Cassava, Cashew, Soya Timber, Palm Produce, Honey Rice .
NASSARAWA:Yam, Rice, Sesame, Cassava, Millet, Ground Nut, Maize, Sugarcane,
PLATEAU Horticulture, Irish Potato, Rice, Fruits, Tomatoes, Acha, Vegetables.
KWARA: Shea Butter, Beans, Cashew, Ground Nut, Coconut Oil, Locust Beans,

SOUTH EAST

IMO: Palm Produce, Cassava, Rice,
ANAMBRA: Yam, Rice, Maize, Fishery,
ENUGU: Cashew, Palm Produce, Rice,
ABIA: Palm Produce, Cassava, Maize,.,
EBONYI: Rice, Maize, Yam/
SOUTH SOUTH
RIVERS:Palm Produce, Rubber, Fishery.
CROSS RIVER :Cocoa, Palm Produce, Fishery, AKWA IBOM: Sea Foods, Cocoa, P/Produce, BAYELSA:Palm Produce, Rice, Cassava, Plantain, Timber, Sugarcane, Fishery,
DELTA:Rubber, Plantain, Palm Produce.
EDO: Palm Produce, Pineapple, Banana.

NORTH WEST

KADUNA: Ginger, Soya Beans, Honey, Cowpea, Sorghum, Maize, Millet,.
KANO: Tomato, Onions, Ground Nut, Chilli Pepper, Cowpea, Sugarcane, Rice, Millet, Leather, Livestock, Poultry, Fishery, Spices,
KEBBI: Onions, Rice, Sorghum, Fishery, Cow Pea, Maize, Spices, Millet, Ground Nut, Beans, Livestock, Shea Butter.
JIGAWA :Hibiscus, Sesame, Rice, Maize, Millet, Sorghum, Leather, Cowpea,.
SOKOTO: Onions, Cowpea, Leather, Pepper, Spices, Tomatoes, Livestock, Cowpea, Garlic,

NORTH WEST (CONT'D)

ZAMFARA: Cotton, Rice, Sorghum, Leather, Maize, Millet, Ground Nut.
KATSINA : Sesame, Hibiscus, Sorghum, Millet, Maize, Groundnut, Cowpea, Rice,
NORTH EAST
BORNO: Gum Arabic, Chilli Pepper, Rice, Maize, Millet Sorghum, Cow Pea, Kenaf, Sorrel, Livestock, Ground Nut, Bambarra.
BAUCHI: Ground Nut, Cotton, Maize, Millet, Sorghum, Rice, Cowpea, Gum Arabic, Livestock, Poultry, Dairy, Poultry, Sugarcane, Sesame

NORTH EAST (CONT'D)

YOBE: Gum Arabic, Sesame, Rice, Wheat, Maize, Beans, Millet, Sorghum,.
TARABA :Tea, Coffee, Sesame, Groundnut, Sorghum, Maize, Rice, Hibiscus, Wheat, Kenaf, Soybeans, ,
GOMBE :Soybeans, Sesame ,Cotton, Gum Arabic, Shea Nut, Fruits, Sunflower,
ADAMAWA : Fishery, Dairy, Sugarcane, Groundnut, Sorghum ,Millet, Sesame, Sweet Potato, Beans, Vegetable Oil, Livestock ,Maize, Cassava, Soybeans, Rice, Poultry.

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OBJECTIVES

Investing in our people-
To create 370,000 jobs for women and youth in relevant value chains , to boost domestic production, rural income, poverty alleviation, import substitution, wealth generation ,food security and exportation.
Restoring Growth-
Restructure the economy for growth driven by a non oil sector growth anchored on agriculture and food security to restore growth and create jobs.

Building a competitive Economy-
To enhance integrated, scalable, efficient agricultural commodity ecosystem.
Support guaranteed offtake of commodities from small agro industrialists to sustain local production, processing, improved business environment and enhance Ease of Doing Business.
Forge a synergy between small holder farmer groups
Halt economic challenges and enhance stimulation of economic growth

Sustained inclusive Growth
Drive economic transformation, increased national productivity and achieved sustainable diversification in food, energy and security

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OUR OFFERS AND REQUESTS

WHAT WE OFFER

- Business Linkages between investors, commodity producing communities and development institutions.
- Women and Youth Development
- Entrepreneurship Development
- Good Agricultural Practice
- Contract Farming- 100 Hectares farmland per state in the next 5 years.
- Exportation
- Commodity Expo
- Commodity Trading
- Consultancy

OUR REQUESTS

- N 24 Million for salaries and wages for 12 permanent and 10 contract staff for 3years
- N10 Million for office rent, furniture and fittings
- N5 Million for expansion of Entrepreneurship Development Training Institute
- N1.5 Million for Global Good Agricultural Practices and Certifications
- N459 Million for farming 600 hectares in the 6 Geo Political Zones (One State Per Zone)
- N50 Million for export procedures and logistics
- N40 Million for annual 2022 Commodity Expo
- N50 Million for Commodity Trading
- N5 Million for Media and publicity (website development, social media handles, brochures, flyers, complimentary cards, banners)

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2348025711101, 2347019001213

OUR TEAM:

- ✓ National Coordinator.
- ✓ Financial , Management and Taxation Consultants.
- ✓ Entrepreneurship Development Trainer/Specialists.
- ✓ Farm Manager
- ✓ Business Development Service Provider.
- ✓ Agronomist.
- ✓ Agricultural Engineer.
- ✓ Agricultural Economist.
- ✓ Food Technologist and Nutritionist.
- ✓ Project Management Professional.
- ✓ Commodity Merchant.

MILESTONES

- ❖ Entrepreneurship Development Trainer for members of Federation of Agricultural Commodity Associations in Nigeria (FACAN)
- ❖ The Deputy National Coordinator, Federation of Women in MSME'S ((FEDWIM)
- ❖ Ex Officio Council Member and Deputy National Women Leader Nigerian Association of Small Scale Industrialists (NASSI)

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COLLABORATING INSTITUTIONS

- ❖ Nigerian Association OF Small Scale Industrialist (NASSI)
- ❖ Small And Medium Enterprises Development Agency (SMEDAN)
- ❖ Federation Of Agricultural Commodity Associations In Nigeria (FACAN)
- ❖ Raw Material Research And Development Council
- ❖ Nigerian Export Promotion Council (With Deco Solutions Nig Ltd)
- ❖ National Council Of Women Societies (NCWS)
- ❖ National Youth Service Corps (NYSC)
- ❖ Nigerian Entrepreneurs Forum
- ❖ KMVL Nig Ltd
- ❖ Asusu Cooperative .Management . Solution . System
- ❖ Workman Network, Benue State
- ❖ Federation Of Women In MSME's(FEDWIM)

TARGETS AND THEIR BENEFITS

OUR TARGET MARKETS:
Nigerians in Diaspora ,Women, Youth, Farmers, Agricultural Input and Service Providers, Manufacturers, Processors, Marketers, Exporters, Investors, MSME's, Start Ups, Cooperatives, Clusters, Associations, Pre and Post Retirees.

BENEFITS

- Acceleration of sustainable financial freedom and wealth generation for Nigerians in Diaspora
- Stimulation of Nigerians in diaspora in Agro development
- Exploiting local, regional and international demand
- Profile Nigeria as a reference point in indigenous economic development and diversification.
- Encourage the mobilization of local human, material and natural resources to create value-added products/services for domestic and external markets for maximum exploitation of vast export potentials
- Enhance domestic competitiveness and gain global market share, leading to increased foreign exchange earnings as well as boost the foreign reserve
- Curb rural-urban migration and insecurity.
- Forge a synergy between local farming cooperatives and investors

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EXPECTED OUTPUTS

- ❖ A mass agricultural intensification and productivity program at all levels in Nigeria
- ❖ Acceleration of sustainable financial freedom and wealth generation for Nigerians in Diaspora
- ❖ To profile 60 comparative commodities and trades that can generate \$300Million annually
- ❖ Create 370,000 jobs along the value chains for productivity and food security by 2030
- ❖ To bring between 600 hectares of new farmland under cultivation in every zone of the Federation.

- ❖ Enhance multinational linkages between local communities and Nigerians in Diaspora
- ❖ Reversal of rural urban migration
- ❖ Engender Foreign Direct investment.
- ❖ Enhance import substitution to create measurable impact on the Federal Government ,states, communities, women, youth, MSME'S, startups in value chain & rural development for economic diversification ,food security ,security of lives and properties.

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- ❖ Mapping and Facilitating access to credit to 3.7 women and youth annually between 2022-2023 to access micro credit, micro pension, micro insurance and taxation
- ❖ Improved foreign exchange inflows due to import substitution, improved power supply, better transport infrastructure, improved competitiveness, job creation, enhanced inclusiveness.
- ❖ Enhance foreign direct investment between communities and destination countries
- ❖ Profile investors to access full benefits of identified development programs and funding interventions,
- ❖ To profile identified comparative commodities to generate \$300 million annually

THEORY OF CHANGE

If the full potentials of Nigeria's comparative Agricultural commodities are fully harnessed;
 If the women, Youth, Agricultural value chain actors, MSME's are empowered to produce competitive globally acceptable high quality products through improved capacity building, skills, financing and market access;
 If Nigeria can leverage on public-private partnership, our network of hundreds of cooperatives of producing communities, complementary national associations, development organizations dedicated to strengthening, financing, promotion, production and processing and marketing;
 If Nigeria leverages on the Triple Helix Model (Research, Government & Industry), innovation, science and technology for industrial development;
 If Nigeria invests on the full elements of commodity ecosystem, then she will achieve sustainable economic development and diversification in line with national priorities and SDG'S1,2,5,7,8,9,11,12&17

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 2348025711101, 2347019001213

10. JOB NANKAR OPALSON NIGERIA LIMITED

OPALSON NIG. LTD
"QUALITY FIRST"

OPALSON
NIGERIA LTD.

2021

BUSINESS PRESENTATION

- ADDRESS: plot 468 Gunners Road Gaduwa Fct Abuja, Nigeria
- WEBSITE: www.opalson.com.ng
- EMAIL ADDRESS: opalsonnig@dotconnetintl.com or content@opalson.com.ng

1	PROBLEM
2	SOLUTION
3	OUR STORY
4	PRODUCTS
5	MARKET SIZE
6	BUSINESS MODEL
7	COMPETITORS
8	MARKET PROJECTION
9	MANAGEMENT TEAM
10	WHY YOU NEED TO INVEST

CONTENT

01

PROBLEM

- Heavy reliance on oil, over 95 percent of export earnings and about 40 percent of government revenues (IMF)
- Instability in global oil price
- scarce forex and continuous inflation

02

SOLUTION

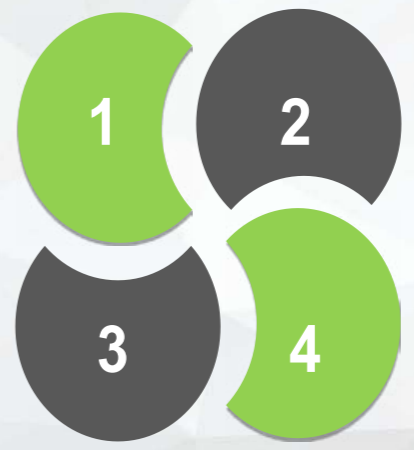
- Diversification of Nigeria economy to non oil through export of agricultural products
- Forex earning through export
- Job creation

03

OUR STORY

Opalson Nig. Ltd is registered with CAC and NEPC

The company is valued at #20, 000000(twenty Million naira).



Several export of charcoal to UAE and other countries

Charcoal Factory in Oyo State

Investment funds through NDIS in 2020

PRODUCTS

04

SHEA BUTTER
Vitellera paradoxa

SESAME SEEDS
Sesamum indicum



PRODUCTS

Shea Butter

- Global Shea Butter Market size was valued at over USD 1.40 billion in 2018 and is anticipated to register over 10.5% CAGR up to 2025
- The market is expected to hit \$2.9 billion in 2025

Sesame Seeds

- Globally, there are about 4.8 million tonnes of sesame seed produced (FAOSTAT)
- Nigeria produce about 450,000 metric tonnes annually
- global sesame seed market is expected to grow at a 4.2% compound annual growth rate (CAGR) between 2018–2024.

05

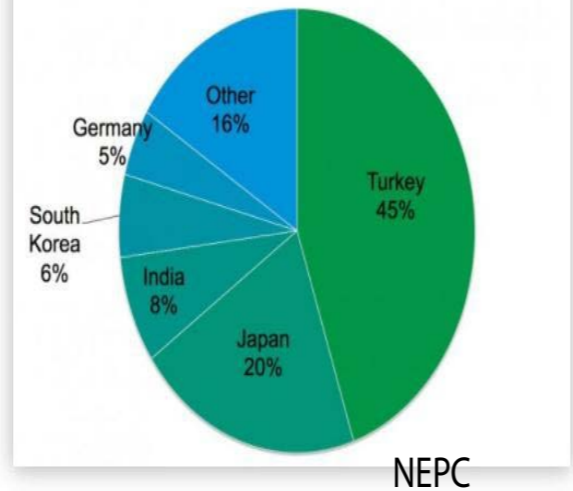
MARKET SIZE

Figure 3: Imports of fixed vegetable fats and oils to Europe, which includes shea butter



CBI

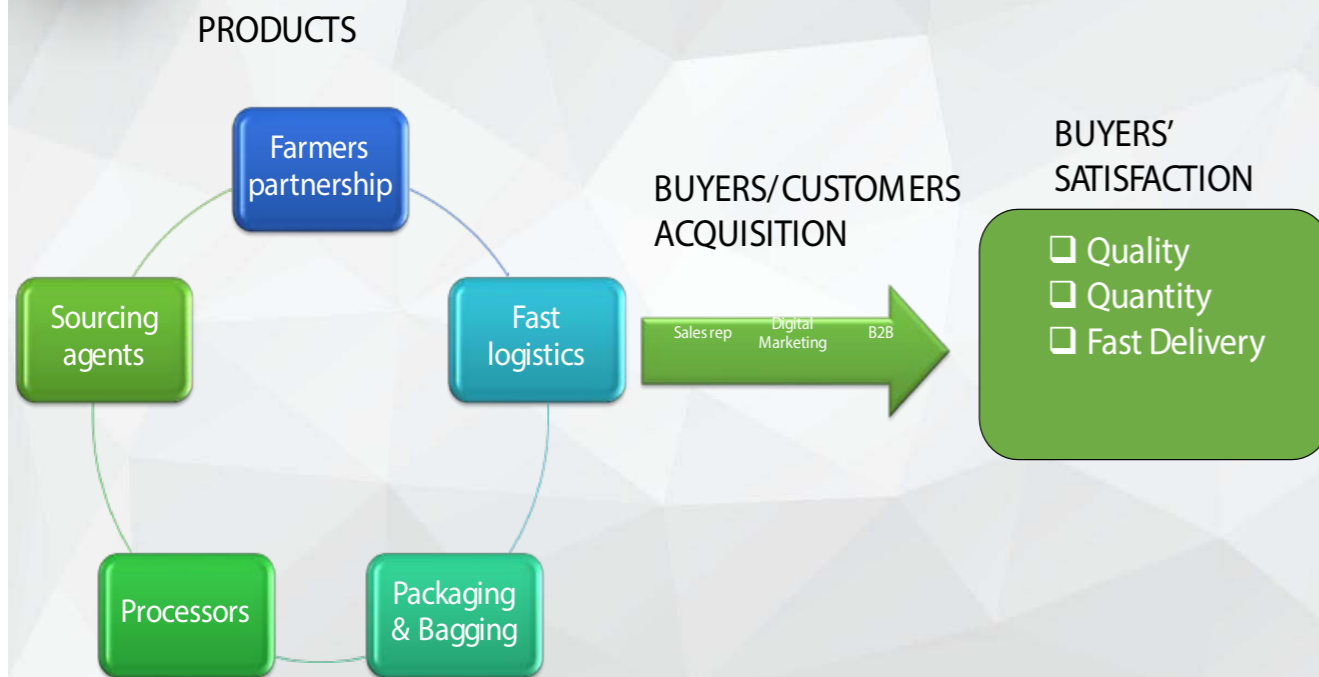
Export destinations - Sesame seeds



NEPC

06

BUSINESS MODEL



07

COMPETITORS

OPALSON NIG LTD

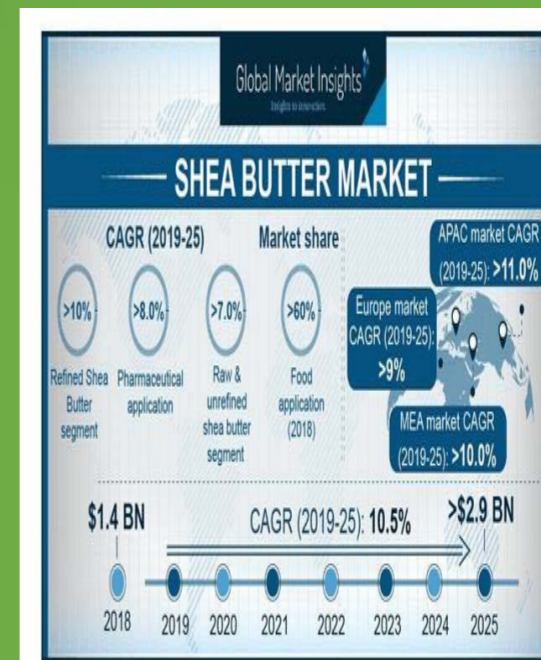
- Partnership with farmers
- Strong Online presence
- Direct inspection by inspection agencies e.g SGS from sourcing time to processing and packaging time
- Direct partnership with haulage companies to reduce logistics time

OTHERS

- Sourcing from Market
- Poor online presence
- Random selection to get SGS certification
- Mostly no direct partnership

08

MARKET PROJECTION



global sesame seed market is expected to grow at a 4.2% compound annual growth rate (CAGR) between 2018–2024.

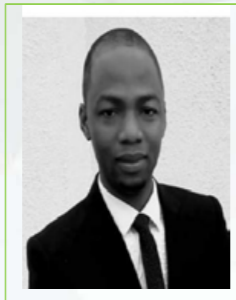
09

MANAGEMENT TEAM



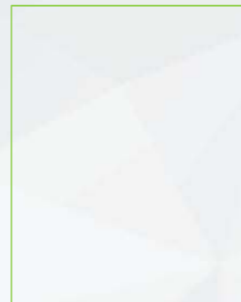
MATTHEW SAMUEL

He is the founder and CEO of the company and holds a Bachelor degree in biomedical sciences/ medical laboratory sciences (BMLS) from the prestigious university of Jos. As a scientist, he will use his knowledge of science to ensure product quality. He is also a certified digital marketer with vast experience in digital marketing and also knowledgeable in supply chain management and international trade.



JOB MICHAEL

He is the Co-founder and project manager of the company. He is a graduate of science Laboratory Technology from the University of Jos. He is a coordinator human resource management with vast experience in customer relations.



BARR. OLUCHI JAQUE LYN IRONKWE(ESQ)

Is the Principal partner at Fontinjussolicitors is the company's legal advisor and secretary

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WHY YOU SHOULD INVEST

According to Federal ministry of Agriculture and rural development (FMARD), the federal government is to grow the integrated agriculture sector from 23.5% to 50% of the GDP from 2021 to 2031

In the economic recovery and growth plan (ERGP), the federal government is to grow the none oil sector of the economy by 7% by year 2020 of which the agriculture and solid minerals are the main focus.



According to NEPC, the current foreign earning from none oil is 2.074 billion Naira and the government through its zero to oil scheme plan to increase it by 1 billion naira by 2025

Export is tomorrow's business as Nigeria economy dwindle, export is one of the major ways to revive the economy and generate forex for Nigeria

11. PRECIOUS OSINAKU ASSOCIATION OF FEMALE AGRIPRENEURS

CAC/IT/NO 149824



ASSOCIATION OF FEMALE AGRIPRENEURS.
CAC/IT/NO 149824

PRESENTATION BY

ASSOCIATION OF FEMALE AGRIPRENEURS(AFA)

Who We Are: Brief Profile

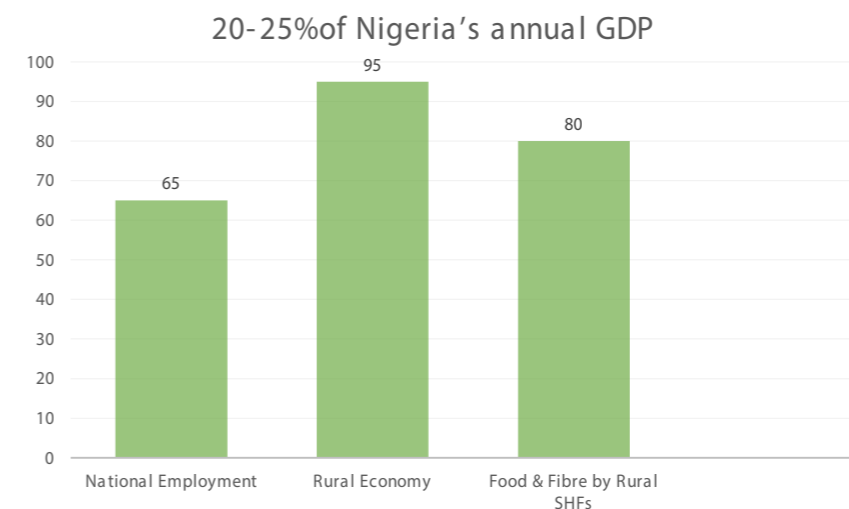
Association of Female Agripreneurs (AFA) is a non-religious, non-governmental, non-profit, non-political and non-ethnic organization duly registered by the Corporate Affairs Commission (CAC) to promote active participation of women in every aspect of Agribusiness.

Who We Are: Brief Profile

AFA as an AGGREGATOR seeks to combat extreme poverty and food insecurity by bringing together women involved in **agricultural value chain activities in rural and urban areas** in Africa, starting here in Nigeria.

We provide **agribusiness support services & sustainability, training and capacity building** for women farmers, animal husbandry, commodities farming, aggregation and access to market.

INTRODUCTION: Nigeria's Agriculture

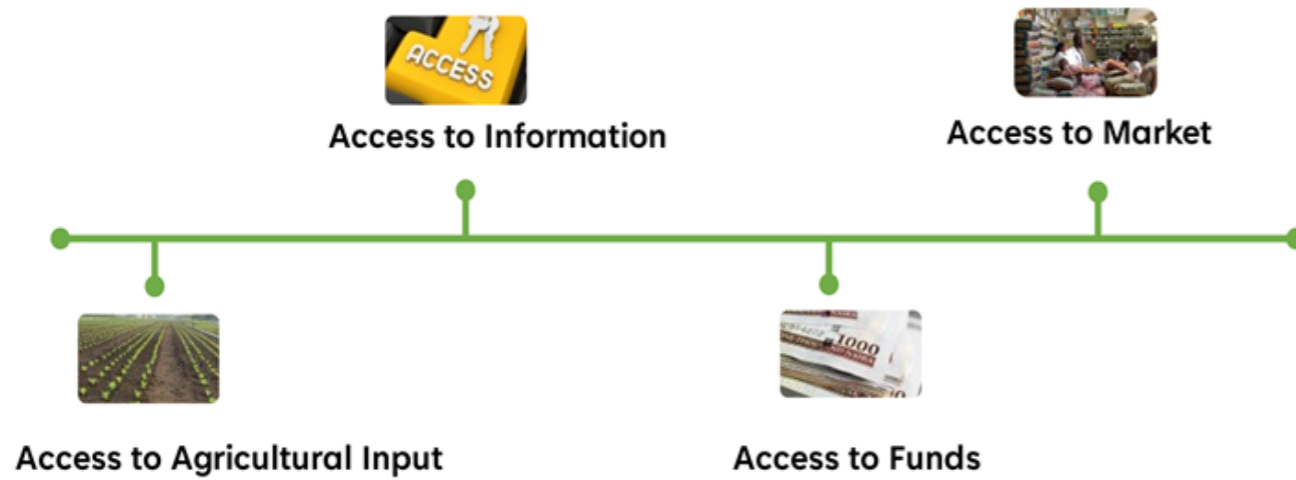


Rising Agro Demands due to Pop. Growth (3%p.a.) World's Poverty Capital

The Problem Statement

- Low Productivity & High Poverty
- Poor Rural Infrastructure
- Low Literacy & Trust
- No access to Technology
- Rural Exclusion: projects, programs & policies
- Rising Economic Backwardness & Social Misery
- Land Ownership Rights/ Land Acquisition

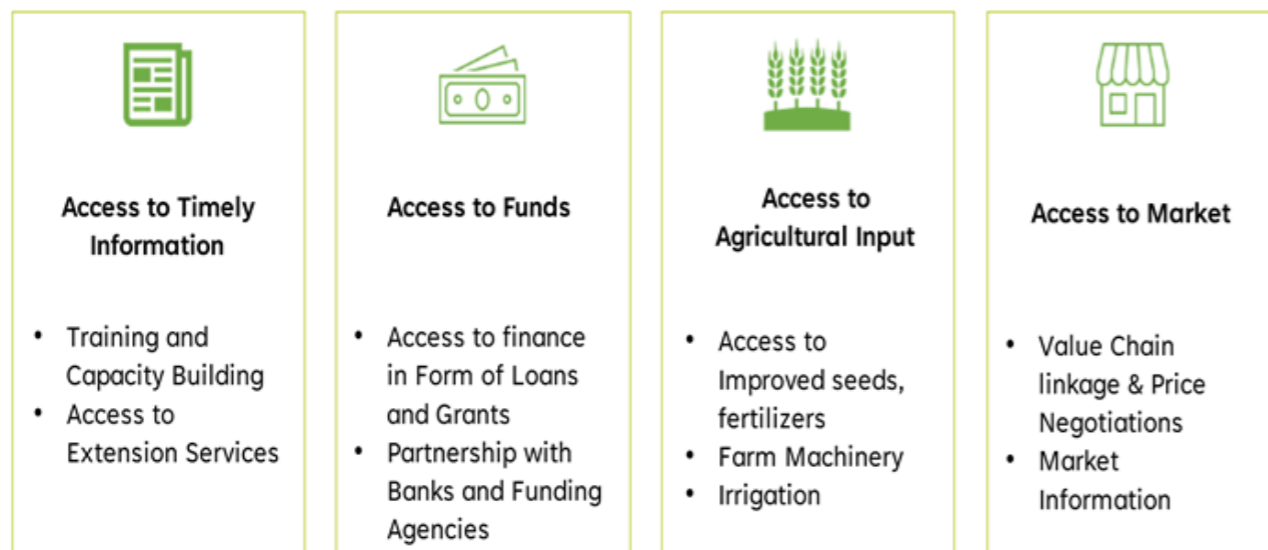
The Problem Statement



Association of Female Agripreneurs(AFA)

7

Our Proposed Solution



Association of Female Agripreneurs(AFA)

8

Journey So Far...

Convening Women Farmers Across Nigeria

☐ Cooperatives
Organization and Membership of about 10,000 women and women owned companies into 14 different Co-operatives/groups and counting .

Completed:

- Fct - Dawaki (41), Bwari (1043), Amac(17), Kuje (1 Goat Farm) and Gosa(135)
- Nasarawa- Awayi(41), Awogenshen (35), Ezhiba(60), Alushi Akunmagazi(15), Akpata (83)
- Imo- Mbaitoli(31)
- Kaduna- Kaduna South(91)
- Benue-

In Progress:

- ✓ Edo State
- ✓ Akwa Ibom

☐ Established or supported 4 Agribusiness Companies Owned By Women.

- ☐ Commodities Trading
- ☐ Animal Husbandry – Goats, Ram and Chicken

Association of Female Agripreneurs(AFA)

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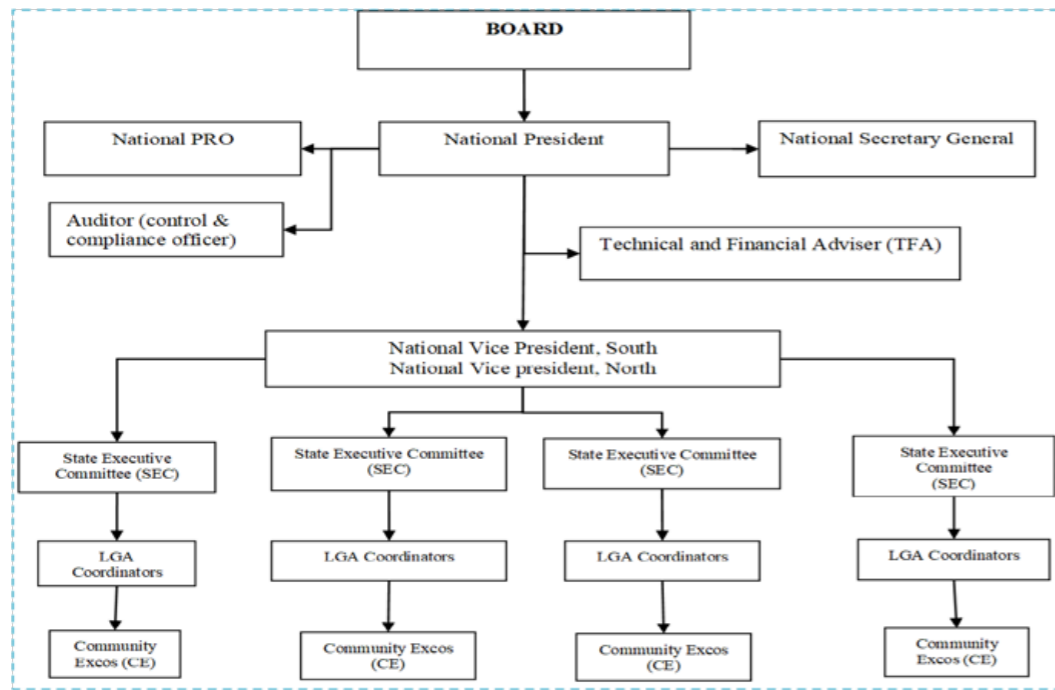
Convening Women Farmers Across Nigeria Cont...

- Commodities produced by our members include sesame seeds, guinea corn, ginger, shea butter, maize, groundnuts, tomatoes, goat rearing etc.
- Training and Capacity Building for the women.
- Provision of Access to funding Opportunities.
- Value chain linkages and Price Negotiations for the Women.

Association of Female Agripreneurs(AFA)

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Organizational Structure



Association of Female Agripreneurs(AFA)

Appendix...



Interswitch - INTERNAL

Our Ask

- ✔ Technical Support to Build Capacity for the women farmers in Rural Community
- ✔ Macro and Micro Finance partners to support scaling up towards our goal of 100,000 women in 3 years
- ✔ Funding to develop market linkages and relevant supply chain partners
- ✔ Market Access and Linkages for increased profit margin
- ✔ Mentorship Programs to adopt women
- ✔ Funding to scale up our animal farms and commodities trading
- ✔ Rural Development partners to establish Agro servicing centers
- ✔ (Agency Banking, Agro mechanization services, Agro input market services, Agricultural extension services and commercial farming services , Banks, warehouse & storage)



ASK – Phase One

1. AFA AWOGENSHEN CO-OPREATIVE;
2. AFA EZHIBA CO-OPREATIVE;
3. AFA ALUSHI AKUNMAGAZI CO-OPREATIVE
4. PARTNERSHIPS



Association of Female Agripreneurs(AFA)

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COOPERATIVE/GROUP	MAJOR COMMODITY/CROP	COMMERCIAL FARM EXPERIENCE:	CUMULATIVE FARMLAND SIZE/MAJOR CROP	LAND OWNERSHIP
■AFA AWOGENSHEN CO-OPREATIVE 35 MEMBERS	MAIZE, TOMATOES AND GROUNDNUTS	5 - 30 YEARS	80 HECTRES TOMATOES	FAMILY LAND
■AFA EZHIBA AFA CO-OPREATIVES 60 MEMBERS	GUINEA CORN, BEANS AND GROUNDNUT	5- 30 YEARS	120 HECTRES GUINEA CORN	FAMILY LAND
■AFA ALUSHI AKUNMAGAZI CO-OPREATIVES 15 MEMBERS	GROUNDNUT, MAIZE AND GUINEA CORN	5- 20 YEARS	130 HECTRES MAIZE	FAMILY LAND



Association of Female Agripreneurs(AFA)

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COOPERATIVE/GROUP	COST OF PRODUCTION	AMOUNT OF INCOME GENERATED	CHALLENGE	NEED/COST OF NEEDS	IMPACT
■AFA AWOGENSHEN CO-OPREATIVES TOMATOES 35 MEMBERS	100,000 x 35 = 3,500,000	120 baskets x n10,000 x 35 = 42,000,000	<ul style="list-style-type: none"> Poor irrigation-seasonal planting. Inadequate soil nutrient-reduced crop yield. 	<ul style="list-style-type: none"> Fertilizers Irrigation system 	All year farming and improved crop production.
■AFA EZHIBA AFA CO-OPREATIVES GROUNDNUT 60 MEMBERS	80,000 x 60 = 4,800,000	40 bags x n50,000 x60 = 120,000,000	<ul style="list-style-type: none"> Poor soil nutrient Poor irrigation Offtakers 	<ul style="list-style-type: none"> Fertilizers Irrigation system Offtakers 	<ul style="list-style-type: none"> Improved crop production All year farming Quick turnover
■AFA ALUSHI AKUNMAGAZI CO-OPREATIVES MAIZE 15 MEMBERS	170 x 15 = 2,550,000	60 bags x n25,000.00 x15 = n22,500,000	<ul style="list-style-type: none"> Poor soil nutrient Poor irrigation Offtakers 	<ul style="list-style-type: none"> Fertilizers Sprayers/chemical Irrigation system 	<ul style="list-style-type: none"> Improved crop production All year farming Ease in doing business



Association of Female Agripreneurs(AFA)

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Project Management Team

S/N	Name	Designation	Qualification	Experience
1	Dr. Badewa Adejugbe-Williams	AFA National CO-President	Ed.D Doctor of Education	25 Years Market Access & Coalition Building
2	Mrs. Marie David	AFA International CO-President	Juris Doctor (JD) and Masters of Laws (LL.M)	25 Years Retail, Market Access & Coalition Building
3	Ms. Jacquelyn Ironkwe	AFA National Secretary General	LL.B, B.L, ACIS (UK), LL.M (International Commercial Law)	16 Years Legal Practice/International Trade and Investment Law
4	Mrs Patience Omoregie	Cooperatives Administrator	BSc. Finance	15 Years in Food & supply Chain Management
5	Mrs. Martha Iyoo	Market Project Manager	BSC. Political Science	25 Years in Food and Supply Chain management
6	Dr Uchenna Obih	Senior Technical Advisor (Agribusiness & Finance)	B.Sc, M.Sc, PhD (Agric Econs)	10 Years in Banking & Agric Financing
7	Precious Chukwuma	AFA Analyst	Bachelor of Law (LLB)	5 Years Farming and Development
8	Precious Osinaku	AFA Program Manager	Bachelor of Laws (LLB, BL)	5 Years Farming and Development



Association of Female Agripreneurs(AFA)

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Who We Are: Brief Profile

- **Address:** No 93, 4th Avenue, Gwarinpa, Abuja, FCT
2810 West Walnut Street, Suite C Rogers
AR 72756, USA
- **Website:** www.femaleagripreneurs.com
- **Phone:** +234-803-772-8648: +1-678-923-5640
- **Email:** info@femaleagripreneurs.com

Association of Female Agripreneurs(AFA)

THANK YOU!
QUESTIONS ???

12. JOSHUA OLUMUYIWA OLUOKUN KILIMO NISHATI FARM ESTATE

Kilimo Nishati
Farm Estate



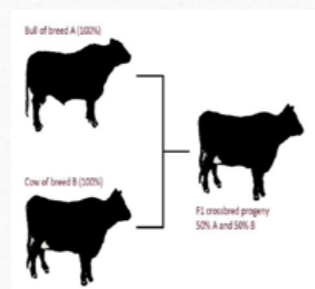
What's the Problem?

- High livestock feeding cost
- Country's dependence on imported milk
- Lack of quality milk and meat products
- Longer timeline to have market-ready cattle
- Nomadic nature of the industry causing political and socio-economic challenges

Our Solution



Development of planted pasture



Gene improvement of local breeds



Feedlotting



Business Model

PART ONE

Development of planted pasture across the project region and grain feedmill.

- Planted pasture types: e.g., Lucerne, Eragrostis, kikuyu, Ryegrass etc.
- Establishment of feed mill for compound feed

PART TWO

Genetic improvement of local breed

- Artificial insemination
- Embryonic transfer

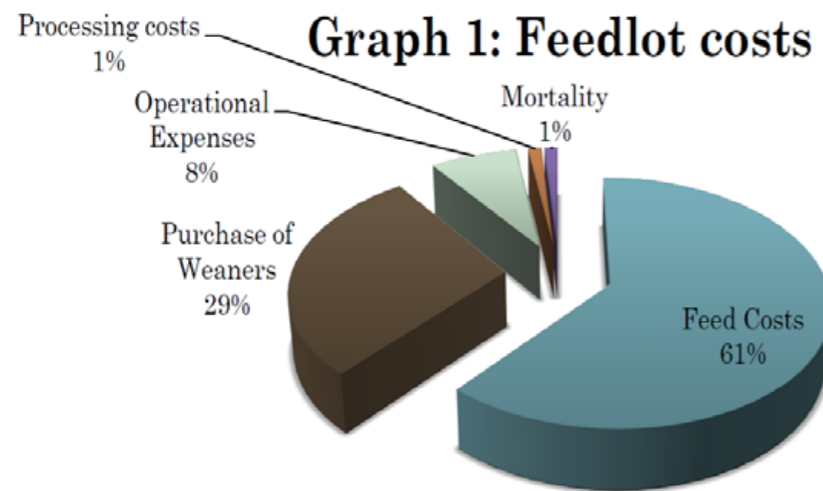
PART THREE

Establishment of dairy and feedlot infrastructures

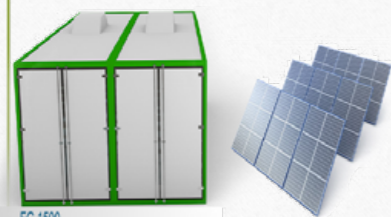
- 2000 dairy capacity (grazing)
- 1000 beef capacity (feedlot)

Establish 50 ha blueberry orchard

Major challenge of the Livestock Industry



- FG 100: 100kg feed per day: 10 cattle
- FG 200: 200 kg feed per day: 20 cattle
- FG 1500: 1500 kg feed per day: 150 cattle



Technological Solution (Feeding) Feedgrow System



Fresh barley with maize base to supply the daily requirements of livestock



Feedlotting

Livestock Roadmap & Traction

- 2022 (1st Quarter) ● Finalize land allocation with respective state governments
- 2022 (2nd Quarter) ● Secure and finalize arrangements with funders and investors
- 2022 (3rd Quarter) ● Construction of dairy and feedlot infrastructures.
Establish planted pasture fields
Secure livestock suppliers (weaners)
- 2022 (4th Quarter) ● Official project launch. Placement of livestock

Blueberry Roadmap & Traction

- 2022 (1st Quarter) ● Finalize land allocation with respective state governments
- 2022 (2nd Quarter) ● Secure and finalize arrangements with funders and investors
Placement of order for blueberry plants and planting materials with suppliers (Fallcreek, Berry for Africa etc.)
- 2022 (3rd Quarter) ● Construction of shade-netting infrastructures.
Construction of irrigation infrastructures
- 2022 (End of 3rd Quarter) ● **Official project launch. Completion of blueberry orchard**

Marketing and Sales

- 1) Live market
- 2) Auction (online and physical)
- 3) Existing abattoir
- 4) Own abattoir (medium term plan)
- 5) Own butchery (Meat Baron): Establish franchises across major cities

Management Team



Bolaji Lewis
Business Manager / Finance Consultant
Board Chairman



Akinbowale Jenkins
Veterinarian
CEO



Joshua Oluokun
Agric-Economist / Agribusiness Consultant
COO

Technical/Advisory Team

- Mr. Dele Shekete: ESG Specialist (Sahel Capital)
- Dr. Wale Aboyade: Senior Energy Specialist (USAID)
- Mr. Abiodun Ajayi: Director Sub Saharan Africa region (Bank of America)
- Prof. John Ademola Oluokun: Ruminant Specialist
- Mr. Leander Vosloo: Berries for Africa (Berry Grower)
- Ms. Chirene Jelbert: CEO C-Fruit (Berry Exporter)

Investment Requirement

Livestock Estate Investment

Aim

- To establish 1 000 dairy facilities (Phase 1)
- To establish 1 000 cattle feedlot facilities (Feedlot / Dairy space requirement: 20m² per cattle)
- To establish planted pasture and fodder bank (minimum 500 ha planted pasture)
- To install Feed-grow system x 3 systems (FG 1500 units)
- Sink boreholes for water access

Dairy Start-up Investment Requirement			
Description	Quantity	Unit Price	Amount
Holstein Friesian Cow (Pregnant)	500	\$1 000,00	\$500 000,00
Indigenous Cows (Pregnant)	450	\$500,00	\$225 000,00
Holstein Friesian (Bull)	30	\$2 000,00	\$60 000,00
Indigenous Bull	20	\$700,00	\$14 000,00
Dairy Housing Infrastructure & Equipment	10	\$23 000,00	\$230 000,00
Milking Parlour	10	\$20 000,00	\$200 000,00
Civil works	10	\$4 000,00	\$40 000,00
Feed Cost			\$229 090,91
Miscellaneous	10	\$10 000,00	\$100 000,00
Total			\$1 598 090,91
Dairy Investment Package			
10 Investors		100 Dairy Unit / Investor	
Investment Required			\$159 809,09
Return on Investment			
1 000 Dairy Herd			
Revenue per year			\$1 178 181,82
Operational Expenses			\$338 181,82
Gross Margin			\$840 000,00
Other Expenses			\$120 000,00
Admin Fee (10% of revenue)			\$117 818,18
EBITDA			\$602 181,82
ROI			37,68%

- Dairy Investment Package

Feedlot Start-up Investment Requirement			
Description	Quantity	Unit Price	Amount
Weaners	1000	\$327,27	\$327 272,73
Feedlot Housing Infrastructure & Equipment	10	\$25 000,00	\$250 000,00
Civil works	10	\$4 000,00	\$40 000,00
Feed Cost (1st Cycle)			\$147 272,73
Miscellaneous	10	\$10 000,00	\$100 000,00
Total			\$864 545,45
Feedlot Investment Package			
10 Investors		100 Feedlot Unit / Investor	
Investment Required / Investor			\$86 454,55
Return on Investment			
1 000 Feedlot Herd			
Revenue per year			\$1 454 545,45
Operational Expenses			\$1 020 000,00
Gross Margin / year			\$434 545,45
Other Expenses / year			\$30 000,00
Admin Fee (10% of revenue) / year			\$145 454,55
EBITDA			\$259 090,91
ROI			29,97%

- Feedlot Investment Package

Blueberry Orchard Investment

Aim

- To establish 50 ha blueberry orchard
- Sink boreholes for irrigation
- To contribute to the foreign exchange earnings of the country

Blueberry facts

- Peak yield from Year 3
- Yield duration: 20 – 25 years
- Expected yield per ha: 21 tons

CAPEX BREAKDOWN		
ITEM		TOTAL COSTS
FARM LAND		
FARM LAND		\$171 428,57
SUB-TOTAL		\$171 428,57
FARM VEHICLES		
Bakkies x 2		\$31 428,57
Refrigerated Truck (5 tons) x 1		\$42 000,00
Quad Bikes x 2		\$10 051,43
SUB-TOTAL		\$83 480,00
FARM MACHINERY		
Tractor (1 x Massey Ferguson 290 4WD 58KW (MF290/4))		\$32 857,14
Chemical Sprayer		\$11 428,57
Berry Harvest Coldroom Trailer x 4		\$17 142,86
Water Sprayer		\$400,00
Berry Picking Trays x 1 000		\$2 857,14
Picking Buckets x 200		\$857,14
Blueberry Vision 3 U(Berry Sorter) x 1		\$368 571,43
Pallet Jack		\$4 857,14
Workshop Tools		\$2 857,14
Office Equipment & Furniture		\$11 428,57
Computers x 3		\$1 714,29
Harvesting Equipment		\$1 714,29
Packhouse Equipment		\$34 285,71
Farm Implements (plough, ridger, scrapper, rotovator, etc)		\$57 142,86
SUB-TOTAL		\$548 114,29
FIXED ASSETS & IMPROVEMENTS		
Packhouse Construction (500m ²)		\$40 000,00
Cold Room & Blow Freezer		\$51 428,57
SUB-TOTAL		\$91 428,57
	50 ha	
BLUEBERRY ORCHARD ESTABLISHMENT	COST/HA	TOTAL COSTS
Land Preparation	\$1 428,57	\$71 428,57
Blueberry Seedling	\$12 580,00	\$629 000,00
Growing medium	\$27 073,50	\$1 353 674,97
25L Pots	\$13 432,00	\$671 600,00
Weedmat	\$4 560,00	\$228 000,00
Irrigation	\$4 842,84	\$242 142,14
Delivery	\$387,50	\$19 374,76
Electrical Costs	\$685,71	\$34 285,71
Shade-netting structures	\$20 000,00	\$1 000 000,00
Installation and Supervision	\$2 000,00	\$100 000,00
SUB-TOTAL		\$4 349 506,16
GRAND TOTAL:		\$5 243 957,59

Blueberry Start-up Investment

5 Years Projected Income Statement	Year				
	1 Year 2021	2 Year 2022	3 Year 2023	4 Year 2024	5 Year 2025
Blueberry Revenue					
Export Sales	\$160 000,00	\$753 120,00	\$1 312 939,20	\$1 373 334,40	\$1 723 809,34
Local Market Sales	\$26 000,00	\$122 382,00	\$213 352,62	\$223 166,84	\$280 119,02
Sub-total Blueberry Revenue	\$186 000,00	\$875 502,00	\$1 526 291,82	\$1 596 501,24	\$2 003 928,36
Total Berries Revenue	\$186 000,00	\$875 502,00	\$1 526 291,82	\$1 596 501,24	\$2 003 928,36
Blueberry Variable Costs					
Pollination	\$685,71	\$717,26	\$784,76	\$898,12	\$1 075,13
Fertiliser	\$14 285,71	\$22 414,29	\$24 523,83	\$25 651,92	\$26 831,91
Pesticides	\$8 571,43	\$3 448,57	\$4 714,30	\$15 391,15	\$16 099,15
Fungicides	\$5 714,29	\$3 985,71	\$9 809,53	\$10 280,77	\$10 732,77
Packaging Material Cost	\$11 390,48	\$53 614,97	\$93 468,77	\$97 768,33	\$122 718,81
Cooling Cost of Cartons	\$1 257,14	\$5 917,37	\$10 848,51	\$11 933,37	\$15 752,04
Sub-total Blueberry VC	\$41 904,76	\$105 078,17	\$154 149,70	\$161 903,66	\$193 209,80
Total Variable Costs	\$41 904,76	\$105 078,17	\$154 149,70	\$161 903,66	\$193 209,80
Gross Profit	\$144 095,24	\$770 423,83	\$1 372 142,12	\$1 434 597,58	\$1 810 718,56
Gross Profit %	77,47%	88,00%	89,90%	89,86%	90,36%
Operating Costs					
Salaries and wages	\$95 092,00	\$216 356,06	\$253 476,98	\$270 365,22	\$301 089,01
Salaries - Staff	\$23 092,00	\$138 598,06	\$169 496,18	\$179 665,95	\$203 133,81
Management Salaries	\$72 000,00	\$77 760,00	\$83 980,80	\$90 699,26	\$97 955,21
General Expenses	\$139 542,86	\$154 291,20	\$171 282,23	\$190 922,91	\$213 698,83
Telephone Expenses	\$3 428,57	\$3 634,29	\$3 852,34	\$4 083,48	\$4 328,49
Electricity	\$6 857,14	\$7 542,86	\$8 297,14	\$9 126,86	\$10 039,54
Diesel Expenses	\$6 857,14	\$7 542,86	\$8 297,14	\$9 126,86	\$10 039,54
Audit and Legal Fees	\$1 371,43	\$1 453,71	\$1 540,94	\$1 633,39	\$1 731,40
Insurance	\$6 857,14	\$7 268,57	\$7 704,69	\$8 166,97	\$8 656,98
Bank Charges	\$2 400,00	\$2 544,00	\$2 696,64	\$2 858,44	\$3 029,94
Employee Welfare	\$3 428,57	\$3 580,29	\$3 751,25	\$3 923,81	\$4 104,31
Accounting Fees	\$2 400,00	\$2 510,40	\$2 625,88	\$2 746,67	\$2 873,02
Certification	\$3 428,57	\$3 586,29	\$3 751,25	\$3 923,81	\$4 104,31
Repairs and Maintenance	\$6 857,14	\$7 172,57	\$7 502,51	\$7 847,63	\$8 208,62
Sales and Marketing	\$3 428,57	\$3 586,29	\$3 751,25	\$3 923,81	\$4 104,31
Training	\$6 857,14	\$7 172,57	\$7 502,51	\$7 847,63	\$8 208,62
Advertising and Branding	\$1 371,43	\$1 434,51	\$1 500,50	\$1 569,53	\$1 641,72
PPE	\$10 285,71	\$10 758,86	\$11 253,76	\$11 771,44	\$12 312,92
Consumables	\$6 857,14	\$7 172,57	\$7 502,51	\$7 847,63	\$8 208,62
Travel	\$1 714,29	\$1 793,14	\$1 875,63	\$1 961,91	\$2 052,15
Security	\$6 857,14	\$7 172,57	\$7 502,51	\$7 847,63	\$8 208,62
Miscellaneous Expenses	\$10 285,71	\$10 758,86	\$11 253,76	\$11 771,44	\$12 312,92
Freight Cost	\$48 000,00	\$57 600,00	\$69 120,00	\$82 944,00	\$99 532,80
Total Operating Costs	\$234 634,86	\$370 647,26	\$424 759,22	\$461 288,13	\$514 787,84
EBITDA	-\$90 539,62	\$399 776,57	\$947 382,90	\$973 309,45	\$1 295 930,71

Blueberry Investment Package

Blueberry Investment Requirement			
Description	Quantity	Unit Price	Amount
Blueberry Orchard			\$4 349 506,16
Land, Fixed assets, Packhouse and Equipment			\$810 971,43
Logistics			\$83 480,00
Inputs			\$41 904,76
Miscellaneous			\$50 000,00
Total			\$5 335 862,35
Blueberry Investment Package			
10 Investors		10 ha Orchard / Investor	
Investment Required / Investor			\$533 586,24
Return on Investment			
50 ha Blueberry Orchard			
Revenue over 5 years			\$6 188 223,42
Operational Expenses			\$2 662 363,41
Gross Margin / 5-year			\$3 525 860,02
Other Expenses / 5-year			\$500 000,00
Admin Fee (15% of revenue) / 5-year			\$928 233,51
EBITDA			\$2 097 626,50
ROI			39,31%

Competitors

Dairy & Feedlot

+/- 28 commercial farm including:

L & Z
Majestik
Milky Way
Shonga
Zaidi
Garko
Inter-city
Jada, etc.

Blueberry Orchard

No competitor
Pioneer status

Unique Selling Points

- 1) Combined years of experience of our team: > 100 years combined experience
- 2) Guaranteed export market for Blueberry
- 3) Various marketing channels for dairy and beef products

Responsibilities of Kilimo Nishati

- Creating investment ecosystem; resource pooling
- Day to day management of the farm operations
- Marketing and sales of farm products

Contact Information

Kilimo Nishati in Swahili means Agriculture and Energy. We are a consulting and capital advisory firm with significant experience managing projects in the agriculture , environmental, renewable energy and real estate domains.

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EDUCATION

- 1. **JOSEPH IBEKWE**
FLED INTERNATIONAL LEADERSHIP INSTITUTE LTD/GTE



The Proposed
FLED GRADUATE UNIVERSITY
FLEDEDU.ORG
....The Leading Light

PROMOTERS

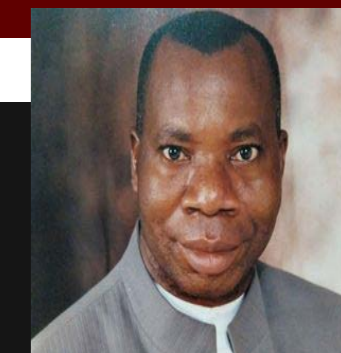
FOUNDATION FOR LEADERSHIP & EDUCATION
DEVELOPMENT - FLED

&

FLED INTERNATIONAL LEADERSHIP INSTITUTE LTD/GTE



**DR. EMMANUEL
IHENACHO**



**REV. DR. OLIVER
WILSON**



REV. JOSEPH C. IBEKWE
TEAM LEADER



**BISHOP BENSON
ASHIEDU**



**MRS. MARYANN
IBEKWE, FCNA**



IDENTITY

FLED Graduate University, Abuja – FGU – shall be a Post-Graduate institution of multidisciplinary learning and research, graduating highly skillful and pragmatic business leaders, political leaders, and educational leaders for Africa's economic and socio-political transformation.



VISION

A world-class post-graduate institution graduating transformed leaders for Africa's Socio-political and economic transformations.



MISSION

To become the leading Post-Graduate University in Sub-Saharan Africa that nurtures holistically transformed leaders by combining online learning with face-to-face instruction.

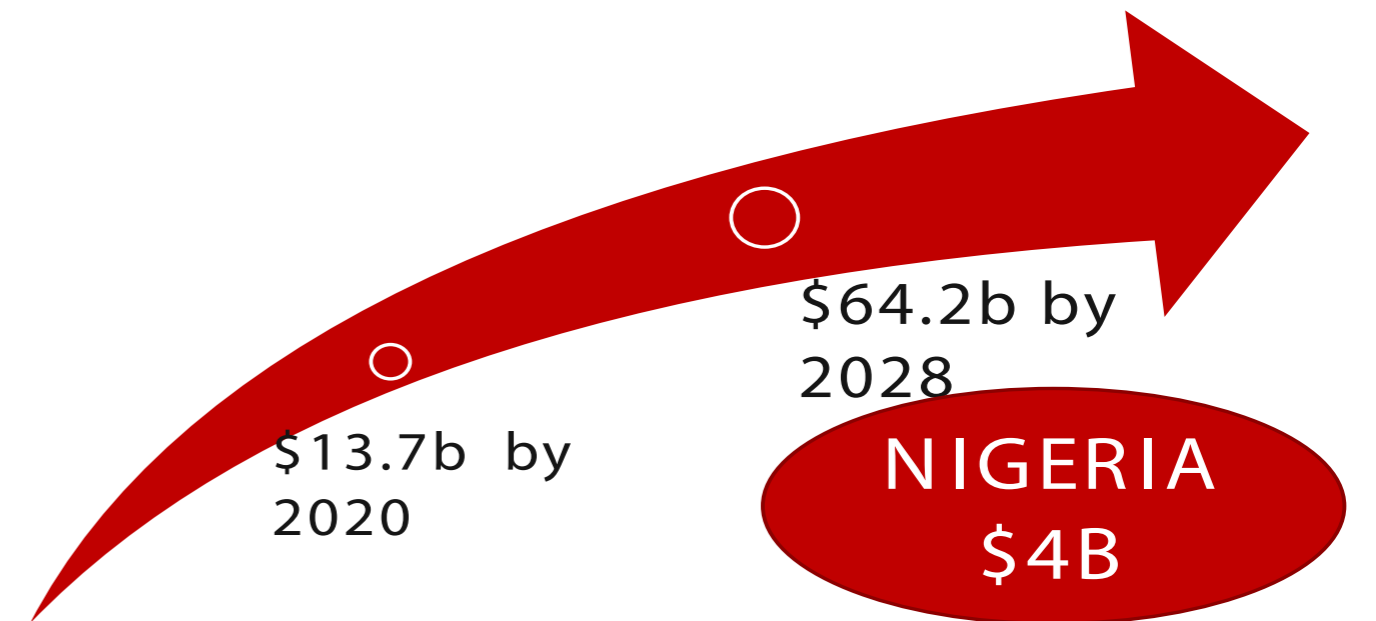


WHY FLED UNIVERSITY

FGU aligns with the vision of the National Universities Commission for setting up specialized private Universities, particularly to help meet the huge demand for postgraduate education in Nigeria, and to raise the quality of public leadership.



GLOBAL MARKET FOR HIGHER EDUCATION





OUR MODEL

We offer FGU as a Profitable Business in the Education Sector.

- Offer Onsite & Online Programs
- Attract Nigerian Diaspora as Visiting Faculty
- Promote High Level Exchange Programs
- Offer Post-graduate Diploma Programs
- Masters Degree Program
- Non-Academic Certificate Courses
- Consultancy Services to Public & Private Institutions.



FINANCIAL TARGET

US\$9.4 million

WHAT WE SEEK FROM EQUITY INVESTORS

\$4.7M

MAXIMUM EQUITY FROM AN INDIVIDUAL – 10%



Proposed Take Off Programs

- MA Health Systems Leadership
- MA Social Sector Leadership
- MA Media Ecosystem Leadership
- MA Business & Entrepreneurial Leadership
- MA Financial Sector Leadership
- MA Educational Systems Leadership
- MA Tech & Innovations Leadership
- MA Transport & Logistics Leadership
- MA Hospitality & Tourism Leadership
- MA Community Growth & Transformation
- MA Housing & Real Estate Leadership
- MA Engineering & Construction Leadership
- MA Transformative Leadership
- MA Politics & Governance Leadership



- **50 % EQUITY WILL BE PROVIDED BY THE PROMOTERS FROM**
- **Internally generated INCOME activities within FLED Ecosystem.**
- **THE UNIVERSITY IS A SCALING UP OF WHAT HAVE DONE AT FLED INSTITUTE FOR 22 YEARS.**



DEPLOYMENT OF INVESTMENTS

DEPLOY TECHNOLOGY TO EXPAND ONGOING LEADERSHIP PROGRAMS AT FLED INSTITUTE TO OTHER PARTS OF AFRICA VIA



CONTINUE ENGAGEMENT WITH NUC FOR THE UNIVERSITY LICENSE & INFRASTRUCTURE DEV.

WHAT WE OFFER TO INVESTORS



- Return on Investment – 10%/Annum (scalable)
- Tenured Board Membership
- Possibility of Faculty Membership
- Participation in Academic & Institutional development



REACH US

CONTACT TEAM LEADER

JOSEPH C. IBEKWE

+234 803 326 1363 + 234 708 015 7176

UNIVERSITY@FLEDEDU.ORG

WWW.FLEDEDU.ORG/UNIVERSITY

OFFICE:

KMC HOTEL, KMC STREET,
OFF NNPC FILLING STATION, KARU SITE, ABUJA

2. TAIWO ADEKANYE JULIE DARLING ENTERTAINMENT WORLD & ACADEMY

The screenshot shows a web browser with the URL franktalknow.com/educationists-applaud-hello-phonics-a-new-reading-model-for-school-children/. The article title is "NERDC approves 'Hello Phonics' for use in Nigerian schools" by Olabisi Deji, dated October 21, 2021. The article features a large image of a young child reading a book. To the right of the main image is a vertical advertisement for "AYO RICE" with the text "...feeding". Below the article title are social media sharing buttons for Facebook, Twitter, WhatsApp, LinkedIn, and Telegram. The browser's address bar shows the URL and the page title "NERDC approves 'Hello Phonics'".

EXECUTIVE SUMMARY

Name

TAIWO ADEKANYE

Name of Business

JULIE DARLING ENTERTAINMENT WORLD AND ACADEMY LIMITED

Business Category

EDUCATION

Business Description

Service Provider, Music School, Orchestra Performances, **Writing & Publishing** of Music and **other Educational Books.**

WE SEEK

- ✓ \$50m grant from Global Partnership for Education to publish and procure Hello phonics book for the Out of School Children, State SUBEBs and the Girl Child Education
- ✓ UBEC and State SUBEBs adoption of Hello Phonics for all public primary schools primary 1 to 3
- ✓ National Commission for Mass Literacy, Adult and Non Formal Education adoption and procurement of Hello Phonics

WE OFFER

- ✓ Train the Trainer workshops across the country

Endorsements

- NERDC - Prof. Ismaila Junaidu
 - ✓ Assessed Hello Phonics and recommended it to be used as a textbook.
- Prof. L.O Aina – CEO/National Librarian
 - ✓ Hello Phonics offers an interesting stimulating and valuable source of educational experience for children. In view of this, I will recommend this book to parents, teachers and schools (Nursery/Primary Schools) as a text that can be used in schools and at home.
- Aliko Dangote Foundation
 - ✓ Has shown willingness to discuss further when the book is approved. The book is now approved and recommended as a textbook.....
- Dr. Sally Bolujoko - National President of the National Association of Proprietors of Private Schools (NAPPS)
 - ✓ Unveiled Hello Phonics and recommendation it for use in private schools while assuring publisher that the book presents a reasonable return on investment
- Dr. Aminu Musa Yabo: Sokoto State Coordinator of the Nigeria Partnership for Education NIPEP – commented below
 - ✓ "This work has come at no better time than now when the fundamental challenge of the basic education in Nigeria is the attainment of the ability to read and write. This challenge is indeed the leading issue in the learning in the global education system."

Endorsements cntd

- ❑ Prof. Bridget Sokan: - Former Deputy Executive Universal Basic Education Commission (UBEC) – comments below
 - ✓ “I have gone through the book ‘Hello Phonics – A New Model in Reading’ for use in Nigeria Education system. Particular striking was the simple writing style which makes it an easy read for pupils who come in contact with the book.....the author utilized local examples as what readers can identify with.”
- ❑ Prof. Abdalla Uba Adamu :- Vice Chancellor, National Open University of Nigeria (NOUN) – comments below
 - ✓ “Your ideas are revolutionary and wonderful. Moreso for children from less privileged backgrounds who do not have access to DSTV and therefore cannot watch educational programs. I join others in congratulating you for this effort”
 - ✓ Assessed Hello Phonics and recommended it to be used as a textbook.
- ❑ Zouera Youssoufou (Mrs):- Managing Director/CEO Aliko Dangote Foundation
 - ✓ “Your efforts and achievements to get children to read quicker are commendable”
- ❑ GLOBAL PARTNERSHIP FOR EDUCATION PROJECT
 - ✓ Working to partner with GPE
 - ✓ The GPE project activities revolve around helping the most vulnerable children in the poorest countries get functional education while helping them unlock their full potential

4

TARGET

- ❑ Out of School Children
 - ▶ - Nigeria has an estimated 10,193,198 out of school children. The highest number in sub- Sahara
- ❑ 36 State SUBEBs plus the FCT
- ❑ Girl Child Education
- ❑ National Commission for Mass Literacy, Adult and Non Formal Education
- ❑ Aliko Dangote Foundation education support for schools in the North – East
- ❑ Kingdom Heritage Model School
 - ▶ - KHMS has close to 200 schools nationwide and close to 20,000 pupils in primary 1 & 2
- ❑ Private Schools

- ▶ **HELLO PHONICS IS CORYRIGHTED BY THE NIGERIA CORYRIGHT COMMISSION**

ABOUT US

JULIE DARLING ENTERTAINMENT WORLD AND ACADEMY LIMITED

RC 1352657

- ▶ Our Vision
- ▶ To be Africa’s most respected and leading children orchestra and entertainment world; with innovations in education for global relevance.
- ▶ Our Mission
- ▶ Setting a pace for an enviable sustainable standard in a child’s creative development by enhancing his or her psychomotor while upgrading the child’s psychometric to prepare him or her for the growing academic competitive world and global enterprising entrainment industry.
- ▶ Julie Darling Children Orchestra
- ▶ Julie Darling Children Orchestra is Nigeria’s finest with some of most exposed children orchestra. This unique children orchestra has been established to re-brand music culture in Nigeria by providing a unique form of classical entertainment for adults, corporate organizations, VIP events, conferences, award ceremonies, independence celebrations, beauty pageants, AGMs, book launch, opening ceremonies etc.
- ▶ In 2019, Julie Darling held her maiden 15 National Anthems Concert in commemoration of the World Peace Day on the 21st September; and had as her Special Guest Amb. Prof. Joy Ugwu. Nigeria’s former minister of foreign Affairs and Nigeria’s former representative to the UN General Assembly.

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ABOUT US CON’T

EXECUTIVES

- Miss. Taiwo A. Adekanye - President
- Mr. Ken Henshaw - Vice President (Planning & Logistics)
- Mr. Hakeem Ismaila - Vice President (Educational Services)
- Bar. Bayo Omole - Legal Adviser
- Mr. Akinkunmi Longe - Director of Music
- Mr. Efe Osayande - Director Entertainment Services
- Dr. Adeolu Joseph Adekunle - Secretary

PATRONS

- Sen. (Dr.) Bode Olajumoke
- Mr. Bola Bolawole

▶ Contact Us:

No 4, Aswan Street, Wuse Zone 3
Abuja, Nigeria

Tel: +234 816 301 6190
+234 807 574 6458
+234 813 190 4099

Email us:

Juliedarling45@yahoo.com

Website: www.juliedarling.ng

Julie Darling and Fmr Presidents Olusegun Obasanjo and Ibrahim Babangida



8

Julie Darling Honors President Joe Biden with the American Anthem Live at the AIT Studio Abuja



9

Julie Darling Children Orchestra 15 National Anthems Concert



10

Amb. (Prof) Joy Ugwu at the 15 National Anthems Concert



11

15 Countries Whose anthems were Played



12

15 Countries Whose anthems were played

- ▶ Nigeria
- ▶ USA
- ▶ Britain
- ▶ Australia
- ▶ France
- ▶ Brazil
- ▶ Germany
- ▶ Greece
- ▶ Netherlands
- ▶ Portugal
- ▶ Ghana
- ▶ Italy
- ▶ Russia
- ▶ China
- ▶ European Union

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3. MR. KARIM GIWA KG ARJIS LIMITED

KGA © 2021 ©

N167m fraud: Oyo council official, lawyer's arraignment adjourned
The Punch
The defendants were alleged to have forged a letter of attestation of marriage certificate purportedly issued by the Ibadan South East Local ...



Former rector arraigned over alleged fake Ph.D certificate
Premium Times
Mr. Olanrewaju is accused of forging a Ph.D. certificate which he claimed he obtained from the University of ...



PRINT DATA
— SECURE —

DIGITAL & PHYSICAL SECURITY FOR ACADEMIC, PROFESSIONAL & OTHER CERTIFICATION DOCUMENTS

— (Education) —

Trebo alleges use of unethical practices after Oyo furnishes "invalid" NOCs for listed properties
Moneycontrol.com
Oyo has furnished fake no-objection certificates (NOCs) for close to 70 hotels/resort/properties to online travel agency (OTA) Booking.com, according to a ...

Makinde Upholds Sack Of 499 Civil Servants Over Fake Certificate
Leadership Newspaper (press release) (blog)
Oyo State governor, Seyi Makinde has said the state government will uphold the decision of Senator Ajimobi led administration that sacked about 499 ...



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The PDS Solution.

Think of us as your

- a) Security printer
- b) Store keeper
- c) Auditor
- d) Document verification support system

ALL on **1** PLATFORM

- ✓ A **SINGLE** streamlined, SaaS PLATFORM for the secure creation, issuance and validation of valued **digital** and **physical** documents of **IDENTITY, COMPLIANCE** and **ENTITLEMENT**.
- ✓ **BETTER, SIMPLER, COST EFFICIENT** document creation process and **multi-use platform** leveraging **existing infrastructure**.
- ✓ **ONE APP, MANY DOCUMENTS, MINISTRIES, AGENCIES, etc. A UNIVERSAL DEMOCRATISED VERIFICATION** app on **iOS** and **Android**. (Can be customized for individual **MDAs**)
- ✓ **ELECTRONIC END TO END HIGH SECURITY DOCUMENT ENCRYPTION**.
- ✓ **GDPR/NDPR COMPLIANT AS DATA PROCESSING ENTITY**.

What PDS Can Do For Education.

- a) **ENABLE ALL DOCUMENT ISSUING INSTITUTIONS ON PDS PLATFORM**
- b) **SIMPLIFY AND STANDARDISE VERIFICATION CAPABILITIES**

- ✓ With a whole of sector/stakeholders approach, PDS can **underpin effort to reduce incidences of fraud and fakery in certification**.
- ✓ **Onboard all providers/designated document issuers at speed** enabling them issue secured documents through existing website, offices or 3rd parties with **minimum disruption to current BAU** and **not affecting ongoing initiatives (Can be rapidly for roll out in 2022 and beyond*)**
- ✓ **Provide document inventory audit and track & trace capabilities** for all document issuers across the country.
- ✓ **Help restore TRUST in sector AND BRIDGE GAP BETWEEN ANALOGUE & DIGITAL INFRASTRUCTURE** (Private and Public)
- ✓ **Help streamline cooperation between education providers, recruitment and law enforcement**.

* Subject to volume of client interest, KYC checks and peripheral client support

An Education Sector Use case.

EDUCATION and the ability to **PROVE** capacity or competence **INTHE RECRUITMENT** process is beset by **ACTUAL** and **ALLEGED** fraud.

You only need to 'Google it' to see the issues

- ✓ **1m+ students graduate every year** and **2m more sit academic or professional examinations** and are certified.
- ✓ Current **paper based security solutions are breached regularly** as is evidenced in the news (**Every week or two, there is news of document counterfeiting related to documents of IDENTITY, COMPLIANCE or ENTITLEMENT in Nigeria - Google that too**)
- ✓ Feedback from the **recruitment industry says a streamlined, trusted, secure and uniform system of credentials generation and verification will add significant value** to the hiring process and reduce operational costs
- ✓ **We all have a folder of documents that prove our competencies or achievements**

How It Works



Typical Print Output (Sample Screenshots)

S/N	SUBJECTS	GRADE	REMARKS
1	Mathematics	A+	Distinction
2	Rocket & Applied Sc	A+	Distinction
3	Economics	A+	Distinction

Issuing Authority

Base stock/Blank Paper where required

Some secured document data

SCAN QR code to verify
Search for **PDS-Verify** (iOS & Android)
OR
Scan with device camera app and follow prompt.

It Works **OFFLINE** Too

..but always better to check for updates online.

Issuing Authority

Some secured document data

SCAN QR to verify

Typical Print Output (Sample Screenshots)

Issuing Authority

Base stock/Blank Paper where required

Some secured document data

SCAN QR code to verify
Search for **PDS-Verify** (iOS & Android)
OR
Scan with device camera app and follow prompt.

Track & Update

.. even after issuing document. Update the verifying public about the document being verified, e.g. when document is stolen, withdrawn or expired.

SCAN QR to verify

When withdrawing a document

If a document is reported stolen

Or a document is expired

Some Other Sample Documents (Nigeria)



General Licensing Pricing (Onboarding)

There are two aspects to our service charges
 a) Onboarding AND
 b) Document generation and verification services

Onboarding is further split into two eligible documents
1. Tenured Documents (Documents with validity periods)
2. Untenured Documents (Lifetime validity documents)

Below fees apply for onboarding by document, users and support on an annual basis.

Tenured Documents		Untenured Documents	
Onboarding per Document	*N1m	Onboarding per Document	*N2.5m
Onboarding per User	N150k	Onboarding per User	m
Annual Support	N500k	Annual Support	N150k
			N1.5m

**Volume Discounts Negotiable*



Why PDS?

Get started and generating your documents in 48* business hours.

* refer to each organisation and depends on number of print points and documents to be secured as well as passing KYC requirements.

Revenue security through process, inventory management and PDS platform.

Transparency and Improved public confidence in government private agencies documentation.

TRACK & TRACE* all documents. It's DNA for your revenue generating documents.

Additional support for other document verification methods and services e.g. phone/SMS.

Flexible: The solution is versatile, scalable and configurable to work with existing legacy infrastructure and data/processes. **GDPR/NDPR Compliant.**

Competitively priced and simpler solution to roll out: no up front infrastructure spend or maintenance costs, cheaper than current alternatives.



General Licensing Pricing

For document generation and verification, print licence fees apply on a **per document generated** basis while verification is **FREE** for the public/ general verifier.

Licences can be purchased in bundles of 500 (minimum) a time online at www.printdatasecure.com or by contacting us by phone or email. (All clients subject to KYC verification)

Tenured Documents Documents with start and end validity dates	Untenured Documents Documents NO validity dates
Priced at N800* / per print	Priced at N1,000* / per print
These print licences are for documents that typically have start and end dates.	These print licenses Are for lifetime documents.

PDS costs can be passed on to document owners/users at point of print.

**Volume Discounts Negotiable*



Summary

PDSecure enables digital or physical document security and by extension the administrative revenue generated by their issuing authorities by bringing the key functions of operations, administration onto a single platform for control and traceability, fostering trust and accountability.



Stop administrative, revenue and integrity losses by taking control of issuance and verification end to end



Restore trust and integrity to these documents with the general public.

PDS costs can be passed on to document owners/users at point of print.



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Want to know more?



KG.A © 2021 © Confidential & Proprietary | 15

4. KINGSLEY BANGWELL YOUNG STARS DEVELOPMENT INITIATIVE/KNOSK N100/25CENT A-DAY CHARITY SCHOOL, KUJE



**N100/
25Cents
-a day-
School**



KNOSK CHARITY SCHOOLS

We are a registered nonprofit NGO that operates the KNOSK N100/25Cents A-Day Secondary school designed to reduce out of school children and street kids menace in Nigeria. For N100/25cents a day, students get books, uniform, lunch, monthly sanitary pads for the girls and STEM based education.

Our first school is operational in Kuje Abuja, Nigeria – and we are seeking partnership to

- 1) Support our 82 children in school for the 2021-2022 academic year
- 2) Technical support to access international media coverage, fundraising and curriculum/teacher development.
- 3) Expand our capacity by building a school to accommodate 600-1000 underserved children in Kuje and Gwagwalada Communities.



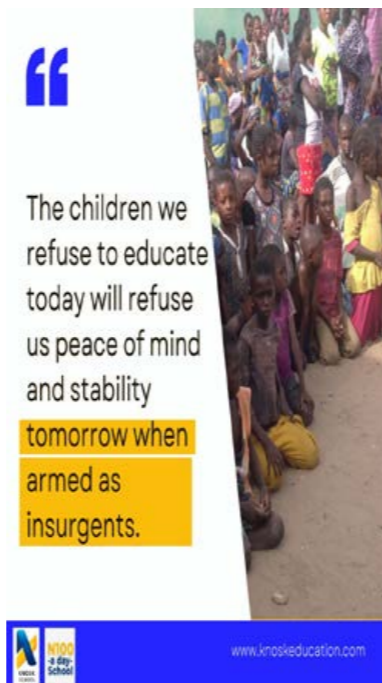
BIG URGENT PROBLEM

55% of girls and 43% of boys from low-income families do not complete secondary school in Nigeria.

About 13million children are out of school, that is the size of Rwanda or twice the size of Singapore!

Nigeria has one of the worlds highest school drop out rate!

.....by 2030



OUR SOLUTION

KNOSK N100 A-DAY CHARITY SCHOOL, KUJE, ABUJA.

We are offering quality education to less privileged and poor children who are out of school or at risk of dropping due to poverty.

OUR UNIQUENESS

For N100 A-Day School Fees, less privileged children and students get

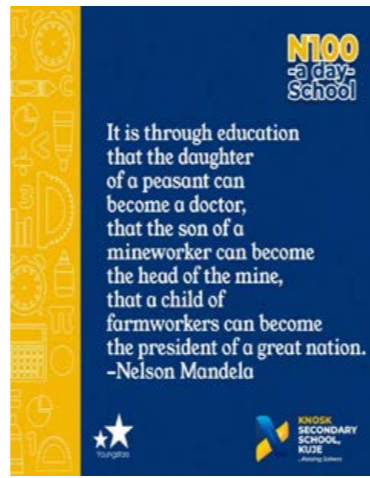
- Uniform,
- Books,
- Daily Lunch,
- Monthly Sanitary pads for the girls &
- Quality Education

OUR INNOVATION

A Crowd-Matching module for people to collectively co-sponsor children fees.

Simple - Impactful!
So 10 persons individually donating N100 A-Day, will easily sponsors a child's education at KNOSK Charity School.

SUSTAINABLE DEVELOPMENT GOALS 4, 5, 8 & 1



PROPOSED KNOSK N100 A-DAY SCHOOL

3D View - CLASS BLOCK



PROPOSED KNOSK N100 A-DAY SCHOOL

3D View - CLASS BLOCK



PARTNERSHIP REQUEST

PRIORITY A

School land to build a school that can accommodate 600 children, School Farm and Community Waste Recycling Plant.

- 1. 1 hectare land in Kuje = N25m / \$62,500
- 2. School building (classes, Admin, hostel, skills center) = N650m / \$ 1.6m

PRIORITY B

2021-2022 Operational Costs

- 1. Child Sponsorship termly = N66,000 / \$165
 Child Sponsorship annual = N198,000 / \$495
 Total cost for 82 children = N16,236,000 / \$40,590
- 2. Other costs, teachers salary, feeding, rent, books, utility for 2021/2022 academic year is = N17,140,000 / \$42,850
- 3. Technical support to access international media coverage, fundraising and curriculum/teacher development.



Companies who invest in the out-of-school children menace today are investing in a more peaceful economy where their investment is safe.



It is cheaper to invest in their education today than to invest in fighting them as armed agitators tomorrow.



PARTNERSHIP BENEFITS

1. Credit for contributing to reducing school drop out and improving safety and security in Nigeria.
2. Improve Brand rating on CSR and doing good
3. Increase brand awareness and new clientele, especially from educational institutions and startups inclined to reducing school drop out rates.
4. Staff of partners benefit from an exclusive and free "How to start Sex Education Conversations with your children" Virtual Webinar delivered by KNOSK School Cofounder.
5. Partners logo shall be promoted on KNOSK Website and all publicity items.
6. Partners get slots to display kiosk during KNOSK events, physically or virtually.
7. Partners get to brand any aspect of the school building they support.
8. Happy to discuss additional benefits.

Irene Bangwell



Education Innovator & Author
Co-Founder KNOSK School.

Developed Education Innovation Map containing 103 learning tools.

Convener - Education Innovation Dialogue in Dubai.

Author of 5 books, including "How to Talk to Your Girls About Sex" in use by families in Nigeria, Ghana, Scotland, Oman, Dubai, UK, USA and counting.

KNOSK N100 A-DAY CHARITY SCHOOL

Address:

Plot 342A Kayarda Extension
Layout, Adjacent Christ The Redeemer Church, Kuje.

Call No: +234 8090 45 9999

+234 90 3333 8510

Website: www.knoskeducation.com

Instagram: @Knoskeducation

Co-Founders



Kingsley Bangwell

ASHOKA Fellow
YGL-WEF Alumni
Founder Youngstars Foundation since 1995
Co-Founder KNOSK School, 2019

Raised over \$1m from NDI, NED, DFID, Ford Foundation, UN Women among others for youth development projects in last 10 years in Nigeria.

CoHosts a weekly radio show with Irene Bangwell on KISS 99.9 FM every Sunday 7-8pm, the show is called Family Street with the Bangwells

5. PROF. TOKS ONABANJO IITA SOLAR



IITA-Solar IITA-Solar IITA-Solar IITA-Solar

International Information Technology and Application Solar (IITA-Solar)

2470 Windy Hill Road, Suite 310

Marietta, Georgia 30067

Tel: 404-207-2431, fax 404-348-4514

Lagos Office

SmartCity Plc

9 MacDonald Road, Ikoyi, Lagos

Tel: +2348034567891

www.itasolar.com

100 MW Solar PV Power Plant

By: IITASOLAR-1

Project Description Continues

$36 \text{ states} \times 100 \text{ MW} = 3600 \text{ MW/yr}$

$3600 \times 5 \text{ yrs} = 18,000 \text{ MW}$



Project Description

By installing and successfully operating 100 MW photovoltaic

(PV) power plants will deliver electricity for consumption by the owners, the relevant peoples in the project assessment place will be made aware of the technical and economic potential of solar power generation.

- Project Description
- Objectives Involved
- Success Factors
- Appendix

Project Description Continues

Furthermore, the power required from the public grid will be reduced, and overall expenditure on electric power will be lowered & our project aims to create the necessary awareness among the population, and especially among policy makers, large Investors and the Youths.

The Goal

To make a contribution toward sustainable energy supply, and to serve as a showpiece demonstrating the potential for stable and strongly desiring power supply based on low-carbon energy production.

- 1. Schedule objectives
- 2. Permission objectives
- 3. Financial objectives
- 4. Technical objectives
- 5. Special objectives

1. Schedule objectives



Schedule Objectives of 100 MW for each State Per year

Total Project Time	12 Months
Date of Ordering	5 Months
Financial Closure Achievement	5 Months
Plant & Machinery Ordering	5 Month
Construction and Commissioning	7 Month

DOO & FCA - During which detailed engineering, procurement, erection and commissioning of civil & structural, mechanical and electrical equipment will be executed.

The plant & machinery ordering process will happen and the entire ordering process will happen in five months. During this period, all detailed engineering designs will be made ready for the execution phase to follow.

ACTIVITY	DESCRIPTION	PRECEEDING ACTIVITY	DURATION (WEEKS)
A	SITE ASSESSMENT	-	5
B	DESIGNING	A	5
C	LABOUR	B	5
D	PROCUREMENT	B	30
E	MOUNTING STRUCTURE (ERECTION)	C,D	10
F	PANEL ERECTION	E	15
G	JUNCTION BOX	F	5
H	INVERTER	G	10
I	CABLING	G	5
J	TRANSFORMER	H,I	10
K	COMMISSIONING	J	5

Agreements



Land purchase

Power Evacuation arrangement permission letter from Gov.

Confirmation of Metering Arrangement and location

Meter type, Manufacture, Model, Details for Energy Metering

Copy of PPA (important as Preferential PPA projects)

Proposed Model and make of plant equipment

Compliance issues with DISCO and the regulatory authorities

Details of Connectivity with the Grid

Connectivity Diagram and Single Line Diagram of Plant

Any other documents requested by the Gov.

2. PERMISSION OBJECTIVES

PERMISSIONS / CLEARANCES



Solar PV Plant setup Financing

2 Kinds of Financing mechanisms

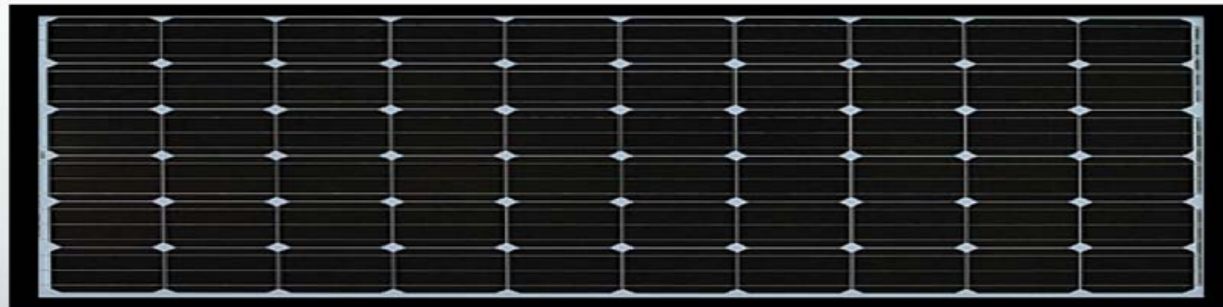
States' Grants and supports e.g. Land or Lagoon areas for solar farm on water

Federal Government infrastructural grants and supports

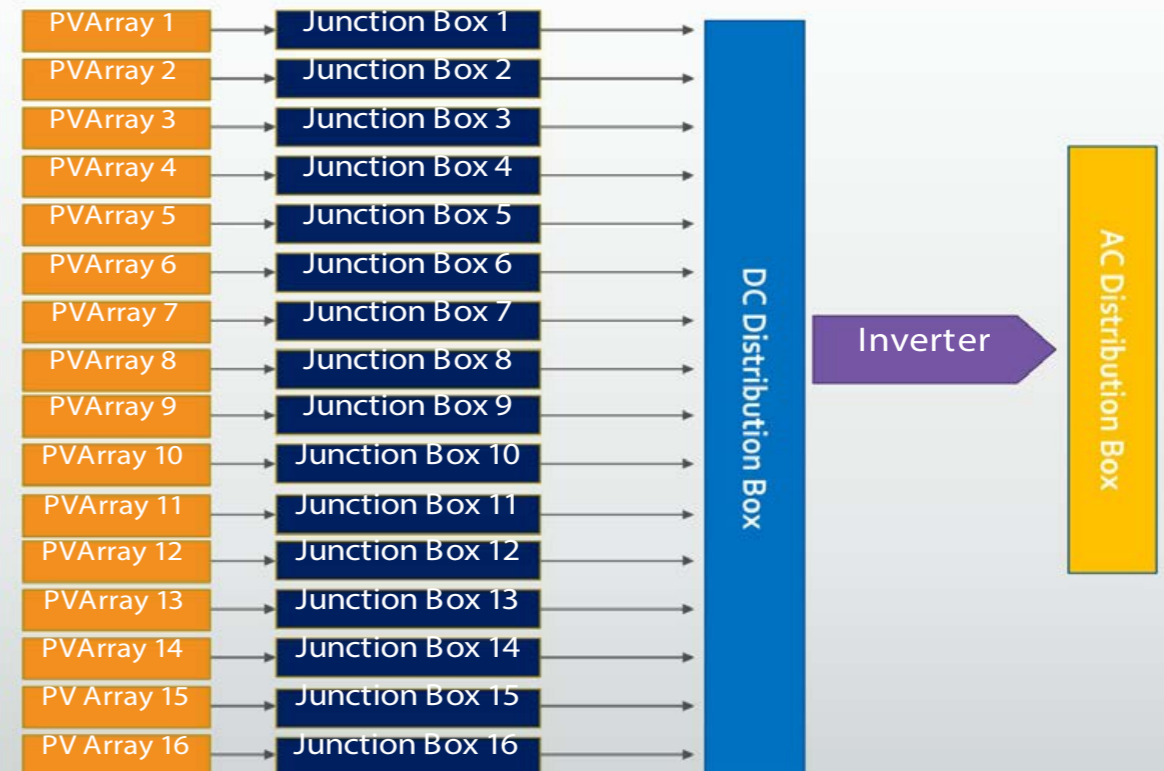
4. Technical objectives



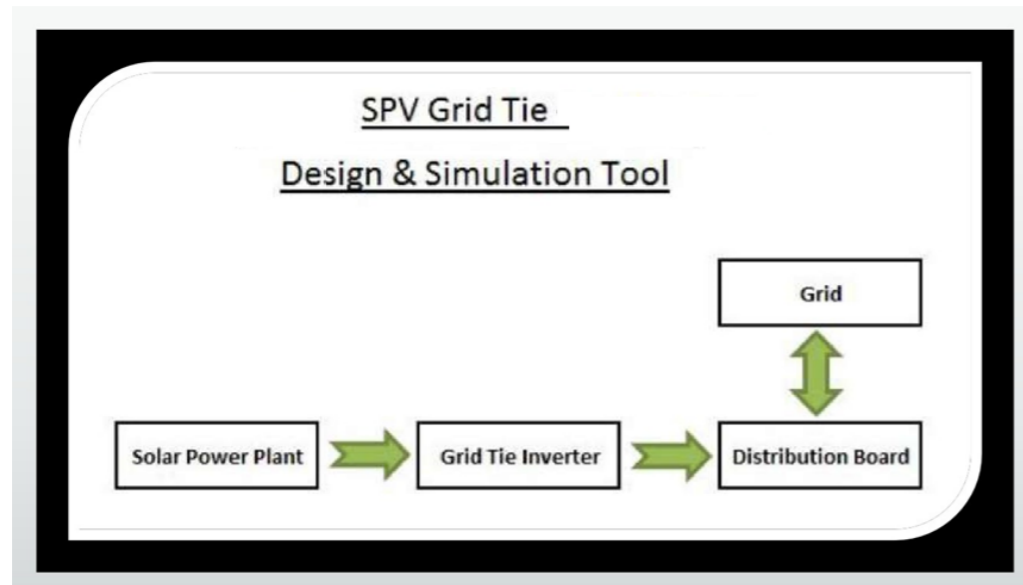
650 W - Panel



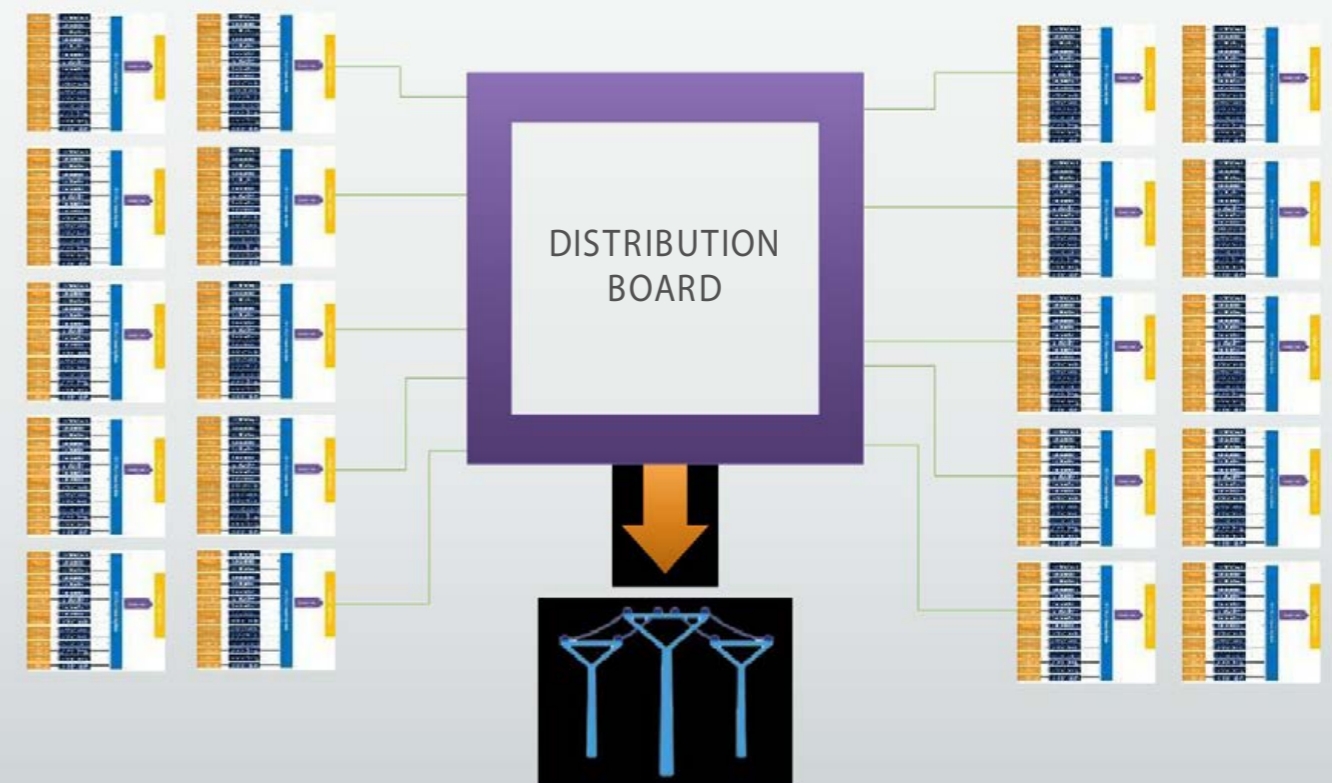
Design layout



On-Grid



100 MW Design layout



Success Factors

For Output

Plant Location
Quality of equipment used
Solar Tracking systems
O&M activities

For Project

Satisfied clients
Met project objectives
Completed within budget
Delivered on time

Our Project Pathway



6. KACHI OKEZIE INSTITUTE OF LEADERSHIP DEVELOPMENT

Introducing the Institute of Leadership Development

ILD's motto is Latin for "Action, not words."



Congratulations to Nigerians in Diaspora Commission (NIDCOM) & Nigeria Diaspora Summit Initiative (NDSI), organisers of this event, the 4th Nigeria Diaspora Investment Summit (4NDIS21)

Presented by
Kachi Okezie
Founder
November, 2021

www.ild.org.ng

THE PROBLEM

"Over the past three decades, poor governance and declining institutional capacity have been at the core of the African predicament." - **Kofi Anan**, former Secretary General, UN

"The tragic events impacting the continent bear witness to a deep-seated leadership crisis. African leaders with the wherewithal to rise to the challenges of our times must step into the arena and enact radical change." - The Africa Report

"Africa's economic malaise is not the result of lack of opportunities or resources; rather the continent suffers from the affliction of poor and dishonest leadership." - The Africa Report

ABOUT US



A **not-for-profit**, non-governmental, non-religious and non-political organisation registered in Nigeria as a **Company Limited by Guaranty** (RC 438371) to:

- ✓ **develop** leaders through training, coaching and mentoring
- ✓ **propagate** leadership knowledge and skills through research and dissemination of good practice
- ✓ **recognise and reward** success in leadership and leadership development by individuals and groups

www.ild.org.ng

WHAT WE SEEK & OFFER

We seek N125m

- ✓ **N75m** for permanent site
- ✓ **N15m** for staff (2 f/t, 3 p/t) for 3 years
- ✓ **N25m** operating cash (5yrs)
- ✓ **N10m** for **Equipment** (office furniture/equipment)
- ✓ **Help** with membership growth, fundraising, **partnership & networking** capacity)
- ✓ **Disseminating our outputs** (good governance and leadership practices)
- ✓ **Publicity** (mainly online)

We offer

- ✓ Public acknowledgement of your support
- ✓ **Training & research**
- ✓ **Industry certifications**
- ✓ **Project management**
- ✓ **Endorsement** of in-house programmes
- ✓ **Advice & guidance**
- ✓ **Awards & recognitions**
- ✓ **References**
- ✓ **Coaching & Mentoring**
- ✓ **Global connections**

www.ild.org.ng

ABOUT US – VISION & MISSION

Vision
“The enthronement (in Nigeria) of a culture of leadership and public service that is selfless, citizen-centred and action-oriented.”

Aims & Objectives
 To work with partners in developing leaders through training, coaching and mentoring; propagating leadership knowledge and skills through research and dissemination of good practice; recognising and rewarding leadership success by individuals and groups; raising awareness and improving knowledge of corporate governance and public service, from an African perspective and supporting leaders in their personal and professional development.

Institute Of Leadership Development
Professional Development Events



www.ild.org.ng

MAIN GOAL FOR 2021-2023!

10,000

Young Nigerians trained and certified in various aspects of Leadership!

We can do it

WITH YOUR HELP.

www.ild.org.ng

CONNECT WITH US



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 08130147013
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 08057717186

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nigeria.leadership@gmail.com

Facebook:
www.facebook.com/leadership



Join us:
 Become a Member
 Enrol on our courses
 Become Certified

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7



**GET CERTIFIED,
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- **Certificate in Youth Leadership**
- **Certificate in Community Development**
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 The perfect foundation for a career in local government and public service built on effective grassroots engagement.

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 08130147013 (CTPI):
nigeria.leadershipdev@gmail.com
<https://web.facebook.com/leadership>

JUST A TASTE of what we do...



www.ild.org.ng

8

6. DR. BADEWA ADEJUGBE-WILLIAMS ROYAL SCHOOL OF EDUCATIONAL THERAPY (RSET) FOUNDATION

RSET-F'S Learning Centre for Educational Therapy and Academic Tutoring



Dr. Badewa T. Adejugbe-Williams, Ed.D.
 Educational Specialist/
 Educational Therapist

Royal School of Educational Therapist Foundation

www.rseducationaltherapy.com
info@rseducationaltherapy.com; rsetfoundation@gmail.com

0803.953.0275



Mission Statement

- **MISSION**

- Provide students with neurodevelopmental disabilities and other learning challenges with a wide range of research-based intensive, individualized educational therapy interventions designed to remediate their learning challenges in a nurturing and safe environment so they may achieve their greatest potentials academically and socially



Introduction and Purpose of the Cooperative

- RSETF aims to empower persons with developmental disabilities and their families with the vocational skills and opportunities for sustainable livelihood through the RSETF Agribusinesses Special Needs Cooperative; inclusive of:
 - Farming
 - Harvesting
 - Manufacturing
 - Marketing
 - Horticulture Therapy
 - Entrepreneurial Skills Development
 - Job Coaching



NEEDS OF THE RSET FOUNDATION SPECIAL NEEDS AGRIBUSINESS COOPERATIVE

ITEM	COST IMPLICATION
1.5 HECTARES OF LAND	N500,000
Transplanter	N200,000
Combined Harvester	N400,000
Combined Rice Mill	N1,300,000
Tractor	N12,000,000
Irrigation Equipment	N100,000
Wheelbarrow	N20,000
Knapp Sack	N10,000
Hoe and Cutlasses	N10,000
Fertilizer	N20,000
Seeds	N400,000
Salaries for 5 Support Staff @N50k	N250 x 12 = N3,000,000
Total	N17,960,000

NEEDS of the RSETF Special Needs Agribusiness Cooperative

ITEM	COST IMPLICATION
1.5 HECTARES OF LAND	N500,000
Transplanter	N200,000
Combined Harvester	N400,000
Combined Rice Mill	N1,300,000
Tractor	N12,000,000
Irrigation Equipment	N100,000
Wheelbarrow	N20,000
Knapp Sack	N10,000
Hoe and Cutlasses	N10,000
Fertilizer	N20,000
Seeds	N400,000
Salaries for 5 Support Staff @N50k	N250 x 12 = N3,000,000

Other Services

- Comprehensive Psychoeducational Assessment
- Psychological Counseling
- Speech and Language Therapy
- Physiotherapy
- Behavioral Therapy
- Occupational Therapy
- Pet/Animal/Equestrian Therapy
- Gardening Therapy
- *Aquatic (Hydro) Therapy*
- ASDAN Vocational Certificates
- Advocacy and Community Mobilization
- Capacity Building
- SeminarsSupport Services for Other Centres and Schools

More Services

- Advocacy and Community Mobilization
- Capacity Building
- SeminarsSupport Services for Other Centres and Schools



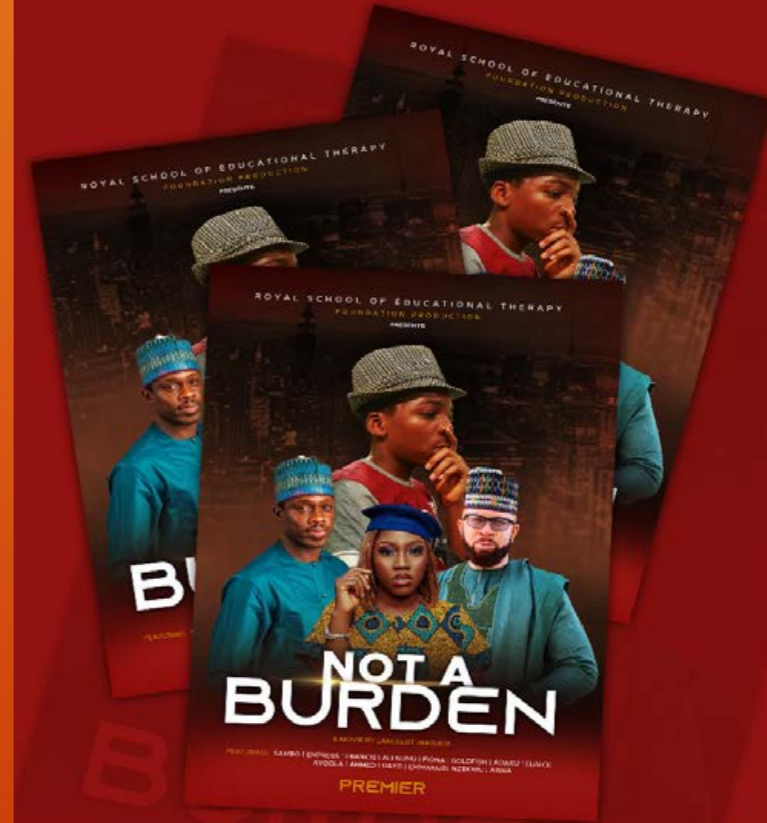
ACTIVITIES OF THE RSETF



RSETF

“Yes We Can”

• Movie Project •



MANICURE AND PEDICURE TRAINING SESSION



ARTS AND CRAFT DESIGN TRAINING



@rseffoundationabuja



COOKING CLASS



BAKING/CHINCHIN CLASS



Farming Class



Harvest



Fashion Design/Sewing Training



Sandals Making



Make-up Training



Performing Arts (Acting/Music/Dancing)



Life Skills



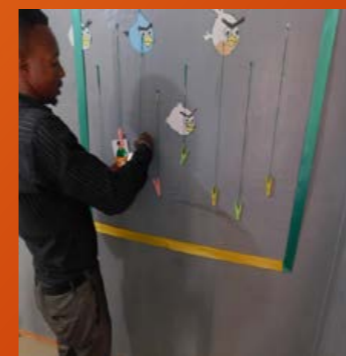
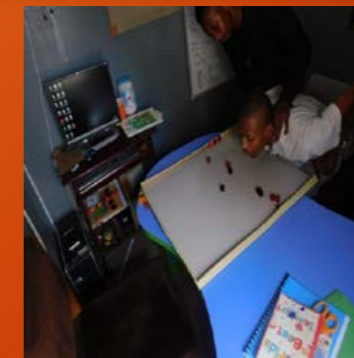
Physiotherapy

24



Speech and Language Therapy

25



Documentary Filming



Filming



Facility



Library



Computer Lab

31



In Class

32



Music Therapy

33



Field Trip to the FCT Fire Station



Field Trip to Central Bank of Nigeria



Recreation Day



Health Fair in Partnership with Brain and Spine Surgery Consortium

Awareness Campaigns



8. OLUCHI IRONKWE GUI FOUNDATION

GODWIN UZOMA IRONKWE FOUNDATION (G U I F)

CAC/IT/NO:62983

ADDRESS: PLOT 467 GADUWA DISTRICT, ABUJA, FCT

EMAIL ADDRESS: gui.foundation.17@gmail.com

PHONE NUMBER: 09012379501

VISION

TO PROMOTE THE READING CULTURE AND
IMPROVE THE QUALITY OF LIFE OF
SCHOOL CHILDREN AND YOUNG PEOPLE

MISSION

1. Promoting reading, learning and information sharing amongst school children and young people.
2. Offering scholarship to school children and young people.
3. Improving the quality of life of school children and young people.

ABOUT US

- Registered in 2013 as an Incorporated Trustees (NGO) with the Corporate Affairs Commission.
- Began intervention/activities in 2017
- 7 members of the BOT members and 14 local and International volunteers.
- Active at LEA Primary School Durumi 2
- Invitation to replicate our activities at LEA Pigba Kasa and Durumi Normadic school
- A Mini Library With Over 2,000 Children's Books, that seats 4 kids at a time.
- Determined to encourage and promote reading amongst children by promoting reading amongst school children and establishing a Reading Library Project.
- Passionate about providing an avenue for disadvantaged kids to have the provision and opportunity of an average school child.
- Set out to create an avenue for information sharing for young people by establishing an Information Center.

ACTIVITIES/PROGRAMMES

- ▶ READING COMPETITIONS/BOOK REVIEWS
- ▶ TEACHER ENGAGEMENTS
- ▶ PROVISION OF SCHOOL SUPPLIES/WRITING MATERIALS
- ▶ ACTIVITIES TO COMMEMORATE UN INTERNATIONAL DAYS
- ▶ READING ACTIVITIES
- ▶ SCHOLARSHIPS/FINANCIAL ASSISTANCE
- ▶ VARIETY DAY ACTIVITIES
- ▶ EXCURSIONS

IMPACT AND RESULTS

PROGRAMMES

- ❑ EXPOSURE TO READING BOOKS AND HAVING BOOKS READ TO OVER 300 SCHOOL CHILDREN
- ❑ PROMOTING ACTION, AWARENESS AND EXPOSURE TO WORLD ISSUES THROUGH COMMEMORATION OF UNITED NATIONS INTERNATIONAL DAYS FOR OVER 215 SCHOOL CHILDREN.
- ❑ OPPORTUNITY TO VISIT AND EXPOSURE TO EXCURSION SITES NATIONAL LIBRARY, NATIONAL HOSPITAL, FIRE SERVICE, FARM, HIGH COURT, NATIONAL STADIUM, USMAN DAM ETC
- ❑ HAIR-DO DAY, CULTURE AWARENESS DAY, MUSIC DAY, SPORTS DAY ETC
- ❑ MATH, SCIENCE AND ARTS/CRAFT ACTIVITIES

FINANCIAL ASSISTANCE

- ❑ SCHOOL UNIFORMS TO 26 PUPILS
- ❑ PTA FEES PAID FOR PUPILS
- ❑ SCHOLARSHIP FOR 2 PUPILS WHO GRADUATED FROM LEA DURUMI 2 FROM JSS1, CURRENTLY IN SS2

LIBRARY PROJECT

- ❑ KIDS FROM AGES 3 TO 16 REGISTERED AS LIBRARY MEMBERS
- ❑ ABOUT 2,000 CHILDRENS BOOKS IN OUR MINI LIBRARY
- ❑ OVER 600 PUPILS HAVE EITHER READ BOOKS FROM OUR LIBRARY OR HAVE HAD BOOKS READ TO THEM
- ❑ PRIZE-GIVING TO WINNERS FROM OUR READING COMPETITION IN WHICH 16 CHILDREN PARTICIPATED IN.

TEACHERS TRAINING/ENGAGEMENTS

- ❑ TEACHERS APPRECIATION THROUGH TO BOOST TEACHERS MORALE
- ❑ SUPPLY OF TEACHING AIDS FOR TEACHERS

SCHOOL SUPPLIES

- ❑ SCHOOL SUPPLIES TO OVER 200 PUPILS (STATIONERY, SCHOOL BAGS, SHOES, SOCKS AND WATER BOTTLES)







ASK

OUR ACTIVITIES ARE FOCUSED ON SOLVING THE CHALLENGES OF

- Poor reading Culture
- Lack of access to children's books.
- Inability of school children to buy school supplies and pay requisite fees
- Poor participation and Lack of awareness/exposure in school children
- Loss or Lack of Self worth, self esteem and in school children
- Lack of onsite and mobile Libraries specifically designed for and focused on school children
- Early marriage of young school girls who are unable to further their education due to lack of funds to pay necessary fees for common entrance.
- Lack of Capacity Building and Training for the Teachers

1. PROGRAMES

8 VISITS IN A MONTH TO EACH SCHOOL

4 reading activity day

2 international days commemoration

1 excursion

1 variety day

2. FINANCIAL ASSISTANCE

Registration fees

Sports wear

School uniform

PTA fees

3. SCHOOL SUPPLIES

School shoes

School bags

Water bottles

Stationery (pen, pencil, ruler, sharpener, notebooks, eraser and pencil case)

Socks

4. PROJECTS

Physical Library space to seat 20 kids at a time

Mobile Library

Book Donation drive

Shipping Cost from our book Donors in the USA

5. TEACHERS TRAINING

Phonemic Awareness for kids

Reading intervention strategies

Children's Right/Protection

Classroom management

Social and Emotional Learning

	MONTHLY COST	YEARLY COST (9 MONTHS)	
PROGRAMMES	N50,000.00	N450,000.00	

	ONE SCHOOL YEAR PER CHILD	FROM PRIMARY ONE TO PRIMARY SIX PER CHILD	COMMON ENTRANCE EXAM FEES PER CHILD (APPOX)
FINANCIAL ASSISTANCE	N8,500.00	N51,000.00	N2,000.00
SCHOOL SUPPLIES (IN CASH)	N15,000.00	N90,000.00	
SCHOOL SUPPLIES (IN KIND)	SCHOOL BAGS	SCHOOL SHOES	STATIONERY SOCKS WATER BOTTLES

PROJECTS	FIRST YEAR	SUBSEQUENT YEARS			
LIBRARY SPACE TO SEAT UP TO 20 SCHOOL CHILDREN/YOUNG PEOPLE AT A TIME (RENT AND EQUIPMENT)	N2,500,000.00	N200,000.00	BOOK DONATION	PUBLISHERS, SCHOOLS, INDIVIDUAL, LIBRARIES ETC	
	SMALL BUS	LARGE TRUCK			
MOBILE LIBRARY (PURCHASE AND FURNISHING)	N1,500,000	N10,000,000	SHIPPING COST FOR BOOK FROM DONORS IN THE USA		

SC H O O L C H I L D R E N / T E A C H E R S T R A I N I N G	FOCUS	NIGERIAN TEACHERS IN THE DIASPORA, ORGANISATIONS, GOVERNMENTS, COMPANIES TO TRAIN AND SPONSOR THE TRAININGS PARTNERSHIPS, COLLABORATIONS AND SYNERGIES
	PHONEMIC AWARENESS FOR KIDS	VIDEO INTERACTION WITH DIASPORA BASED TEACHERS
	CHILDREN'S RIGHT/PROTECTION	INTERNET AND COMPUTER TO ALLOW FOR MORE EXPOSURE AND BETTER TEACHING OPPORTUNITIES
	CLASSROOM MANAGEMENT	
	SOCIAL AND EMOTIONAL LEARNING	
	READING INTERVENTION STRATEGIES	
	DONATION OF TEACHING AIDS TO TEACHERS	

WHAT IS IN FOR YOU

YOUR BENEFIT

- GIVING BACK
- CSR FULFILLMENT
- PROMOTION OF OUR DONORS,
SPONSORS, COLLABORATORS,
PARTNERS
- INVITATION TO OUR VARIETY DAYS
AS FACILITATORS OR JUGDES

OUR RESPONSIBILITY

- YEARLY ACCOUNT REPORT
- ACCOUNTABILITY
- HALF YEARLY PROGRESS REPORT

OUR BOOK/SCHOOL SUPPLIES DONORS AND VOLUNTEERS

DONORS

- STAFF AND STUDENTS OF MILL CREEK
ELEMENTARY SCHOOL/LEADERSHIP ACADEMY,
LOUISEVILLE KENTUCKY, USA
- PAST STUDENTS OF CENTER FOR TEACHING AND
LEARNING ACADEMY KATAMPE ABUJA, FCT,
NIGERIA
- STAFF OF STANFORD AVENUE ELEMENTARY
SCHOOL, SOUTHGATE, CALIFORNIA, USA.
- PAST STUDENTS OF HILLCREST SCHOOL, JOS,
PLATEAU STATE, NIGERIA.
- CURRENT AND PAST STUDENTS OF CERRITOS HIGH
SCHOOL, LOS ANGELES CALIFORNIA, USA.
- PAST STUDENTS OF STOWERS ELEMENTARY
SCHOOL, CERRITOS, CALIFORNIA, USA
- MRS EBERCHIUKEJANYA, RIVERS STATE, NIGERIA.
- STAFF OF INGLEWOOD SCHOOL DISTRICT,
CALIFORNIA, USA
- MADUMAJOR BOOKS, KARU, ABUJA, FCT,
NIGERIA

VOLUNTEERS

- OLUCHI IROKWE
- UZUNMA ANYIANUKA
- ELISHA OMELE
- MICHEAL NANKAR
- CHINASA NWAKAKWA
- PRECIOUS OSINAKU
- CHINYELU EJI-MOGBOGU
- NKEIRU EZEMA
- MARCO TONIO MALIGA
- DARWENG SAMUEL
- DUMA OKERE
- OSY AGARANNA
- HAFSAT HARUNA
- NANA GODFREY

5 YEAR PROJECTION

- EXPAND OUR ACTIVITIES TO 3
LEA SCHOOLS WITHIN ABUJA
(WARU, PIGBAKASA,
NORMADIC SCHOOL DURUMI)
- ASSIST 2 LEA SCHOOLS WITHIN
ABUJA ESTABLISH A SCHOOL
LIBRARY
- MORE SCHOLARSHIPS TO UP
TO 10 DISADVANTAGED
GRADUATING PUPILS FROM
LEA DURUMI 2
- SET UP AN INFORMATION
CENTER FOR YOUNG PEOPLE
- INVOLVE OVER 40 VOLUNTEERS
TO ASSIST AS WE EXPAND TO
MORE SCHOOLS

9. MARIE DAVID VANTAGE POINT ACADEMY

VANTAGE POINT ACADEMY



Presentation At Nigeria Diaspora Investment Summit
November, 2021

Problem Statement – The Fallen State of Nigerian Education System

- The sustainable growth and development of sustainable development of a society hinges largely on the education of its population
- The Nigerian educational systems of past decades produced quality graduates, but the reverse is the case today
- The moral decadents and lack of qualified work force can be directly traced to the lack of quality education especially in Northern Nigeria
- The uber wealthy in Nigeria send their children to be educated in foreign countries
- Good schools are only accessible to the top 5% or less of the population, that have not sent their children to foreign schools
- The hardship in the country means that the average school aged child is not educated
- According to a UNICEF statistic, about 10.5 million children in Nigeria are not in school
- In north-eastern Nigeria, 2.8 million children are in urgent need of education due to on-going conflict, and Abuja has seen the influx of children from some of these war torn

Quick Facts About Vantage Point Academy(VPA)

Founded in 2014, and located in Abuja FCT, the school invests in building capacity and training its teachers who in turn implement a hybrid curriculum showcasing the best approach from across the world. VPA curriculum focuses on high quality education with a strong bias on STEM and hands on training at minimal cost to some of its students and completely free educational grants to indigent students

Vision

To raise morally sound and globally competent citizens of the world

Purpose

To raise global and transformational leaders, equipped with requisite moral and intellectual competencies needed to tackle complex challenges in our world today, through collaborative framework and partnerships

Core Values.

- ✓ Fear of God to
- ✓ Rendering quality services.
- ✓ Respect for individual differences.

Key Components Of Offerings

- ❖ Vantage Point Academy is accredited by the certifying bodies of the FCT Schools
- ❖ VPA caters to 1st – 12th grade students
- ❖ Curriculum is Hybrid, mainly the Nigerian educational system, with components from American, British and Finland educational systems
- ❖ Hands on practicals and experiential labs, including entrepreneurial projects designed and implemented by students and an exhibition to display output
- ❖ Mentoring program pairs students with a practitioner in the field of their chosen future career
- ❖ Labs include STEM and the creative Arts, especially language and spoken words
- ❖ Organizes interactive forums for VPA students to interact with students from other parts of the world through partnerships
 - ✓ One of which is a partnership with OPEN, <https://www.oneplaneteducation.com> based out of Boston, MA USA

Presentations from VPA Students

1) Emmanuella John of VPA delivers a call to action speech at the state house, 2019

<https://www.youtube.com/watch?v=tikKs5QKhXM>

2) Mohammed Ali Sanusi of VPA @ NDIS 2021

<https://www.youtube.com/watch?v=hed7FIhsxA&t=2s>

Contact Information

Vantage Point School Administrator:

Mrs. Patience Omoregie

Phone# - +234.805.247.0559

patregie22@gmail.com

Vantage Point Academy CEO:

Mrs. Marie David

Phone # - +234.813.100.5617

Email: mdavid201@gmail.com

School website-

Facebook - <https://www.facebook.com/vantagepointschoolsabuja>

Our Ask *

- ❖ Funding to meet the following needs:
 - ✓ Build a more robust programming with well equipped computer labs for technology and to host electronic and standard library
 - ✓ Secure school's own property instead of exorbitant rent, annual cost of N7,000,000 (Approx. \$15,000)
 - ✓ School Property that includes learning labs, and a fully functional recreation center for students
 - ✓ Computers and other learning apparatus that mirror global standards
- ❖ Sponsor a scholarship student
- ❖ Mentoring Opportunities for our students
- ❖ Exposure to interactive forums that further expose our teachers and build their capacity

* Most of the funding and operating cost for VPA comes from foundation – Espore Et Vie, an educational private nonprofit organization (NGO)



Appendix 1

Detailed Problem Statement

Excerpt from our story...

Marie David, JD LL.M. (CEO, Vantage Point Academy)

"We started out in 2014, and our vision is to build a whole child and to impact the future of this country and the globe.

I want to invite you to come be a part of what is happening in Vantage Point Academy, changing the world through the instrumentality of education, so all are welcome whether you have a dime, or a million dollar etc.."



Problem Statement

Our country is faced with a major challenge that poses a threat to our great future, which is "the lack of access to quality education". We are very much aware of the impact of education and how it affects every area of a nation's development. The exponential growth and development of every great nation is rooted in the quality of education being offered, and the number of people directly impacted by it through easy access to it. Education, being the power house of every great economy, as it cuts across all areas of influence, and directly organizes them to facilitate progress; Entrepreneurship, information processing, inter-personal relationship building, communication skills, technology etc.. are beneficiaries of a quality educational system.

We have a major problem with accessibility to quality education, as there are only a few people who can afford quality education in our nation today, especially in Northern Nigeria, where poverty is very high. Many young children are either deprived of quality education totally for the rest of their lives, or are forced to leave school at an early age due to financial difficulties prevalent in the nation, some are unable to harness their full potentials due to the quality of education offered by our government schools. This should not be the case, for a nation as blessed as ours.

Unfortunately, the majority of our school-aged population are deprived of this great tool, powerful enough to transform the course of the nation, but this is not a priority of the Government.

Problem Statement Cont'd

According to a UNICEF statistic, about 10.5 million children in Nigeria are not in school even though primary education is officially free and compulsory. Only 61 percent of 6-11 year-olds regularly attend primary school and only 35.6 percent of children aged 36-59 months receive early childhood education. In north-eastern and north-western states, 29 percent and 35 percent of Muslim children, respectively, receive Qur'anic education, which does not include basic skills such as literacy and numeracy.

In north-eastern Nigeria, 2.8 million children are in need of education-in-emergencies support in three conflict-affected States (Borno, Yobe, Adamawa). In these States, at least 802 schools remain closed and 497 classrooms are listed as destroyed, with another 1,392 damaged but repairable.

This statistics poses serious threats to our socio-economic development, if the necessary actions are not taken to tackle this problem.

The bottom line is this; there is a need to make quality education accessible to all classes of individuals in the society, no matter how difficult we might see it, it is possible. Quality education should not only be accessible to the rich alone, but should be accessible to those in the middle class, and the poor. This is where a major progress will begin for us as a nation.

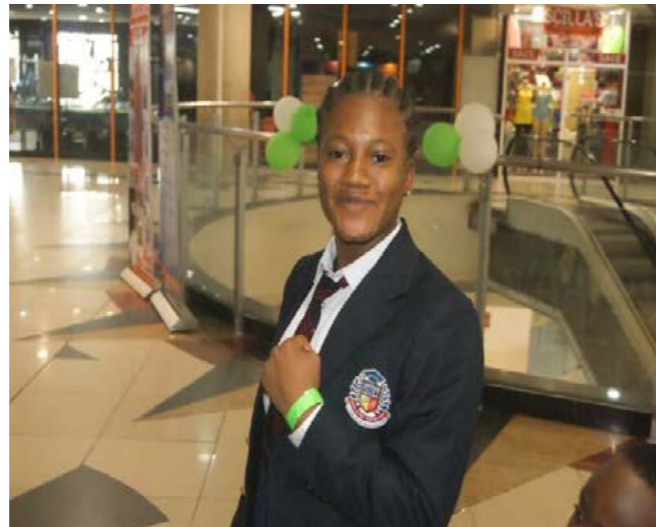
Appendix 2

Testimonials from VPA Scholarship Students & Parents

Scholarship Student

A Testimonial from Rachael, a beneficiary of Vantage point academy Scholarship program:

"When I found out that I had obtained a scholarship in Vantage Point Academy, I was so happy, because before then, I was going to a public school. My parents could not even afford my transportation fare when I was invited to write the scholarship examination in Vantage Point Academy. I was praying to God because I was not prepared at all, but thank God, that today, I am a student of Vantage Point Academy."



Scholarship Student

Emmanuel John

"I was very happy when I was informed by the management of the school that I had received a scholarship in Vantage Point Academy (VPA) . My previous school was a public school with a very low standard of teaching, with little or no facilities to aid proper learning. In VPA, I have been exposed to so many wonderful experiences. I was privileged to be at the Presidential Villa, with a rare opportunity to speak and express myself on the podium."



Scholarship Student

Mohammed Alamin

" I am a proud student of VANTAGE POINT ACADEMY, thanks to Ms. Marie David, Proprietress Vantage Point Academy. I come from a very poor background where we barely have food to eat, talkless of going to school. Thanks to Ms. Marie David who saw the potentials in me and decided to give me a scholarship to harness my potentials and bring out the best in me. I am forever grateful to her."



Scholarship Student

Munachi Onyenaka:

"In my previous school, teachers do not correct bad behaviors, but when I came into Vantage Point Academy, the teachers corrects the students bad behavior and teach them good morals."



Scholarship Student Testimonial

Amarachi:

“In Vantage Point Academy, the teachers takes their time to explain to every single child, because they know we all have equal rights. I will be forever grateful to Ms. Marie David for this opportunity, as it means a lot to me; for whom much is given, much is expected.



Parent Testimony

Mrs Ohale (Parent)

“Whenever I talk about Vantage Point Academy, I don’t forget to mention the fact that they keep to their words, and that is why I choose to remain, as they majorly concerned about building the kids, and the quality of Education we get here is commendable and recommendable.



Testimonial cont’d

Ms Blessing (Teacher):

“She is not just passionate about the school alone, but also the children. Through her motivation, i have had a wonderful experience working here as a teacher in this great school, which has totally transformed my life and has helped me transform the lives of several children, by impacting them academically and morally, especially in their written and spoken English, and I can confidently say that my own students in the Vantage Point Academy, can stand before any audience, or any individual, anywhere in the world and express themselves confidently.”

DAY 2

SECOND PLENARY SESSION

GOODWILL MESSAGE

MINISTER/HEAD, INDUSTRY, TRADE AND INVESTMENT,
NIGERIAN HIGH COMMISSION, UNITED KINGDOM,
AMB. CYPRIAN T. HEEN.

PROTOCOLS

When I was invited to partake in today’s event, I was told that I had the option to either participate in person or go virtual. I really wanted to participate in person; I have wanted to come to Nigeria to be very much live at this event. Unfortunately, I couldn’t do that as I just return from Nigeria last week. And so here I am given the opportunity to deliver a goodwill message. I will like to deeply say I am honoured to be part of the fourth edition of the Nigerian Diaspora Investment Summit.

I will like to first and foremost express my profound gratitude to the indefatigable chairman of the Nigerians in Diaspora Commission, Hon. Abike Dabiri-Erewa, for finding me worthy to deliver a goodwill message at this important event. I will also like to thank the organizers of the event and commend them for their initiative for providing this valuable platform for experts to share their perspective on theme “Diaspora Partnership and Linkages for Post Covid Economic Growth” and at propagating investment potential in Nigeria while leveraging the experience garnered from the pandemic to grow our economy going forward.

It is noteworthy that the Nigerians in Diaspora Commission since its inception under the leadership of Hon Abike Dabiri-Erewa has not only remained the eyes, ears and voice of Nigerians in the Diaspora but also continued to work concertedly in coordination with them in a manner that is symbiotically benefitting and mutually encouraging, always engaging the Diaspora in ways that provide them opportunities to be part of the Nigeria economic growth agenda as well as political development.

This event is a reaffirmation of NiDCOM’s commitment and determination to engage and tap from the vast knowledge and wealth of experience of our great brothers and sisters in the Diaspora and woo them to channel their resources home so as to be part of the history of our economic growth. This implies that NiDCOM remains a vital link and a critical bridge between the country and its Diasporans in the quest for Nigeria’s economic development. Secondly, it implies that these initiatives which originate from a non-profit organization in collaboration with NiDCOM is another strategy in boosting synergies between the Commission and Nigerians in Diaspora. I therefore look forward to the sustainability of this bold initiative which has increasingly grown in strength over the years.

As the flagship of Nigeria’s economic diplomacy in the United Kingdom, the Industry, Trade and Investment Section of the High Commission is mandated to promote and encourage investment from UK into Nigeria and we do this by sensitizing the UK business community of investment opportunities in all sectors of the Nigeria economy. We also showcase economic potentials to the world by engaging relevant host securities and all

critical stakeholders in the United Kingdom. In addition, we represent the Nigerian government at economic meetings and events hosted by the UK and UK based nationals as well as international trade organizations. We attend to trade enquiries and complaints about Nigeria offering valuable advisory services to innumerable enquiries as well as providing relevant guidelines to investors.

The Section utilizes every meeting opportunity to highlight the numerous economic potentials in Nigeria in order to form a strong negotiating advantage in interaction with the UK government. The Section regularly engages its counterpart in African embassies based in London to forge a composition on issues. A key responsibility of the Section is to promote made in Nigeria products and events among and within the United Kingdom business community.

Furthermore, we work in collaboration with Diaspora business groups established by Nigerians and strengthen platforms where Nigeria businesses can be encouraged to set up in the United Kingdom on one hand and assist the UK businesses to succeed in Nigeria on the other. Prominent among these businesses are the Nigeria British Forum led by Prince Afolabi Andrew and the Nigeria Diaspora Direct Investment Summit led by Otunba Bimbo Folayan. These groups and their leaders are doing a fantastic job and I'm delighted that the NiDCOM Chairman herself attested to this in her welcome address yesterday.

At this juncture, it will be important to acknowledge that the theme of this event, which derives from covid-19 pandemic, can only be properly addressed if my goodwill message touches on the pandemic itself. It will be recalled that covid-19 pandemic caught the world unprepared. It has taken more than 3 million lives and pushed many more into extreme poverty while hundreds of million jobs have been lost. It has decimated economies and destroy social potentials. During the pandemic, the world experienced the worst economic recession. And the crisis is not completely over yet. Indeed, there is a rise in the number of cases as we speak. We must review our economy and accelerate growth and we must work concertedly with Nigerians in the Diaspora to recover lost ground, learning from their experiences and lessons of the recent past.

To continue to respond positively and get better, we need more predictable investment in social economic architecture. The government is making conscious progress through good planning, focusing on reducing poverty, providing equal opportunity and access to good health care and decisively tackling the insecurity. I believe Nigerians in the Diaspora have the capacity and the capability to deliver on all these as we continue to make progress. The critical question however is how do we create Diaspora linkages and partnership just as the theme implies? Perhaps if I were to discuss details about this, I will point out that we need to work together, make peace with nature, invest in risk surveillance and social safety nets, act on pandemic preparedness and anticipate crisis early among other things. However, since time is against me and you have other panellists to discuss these, I will leave this to them to deliberate. Once again, I thank you for holding this event. Thank you all.

GOODWILL MESSAGE

CHAIRMAN, FEDERAL INLAND REVENUE SERVICE MR MUHAMMAD MAMMAN NAMI REPRESENTED BY HEAD, INITIATIVE AND INTEGRATION SUPPORT, FEDERAL INLAND REVENUE SERVICES (FIRS), **DR. ZAINAB GOBIR**

PROTOCOLS

When I was invited to partake in today's event, I was told that I had the option to either participate in person The Executive Chairman of the FIRS will like you to know that FIRS is in the business of partnership with business owners, traders and investors. A lot of the issues we have been having in Nigeria is all security; is my money safe? Where am I investing; what's happening; what is trending? For me, I will like to suggest that once you see a government agency backing a particular company, that gives you certainty on that entity in terms of being tax compliance and professional. For us in FIRS, we want you to see us as a vehicle to get you to succeed. It's a partnership between us and you; we are not taxmen you should run away from. Our government is more of let's solve all the issues you are having to make you successful as a business entity and as Nigerians. So how do you do this? One is, file your return, make your tax payment, get your TIN. A lot of times, people are afraid of the tax matter so we have given you complete control of your businesses and your tax affairs. You just go to www.firs.gov.ng, you can file your returns in the comfort of your home, make your tax payment request for TCC, request for your receipt. You can also validate genuine businesses that the Federal Government is aware of. To get your TIN number is quite simple, it's online.

The Chairman will like to urge you to be tax compliant and understand that we are partners to Nigerians and Nigeria investors. We are here to make it easy for you and convenient; and we are here to give you assurance, to ensure that your business thrives and you don't fall into the hands of mischief makers. One of the examples we will like to give you is that we are here with Huawei who have invested in Nigeria and are willing to even do more and their approach was to discuss with the tax agency to say that they have opportunities and they will like to invest in certain aspect. So, FIRS can be a vehicle even to your success to help in collaborating with people and reach investors, to give investors comfortability with your business. That is the way we will like you to think of our relationship with you going forward. We are in partnership and we are here to make you succeed and we are going to do whatever it takes legally to make you do that because at the end of the day your success is our success, because we cannot tax businesses that are not thriving, and if we have no one to tax we cannot support the economy. So, this goes hand in hand.

The second thing I will like to urge you is to subscribe to the e-naira. I am speaking as a Nigerian now. This is the time for us to go back to the 60s and 70s when the naira carried a lot of weight and it is all about brand. NIGERIA is a brand of itself. You, as investors are Nigerians and you are part of the brand in collaboration with the government. Please take control of your brand. Put positive news out there for the country, speak the truth but speak the good truth because the narrative is within your control. And the more positive things we have to say concerning Nigeria, the easier it is for investors to invest. So, I will like to urge that when we have internal issues, I am not saying don't speak out, but let's be professional about it and let's be factual about it and let us keep in mind that we are Nigerians and Nigeria is the biggest black nation in the world. So, it is left to all of us to make Nigeria what it will be and what it is. Thank you so much for your time.

GOODWILL MESSAGE

**ACTING COMPTROLLER GENERAL,
NIGERIAN IMMIGRATION SERVICE (NIS),
MR. IDRIS ISAH JERE**

**REPRESENTED BY ASSISTANT COMPTROLLER GENERAL
EDITH OYEMENANI**

PROTOCOLS

I will like to express the appreciation of the Acting Comptroller General, Mr. Isah, who is unavoidably absent, for the invitation extended to the NIS to participate in this Summit. He sends his best wishes to the organizers of this event for a successful Summit. The Summit is timely and the theme and subtheme are apt.

Extra ordinary times demand extraordinary thinking especially in relation to the ever-changing dynamics of global migration and its attendant opportunities, challenges and threats particularly in the context of the Covid-19 pandemic. The NIS, statutorily saddled with the country's migration and border management, has had a fair share of these challenges, opportunities and direct threats to the lives of her citizens, economic development and financial sustainability as a corporate entity, given the significant investment capacity of Nigerians in the Diaspora. It is therefore not out of place that a Summit of this nature and magnitude is taking place and involving the potential actors themselves.

A cursory look at the subtheme suggests an emphasis on technology deployment for sustainable social development. This is in sync with the unprecedented and disruptive technology advancement of the 21st century which are to redefine and continue to redefine social, governmental, commerce and business relationships and interactions. Human migrations are not exempted from all of these. In fact, some have christened the 21st century, the age of migration, due largely to the transformational impact that pave the way for faster, safer and cheaper means of global communication and transportation, which are the two-cardinal determinants of human migration.

It is safe to argue that one of the major social products of human migration is the Diaspora phenomenon, which has been defined by the International Organization for Migration (IOM), the United Nations' agency for global migration management, as migrants or descendants of migrants whose identity or sense of belonging, either real or symbolic, has been shaped by their migration experience and background. They maintain links with their homelands and to each other based on a shared sense of history, identity or a mutual experience in the destination country. The fact that Nigerians are so well organized as to be part of this Summit confirms this assertion by the United Nations.

The ever-present connection to our home and culture is further expressed in the humongous volume of our remittances which has helped to ameliorate the social conditions of members of the receiving family. This has also flowed into the private sector investment schemes. This Summit attests to the fact that there would still be more inflow of Diaspora funds into the private sector beyond the popular portfolio investment fund. Available United Nations statistics in 2017 show that financial remittances by Nigerians in Diaspora was 23.63

billion dollars, about 6.1% of Nigeria's GDP in 2017. In 2018 it was estimated to be about 8.83% of Federal Government's budget and it managed to remain about the same in the pandemic period.

Price Waterhouse Coopers in 2019 forecasted that Diaspora remittances will rise above the 35billion dollar mark by 2023. It is already 11 times the value Of Foreign Direct Investment flow and about 7.4 times larger than the net Official Development Assistance received in 2017 which was \$3.4 billion. This figure demonstrates the importance of the Diaspora population in the economic and sustainable social development equation of Nigeria which we labelled yesterday as Diaspora Direct Investment.

The foregoing, among others, justify government's continued institutional legislative and policy reforms to make the business environment more conducive and to enable more Nigerians to channel increased volume of their annual financial remittances into private sector investment that would foster sustained private sector driven economic growth and development. The NIS is a significant part of those institutions targeted by the institutional reform agenda of government and I must say that this reform as yielded positive development while also promising medium to long term dividends.

As I wish you fruitful deliberation, let me assure you that immigration policies have been tailored towards making life easier for Nigerians in the Diaspora in many respects in spite of the challenges, policy implementation and gestation period. Let me leave you with a quick glimpse of what the NIS has been doing, knowing fully well that you might have like to ask the Comptroller-General some questions.

The 2015 National Migration Policy for instance, is aimed at harnessing the potential of Nigerians in Diaspora as an affirmation of its significant role in national development while equally supporting, protecting and projecting all Nigerians. Increased technological reforms policies have therefore been introduced to achieve a digitized transformation process resulting into the introduction of the enhanced e-passport with longer years' tenure and more security features to eliminate forgery, counterfeiting and possession of multiple passport by an individual; Web based payment portal and passport processing to reduce human interference; increase in the number of passport issuance centres abroad by the creation of additional immigration desks from time to time; provisions for Nigerians to travel back to Nigeria with expired e-passport; grant of permanent residency status to foreign spouses of Nigerians in Diaspora; grant of citizenship by registration to Nigerians who renounced their citizenship; issuance of visa on arrival to Nigerian children who do not have Nigerian e-passport; insistence on due process, global best practices and the protection of the right of Nigeria migrants during repatriation, voluntary or involuntary return either as a result of trafficking in person or smuggling of migrants, especially in respect of allowing them to have access to and carry their legally acquired properties and funds including proprietary rights that they have legally acquired; passport issuance intervention abroad to breach processing gap when there are no permanent or readily accessible passport processing offices in spite of obvious constraints; intensified biometric data system, data integrity and elimination of the notorious human factor syndrome; those who lost their Nigeria citizenship due to renouncement of same to acquire the citizenship of another country under the previous immigration policy will again be granted their permanent residence permit; review of memoranda of understanding on migration and consular matters to incorporate development in extant laws and policies and current migration realities.

In conclusion, the NIS will continue to take steady steps to sustain recorded achievements so far and work to achieve our goal to become a world class immigration service. Together we can build Nigeria into the pride of Africa and the jewel of the world. Once again and on behalf of the Acting Comptroller-General of Immigration of the NIS, I wish you a fruitful deliberation.

KEYNOTE PRESENTATION

CHAIRMAN/CHIEF EXECUTIVE OFFICER, ZINOX TECHNOLOGIES, **MR. LEO STAN EKEH**

PROTOCOLS

I want to express gratitude to the Nigerians in Diaspora Commission (NiDCOM) and all the distinguished guests and the MC. Mine is a very simple task. I was a Diaspora before and I found my way here after graduation so I am both sides. So, I am speaking to investors and I am speaking to credible Nigerians who will not forget this country.

In summary, I chose technology and had an opportunity to build what is called the biggest African integrated tech company, Zinox Store. But I was very clear when I was coming to invest; I didn't have all the cash but I had integrity so I played myself as a personal collateral. When I came in, I thought no country can claim to be independent except if you have technology dependence and Nigeria wasn't one.

I have done well over the years. I built the first African brand internationally certified; we changed the oil company through Chevron and at a point I was employing about 170 engineers offshore and from there we went to Central Bank of Nigeria (CBN). But I wanted to deliver digital democracy and that was why we worked with the Independent National Electoral Commission (INEC) in the card reader and we are going to the next level. Then the education institutions, the primary and the secondary schools, supported by the Federal Government. I inspired the young man who launched the competing company JUMIA, whose name is Tunde; I mentored him. And I finally acquired the biggest e-commerce company, KONGA, so we did the first digital plant in the country.

So why I am here, I am trying to encourage Nigerians that no matter who you are, you must build your nation. If you are successful and your nation is not successful, you don't have an address technically. But we have opportunities; I consider Nigeria as a knowledge kingdom, and in the 21st century, no Nigerian is born to be poor because we have technology to make the country work and beat other nations who are bigger than us today. If little me from a community in the UK arrived here and has been able to conquer Africa as a continent then anyone can.

Thank God we have a lot of population which is 200 million and above. When you have the consumers, you control their finances. So, I want to say a lot of you should come and invest because this is the only country technically that you can make money in 21st century. A country that is starting from nothing and very ambitious and the citizens are not technically budget trading.

What have we done in KONGA for example, we are building KONGA. We acquired KONGA with a debt receipt of 16 billion and we paid that up. KONGA is now profitable. But we looked at the dynamic of the industry and

we added the Nigeria culture and the international privileges. We launched a competitive company and then we brought CBN mobile money app which is known as KONGA pay. And then we launched our own logistics with over 400 collaterals, including buses, cars and trucks moving around the country. And we acquired warehouses across the country and today we also have KONGA travel which is trending and an award group. Most importantly, we got into the health sector, which is our passion and today if you are in America, Britain or Australia and your dad is sick in the village, we can deliver quality drug as at when due, because if you send money to your parent today, they are likely going to get fake drugs in their communities. So, if your dad needs drugs for his high blood sugar level, cholesterol or some multi vitamins we deliver it. And if he has a memory problem, we make sure he takes the drug, we have technology to talk to him. Put him online and he takes the drug and then you get an alert anywhere you are in the world that your dad has taken the drugs.

Things are working in the country as against the negative things we hear. Just to give you example, with Access Bank, we are delivering rice to remotest communities free of charge which is a huge investment. You can go to Konga.com if you want to donate to your village, church or even less privileged, we subsidise and deliver it to them. And from January, we are calling all Nigerians through the KONGA platform that those clothes you cannot wear, put them together but clean them up; we have Nigerians who need them, including Nigerians here. KONGA has stores all over the country, we have warehouses all over, so do not throw them away; we give them to homeless people and poor kids free of charge to add value to Nigeria. If our country does not survive, our businesses cannot survive.

For remittances, our KONGA pay is online and we are planning of doing it big. We are also doing our bit, but sometimes today the bank closest to your parent could be 2 – 3 miles away and they may need to spend N2000 to go there and withdraw money while queuing up. We can deliver this money to your parents' home. The economy is becoming budget driven. The President and his team are changing the narrative, and a lot of us should add value as huge opportunities are now existing and things are more structured for the Diaspora with the establishment of the Nigerians in Diaspora Commission. Today, you have the identity and people take responsibility, unlike what used to happen before that you send money to build a house and the people will consume the money. You send money for ticket for your parent to come on holiday, it is stolen. If you pay it to KONGA, KONGA will run the ticket, pick your dad from your community, safely check him in, give you a pictorial location of your dad through WhatsApp. And when your father is coming back you fund KONGA travels, and KONGA travels will receive your parents, take them to the village, take pictures with them and send them to you. With technology that is the only way the poor man can emerge a global champion.

Do not abandon this country, don't be scared, people like us are here. I have been here for 35 years and if I could, with nothing, build the biggest group in Africa, a lot of you will do better. I really want to appreciate NiDCOM and I'm committed and have told the Chairman that in December, we are going to have a Conference with huge entertainment. The message will be you need to come home and save this country, don't be negative. Negative people are not prosperous. Be positive minded and believe in this country and God will bless all of us. Thank you very much. I really appreciate this platform.

THIRD BUSINESS SESSIONS

BUSINESS OPPORTUNITIES PANEL DISCUSSION I PITCHING SESSION VI

HEALTHCARE

1. DR. BODE ADEOYE MATRIX HEALTH ANALYTIC CONSULTANTS

MATRIX HEALTH ANALYTIC CONSULTANTS
PRESENTS TWO BUSINESS PROPOSALS:

1. DIASPORA INVESTMENT IN TRAINING
STAKEHOLDERS ON HEALTH INSURANCE
2. DIASPORA INTERVENTION FUNDING FOR
COMMUNITY-BASED HEALTH INSURANCE IN
NIGERIA

No 1. DIASPORA INVESTMENT IN TRAINING STAKEHOLDERS ON HEALTH INSURANCE

MATRIX HEALTH ANALYTIC CONSULTANTS
Abdulsalam Bala (MD)
Dr Bode Adeoye (Director)

Health Insurance?

- Our People are sick, and many die
- No Money to buy healthcare
- Out- of- Pocket is 70% of 100% spent on health care

STRATEGIC SOLUTION?

- Health Insurance!
- Aggregate little contributions
- Pool
- From it, Pay for care for the sick

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3

We Pioneered Training on Health Insurance

1. Foundation members of NHIS from 1998,
2. Launched 2005
3. Implemented 17 years, bowed out
4. Practice + Harvard/ITC/WB Trainings
5. Formed MATRIX HEALTH ANALYTIC CONSULTANTS
6. Pioneered Training on Health Insurance (Health Care Financing)

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4

Why Invest in Health Insurance Training Institute?

1. Continuous Growth of Health Insurance stakeholders
 2. Good Business
- NHIS ..38 offices and 1000s staff
 - 37 State Health Insurance Agencies and 1000s staff
 - Over 100 private HMOs/Third Party Payers and 1000s staff
 - State Board Members and 100s stakes
 - 37 Houses of Assemblies and 1000s stakes
 - NASS (Senate + Reps) and 1000 stakes
 - 10m Nigerians covered
 - 97m Nigerians uncovered

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5

Investment Needs **N50m(\$125,000)/Shared Roles**

1. Facilitation Classes/Equipment...part on ground/shared
2. Audio Visuals...on ground
3. Working Capital/Seed Money...shared roles
4. Diaspora Faculties on Health Insurance...Investors/Faculties
5. Local Faculties/Facilitators...on ground

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6

Expected Roles of Investing Diasporas

1. Joint study of proposal details
2. Diasporas will Network among themselves to provide facilitation/faculties
3. Shared Financing of Institute

Expected Return

1. Two sessions per year
2. Course Fee @ N350,000
3. Estimated Participants per session 100x2 = N70m per year

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7

Impact

- Good Income for Investor Diasporas
- Savings for employer organizations
- Strengthened National Capacity on Health Insurance
- Knowledge Transfer
- Improved Health Security

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8

No 2. DIASPORA INTERVENTION FUNDING FOR COMMUNITY-BASED SOCIAL HEALTH INSURANCE IN NIGERIA

EXPECTED ROLES OF THE DIASPORAS

Nigerians in Diaspora who feel the need to...

Assist relations or community members
Urban or rural settings
Mobilize resources as individuals or groups
Pay for their health insurance contributions
Philanthropy for health care service.
Funds channeled through Matrix Health Analytic Consultants
On agreed terms and conditions.

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INTRODUCTION

Community-Based Social Health Insurance is designed for inhabitants of rural communities that have challenges of accessing health care services due to poverty or non-availability of health care services.

Matrix Health Analytic Consultants directors, being foundation members of NHIS will serve as Technical Facilitators/Program Managers

MICRO SOCIAL HEALTH INSURANCE

ROLES OF THE TECHNICAL FACILITATORS/PROGRAM MANAGERS

The Technical Facilitators will:

Mobilize, Organise

Sensitize the community members,

Build capacity of the Community Board of Trustees,

Health Benefit Package to be provided and provide

Quality Assurance, Monitor, Report

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COSTING OF SERVICES

The cost of services to be rendered will include all the aspects required to ensure sustainability beyond the donation period. These are Mobilization, Sensitization, Organization of the group by forming Board of Trustees from the community. These costs, as well as cost of service provision and professional consultancy is as follows;

N45,000 (\$112) contribution/year for an individual + 10% professional fee

1000 individual enrollees = $49,500 \times 1000 = \text{N}49.5\text{M}$ (\$125,000 per 1000)
or (\$12,000 per 100)

1000 Families (man+spouse+2 biological others) = $\text{N}66,000 \times 1000 = \text{N}66\text{M}$

10,000 Individual enrollees = $49.5 \times 10,000 = \text{N}495\text{M}$

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Just thinking: Assume 1% of Remittances go for Health

- \$25,000,000,000 per year
- 1% is \$250,000,000 for health per year
- N100b per year for health of relations

- Its Big market, leap in Health status
- Big Contribution for parents/wards care
- Ramped up efficiency of health systems

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16

What Is a Befitting burial without a befitting life?

THANK YOU AS WE EXPECT YOU NOW!

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2. LEKAN BADEJOH OTHNIEL CONSULTING (THE SLEEK & CO)



Lekan Badejo, Lead Consultant / Customer Management Transformist
Othniel Consulting Services Limited

The last 22 years have seen Lekan traverse a couple of Nigeria organizations cutting his teeth as Brand Management, Marketing/Sales; Business Development, Customer Management with specifics in Customer experience management, service excellence dynamics; Customer engagement, Contact centre support solutions, Business process outsourcing (BPO) and other service essentials. Others are Channel development, and Customer service and development. He has been involved in developing Customer strategies for businesses within Nigeria and the Africa geographical space and has consistently proven his ability to handle operational and strategic levels of multiple responsibilities in crisis and pressure, while operating under rigorous deadlines.

The highlights of his skills that may be of interest include but not limited to: Project management, Leadership Skills, Customer management-Customer service, customer experience dynamics; Customer strategy, Customer engagement; Contact centre support, Business process outsourcing, Channel development, Customer Strategy Alignment, Seminar Facilitation, Events Management, Market research, General Management, Conceptual selling, Meetings Management, Business Process Re-engineering, Joint Business Planning, and Financial intelligence.

He has a degree in Marketing with a graduate degree in Computer Science from one of Nigeria's prestigious Universities.

He is a Certified Contact Centre Master-class solution provider, also is certified as a customer experience management strategist and a Global Professional in Marketing with experience as both a Practitioner and a Consultant. He has had rich experience working and consulting in some of Nigeria's leading-light organizations.

He was one-time Chief operating officer, Customer & Integrated Services (CIS) Head, Strategy & marketing LSDPC (Home Promo Project), Head Operations, Equity Associates. He is a member of US-based business intelligence group network GLG, in Nigeria, and also an Associate member, Advertising Practitioners Council of Nigeria (APCON), Customer Care Institute United States, and The Chartered Institute of Customer Management (CICM) South Africa to mention few. He pioneered the first ever Customer service week and Awards project in Nigeria, the first ever Business Process Outsourcing Conference in Nigeria, and many other numerous projects to mention.

3. VICTOR ANUKA PURPLE PROSTHETICS



Restoring Mobility -
Empowering Lives

NO 1 EBELE OKEKE CRECENT,
OFF FINANCE QUATERS WUYE,
ABUJA

08055550822 08065541404

purpleprosthetics@ gmail.
com

www.purpleprosthetics.
com



About us

Purple Prosthetics is a Nigerian prosthetic company that provides thoughtfully designed **quality** artificial limbs and orthopaedic braces.

Founded in 2016 by Anukam Victor, a clinical Prosthetist and Orthotist, with an extraordinary passion to see amputees and physically challenged persons regain mobility. His passion and professionalism has gained the company international recognitions; one of which is a feature on **CNN** African Voices and **Tedx** appearances. We are a team of passionate and dedicated professionals who love to see our patient's individual goals achieved. Purple Prosthetics can accommodate your every prosthetic need ranging from basic prosthesis to highly specialized prosthesis; from an elderly patient who lives a less active life, requiring a basic set- up to a young active athlete sprinting on a Cheetah blade; or an individual requiring a high tech, micro processed componentry; **Your need is our priority.**

Our Services

Prosthetics
Physiotherapy
Cosmetic Prosthetics
Orthopaedic Braces (Orthotics)

At Purple Prosthetics, we provide an innovative approach to prosthetic and orthotic care, from in-house visits to specialized care plans, we strive to give our patients a unique, personalized experience. Our prosthetist and the team, partners with patients physician to develop a treatment plan designed to help them achieve your personal mobility goals, because we understand that working as a team will help us achieve better and more efficient results.

We offer the latest in prosthetic and orthotic technology to help amputees; whether those living independently at home and spending quality time with grandchildren or pursuing sports interests.

Our comprehensive care includes:

- Prosthetic care prior to surgery, but supervised by a surgeon
- Ongoing research programs and trials for new technology available only at [Purple Prosthetics Center](#)
- A specialized fitting process that creates a unique prosthesis suited to the individual
- New technology and techniques developed through close communication between physician and prosthetist
- An amputee peer counseling network
- Free consultation to pre- and post-amputation clients
- Our process offers superior fit and function, even for those patients who have been dissatisfied with performance and comfort offered by prosthetic components from other providers.



INNOVATIVE PATIENT CARE PLAN

We utilize the entire healthcare team to develop a personalized plan specific to each patient's needs. This includes routine follow-ups and constant communication to assist the patient achieving his/her goals.

WE GO WHERE YOU GO

We understand the importance of convenience. Because of this, we will go wherever the patient is for any and all appointments. Whether it is at home or a facility, we will cater to the patient's needs.

IN-HOUSE FABRICATION

Our extensive lab allows for personalized socket design with superb quality in a timely manner. All of our devices are fabricated and modified in house, which allows everything to be customized towards our patients.

TECHNOLOGY

By using the latest technology and working with the manufacturers, it ensures our patients are getting the best possible components available.

With our unique socket design and suspension techniques, we are always going above and beyond the industry standard.

PATIENT ADVOCATES

'Seeing is believing' We have a patient advocate program that allows amputees to volunteer their time to meet with other patients. No one is potentially in a better position to understand about living life with an amputation or supporting a person with limb loss/difference than someone who has been there. A patient advocate can offer encouragement and information from a place, and at a pace, that an individual in this circumstance can better absorb. We want our patients to know that there is a quality of life after amputation.



2. FESTUS ADEDAYO
LPLF GLOBAL SERVICES LIMITED

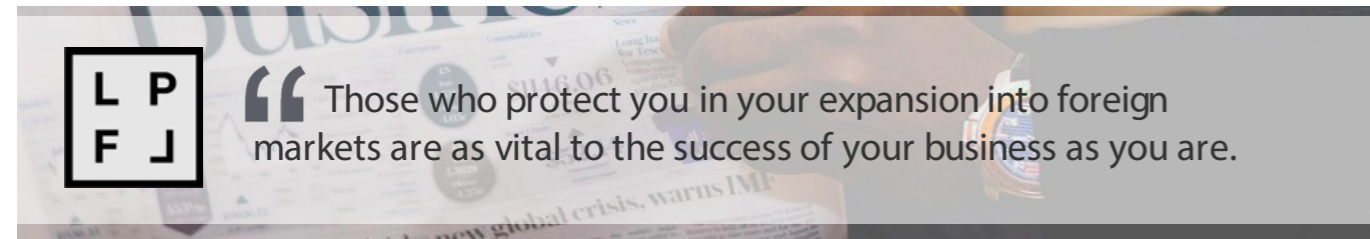





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“ Those who protect you in your expansion into foreign markets are as vital to the success of your business as you are.

LPLF Global Services Ltd offers a complete range of accompanying services for small and medium-sized enterprises wishing to export or invest in Nigeria and Central African countries, in total safety, to reduce entrepreneurial risks and protect your business.



BUSINESS SCOUTING & INTERMEDIATION



LEGAL SUPPORT



HOSTING SERVICES & ADMINISTRATIVE/OPERATION SUPPORT





A Team of Experts at Your Side, with Operations both in Italy and Nigeria



Avv. Paolo Novellini – Foro di Milano
Expert in International Business



Mauro Baricca
Conference Consultant & Writer Expert in International Trade



Christophe Jaffuel



Dott. Abolaji Festus Adedayo
Expert in Food technology
Graduated at the: Federal University of
Agriculture Abeokuta - Ogun State (Nigeria)





“ A SAFE ACCOMPANIMENT IN ALL STAGES OF YOUR EXPANSION IN NIGERIA



BUSINESS SCOUTING & INTERMEDIATION

While it is clear that foreign trade involves greater risks than Italian or European domestic trade, trade in the sub-Saharan area is particularly complex.

The LPLF legal staff supports entrepreneurs from the early stages of negotiations and negotiations with Nigerian business partners, up to the execution of the agreement, also accompanying them to Nigeria for dedicated meetings, fairs, meetings, etc..

To deal with this market, adequate technical tools must be used to optimally regulate transport, insurance, customs procedures, payments, [contractual relationships](#).



“ A SAFE ACCOMPANIMENT IN ALL STAGES OF YOUR EXPANSION IN NIGERIA

The legal staff is made up, for Italy by the Barr. Paolo Federico Novellini (Court of Milan) and by the Barr. Stefania Giribaldi (Court of Cremona) while in Nigeria Lagos by Barr. Tunde Ogunsusi and Barr. Toyin Falaye with an office Abuja



LEGAL SUPPORT

Our legal staff prepares [commercial contracts](#) in Nigerian English and Nigerian Pidgin (as well as in local languages such as Hausa, Yoruba, Igbo, Ijaw, Edo, Ibibio, Kupa, Kanuri, Tiv, Nupe) such as:

- [International trading](#)
- [International distribution](#)
- [Trademark and patent license](#)

5



“ A SAFE ACCOMPANIMENT IN ALL STAGES OF YOUR EXPANSION IN NIGERIA

LPLF guarantees global assistance in direct investments in Nigeria from Italian companies. In fact, LPLF assists its clients in setting up companies and / or other forms of direct presence in Nigeria (representative offices, branches, directly owned and non-invested companies), both with local shareholders and as sole shareholders.



HOSTING SERVICES & ADMINISTRATIVE/ OPERATION SUPPORT

Our staff of LPLF lawyers provide assistance with transport and customs procedures and resolve trade disputes internationally.

The best feasible solutions are studied together with the customer and we take care of the drafting and revision of [commercial agreements](#) in the local language.

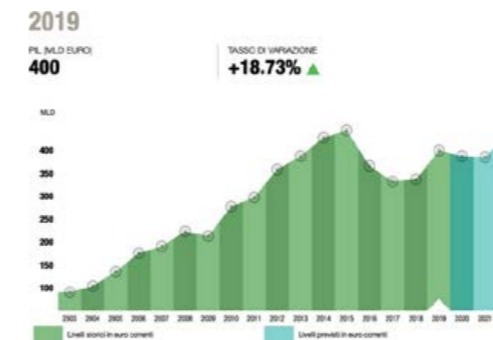
6



WHY EXPORT TO NIGERIA



THE FIRST ECONOMY OF THE AFRICAN CONTINENT IN FRONT OF SOUTH AFRICA AND EGYPT



- In March 2016, PwC released a report, "Nigeria: Looking beyond Oil", which elevates the **Nigerian economy into the world's top 10 in 2050 with a projected GDP of \$ 6.4 trillion.**
- With an abundance of natural resources, it is Africa's largest oil exporter and has the largest natural gas reserves on the continent.
- Nigeria also has an abundance of natural resources including oil, other commercial minerals, and precious stones.

PITCHING VII

CREATIVE, SPORT AND ENTERTAINMENT

1. MRS. OKPAMA EKPE BROOKS AFRICA CARIBBEAN HERITAGE ALLIANCE (ACHA)

YEPAD PROJECT 2022- 2025
A CALL FOR A GLOBAL PARTNERSHIP ALLIANCE

AMB. PROF. OKAMA EKPE BROOK
INFO@AFROCARIBBEANALLIANCE.ORG
WWW.AFROCARIBBEANALLIANCE.ORG



C REATIVES, C ULTURE, EDUTAINMENT, SPORTS & TOURISM FOR PEACE & DEV'T

PROVIDING LIVELIHOODS FOR YOUTH & WOMEN

CREATIVE POTENTIAL

CULTURAL POTENTIAL

EDUTAINMENT POTENTIAL

TOURISM POTENTIAL

SPORTS POTENTIAL

ACHA AQUA-CULTURAL ILAJE CENTER, LAGOS A UNIQUE SISTER CITY PPP



- We seek US\$500,000 (250M Naira @ NGN500/\$1)
- 1. to build a skills acquisition center and offices in Abuja, Nigeria operating costs for 10 staff, equipment/furniture, vehicle, programming trainings, workshops, intellectual property, branding marketing handling and shipping
- 2. to partner with Lagos State Government to build a State of the Art ACHA Aquacultural Ilaje Center: a vibrant creative, edutainment, sports & tourism center. This will also act as a Sister City Hub program in Lagos Island
- 3. help to expand the ACHA Multipurpose Creative Society across 36 States of Nigeria
- 4. help to obtain technological support to develop BARAM Innovative Sports App & expand our Ecommerce marketing strategy
- 5. to organize Meetings, Incentives, Conferences, Entertainment (exchanges, vocational scholarships)
- 6. communicating and publicizing our creative talents and project management & proposal writing trainings

WE OFFER YOU (ROI)



THANK YOU AND CHECK US OUT

SOCIAL MEDIA

FAC EBOOK: ACHA – AFRICA
CARIBBEAN HERITAGE ALLIANCE

INSTAG RAM: @ACHALLIANCE

Twitter: @ACHALLIANCE1

WEBSITE:
www.africanheritance.org

EMAIL:
info@africanheritance.org

okamaca2017@gmail.com



2. RONKE MACAULAY ANGEL WORKS MEDIA

I am a documentary film maker and I believe that as a result I should talk less and show more, so I'm going to ask you to please watch my short video presentation, thank you.

Hi everyone, I just wanted to share with you a little bit about my latest project which is a short documentary titled "The Beast of Life". Now it's along the themes of migration, belonging and identity which I've done quite a lot of work on already. And in this case, I'm going to be focusing on transnational citizens of Nigeria and sex trade; people who sort of have one foot in Nigeria and another foot elsewhere and are convincing as citizens of both countries. There are networks, there is influence, there is investment, there is family; there are people who can equally stand in other country and so one to take the advantages of these lifestyles. If you like to share with us, please get in touch and let's make this film.

So, ladies and gentlemen, what we are seeking as you saw there, I'm planning to make a new film which is entitled "This Double Life" and will be focusing on Nigerians citizens who also have a second nationality. So, in the sense, they are representing Nigeria in the second county.

What we are seeking are partners on three levels in order to make these films: Firstly, funding partners or co-producers. These are people who will invest in the production. Up till now, I've been Executive Producer of my films, but in this case, I'm opening it up and asking people to please join me. And this could be individuals, cooperative or indeed NGOs who share our vision. The funding levels will be by agreement, so it will be a percentage of the entire budget and if you want to know what that film budget would be, this would be dependent on the locations that we have to visit in order to complete the film. But we are looking at something in the region of a hundred thousand pounds to produce the film which doesn't sound like a lot. It is a short documentary and I am known for the way in which I get maximum values for each pound. And so, as I said, this will be determined by the locations in which the films will be produced.

Secondly, we are looking for individuals to appear as subjects in the film. As I've said before, this should be transnational citizens of Nigeria and another country with very powerful stories that they want to share with the world and we have a couple of people who have already indicated an interest. We have an Arab-Nigerian, somebody of Syria origin who also has Nigerian nationality and lives here in Abuja and secondly, we have a Greek-Nigerian based in Athens who wants to share his story with the world. So, we are looking for people who can really say something special about what it means to be a Nigerian out there in Diaspora.

Thirdly, we are looking for distribution deals. You know you make a film and it has to be seen in order to be appreciated and also in order to make your returns on investment. So, we are looking for distribution deals from streaming platforms, TV stations, film festivals, airlines and others. And this contract, as I've said, will generate returns on investment for investors in the film. We have the track record of successful documentaries as you've seen just two of the films that we have done that have gone worldwide, have been successful, have won awards, have been screened all over the world and we are convinced that it will be a global audience for quality films on this topic.

Let me end with this statement, it's time to change the narrative about Nigeria and people of Nigerian origin in Diaspora and one way we can do this, ladies and gentlemen, is through powerful and authentic visual telling. If you like to partner with us to make this important documentary titled "This Double Life", pls contact me via email on angelworks2015@gmail.com. Thank you very much for your attention.

OIL AND GAS

**EMERITUS PROFESSOR OF ENERGY STUDIES, OIL & GAS
INSTITUTE, UNIVERSITY OF CAPE COAST, GHANA
PROF. WUMI ILEDARE**

PROTOCOLS

I want to thank the Diaspora Committee members for inviting me. I consider this a great opportunity. I want to speak about the petroleum industry in Nigeria and to share the opportunity that is in the oil and gas industry to be able to enhance economic growth and sustainable development. The oil and gas industry is very complex and the natural gas value chain is complex too. We have three important segments: we have the upstream, the mainstream and the downstream and the Petroleum Industry Act (PIA) has actually recognized the tremendous value that you can have in this business. The Petroleum Industry Act is laudable and we must commend the government for at least taking the bull by the horn by just signing it to law.

Nigeria is very blessed, if I can use the word. It ranks ninth in the world and they are first in Africa with respect to Gas reserves, which means there is over 90% chance that we are going to produce the estimated crude reserve in Nigeria which is about 203 billion cubic feet. But basically, what we have, what I called the probable reserve, that is about 6,600,000,000,000 cubic feet is quite a resource. Incidentally, most of the gas that was discovered in Nigeria till date was discovered accidentally and it is very important to understand that oil and gas are found together and come together. But we can find a lot of gas accumulation that is standing alone in Nigeria, which is what we called non-accumulated gas. Again, the government has commenced very wonderful solid things where we could use gas as a leaping force to build our economy. And you could see the complexity of natural gas to be different from oil as gas is completely complicated because of transportivity. But technology does exist to be able to transform the raw natural gas to its veritable form.

I mean, we have heard it today that gas is huge in natural form and that it could help us to be able to solve the epileptic condition of our economy with adequate investment. Yes, we have scaled the energy deficit; no economy can develop without sustainable, affordable, and acceptable energy. Gas is therefore there to help us solve some of the problem. With our natural gas in Nigeria, we have challenges basically based on up-takers who deal with natural gas as it requires a lot of investment, but the customers are there. In fact, natural gas supplies create a lot of demand. It is not something an individual can do; but we can have from the Diaspora an equity funding type of arrangement that could easily add value even in building chemical plant, petrochemical plant, fertilizer plant, methanol plant and renewable energy, giving the opportunity to increase the natural gas supply in Nigeria and even in Africa.

Some of the limitation is limited infrastructure and this is where PIA is doing something fantastic. A lot of people may not like it but it has created what is called the Mainstream Natural Gas Infrastructure Fund, which is going to be able to enable the government to be able to participate in sharing this to people who are willing to invest

in the mainstream sector. Of course, finance is very important and that is where our Diaspora People can think deeply of how they can add value to the economy in Nigeria by actually investing some of the money they are investing abroad in Nigeria. What PIA has done is to create a transparent, accountable, and flexible manner of protecting investment in Nigeria.

Yes, we have our challenges but with time we are going to change from transactional leadership to transformational leadership, and when we are able to do that, I think money will flow to develop natural gas. If you look at the structure of the natural gas, some of the limitations that are there are well addressed in the Petroleum Industry Act, in terms of limited infrastructure, the infrastructure fund, market supply, which the government could decide to use to expand the domestic market to be able to increase the number of participants. To a large extent, the PIA is not extant, but you cannot have anything developed by a person that would be perfect. It is inevitable. I have my disappointment but this is not the place to share them. But the PIA is a good thing to start with to be able to address the limitation. The strategy is to be able to link the natural gas from the end users to the producers, and to create what we call competitiveness in the market.

One thing that Nigeria has is that the abundant wisdom is the globally acceptable transition fuel, so we can actually help Nigeria to be able to accomplish the carbon emission which is low but at the same time does lead to economic poverty.

Let me conclude by saying that the PIA has created great incentive to promote reserve expansion by having what we call low royalty. The government has done a lot to reduce clearing commercialization, the PIA supports that. That is the key. The skill set that is required can be developed with participation from the Diaspora. I came to Nigeria about 7 years ago and within those 7 years, I was able to develop manpower in this area, and graduated about 90 masters of science and 25 PhDs. And this is what I think we in the Diaspora can contribute to be able to make sure that natural gas accomplishes some of the purpose it was meant to do. We have the Petroleum Industry Fiscal Bill now, which is very generous to investment. It created institutions that will make the governance of the industry more transparent, accountable and responsible; the ball is in our court. The Americans developed America, Europeans developed Europe, Nigerians and Africans must develop Africa and that is why we went abroad; to capture knowledge. Let us come back with all the resources we have gained abroad to develop Nigeria and we have the resources. What we need is the knowledge and funding.

INVESTING IN AFRICA BY THE DIASPORA

CHIEF EXECUTIVE OFFICER, VILLAGE SEED VENTURES USA & NIGERIA, **DR. CHINEDU NWEKE**

PROTOCOLS

My name is Chinedu Nweke, Chief Executive Officer of Village Seed Ventures (VSV) and it is an opportunity and honour to be part of this program. The Village Seed Ventures was founded four years ago and this was borne out of a group of Nigerians in Diaspora, especially classmates of mine from the 2005 graduating class of College of Medicine from the University of Yales. So basically, we have all heard the famous quote from John F. Kennedy “Ask not what your country can do for you but what you can do for your country” and VSV is a manifestation of a call to action needed in that speech. As a group of mostly doctors, we never really had any significant financial, business or investment experience by virtue of our profession or training. But we decided to use this app to start to leverage and learn about investment. Our initial conversation bothered on investment and how to double that and to triple it, just so that we can kind of participate in one way or the other in investment beyond just seeing patients and being in theatres and doing the work of a doctor.

Well, fast forward four years down the road, not only have we grown to a group of about 400 investors across the world mostly in Diaspora, including United States of America, United Kingdom, Australia, Canada and Switzerland and also a handful of Nigerians and even other African countries, especially in Ghana. Over the past 4 years we have invested across companies mostly owned by Nigerians. Over 90% of these companies are located in Nigeria. Though there is a whole lot in this story but I like you to visit our own website www.vsv.com to have a visual on some of these companies that we have supported and what we have been doing on our own little ways.

I will like to also use this opportunity to highlight five of these companies that we have invested in and they cut across all sectors from education to fintech, transportation and entertainment. The first is Price Point Wholesale Club. It is located in Ilupeju, Lagos State. This is the first membership-based store where we were able to raise 1.1 million dollars through WhatsApp from Nigerians across the world. This \$1.1 million was contributed into the seed investment that launched a big store over 2 to 3 years ago now. Price Point has gone on to raise multiple million dollars additional investment in its plan to expand to all nooks and crannies of Nigeria. The goal is to modernize the shopping experience taking into consideration hygiene, orderliness, handling and price stability. We implore everyone here who lives in Lagos to take a visit to any of the stores in Ilupeju or Lekki, Lagos State.

Secondly, we have AlumUnite. It is first of its kind innovative community platform driving transformation in Africa’s education ecosystem. AlumUnite is connecting all education in Africa to their alumni groups in participation with private sector to collectively develop Africa’s human capital. AlumUnite recently launched in Nigeria and has already delivered projects in all corners of Nigeria and is gaining the trust of Nigerians at home and abroad. I encourage you all to also sign up at alumunite.co. Approximately \$200,000 was invested by Nigerians in Diaspora in this company. AlumUnite boasts to have by 2030, a revenue base that will be ten times the Ministry of Education’s budget.

Thirdly, I will mention Securing Transaction Payment (STP). This is also a fintech company. We are also looking forward to involve BRT, railways and Airports across the country.

Fourthly is a talent hunt app that allows entrants to upload their ad, especially music, which they created and have them voted for by the public. Think of Big Brother Naija or America Idol. This could allow optimization of the process from auditions all the way to the winner. Everyone is a judge.

The fifth example is Stash. This is a fintech company that was created to simplify the way for retail investors to easily invest in emerging market. This aims to enhance cross border investment across emerging market. This is the first of its kind; nobody else is doing this. Around \$3,000 has been invested in this company.

Now, I have followed up presentations from yesterday up till this moment; there is not a scarcity of business idea or opportunities in Nigeria. Nigerian youth are hardworking, very creative and aggressive in doing business across the world, in Africa and particularly in Nigeria. Nigeria is at the forefront of this movement. Nigerians love Nigeria; forget all the negativity, and we have seen this in action and we really want this to work. Dr Patrick once said “When Nigerian youth wakes up, Africa wakes up”. Nigeria is already awake, Nigeria is waking up according to H.E Babatunde Fashola, the train is moving and we at the VSV along with the Diaspora around the world want to ignite and move this train with a shocking speed. Our strategy is simple; it is to facilitate Diaspora Direct Investment in Nigeria. There are approximately 2 million Nigerians in the Diaspora. Our strategy has proven that the average Nigeria is willing to invest at least a thousand dollars a month, which comes about \$12,000 a year in high value investment and high yield investment.

We are here to tell Nigerians across the world, home and abroad, that we exist and collectively we are doing things together. Interestingly, even though we are an investment company, we do have an ask for this presentation and our ask is really in tow folds to the interested Federal and State Government, and private organizations and to the rest of the world to participate. Basically, we call on Federal Government, State Government and interested private sector organizations to establish businesses, to facilitate the growth of these businesses from an organized, accelerate exponential growth projector because the outcome of its high value yield investment will only end in one thing, which is more investment and more investment. Example of these investments in the private sector is in the banking sector, which was the consolidation that occurred several years ago driven by the Federal Government policy, which created mega bank that ended up becoming international banks. Another example given by His Excellency Babatunde Fashola is the Lekki Toll Gate. These high yield investments are what will bring millions of dollars a year from the Diaspora into Nigeria.

The proposition from us is that Diaspora participation will go a long way not only in channelling and sustaining Direct Diaspora Investment but also encourage a connection and participation of Nigerians in Diaspora, especially the youth who now represent over 70% of the population. The strategy will be a game changer. It will be huge because the investments are high value. I end up by calling on the Federal Government, State Government, private sector organizations to look at the programs highlighted by VSV and encourage them.

Finally, I want to inform all the banks, especially those that sponsored this program to try to utilize technology that will allow Nigerians in the Diaspora to participate. We need to be able to open an account within two minutes online. We have the NIN and Passport that could capture all our biometrics. We should be able to go away from those things that set us back such having to have physical presence in the bank and physical signature.

Again, the biggest competition that everybody has is time. Based on what we have read and what I have experienced, time is in two factors. The millennium of this world who are the youth are on Instagram, Facebook, Twitter and all of that, if banking will be too complicated, we might not get that investment. I also want to mention that in the presentations made yesterday, we already five companies that we have interest in; Nairaxi is one of them, the palm oil and the rice mill company and some couple of other companies. We are also making a ten-million-naira donation to five foundations that have been presented. I have a couple of them here and we will eventually reach out to them.

Thank you very much for listening to us. We are really excited and we want to get the message to all Nigerians anywhere; even though I talked about 12 million dollars as high potential, that is only a tip of the iceberg, because, that is targeting only Nigerians as in our group we have other Africans investing. We have only done what we have done on a very small scale, but we believe we can take it to the next level

NDIS SUCCESS STORIES

The Nigeria Diaspora Investment Summit (NDIS) has been bringing together a diverse network of people, including policy makers and the Diaspora, with the common interest of starting and building sustainable businesses to address some of the teething challenges that confront the development of the Nigerian nation. To date, the Summit has recorded many successes as its efforts have resulted in investments in several sectors, primarily Agribusinesses, Technology, Real Estate, Education, Manufacturing and others.

GENERAL INVESTMENT OPPORTUNITIES

- Dr. Collins Nweke of Village Seed Ventures selected five (5) Foundations that pitched at the NDIS 2021 and approved a grant of N500,000.00 (five hundred thousand naira only) to each of them through its sister organization Robur Foundation, with a further opportunity to have more funds raised on their behalf under the AlumUnite platform as well as collaboration to run future fund-raising campaigns for them. They are RSET Foundation, AFA, GUI Foundation, Vantage Point Academy and DOWA.
- Dr. Collins Nweke of Village Seed Ventures identified some businesses they would be interested in making investments.
- Heifer International expressed interest in working with NDIS to make substantial investment in the Agribusiness sector and particularly to support some of the pitchers in that Sector.
- A representative of the World Bank commenced discussions with a view to enabling investment in some of the businesses that pitched at NDIS 2021.
- Partnerships and collaborations have been established with Mr. Eric Kaigama of Africa Chamber of Digital Commerce and Dr. Chinedu Nweke of Village Seed Ventures USA & Nigeria.
- Discussions with FIRS on an invitation to help plan a Virtual eNaria Webinar.
- Ongoing Plan to hold a Virtual Webinar PEBEC on the ease of doing business in Nigeria as it affects the Diaspora Investor and MSMEs.
- Invitation by a State Government to assist in planning their State Diaspora Investment Summit.

INVESTMENT IN AGRIBUSINESS SECTOR

- Opalson received offer of collaboration from an Online Media Outlet to promote their own business to Diaspora investors for funding and a partnership with an Abuja/Kaduna based farm for export of their farm produce as well as further reinvestment of N3 million by past investors and a request by one of the investors to join as equity shareholder and director of the company.
- Kilimo Nishati had preliminary discussions on the possibility of a PPP project to resuscitate the dairy operation with Ondo State who will provide the estate as its own contribution while the company will bring in expertise and investment.
- RSET Foundation was promised a donation of N2 million and potential production partnership.
- Ondo State Government expressed interest in partnering with Reelmanee Resources Limited in their palm oil business.
- Lagos State Government expressed interest in partnering with Ondo State Government in the development of their tourism sector as well as in agriculture.
- Ondo State Development and Investment Promotion Agency (ONDIPA) received a number of expressions of interest in the international distribution and marketing of their chocolates.
- Ondo State Development and Investment Promotion Agency (ONDIPA) was invited by the Canada-Nigeria Business Network to participate at the Canadian International Exhibition holding in June 2022 in Canada.

INVESTMENT INTEREST IN INFRASTRUCTURE AND REAL ESTATE

- Tony Tete of Lifestyle Assets Hub Limited and Afariogun Oluyemisi Ganiat of RY Project both received expressions of interest in their projects during the Summit and immediately commenced discussions.

INVESTMENT IN MANUFACTURING

- Pitchers for Ajaokuta Steel Company are currently pursuing the acquisition utilizing the contacts and connections made at the Summit.

INVESTMENT IN EDUCATION

- The Institute of Leadership Development is in talks with KG Arjis T/A Print Data Secure about developing a document security platform for its membership certifications.
- FLED International Leadership Institute commenced talks with the developers of Ntapi app on how to leverage on their app to deliver their courses online and with another partner from NDIS 2021 on how to design their Certificates.

INVESTMENT INTEREST IN TECHNOLOGY

- Mr. Eric Kaigama selected and invited 3 (three) tech businesses to showcase their products at the Dubai 2022 Fair as well as having the Nigeria Diaspora Summit Initiative (NDSI) being a part of the Fair with a view to publicizing NDIS and promoting the 2022 edition. Only Shores Impact, of the three selected businesses, was however able to attend the Dubai Expo 2020 where they got into the ASR Deal Room with the CEO of Untapped Global and received details of milestones to achieve to receive investment. They are in discussions with the Managing Partner of Brown Ventures and look forward to attending the 2022 Minnesota Summit.
- Surejobz started a partnership with African Caribbean Heritage Alliance (ACHA) (which pitched at the Creative, Sport and Entertainment Session) in the promotion of both their goals and the utilization of their respective platforms to enable ACHA users benefit from the Surejobz App in a revenue sharing system. Implementation by ACHA has not been completed in accordance with the agreed and signed MoU and work is still in progress. Under the agreement, Surejobz App is configured to use ACHA platforms for broad reach. Based on traffic, a small donation will be given to ACHA. There is an evaluation after 6 months of implementation. Lagos State Government has been requested to provide land for building an ACHA Aqua Cultural training center at Ilaje and organization of SDG Conference and Donor Resources Mobilization Roundtable).
- Nairaxi got three interests from investors.
- iSTEMLabsAfrica is exploring partnership with NiDCOM to fast-track the process of acquisition of 5-hectares of land for their Software Engineering campus to be situated along Karshi-Apo axis.
- iSTEMLabsAfrica received interest from representative of World Bank and established a relationship-in-principle, whereby MDAs of government can engage iSTEMLabsAfrica for their development projects related to education and ICT, and such projects are to be presented to the World Bank for consideration by the MDA in question.

TESTIMONY

“

The Dubai Summit got me into the ASR Deal Room with the CEO of Untapped Global at the Dubai Expo 2020. While we were too early for immediate investment, we received details of milestones we needed to achieve to receive an investment from the firm - and we are working to meet them. It also opened the opportunity to meet with the Managing Partner, Brown Ventures Group with whom we are currently discussing. Dr. Badewa and the NDIS Team have been immensely supportive: providing access to their ever-expanding Rolodex of investors within and outside Nigeria, and responding swiftly to any requests for references or support that accelerates positive outcomes. I look forward to the Minnesota Summit in September 2022.

Odiakosa Obazeh
Shores Impact. ICT/Fintech Sector

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Email: odiakosa@shoresimpact.com

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NIGERIA DIASPORA INVESTMENT SUMMIT (NDIS2021)

www.ndis.gov.ng